



FOURTH QUARTER AND FISCAL 2014 RESULTS

November 13, 2014

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FORWARD-LOOKING STATEMENTS

Our presentations contain certain “forward-looking” statements. These statements are based on management’s current expectations and opinions, and are therefore subject to uncertainty and changes in circumstances. Actual results may vary materially from management’s expectations and opinions. You are cautioned not to place undue reliance on any forward-looking statements as a prediction of actual results.

For a review of risk factors, please refer to our Management’s Discussion & Analysis for fiscal year 2014 filed with Securities Regulators in Canada and available at www.sedar.com and with the United States Securities and Exchange Commission at www.sec.gov. Except as required by applicable law, CGI does not undertake to update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise. Please refer to the “Investors” section of CGI’s web site at www.cgi.com to consult disclosure documents used by management when discussing CGI’s financial results with investors and analysts.

Currency: All amounts are in Canadian dollars unless indicated otherwise.



MICHAEL E. ROACH

President and
Chief Executive Officer

FRANÇOIS BOULANGER

Executive Vice-President and
Chief Financial Officer



Fiscal 2014 and Fourth Quarter Financial Overview



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F2014 RESULTS

STRONG CASH FLOW AND CONTINUED EPS GROWTH

			vs F2013
Revenue	\$10.5B	↑	4%
Bookings	\$10.2B	↔	-1%
Adjusted EBIT	\$1.4B	↑	26%
Net earnings ex-specific items*	\$0.9B	↑	23%
Diluted EPS ex-specific items*	\$2.80	↑	22%
Cash Flow from Operations	\$1.2B	↑	75%

Under GAAP; net earnings were \$859 million and diluted EPS was \$2.69.

*Specific items in F2014 include: \$97.9 million of integration-related costs net of tax, offset by the positive resolution of acquisition-related provisions in the amount of \$52.0 million net of tax and favourable tax adjustments of \$11.9 million. Specific items in F2013 include: \$260.7 million of integration-related costs net of tax and unfavourable tax adjustments of \$11.1 million.

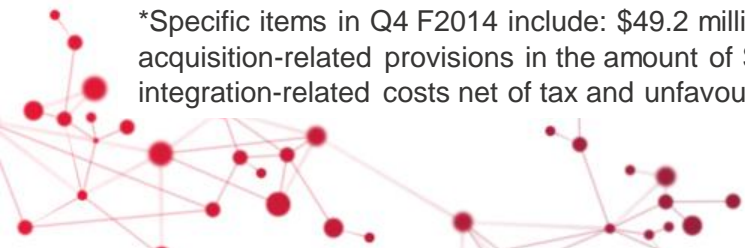
Q4 F2014 RESULTS

RECORD OPERATING CASH FLOW

			vs Q4 F2013
Revenue	\$2.48B	↔	1%
Bookings	\$2.05B	↓	-18%
Adjusted EBIT	\$370M	↑	18%
Net earnings ex-specific items*	\$234M	↑	9%
Diluted EPS ex-specific items*	\$0.73	↑	9%
Cash Flow from Operations	\$412M	↑	148%

Under GAAP, net earnings were \$214 million and diluted EPS was \$0.67.

*Specific items in Q4 F2014 include: \$49.2 million in integration-related costs net of tax, offset by the positive resolution of acquisition-related provisions in the amount of \$28.9 million net of tax. Specific items in Q4 F2013 include: \$46.6 million of integration-related costs net of tax and unfavourable tax adjustments of \$26.0 million.



Fiscal 2014

Supplemental financial information

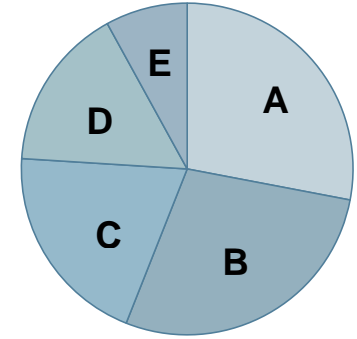
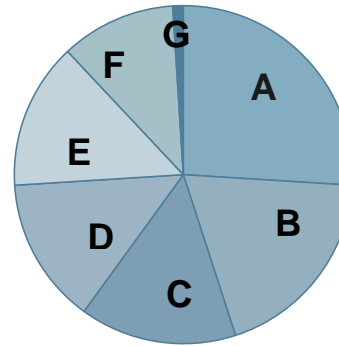
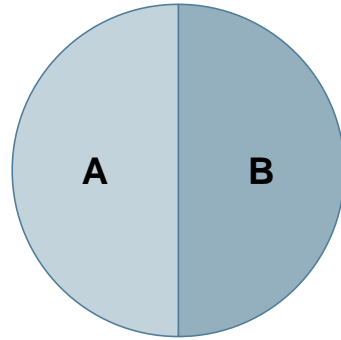
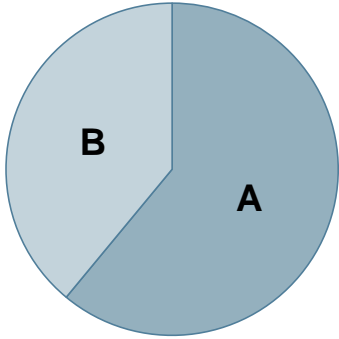


