



THIRD QUARTER FISCAL 2015 RESULTS

CGI POSTS STRONG Q3 RESULTS

July 29, 2015

CGI

Experience the commitment®

Forward-looking statements

Our presentations contain certain “forward-looking” statements. These statements are based on management’s current expectations and opinions, and are therefore subject to uncertainty and changes in circumstances. Actual results may vary materially from management’s expectations and opinions. You are cautioned not to place undue reliance on any forward-looking statements as a prediction of actual results.

For a review of risk factors, please refer to our Management’s Discussion & Analysis contained in our fiscal 2015 Third Quarter Report, filed with Securities Regulators in Canada and available at www.sedar.com and with the United States Securities and Exchange Commission at www.sec.gov. Except as required by law, CGI does not undertake to update or alter its forward-looking statements, whether as a result of new information, future events, or otherwise. Please refer to the “Investors” section of CGI’s web site at www.cgi.com to consult disclosure documents used by management when discussing CGI’s financial results with investors and analysts.

All amounts are in Canadian dollars unless otherwise indicated.



MICHAEL E. ROACH

President and
Chief Executive Officer

FRANÇOIS BOULANGER

Executive Vice-President and
Chief Financial Officer



Q3 F2015: Results

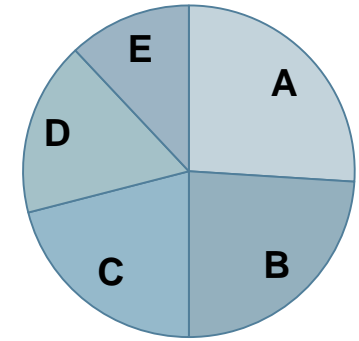
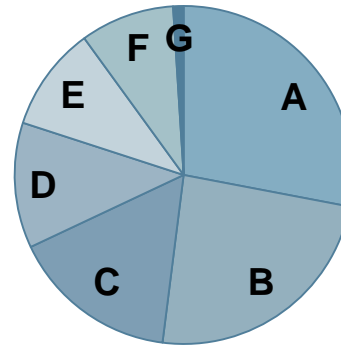
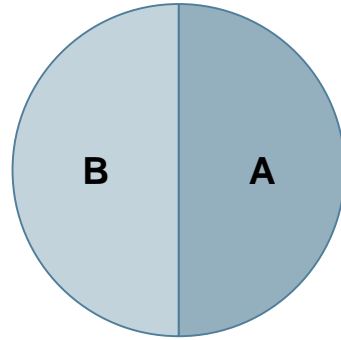
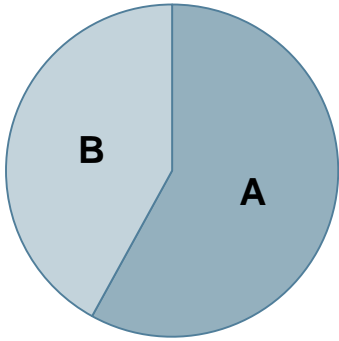
EBIT margin expands to 14.5%; record net earnings of \$257M

			vs Q3 F2014
Revenue	\$2.6B	↓	-4.0%
Adjusted EBIT	\$371M	↑	8.5%
Adjusted EBIT margin	14.5%	↑	170 bps
Net earnings	\$257M	↑	14.3%
Net earnings margin	10.1%	↑	170 bps
Diluted EPS	\$0.80	↑	12.7%
Return on equity	18.2%	↑	10 bps
Return on invested capital	14.8%	↑	150 bps

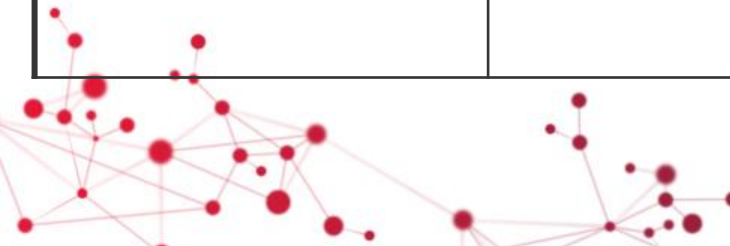


Q3 F2015: Bookings distribution

Trailing twelve months book-to-bill of 106%



Contract Type		Service Type		Segment		Vertical Markets					
A.	Extensions and renewals	58%	A.	Systems integration and consulting	50%	A.	U.S.	28%	A.	Government	26%
B.	New business	42%	B.	Management of IT & business functions (outsourcing)	50%	B.	NSESA	24%	B.	Manufacturing, retail & distribution	24%
						C.	France	16%	C.	Financial services	21%
						D.	U.K.	12%	D.	Health	17%
						E.	CEE	10%	E.	Telecommunications & utilities	12%
						F.	Canada	9%			
						G.	Asia Pacific	1%			



