



THIRD QUARTER FISCAL 2016 RESULTS

July 27, 2016

CGI

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Forward-looking statements

All statements in our presentations that do not directly and exclusively relate to historical facts constitute “forward-looking statements” within the meaning of that term in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended, and are “forward-looking information” within the meaning of Canadian securities laws. These statements and this information represent CGI’s intentions, plans, expectations and beliefs, and are subject to risks, uncertainties and other factors, of which many are beyond the control of CGI. These factors could cause actual results to differ materially from such forward-looking statements or forward-looking information. You are cautioned not to place undue reliance on any forward-looking statements or on forward-looking information as a prediction of actual results.

For more details, please refer to the risks identified in our annual and quarterly Management’s Discussion & Analysis and in other public disclosure documents filed with the Canadian securities authorities (filed on SEDAR at www.sedar.com) and the United States Securities and Exchange Commission (filed on EDGAR at www.sec.gov). The words “believe”, “estimate”, “expect”, “intend”, “anticipate”, “foresee”, “plan”, and similar expressions and variations thereof, identify certain of such forward-looking statements or forward-looking information, which speak only as of the date on which they are made. In particular, statements relating to future performance are forward-looking statements and forward-looking information. CGI disclaims any intention or obligation to publicly update or revise any forward-looking statements or forward-looking information, whether as a result of new information, future events or otherwise, except as required by applicable law. Please refer to the “Investors” section of CGI’s web site at www.cgi.com to consult disclosure documents used by management when discussing CGI’s financial results with investors and analysts.

All amounts are in Canadian dollars unless indicated otherwise



MICHAEL E. ROACH

Chief Executive Officer

FRANÇOIS BOULANGER

Executive Vice-President and
Chief Financial Officer



Q3-F2016: Results

			vs Q3 F2015
Revenue	\$2.7B	↑	4.2%
Adjusted EBIT	\$390M	↑	5.2%
Adjusted EBIT margin	14.6%	↑	10 bps
Net earnings	\$274M	↑	6.5%
Net earnings margin	10.3%	↑	20 bps
Diluted EPS	\$0.89	↑	11.3%

Adjusted EBIT is a measure for which we provide the reconciliation to its closest IFRS measure in the MD&A.



New contract awards

Q3 bookings up \$712 million; high quality backlog of \$21 billion

Q3 F2016

\$2.9 billion

110% book-to-bill

TRAILING TWELVE MONTHS

\$11.7 billion

110% book-to-bill



Cash provided by operating activities

Q3 F2016

\$352 million

13.2% of revenue

\$1.14 per diluted share

TRAILING TWELVE MONTHS

\$1.4 billion

12.9% of revenue

\$4.40 per diluted share



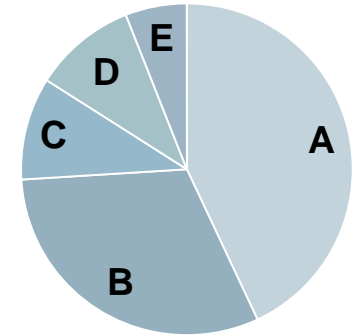
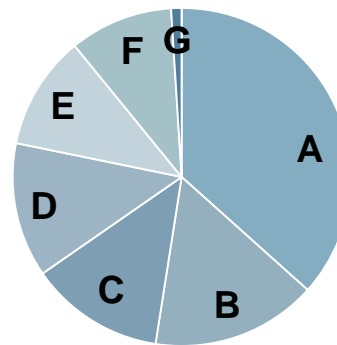
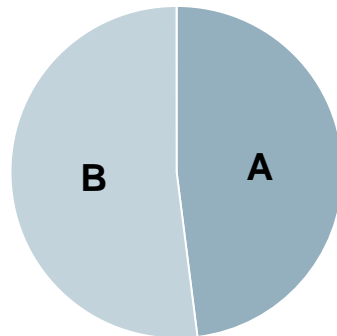
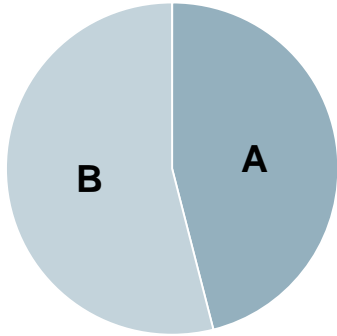
Revenue trend returns to profitable growth