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F2014: BOOKINGS DISTRIBUTION

GLOBAL BOOKINGS \$10.2B; EUROPEAN BOOK-TO-BILL 112%

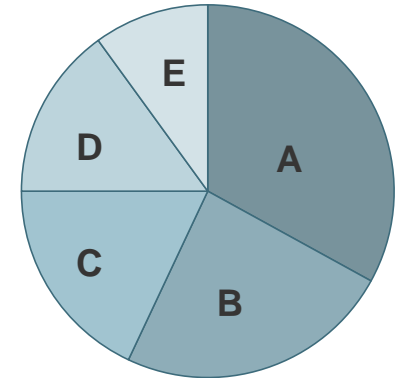
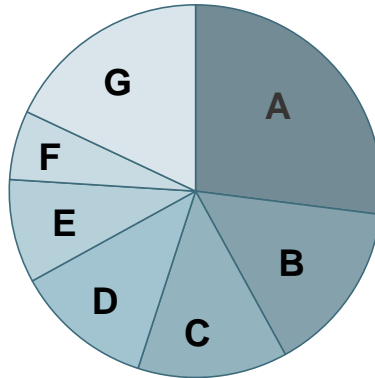
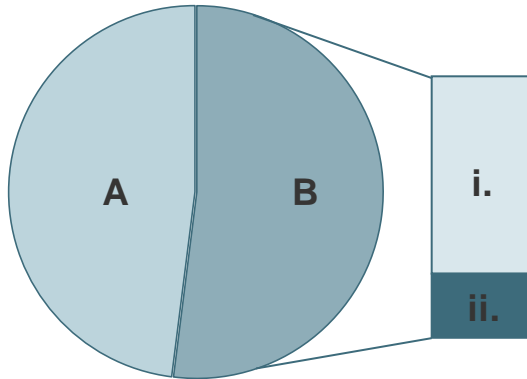


By Contract Types		By Service Type		By Segment		By Vertical Markets	
A.	Extensions and renewals 61%	A.	Systems integration and consulting 50%	A.	NSESA 26%	A.	Manufacturing, retail & distribution 28%
B.	New business 39%	B.	Management of IT & business functions (outsourcing) 50%	B.	U.S. 19%	B.	Government 28%
				C.	France 15%	C.	Financial services 20%
				D.	Canada 14%	D.	Telecommunications & utilities 16%
				E.	U.K. 14%	E.	Health 8%
				F.	CEE 11%		
				G.	Asia Pacific 1%		