Q3 F2015: Bookings

Building a high quality backlog of \$20 billion

FIRST 9 MONTHS F2015

\$8.8 billion

Up 8% Y-o-Y

114% book-to-bill

TRAILING TWELVE MONTHS

\$10.8 billion

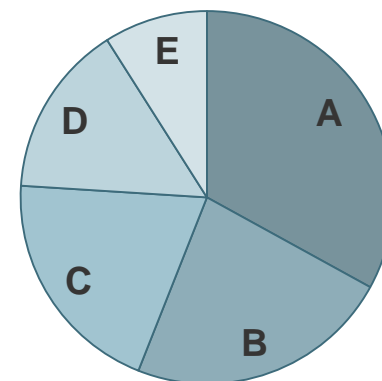
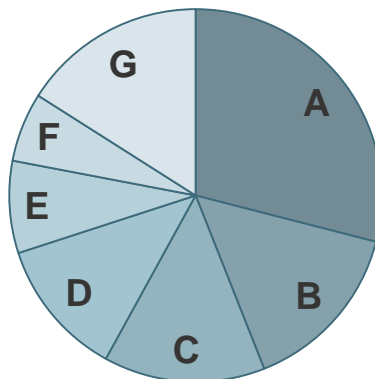
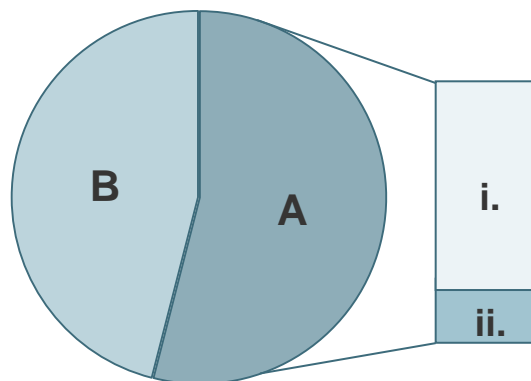
Up 2% Y-o-Y

106% book-to-bill



Q3 F2015: Revenue distribution

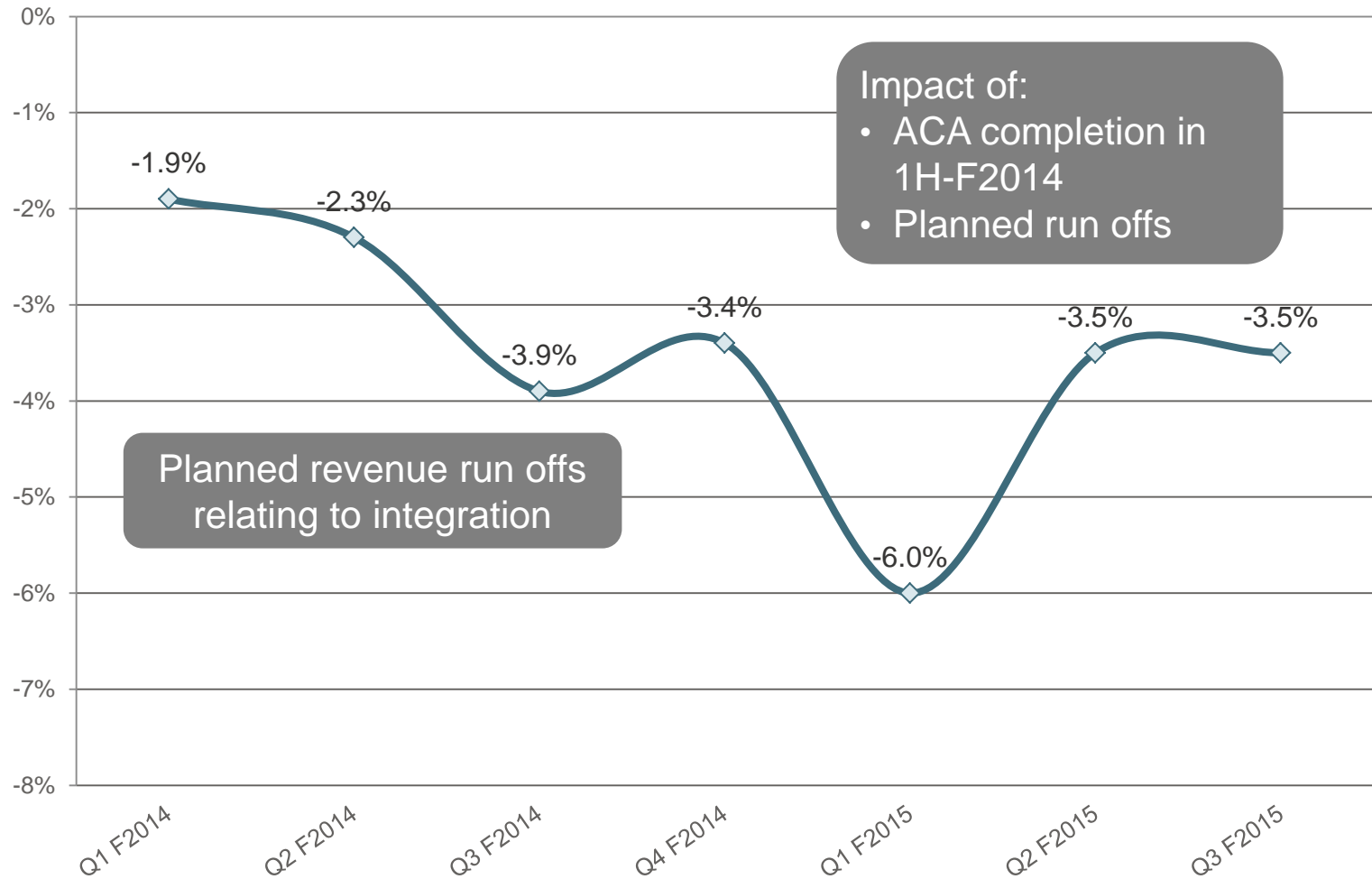
Global revenue of \$2.6 billion



Service Type	Client Geography	Vertical Markets
A. Management of IT and business functions (outsourcing) 54%	A. U.S. 29%	A. Government 33%
i. IT services 44%	B. Canada 15%	B. Manufacturing, retail & distribution 23%
ii. BPS 10%	C. U.K. 14%	C. Financial services 20%
B. Systems integration and consulting 46%	D. France 12%	D. Telecommunications & utilities 15%
	E. Sweden 8%	A. Health 9%
	F. Finland 6%	
	G. Rest of the world 16%	