Year-over-year at constant currency



Q3 F2016: Bookings distribution

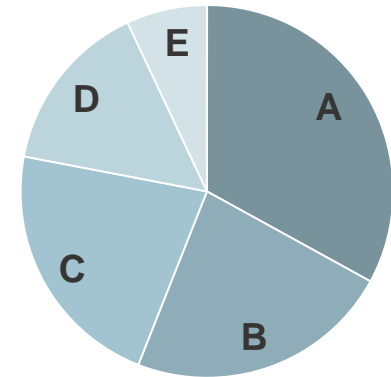
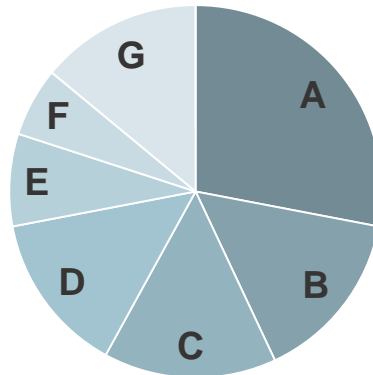
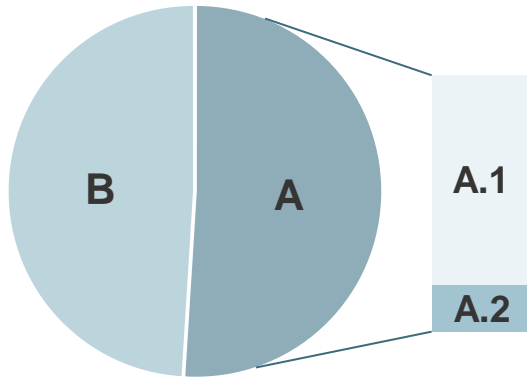
Bookings of \$2.9 billion; book-to-bill of 110%



Contract Type		Service Type		Segment		Vertical Markets			
A.	Extensions and renewals	46%	A.	Systems integration and consulting	48%	A.	MRD	43%	
B.	New business	54%	B.	Management of IT & business functions	52%	B.	Government	31%	
				C.	Nordics	13%	C.	Telecommunications & utilities	10%
				D.	France	12%	D.	Financial services	10%
				E.	U.K.	11%	E.	Health	6%
				F.	ECS	10%			
				G.	Asia Pacific	1%			

Q3 F2016: Revenue distribution

Improving mix of high quality revenue

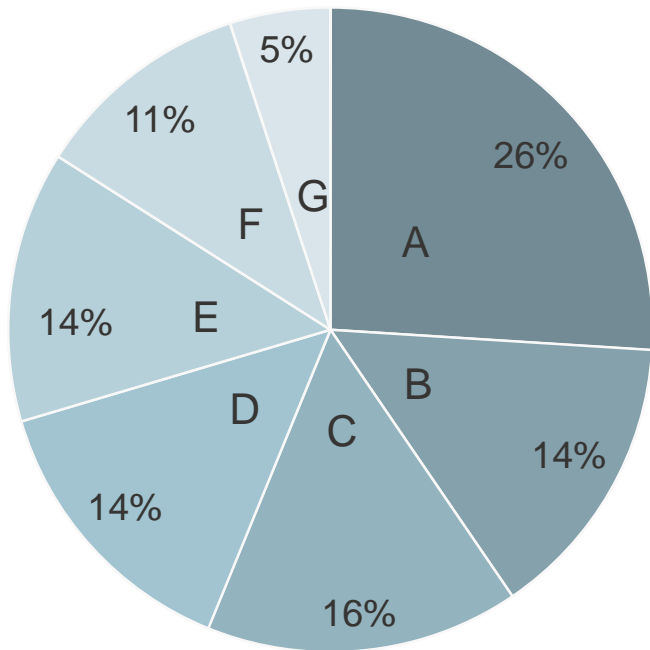


Service Type		Client Geography		Vertical Markets	
A. Management of IT and business functions	53%	A. U.S.	28%	A. Government	33%
1. IT services	44%	B. U.K.	15%	B. MRD	23%
2. BPS	9%	C. Canada	15%	C. Financial services	22%
B. Systems integration and consulting	47%	D. France	14%	D. Telecommunications & utilities	15%
		E. Sweden	8%	E. Health	7%
		F. Finland	6%		
		G. Rest of the world	14%		