F2014: REVENUE DISTRIBUTION

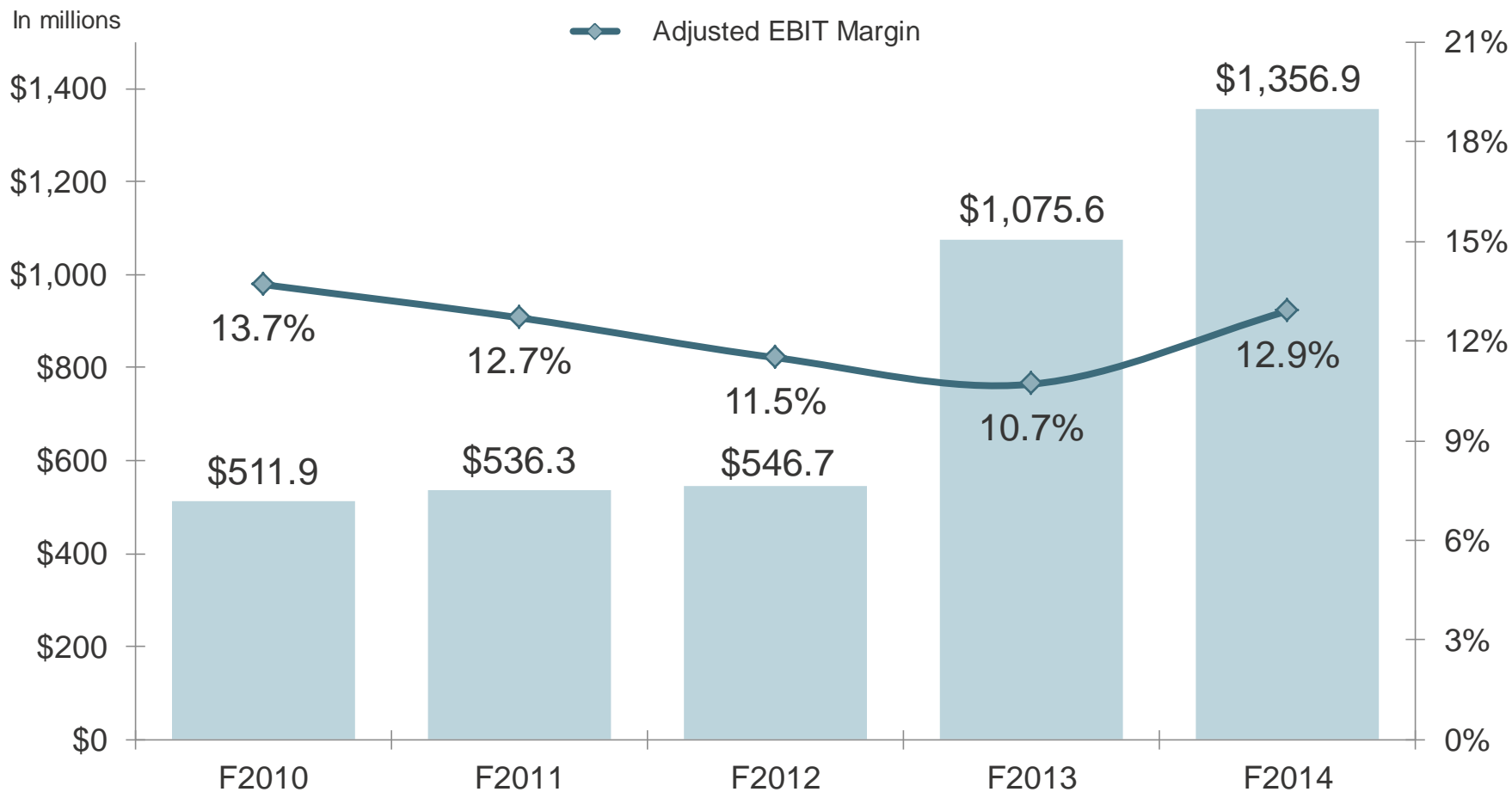
GLOBAL REVENUE \$10.5 BILLION, UP 4.1%



By Service Type		By Client Geography		By Vertical Market	
A.	Systems integration and consulting 48%	A.	U.S. 27%	A.	Government 33%
B.	Management of IT and business functions (outsourcing) 52%	B.	Canada 15%	B.	Manufacturing, retail & distribution 24%
	i.) IT services 41%	C.	U.K. 13%	C.	Financial services 18%
	ii.) BPS 11%	D.	France 12%	D.	Telecommunications & utilities 15%
		E.	Sweden 9%	E.	Health 10%
		F.	Finland 6%		
		G.	Rest of the world 18%		

F2014: ONGOING PROFITABILITY IMPROVEMENT

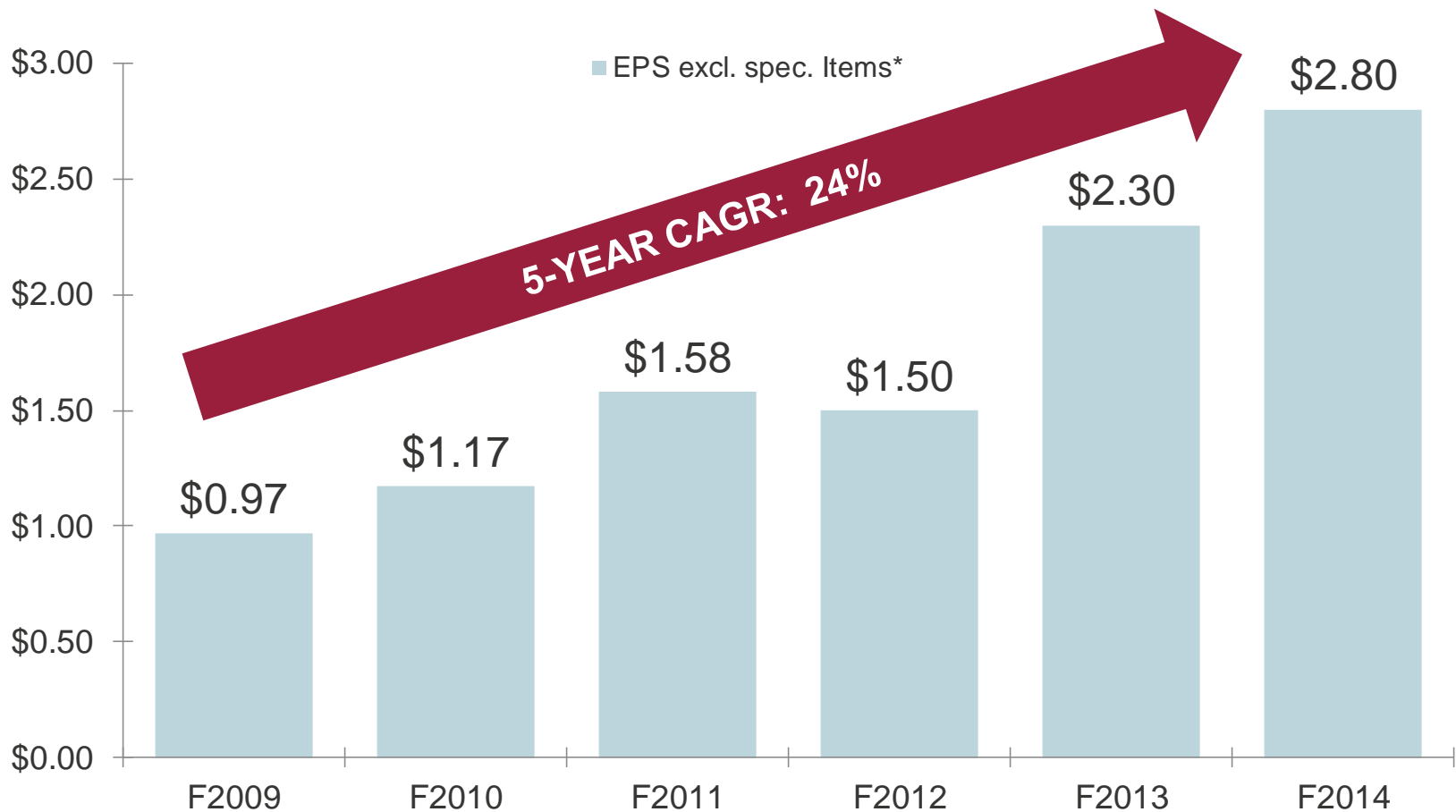
ADJUSTED EBIT* UP 26%; MARGIN UP 220 BASIS POINTS



* Adjusted EBIT is a measure for which we provide the reconciliation to its closest IFRS measure in the MD&A F2014, page 22.