Q3 F2015: Revenue trend at constant currency

Moving past planned revenue run offs and ACA* Y-o-Y comparison

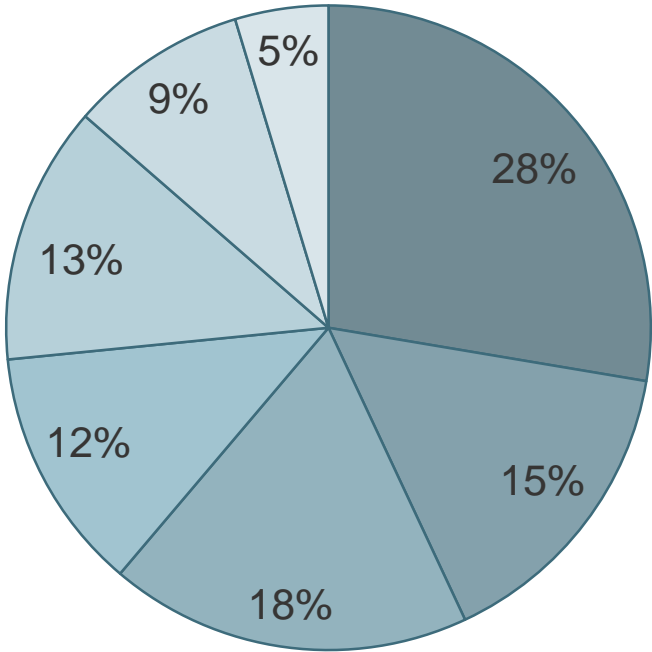


* Affordable Health Care for America Act

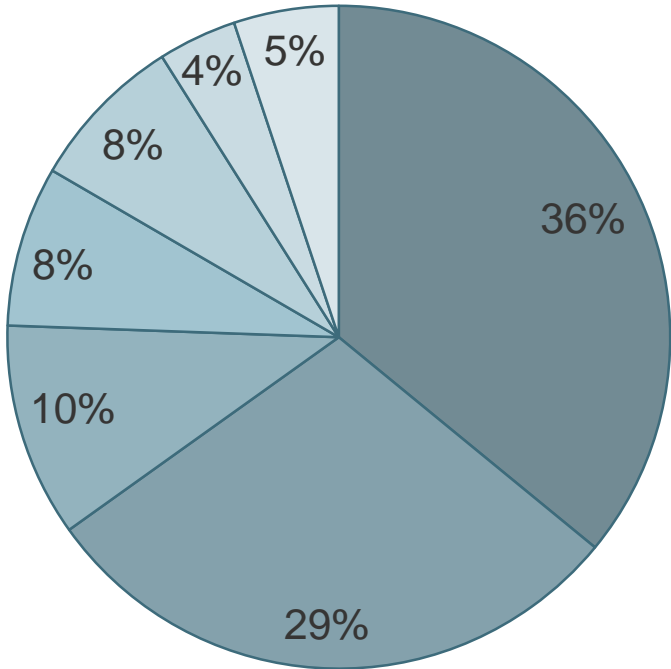
Q3 F2015: Revenue and EBIT segmentation

Quality and mix of North American revenue fuels Q3 profitability

Revenue: \$2.6B



Adjusted EBIT: \$371M
Margin: 14.5%

