

# SAP Real Estate Lifecycle Management



Experience the commitment®

**N**ever before has an organisation's property portfolio been of such strategic importance to help sustain and support business growth. During these challenging times, the drive to reduce costs, optimise available space and increase yields and revenue is vital to remain competitive.

**CGI, the established expert, having been the first partner in the UK to successfully implement an SAP Flexible Real Estate (RE-FX) solution, has subsequently gone on to work with a number of private and public sector organisations, delivering effective property management solutions based on SAP.**

## THE CHALLENGE

The property portfolio is one of the most valuable items on most organisation's balance sheet. For a broad range of industries including: International airports, local government, major utilities, retailers, property investment companies, and many more; omitting to manage these assets can have serious financial consequences for your organisation. Furthermore, when Real Estate business processes are not integrated with your core back-office processes, the impacts are not visible and hence frequently overlooked. Typical financial implications include:

- Under utilised properties leading to a loss of revenue or an increase in occupancy costs
- Reactive / tactical lease administration, leading to missed opportunities from a lack of visibility of upcoming critical dates
- Expensive maintenance and repair bills and statutory fines
- Difficulty in retaining and attracting new tenants

An understanding is emerging of the need for integrated, efficient and transparent Real Estate business processes to address some of these common issues.

## OUR ANSWER

CGI is exceptionally well placed to resolve these challenges and more, providing an essential platform for successful portfolio management and performance improvement. Our approach ensures you have instant and advanced visibility of critical dates in line with your business calendar, an immediate view of occupancy levels and the attributed cost of unoccupied space as well as more efficient maintenance and repair processing. This enables you to react quicker to a constantly changing market which in turn helps to retain and attract new tenants.



## FACT SHEET

### WHY CGI FOR REAL ESTATE LIFECYCLE MANAGEMENT?

- SAP Quality Award winner.
- First partners in the UK to implement SAP Flexible Real Estate
- Our team of SAP experts talk your language and understand property management
- We have the expertise to be able to integrate our core SAP offering to point solutions such as GIS
- Our framework includes proven templates that accelerate your adoption of best practice, so your project takes less time and gives you a better result.
- Thought leadership: See [Implementing EAM for Dummies](#)

To maximize your business benefit we will quickly and cost-effectively implement a broad spectrum of property lifecycle processes. Processes such as: portfolio data and document management, lease management, rental accounting, service charge accounting, reporting, valuation and energy usage would typically be included. The resulting solution will provide full integration with your general ledger, financial management reporting, asset accounting and plant maintenance processes.

CGI have also added significant value to the solution over and above that which SAP provide. We have developed innovations to support:

- Flexible KPI reporting via analytics dashboards
- Portal Access for occasional business users providing a simplified property view
- Calculation of depreciated replacement cost
- Integration with GIS software, to provide accurate geographical information for a given property at the click of a button.

## HOW WE DO IT

We understand the nature of your business and talk your language

Using our very well established approach and acceleration framework, we reduce the costs, duration and risk profile of your SAP Flexible Real Estate implementation. Our framework will:

- **Allow Faster projects:** Our project managers speed up all stages of a project by using proven templates.
- **Utilise your core SAP ERP system modules:** We will integrate SAP RE-FX and SAP Plant Maintenance with the rest of your SAP ERP solution.
- **Make the most of your SAP investment:** Unlock Document Management capabilities. Your existing SAP system probably doesn't do that - and you probably don't believe it can.
- **Envisage how your system will look:** Our SAP demo systems show how you can use the latest features of SAP to manage your property using a proven best practice and fully integrated solution.
- **Lower cost, better quality testing:** Our framework includes test scripts that we can run unchanged on your implementation or modified as necessary.
- **Be smarter in the field:** Integrating SAP RE-FX with CGI's award winning mobile solutions extend the benefits into the field.

We are focused on providing the best business solution, maximising your business value and resolving your business issues. Engage CGI to deliver your SAP Real Estate Lifecycle Management solution and make your property operation world-class.

## BENEFITS

- Lower cost and risk deployment through CGI's SAP framework
- Lower support costs as the solution is fully integrated with SAP ERP
- Elimination of data integrity problems by consolidating on fewer applications
- Enable holistic real estate management by integrating, automating and unifying all property related data, business processing and reporting.
- Manage all stages of a property lifecycle efficiently with visibility of critical dates fully integrated with Microsoft Outlook.
- CGI Innovations provide property portals for occasional users, integration with GIS systems, mobility solutions, KPI dashboards and automatic calculation of DRC valuations.

## ABOUT CGI

- Global SAP partner
- 4,000 SAP consultants
- 600+ clients from over 20+ countries
- Ovum believes that we are the utilities market leader for mobility solutions
- Gartner rank us as leader in the SAP EMEA Magic Quadrant
- 9 of 10 of the largest Utility companies works with us
- We have delivered the largest Sybase project in both the Manufacturing and Utility industry

For more information about CGI, visit [www.cgi.com](http://www.cgi.com)

or email us at [info@cgi.com](mailto:info@cgi.com).