F2014: DILUTED EPS* INCREASED BY 22%

5-YEAR EPS* CAGR OF 24%

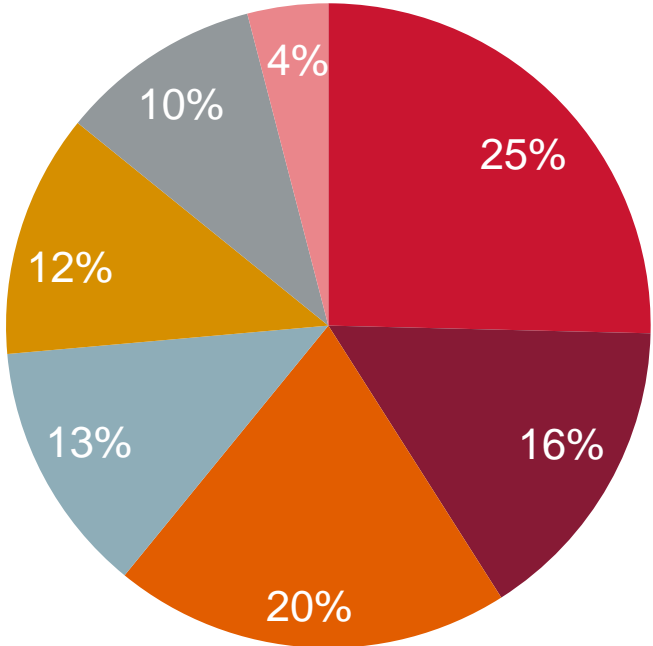


* Diluted EPS are presented prior to specific items. These items for F2013 and F2014 are discussed on slide 5. For other periods, please refer to the corresponding MD&A.