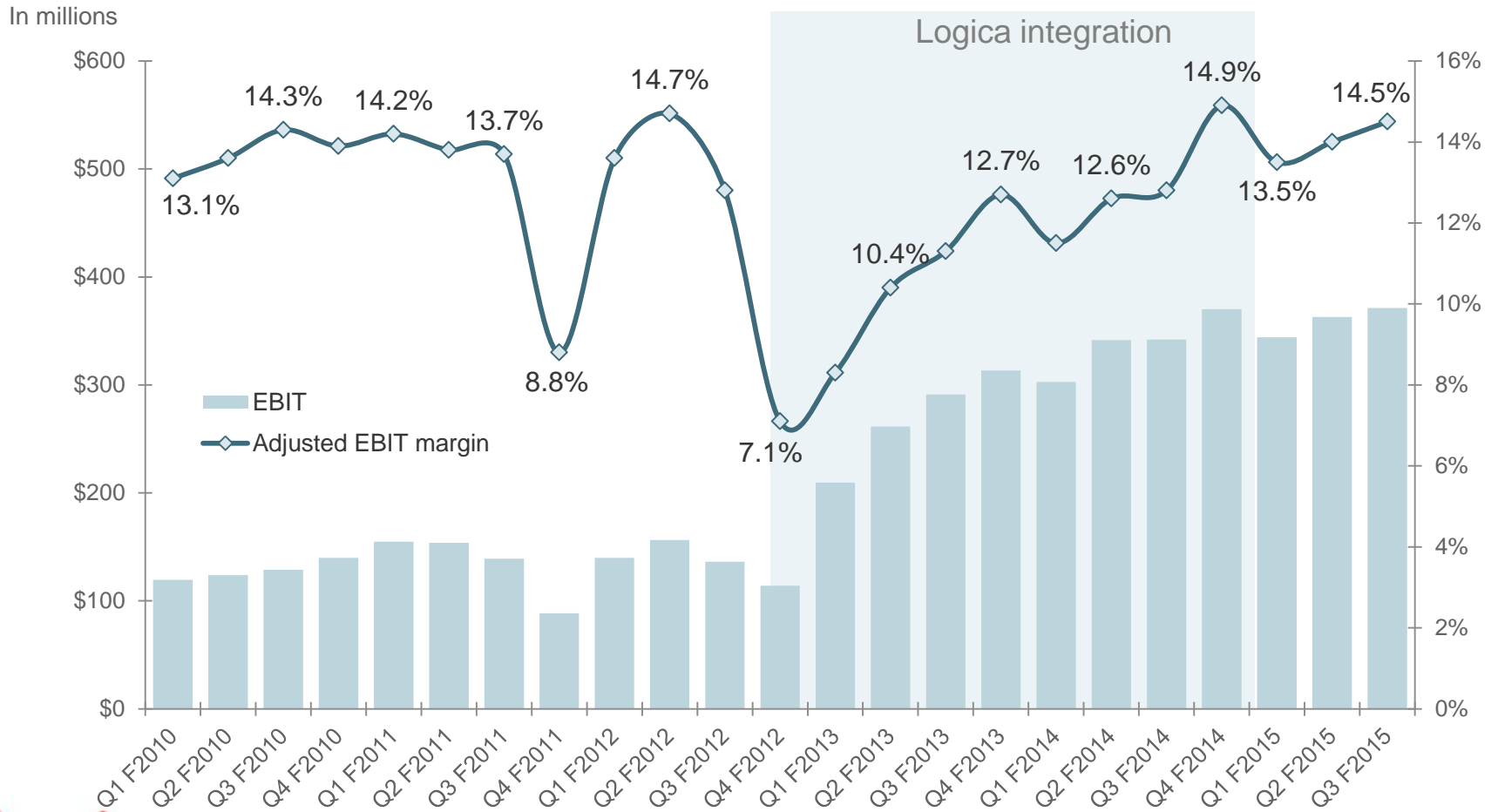


- U.S.
- Canada
- NSESA
- France
- U.K.
- CEE
- Asia Pacific



Improving profitability

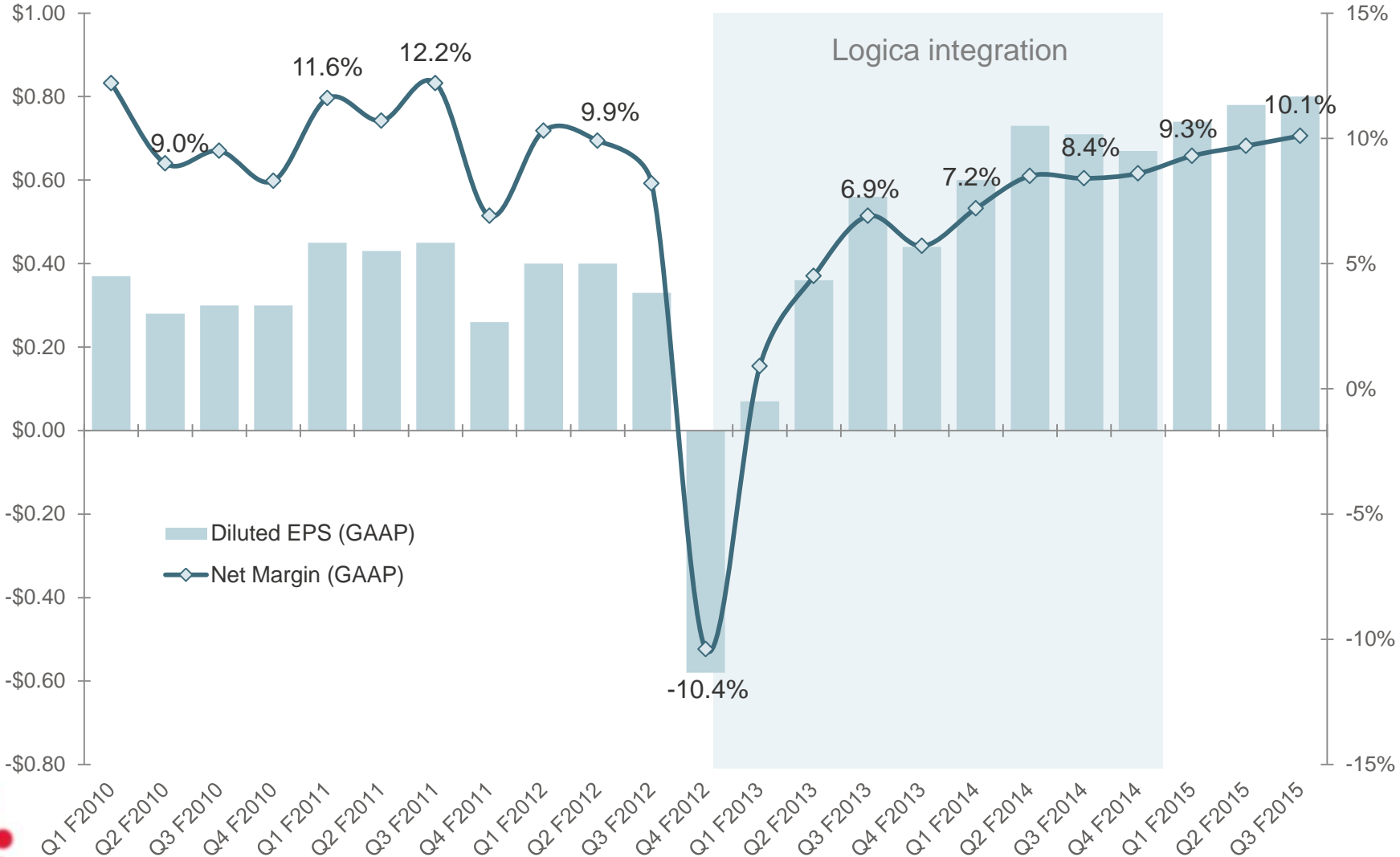
EBIT at \$371 million; margin expands to 14.5%



Adjusted EBIT is a measure for which we provide the reconciliation to its closest IFRS measure in the MD&A. Data prior to F2011 is presented under Canadian GAAP.

