

Mergers, Acquisitions and Divestments

Restructuring your business? Mergers, acquisitions and divestments are often a critical component of an organisation's long-term growth strategy.

In a dynamic business environment, organisations face significant challenges when aligning their ERP investments with new post-acquisition, merger or divestment business landscapes. This is where CGI can help.

Having managed the separation of two different Utility Distributors from two major UK Utility providers and the Migration of an acquisition into an Oil Super Major's SAP platform, CGI is exceptionally well placed to manage post-restructuring updates of SAP solutions following either major or minor business changes.

We have developed a framework with approaches for each of the restructuring processes. All approaches assume an initial transition followed, where appropriate, by a subsequent transformation. CGI's portfolio of Transition approaches are quick, cost-effective, minimise business disruption and ensure the end-solution is optimised to maximise performance of the newly restructured businesses as soon as possible.

THE CHALLENGE

Business performance following restructuring is dependent upon successful integration / separation of people, process and technology. Issues are widespread following a restructure and, typically include;

Post-Merger:

- Separate IT preventing people and process integration
- High operating cost and headcount, and interim charges
- Lack of transparency for business users preventing effective decisions
- Complex system administration and maintenance activities
- Multiple accounting standards and lack of single best practice business processes and/or IT strategies

Post-Divestment:

- Commercial sensitivity of business data being in other's systems
- Pre-defined periods for transition processes with penalties if not achieved

Businesses really need core IT systems to be fully usable as soon as possible to maximise the performance of the new businesses. Whilst many systems are straight forward to adapt, SAP ERP solutions are often more challenging, and outside the skills portfolio of in-house teams. The technical challenge extends from major configuration changes to far-reaching, mass data changes

THE ANSWER

We are the experts. With experience of managing major transition programmes of complex IT landscapes, for upwards of 200 systems, CGI can programme manage your major restructuring programme. Alternatively, we can project manage your SAP restructuring as a standalone project. We have developed own framework incorporating a series of accelerators, after assisting multiple organisations through



FACT SHEET

Why CGI?

- We have a framework which reduces your outlay
- CGI also manage SAP restructuring as part of a bigger IT restructuring process; this can be upwards of 200 systems
- Our approach minimises business disruption
- We identify the most cost efficient solution for your business
- We know the challenges and the solutions to them
- We seek to help you maximise your business performance following the restructure
- Wide ranging project and programme management skills
- We have been through the culture change process ourselves successfully when CGI acquired Logica.
- We will help optimise your return on your SAP investment.

restructuring processes. CGI utilise a range of cost effective techniques, our own tool-set of migration programs and SAP's System Landscape Optimisation, working in conjunction with SAP, to adapt SAP systems to the new organisation.

We will manage:

Buy / sell / restructures including:

- Selling a company or business unit
- Carving out a company or business unit
- Merge of Company Codes and Controlling Areas
- Landscape consolidation & simplification
- Reorganise Profit Centres

Data transformation including:

- Conversion to new chart of accounts
- Conversion of Profit Centres and Cost Centres
- Fiscal Year Conversion
- Asset Class Conversion
- Adjusting Customer, Vendor, and Material Numbers

The Reduction of landscape complexity:

We will consolidate the system landscape where international organisations operate disparate distributed data centres. This includes:

- Merging several clients from different systems into a single system
- Merge clients, including application data and configuration, into a single client

HOW WE DO IT

The process can take a small team as little as 4 months. To understand how we do it contact us using the details below and make your SAP-enabled operations world-class once again.

With over 68,000 professionals in 40 countries, CGI fosters local accountability for client success while bringing global delivery capabilities to clients' front doors. Founded in 1976, CGI applies a disciplined delivery approach that has achieved an industry-leading track record of on-time, on-budget projects. Our high-quality business consulting, systems integration and outsourcing services help clients leverage current investments while adopting new technology and business strategies that achieve top and bottom line results. As a demonstration of our commitment, our average client satisfaction score for the past 10 years has measured consistently higher than 9 out of 10.

0024 0613

OUR APPROACH

Business First, Technology Second

Our proven methodology assures realisation of achievable business benefits. It assures your business is ready to adopt new processes and provides robust control of costs and timetable.

We Do What We Say

Our on time / on cost track record is unrivalled for SAP implementation, and our commitment to quality is absolute, running at the core of our corporate values.

CREDENTIALS

CGI are a:

- Full lifecycle SAP services partner
- SAP Services Partner
- SAP Hosting Partner
- SAP Application Management Services Partner

with

- 600+ clients from over 20+ countries
- 4,000 SAP consultants

For more information, please contact us at:

T: +44 (0) 845 070 7765

E: enquiry.uk@cgi.com

www.cgi-group.co.uk/sap