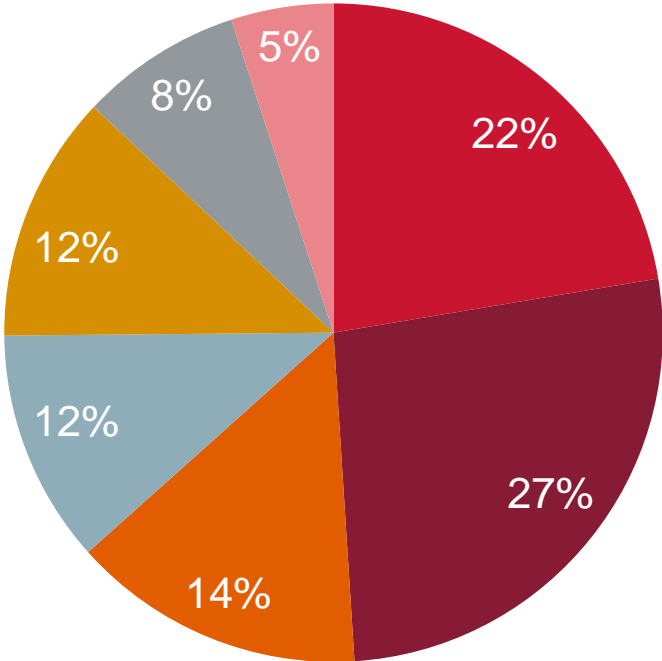
F2014: GEOGRAPHIC BREAKDOWN

WELL BALANCED AND DIVERSIFIED

Revenue



Adjusted EBIT



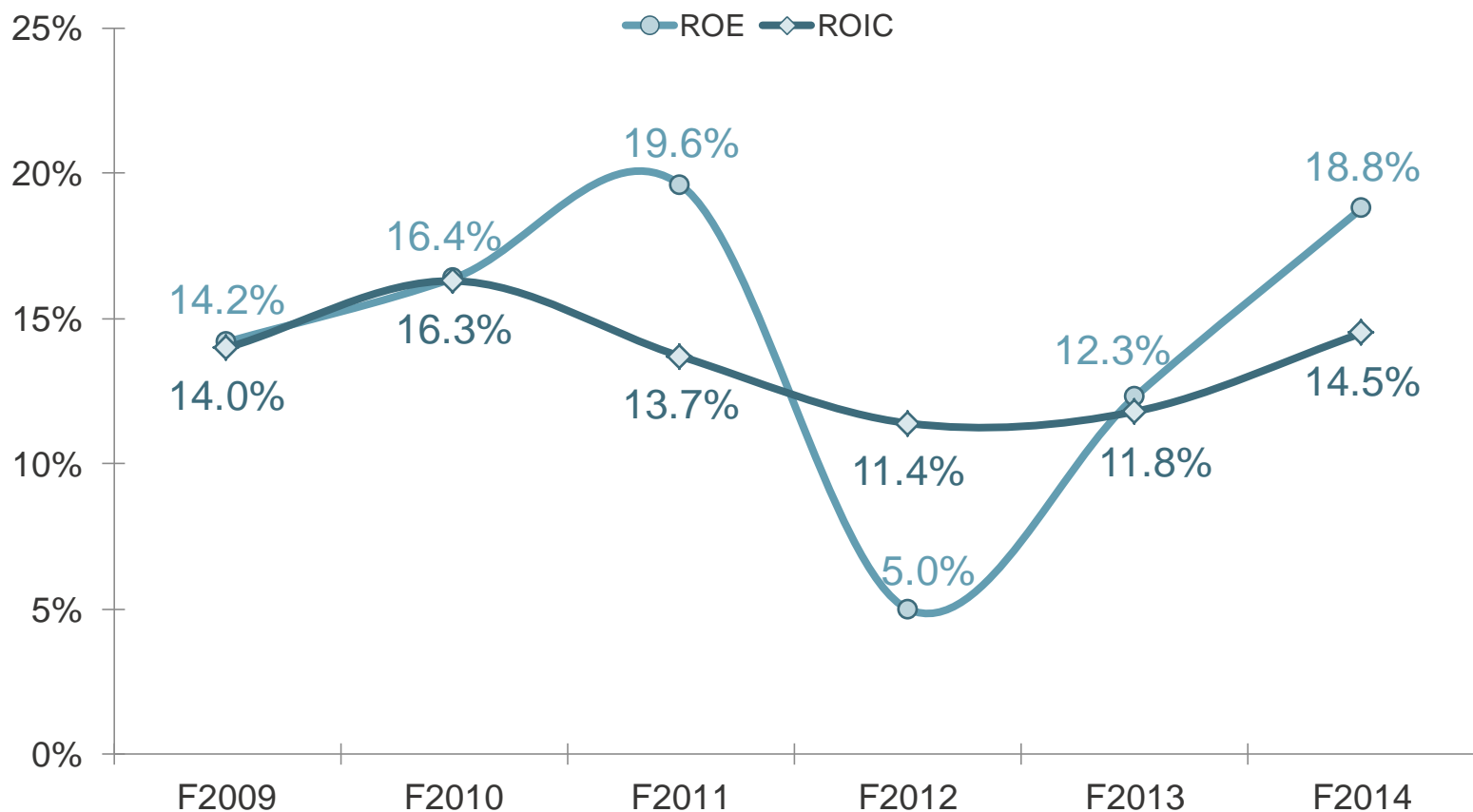
- U.S.
- Canada
- NSESA
- France
- U.K.
- CEE
- Asia Pacific

Revenue: \$10.5B

Adjusted EBIT: \$1.4B
Margin: 12.9%



F2014: ROE* AND ROIC** BACK TO PRE-ACQUISITION LEVEL



* Return on Equity (ROE) is a measure for which we provide definition and details in the MD&A F2014, page 3 and 30 respectively.

** Return on Invested Capital (ROIC) is a measure for which we provide definition and details in the MD&A F2014, page 3 and 31 respectively.