Improving profitability

Returning to pre-acquisition levels



Data prior to F2011 is presented under Canadian GAAP.



Cash provided by operating activities excluding integration-related cash disbursements

FIRST 9 MONTHS F2015

\$902 million

11.7% of revenue

\$2.80 per diluted share

TRAILING TWELVE MONTHS

\$1.3 billion

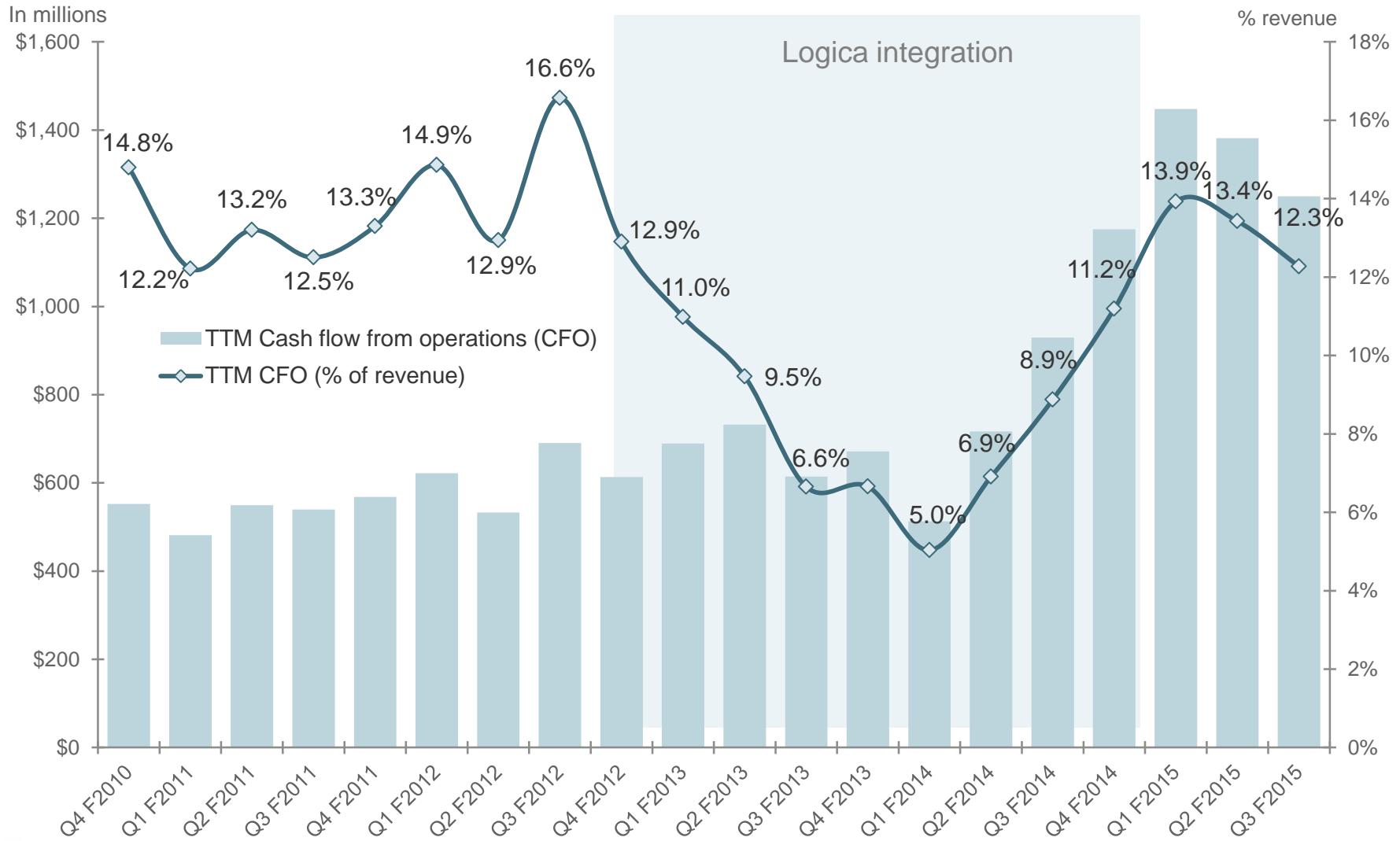