Revenue and EBIT segmentation

Well balanced profitability across North America and Europe

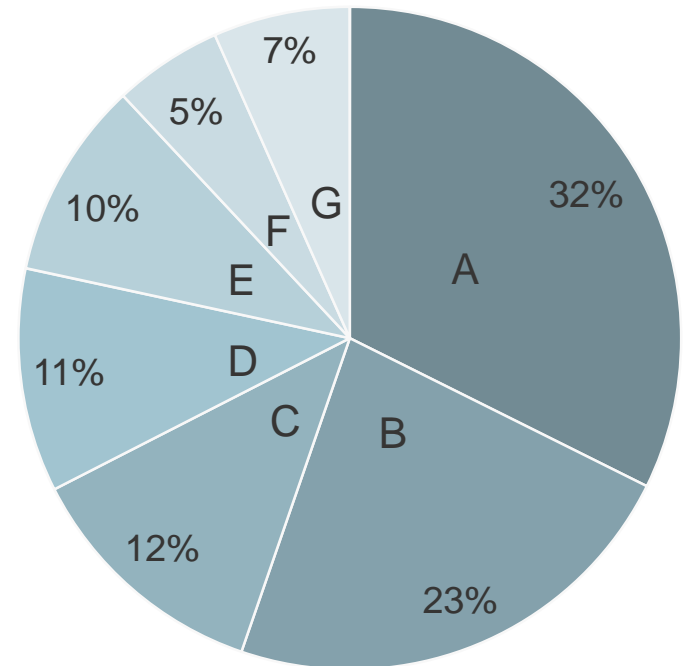
Revenue: \$2.7B



- A. U.S.
- B. Canada
- C. Nordics
- D. France
- E. U.K.
- F. ECS
- G. Asia Pacific