CASH FROM OPERATING ACTIVITIES EXCLUDING INTEGRATION-RELATED CASH DISBURSEMENTS

FOR FISCAL 2014

\$1.3 Billion

\$ 4.18 per diluted share

FOR FOURTH QUARTER 2014

\$431 Million

\$ 1.35 per diluted share



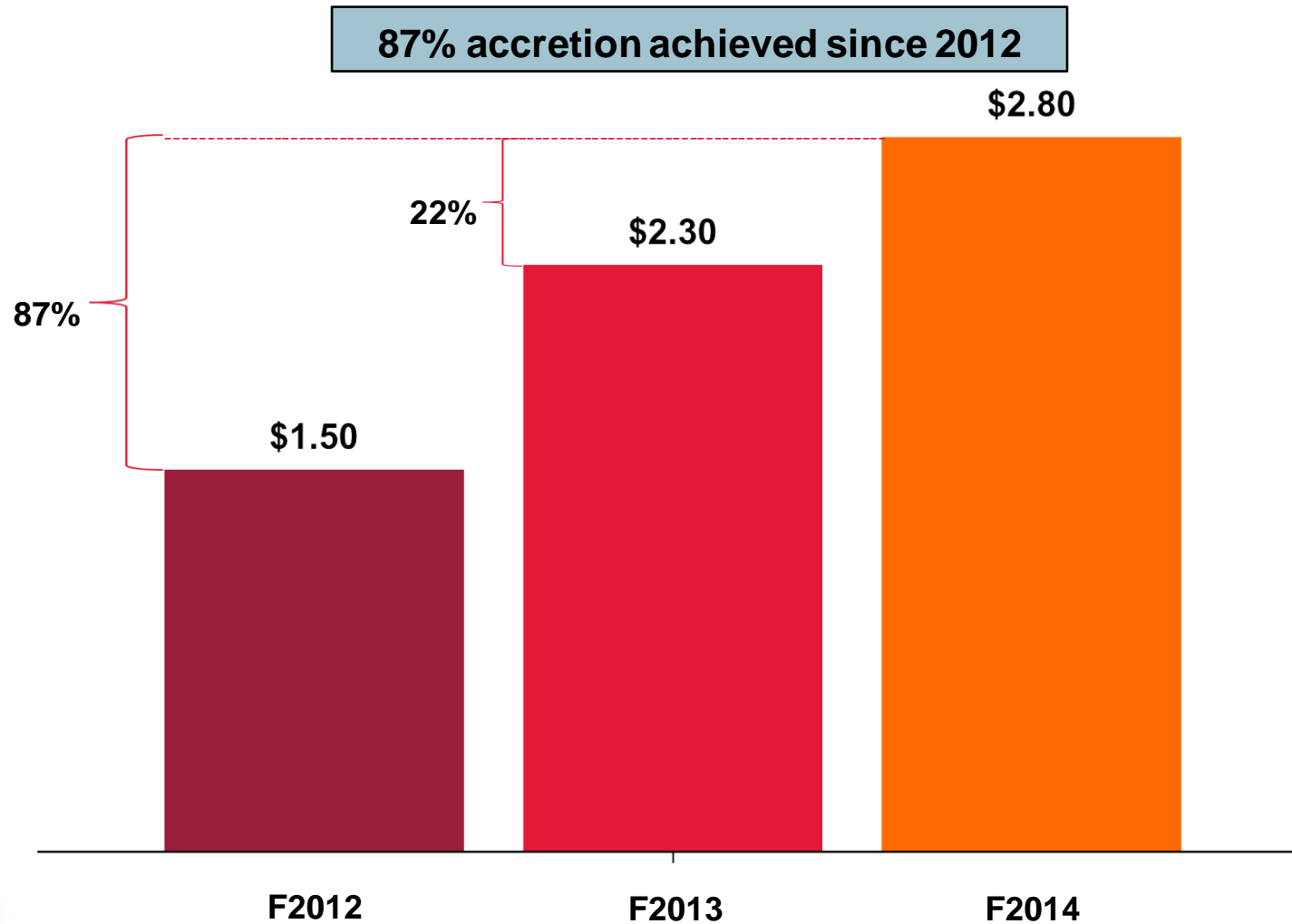
LOGICA INTEGRATION PROGRAM

2-YEAR OVERVIEW

Annual synergy target	\$375M
Annual synergies realized	+\$400M
Cost incurred in F2014	\$127M
Total cost incurred	\$575M
Total % cost incurred	100%
Cash disbursed during the year	\$158M
Total disbursements made	\$473M
Total % disbursements made	82%



EPS* ACCRETION CONTINUES



* EPS are presented after dilution and prior to specific items. These items for F2013 and F2014 are discussed on slide 5. For F2012, please refer to to corresponding MD&A.