13.1% of revenue

\$4.15 per diluted share



Cash provided by operating activities

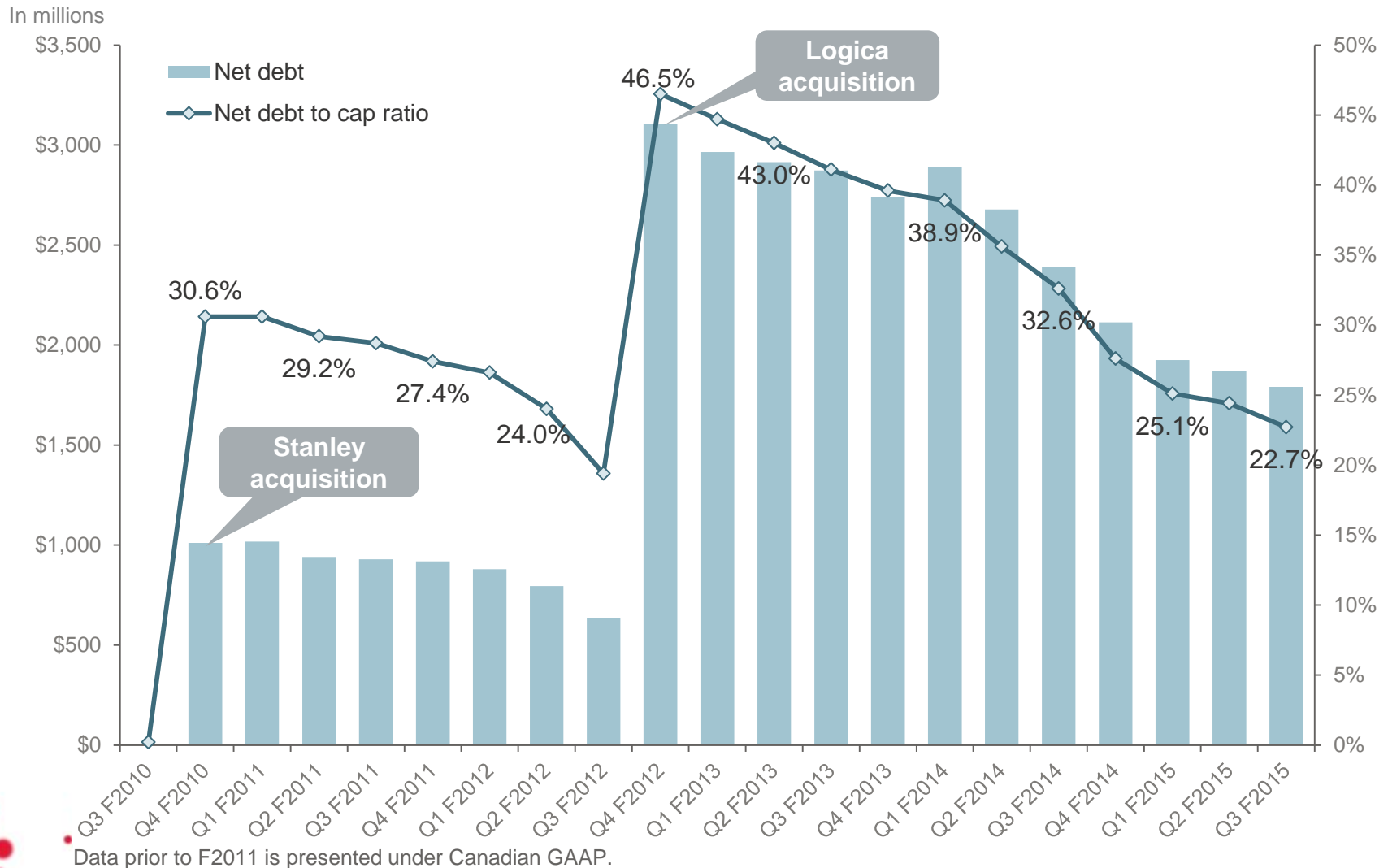
On a trailing twelve months (TTM) basis



Data prior to F2011 is presented under Canadian GAAP.

Net debt – reduced by \$598 million y-o-y

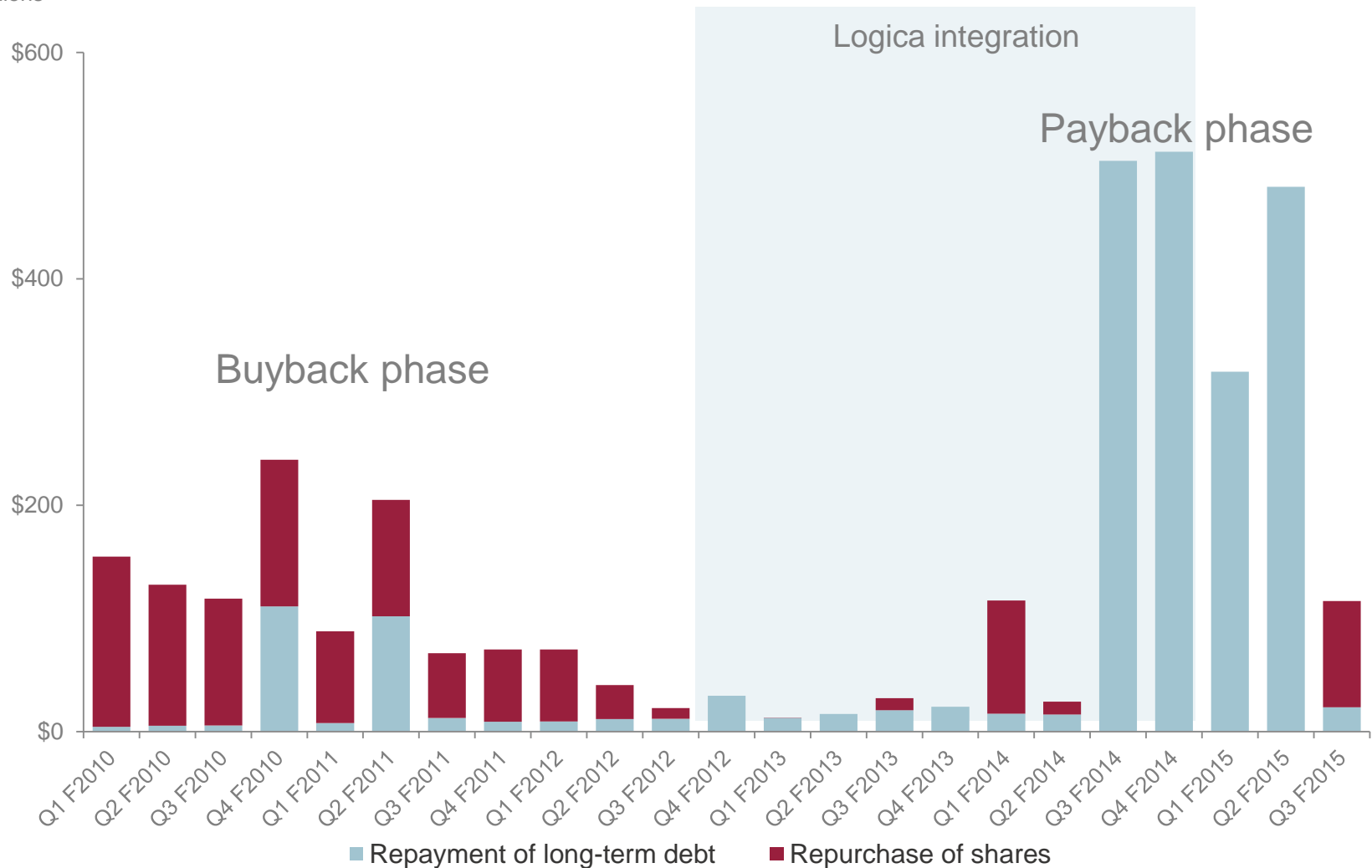
Strong balance sheet to execute build & buy strategy