Adjusted EBIT: \$390M

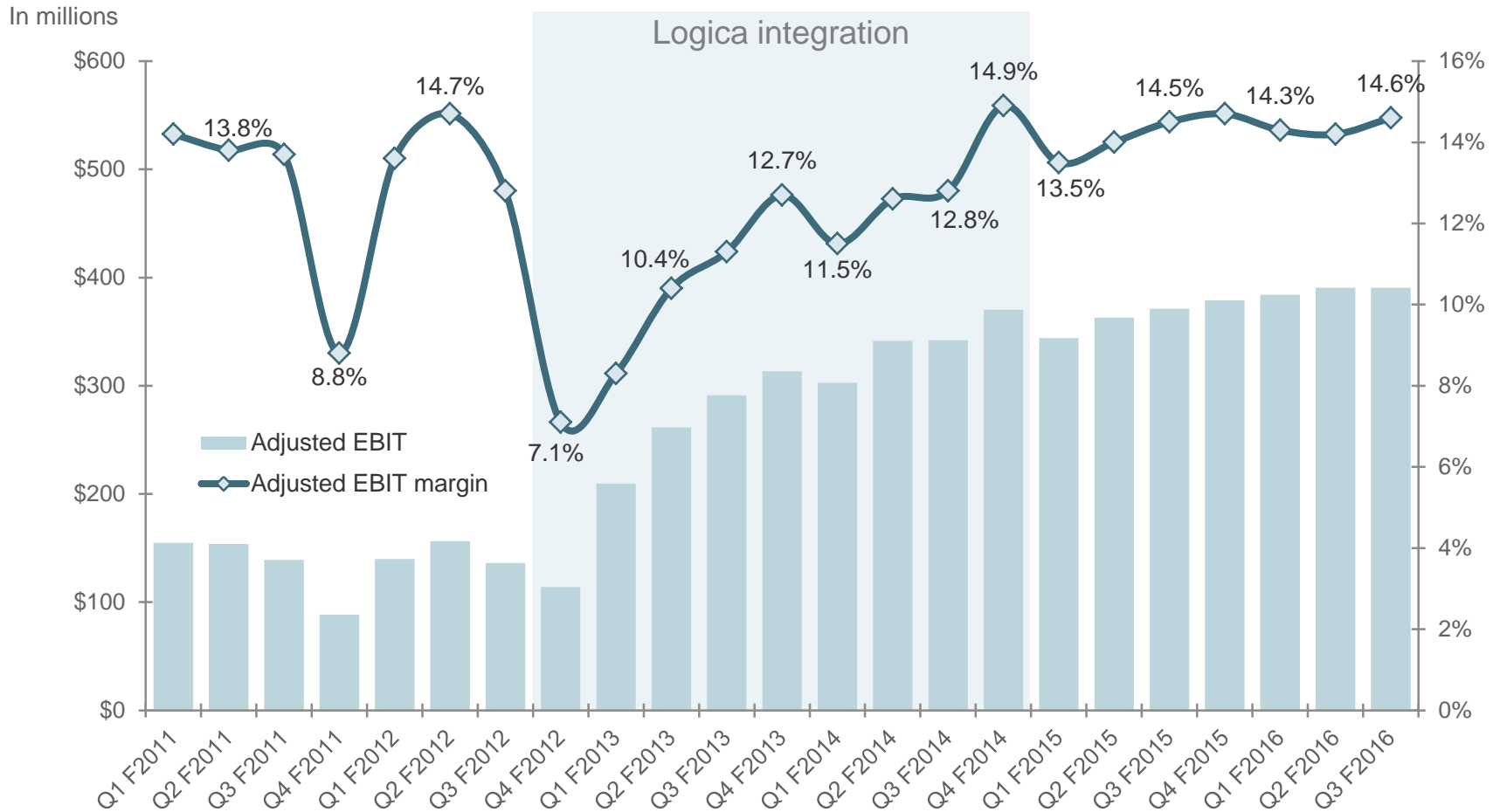
Margin: 14.6%



Adjusted EBIT is a measure for which we provide the reconciliation to its