Q4 F2014

Supplemental Financial Information

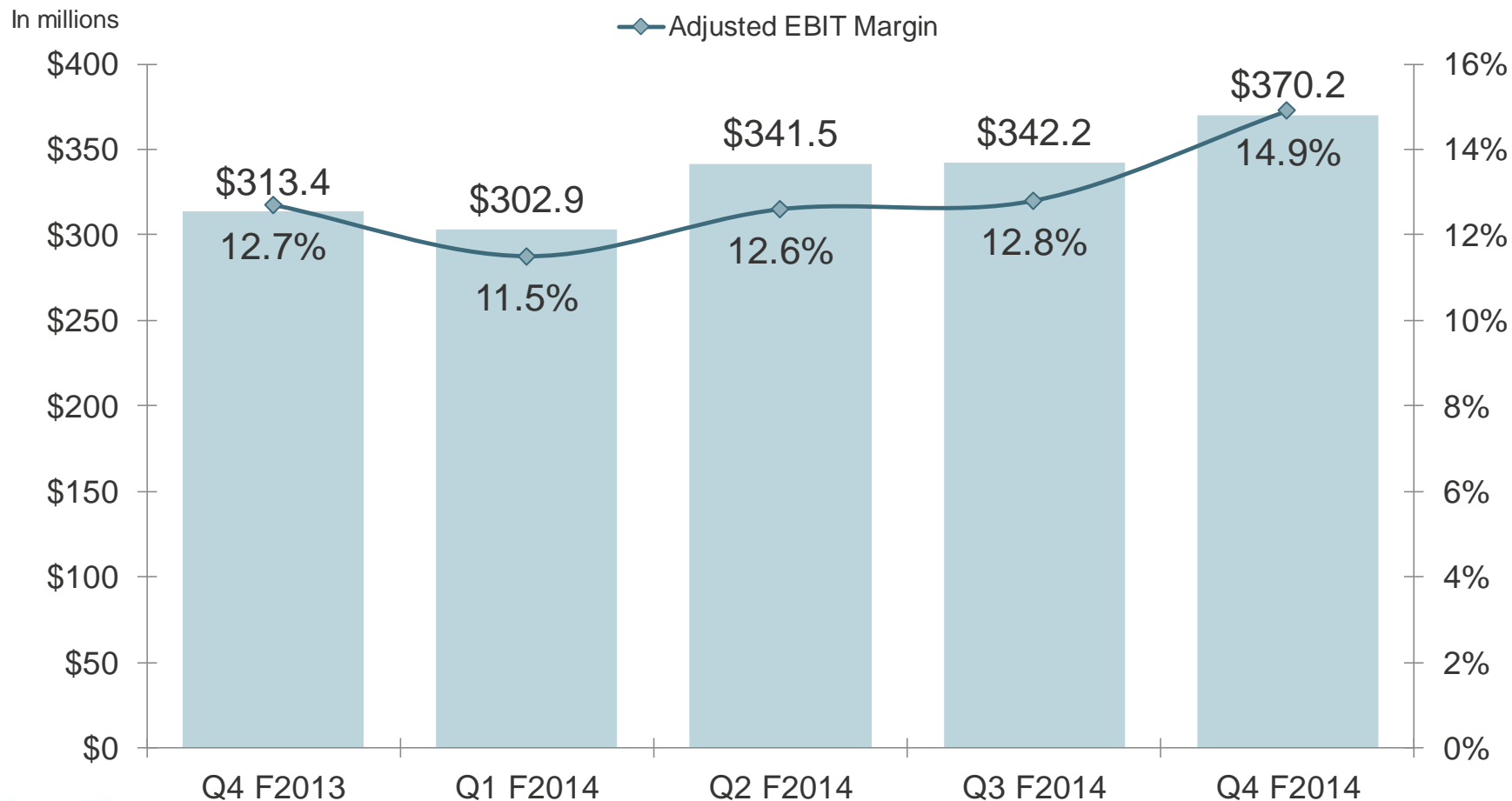


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Q4 F2014: IMPROVING PROFITABILITY Y-O-Y

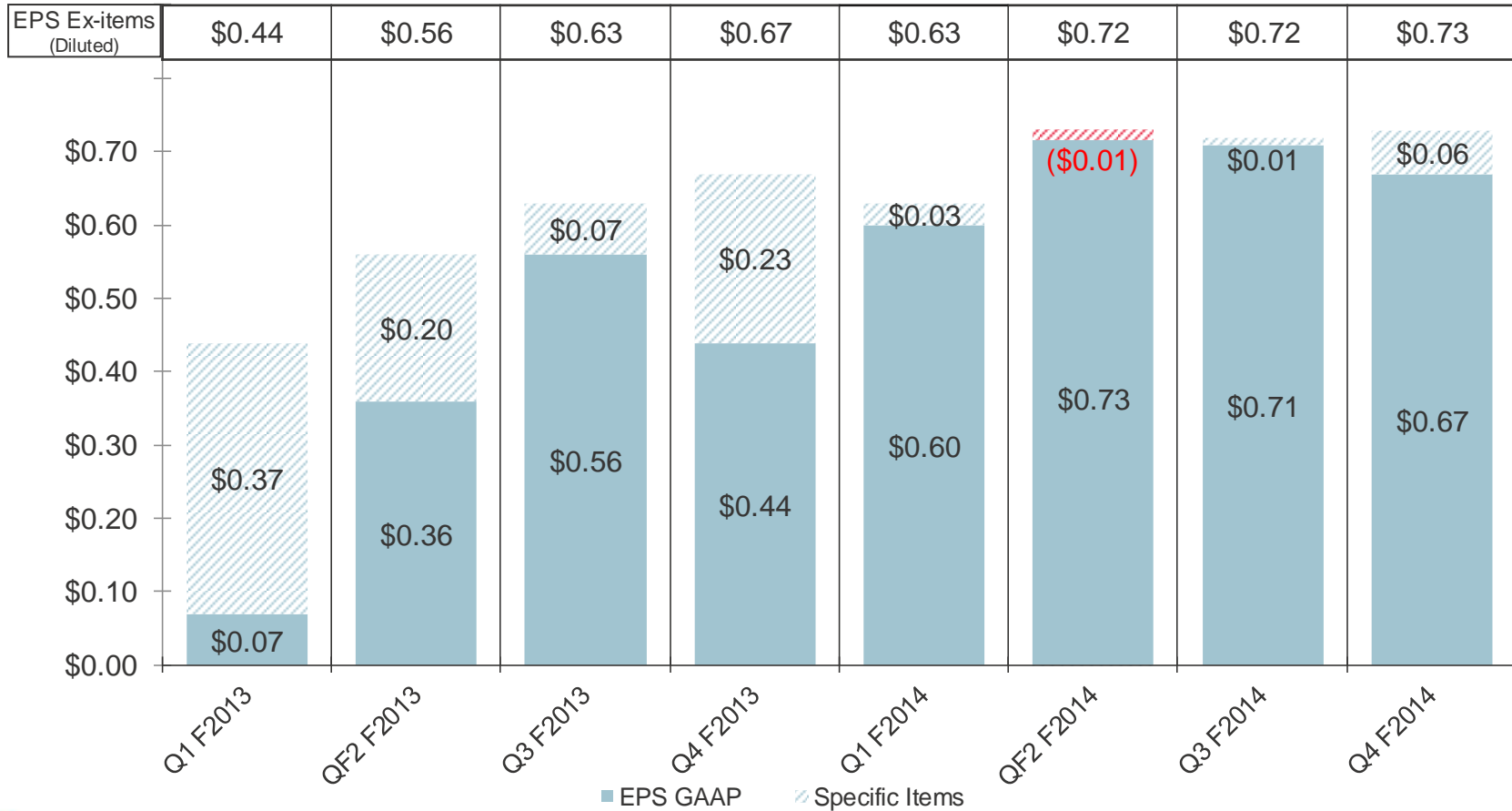
ADJUSTED EBIT* UP 18%; MARGIN UP BY 220 BASIS POINTS



*: Adjusted EBIT is a measure for which we provide the reconciliation to its closest IFRS measure in the MD&A F2014, page 38.