\$5 billion of capital distributed to stakeholders

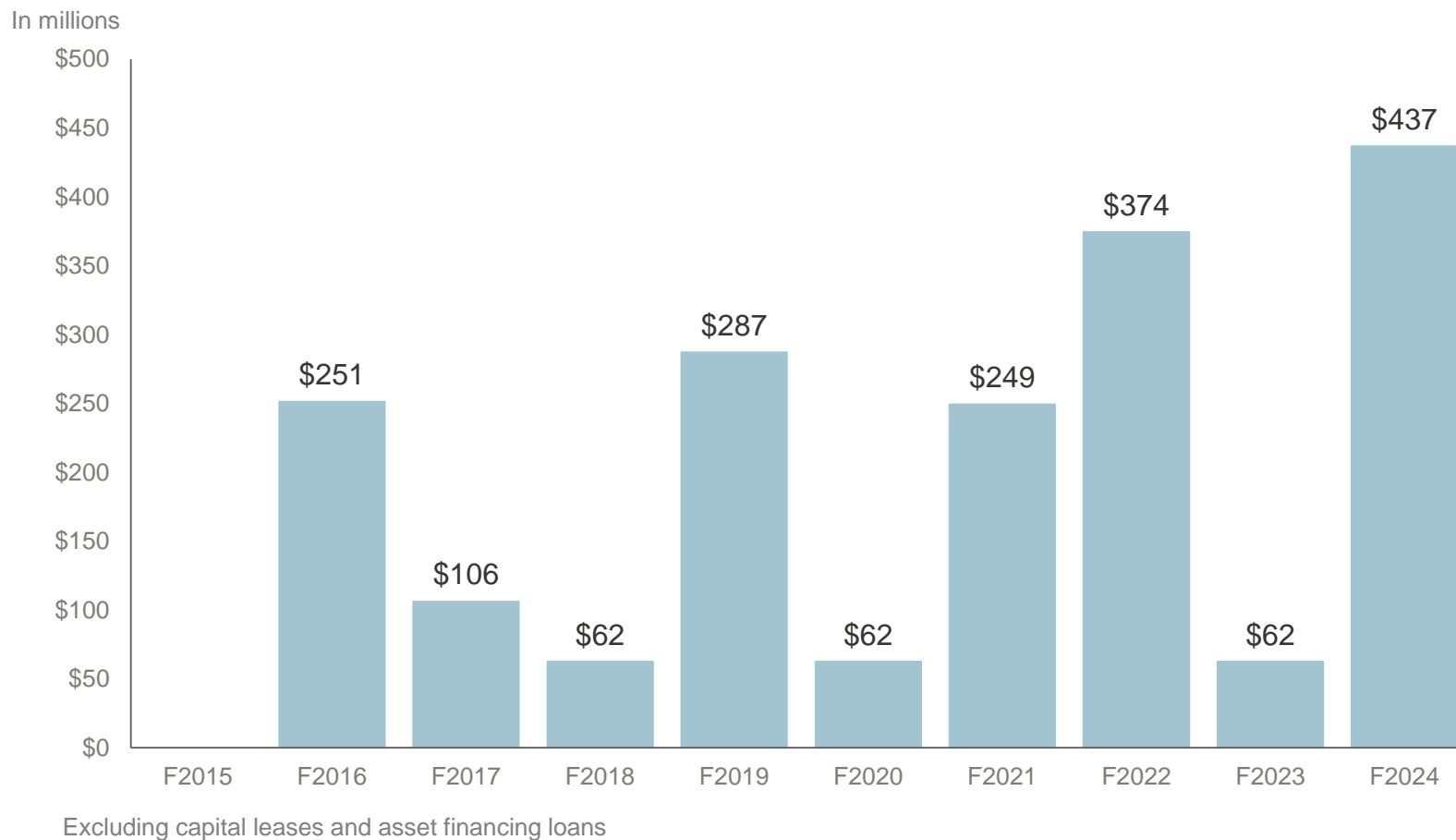
Over 10 years, \$2.6B to shareholders and \$2.4B to debtholders