closest IFRS measure in the MD&A.

Improving profitability

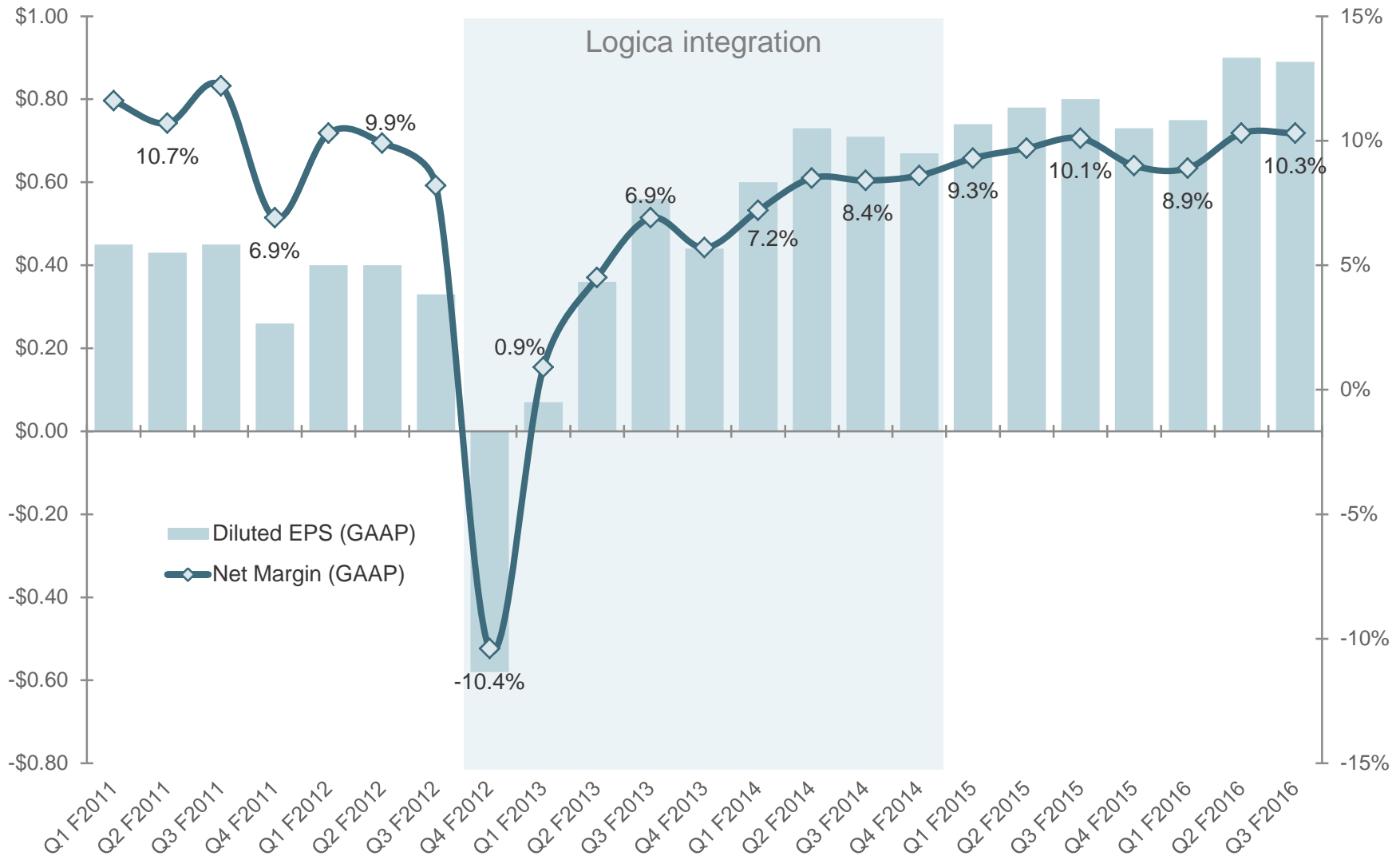
Adj. EBIT at \$390 million; margin of 14.6% in Q3 F2016