Q4 F2014: EPS INCREASED BY 52% Y-O-Y

EPS INCREASED BY 9% PRIOR TO SPECIFIC ITEMS*

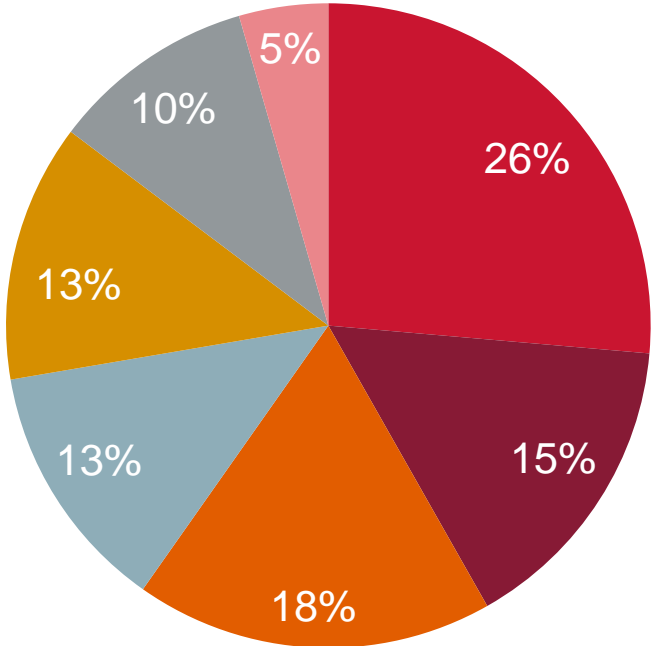


* Specific Items for Q4 F2013 and Q4 F2014 are discussed on slide 6. For other periods, please refer to the corresponding MD&A

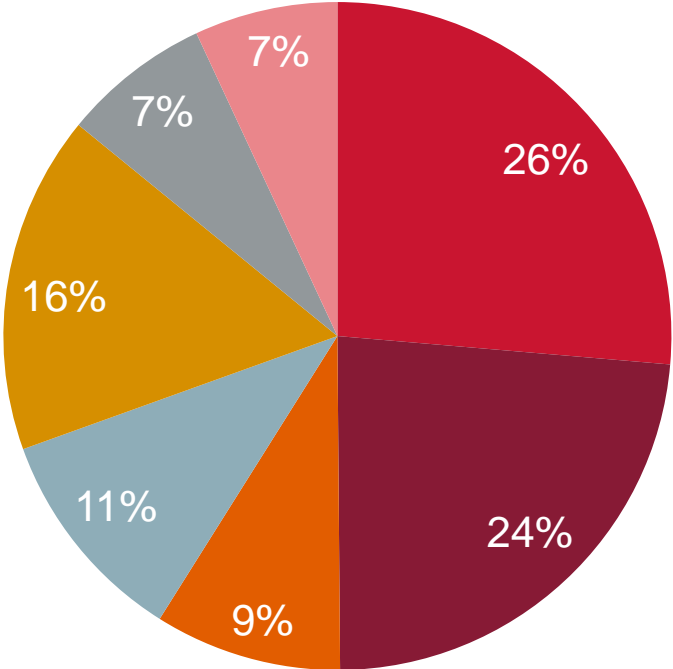
Q4 F2014: GEOGRAPHIC BREAKDOWN

WELL BALANCED AND DIVERSIFIED

Revenue



Adjusted EBIT



- U.S.
- Canada
- NSESA
- France
- U.K.
- CEE
- Asia Pacific

Revenue: \$2.48B

Adjusted EBIT: \$370.2M
Margin: 14.9%



LTM CASH FLOW FROM OPERATIONS

	<u>Average – pre- Logica</u>	<u>Q1 F2014</u>	<u>Q2 F2014</u>	<u>Q3 F2014</u>	<u>Q4 F2014</u>	<u>LTM</u>
Net earnings	96,477	189,790	230,851	225,094	213,708	859,443
Adj. for:						
Amortization and depreciation	51,254	110,464	117,455	108,436	107,877	444,232
Other non-working capital adj.	(1,964)	10,588	1,968	54,115	37,156	103,827
Cash flow from operations before working capital adj.	145,767	310,842	350,274	387,645	358,741	1,407,502
DSO	(14,466)	(221,481)	239,066	(28,885)	197,255	185,955
Integration costs	-	22,615	25,964	14,503	64,259	127,341
Other working capital items	46,301	7,653	(214,897)	8,503	(189,224)	(387,965)
Cash flow from operations before integration cash disbursements	177,602	119,629	400,407	381,766	431,031	1,332,833
Integration cash disbursements	-	(53,325)	(49,752)	(35,890)	(19,031)	(157,998)
Cash flow from operations	177,602	66,304	350,655	345,876	412,000	1,174,835
Adjusted EBIT	146,322	302,928	341,464	342,243	370,224	1,356,859

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