In millions



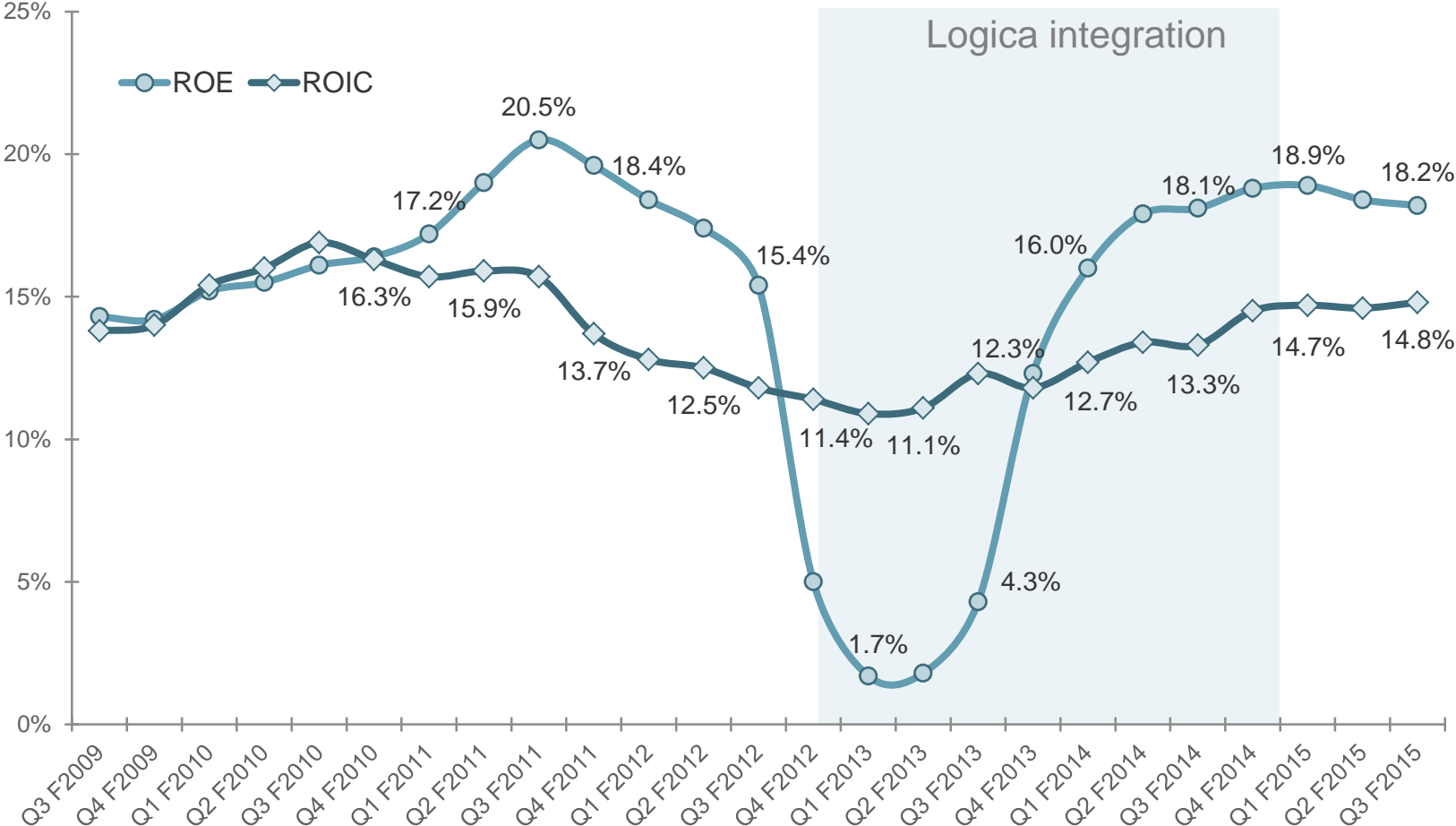
Debt maturity schedule

Maintaining balance and flexibility



ROE and ROIC trends

Delivering superior returns over time



Return on equity (ROE) and return on invested capital (ROIC) are measures for which we provide definitions and details in the MD&A. Data prior to F2011 is presented under Canadian GAAP.

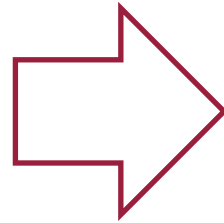
Supplementary cash flow information

	<u>Q4 F2014</u>	<u>Q1 F2015</u>	<u>Q2 F2015</u>	<u>Q3 F2015</u>	<u>LTM</u>
In thousands \$					
Net earnings	213,708	236,256	251,174	257,237	958,375
Adjusted for:					
Amortization and depreciation	107,877	105,891	108,210	102,378	424,356
Other non-working capital adjustments	37,156	26,710	690	43,804	108,360
Cash flow from operations before working capital adjustments	358,741	368,857	360,074	403,419	1,491,091
DSO	197,255	(24,007)	46,513	(140,244)	79,517
Integration costs	64,259	-	-	-	64,259
Other working capital items	(189,224)	15,541	(92,320)	(36,279)	(302,282)
Cash flow from operations before integration cash disbursements	431,031	360,391	314,267	226,896	1,332,585
Integration cash disbursements	(19,031)	(21,186)	(29,562)	(12,806)	(82,585)
Cash flow from operations	412,000	339,205	284,705	214,090	1,250,000
Adjusted EBIT	370,224	344,049	363,116	371,179	1,448,568

Strengthening our competitive position

The time to restructure a business is when it is strong

\$60 million
pre-tax charge



Double-digit
EPS growth

Accelerate utilization offshore

Productivity & utilization
improvements

Align headcount to exit of low margin
business and non-core geographies

Reduce SG&A and overheads

Organic revenue growth

Expense reduction

1 year payback embedded in F2016 business plan



Contact information

Lorne Gorber
Executive Vice-President
Global Communications
and Investor Relations
lorne.gorber@cgi.com
+1 514-841-3355

Mathieu Richard
Director
mathieu.richard@cgi.com
+1 514-415-3272

Samantha Taccone
Coordinator
samantha.taccone@cgi.com
+1 514-415-3123

**For more information:
CGI.com/investors**





THIRD QUARTER FISCAL 2015 RESULTS

CGI POSTS STRONG Q3 RESULTS

July 29, 2015

CGI

Experience the commitment®