Adjusted EBIT is a measure for which we provide the reconciliation to its closest IFRS measure in the MD&A.

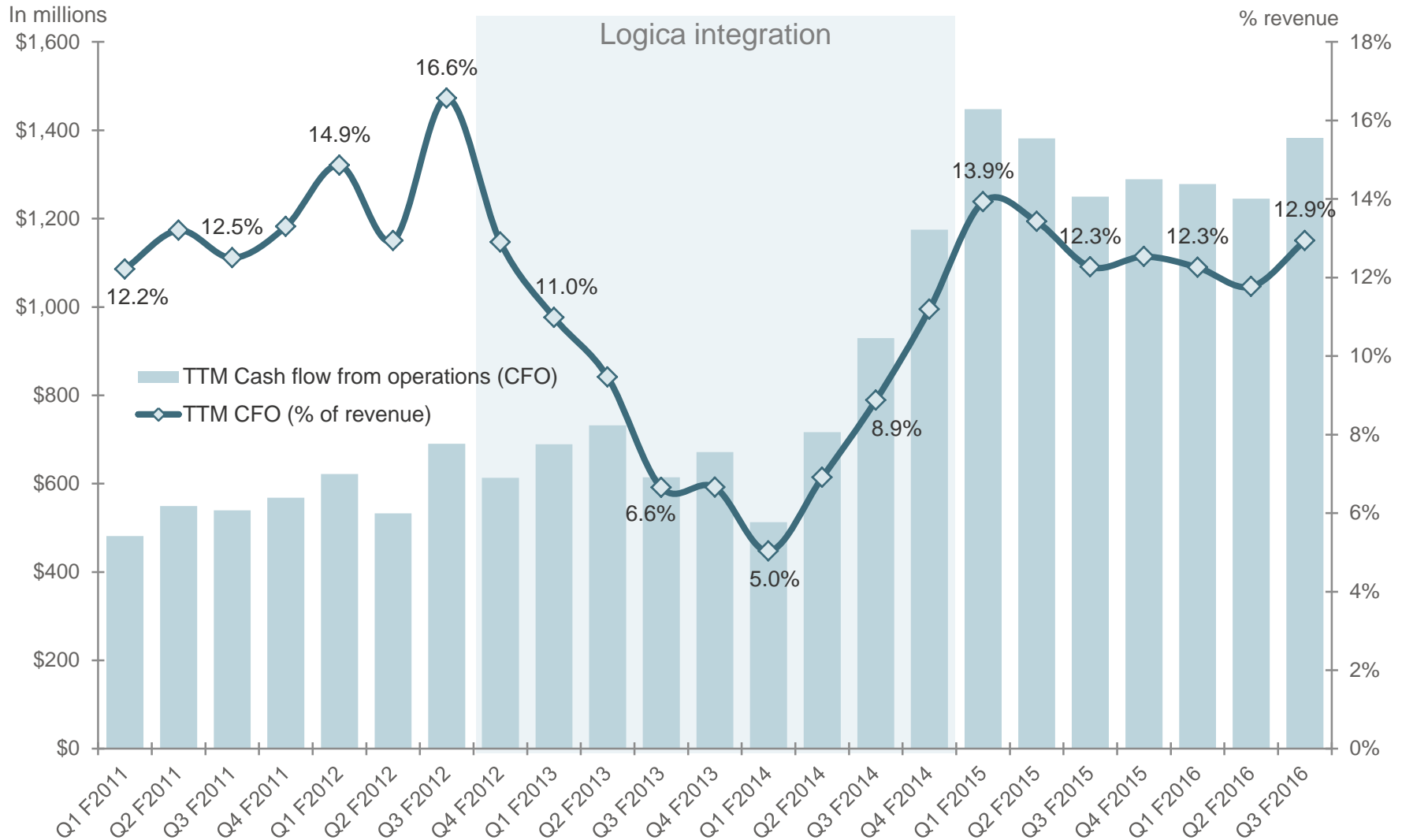
Improving profitability

Net earnings margin of 10.3% - back to pre-acquisition level



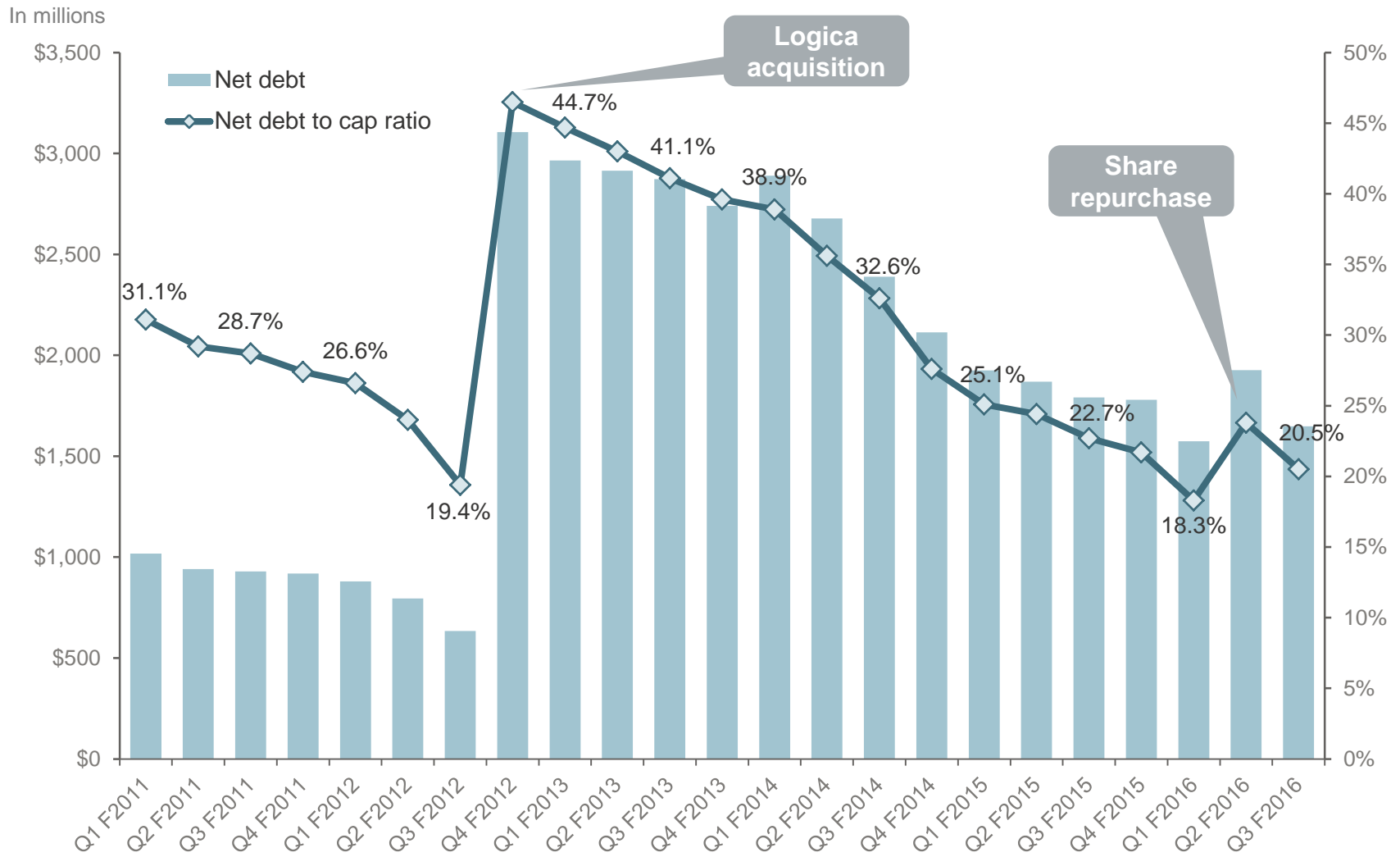
Cash provided by operating activities

Generating \$1.4 billion on a trailing twelve months (TTM) basis



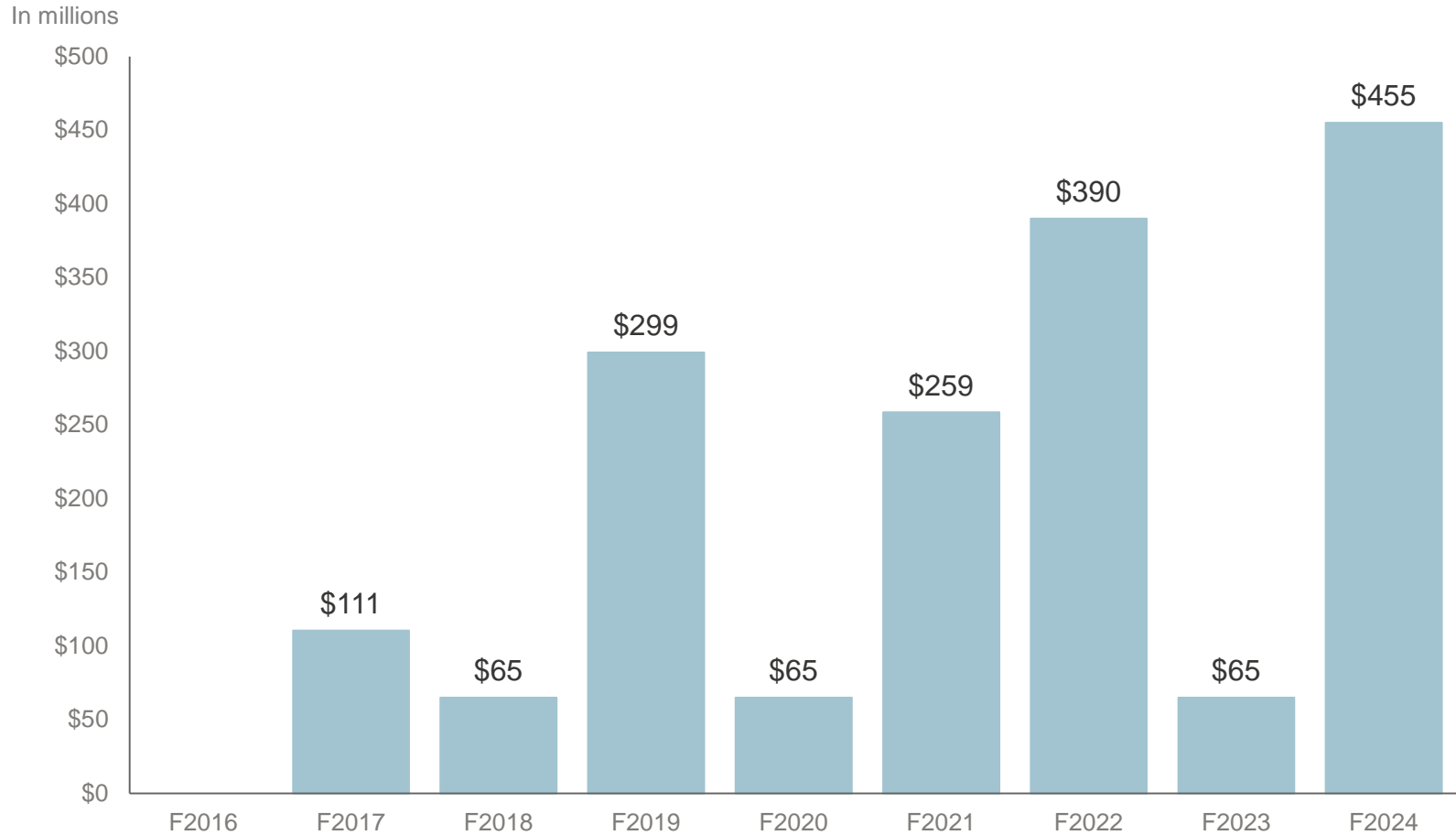
Net debt

Net debt to cap of 20.5% - well within our comfort zone



Debt maturity schedule

Maintaining balance and flexibility to capitalize on strategic opportunities

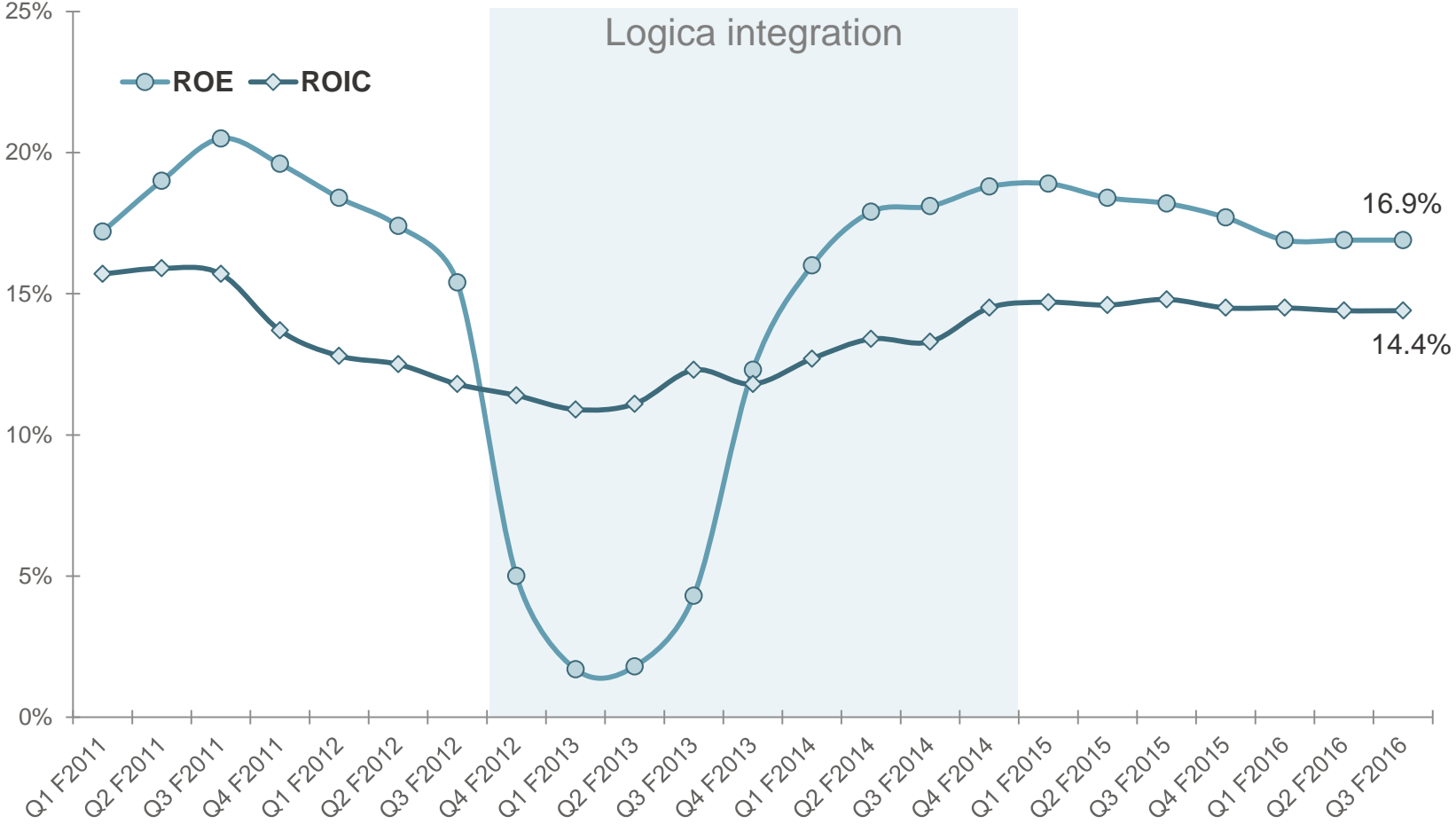


Excluding capital leases and asset financing loans.



ROE and ROIC trends

Delivering superior returns over time



Return on equity (ROE) and return on invested capital (ROIC) are measures for which we provide definitions and details in the MD&A.



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