



# CGI AT A GLANCE

Your end-to-end partner in digital transformation

## It's an extraordinary time to be in business.

The digital needs of customers and citizens are bringing about the transformation of commercial and government organizations around the world. CGI, one of the largest IT and business process services providers in the world, is at the forefront of this change, serving as a leading IT services partner and expert of choice to support our clients' journeys.

**WE LISTEN. WE INNOVATE. WE LEAD. WE DELIVER.**

### CGI by the numbers

Founded in  
**1976**

**70,000**  
professionals

**Hundreds** of  
locations worldwide

NYSE: **GIB**  
TSX: **GIB.A**

2016 revenue of  
**CA\$ 10.7 billion**

Delivery centers located on  
**5 continents**

Client loyalty  
**9.2/10**

Expert of choice  
**8.9/10**

Estimated backlog:  
**CA\$ 21 billion**

*All figures in Canadian dollars and updated on a quarterly basis.*

## WE LISTEN

We partner with clients on their most strategic and visible initiatives, helping to protect, grow, improve, develop and innovate the technology that runs their business. This begins with CGI's unique approach to listening to clients' perspectives.

- Annual face-to-face meetings with 1,000 business and IT leaders across 10 industries and 20 countries
- Ongoing in-person client satisfaction assessments to provide a "report card" on CGI's performance

## WE INNOVATE

CGI aligns innovation programs and investments to the needs of our clients. From the creation of a new solution to the ongoing evolution of our top commercial business solutions, we accelerate clients' digital transformation and enable them to achieve their goals faster with reduced risk and enduring results.

- Global intellectual property (IP) initiative to evolve CGI's proven commercial software applications and digital enablers (reusable frameworks, tools and methodologies).
- Cross-company Innovation, Creativity and Experimentation (ICE) program that harnesses, generates, assesses and funds new innovation that benefits our clients.

**2,782**  
Ideas  
submitted

**61**  
ICE calls to  
action

**40**  
New  
solutions  
funded

## WE LEAD

CGI applies our deep industry knowledge and technology expertise to help clients navigate the complexity of digitalization across people, processes and technology.



**Banking:** We serve **22 of the top 30** banks globally and **23 of the top 25** banks in both North America and Europe.



**Communications:** We partner with **6 of the world's top CSPs** in support of their billing, order orchestration, revenue assurance or customer care transformation.



**Government:** CGI has partnered with 2,000+ national, state, provincial and local governments.



**Health:** Around the world, we support **1,000+ health facilities, health plans serving 195 million+ people, and 3 million providers.**



**Insurance:** We work with **7 of the top 10** global insurers.



**Manufacturing:** We serve **700+ manufacturing clients** in a wide range of sectors, including automotive, aerospace, high tech, mining, metals, pulp and paper, and chemicals.



**Oil and gas:** We partner with all oil and gas **majors globally**, providing services across the value chain.



**Retail and consumer services:** We support **700+ clients** globally across the retail, wholesale, consumer packaged goods and consumer services sectors.



**Transportation, post and logistics:** We work with **200+ clients** in the post and logistics, aviation, rail, maritime, and road and regional transit sectors.



**Utilities:** We partner with **250+ electric, water and gas clients worldwide**, as well as 8 of the 10 largest utilities in both Europe and North America.

## WE DELIVER

The **CGI Management Foundation** provides for the common business language, standards and frameworks to conduct all operations consistently across the globe, allowing clients to benefit from CGI's leading track record of on-time, within budget delivery. CGI is one of the few global firms with the talent, scale and end-to-end services necessary to help clients succeed holistically with their digital transformation.

- **High-end business and IT consulting** to develop a digital strategy and build their roadmap
- **Systems integration** to connect legacy assets with digital business and operating models
- **Transformational outsourcing** to help clients improve both how they run and change their organizations
- **Intellectual property** through CGI's 150+ business solutions that serve as digital business accelerators

## ABOUT CGI

### CGI Global 1000: Sharing the voice of our clients and CGI insights

The CGI Global 1000 outlook brings together the trends and priorities from more than 1,000 in-person conversations with business and technology client executives. As revealed in the outlook, more than 70% of these leaders cited the pressures from the rapid rise in influence of digital customers and citizens as their top trend, representing a continued shift in thinking with respect to running, changing and growing their organizations. As a result, the role of technology is moving from an enabler to a driver of business change. Learn more about the trends and CGI's insights at [cgi.com/global1000](http://cgi.com/global1000).

## 2016 ANNUAL REVIEW

The Annual Review showcases the digital innovation we are creating with our clients, and provides testimonials and representative success stories on our digital transformation partnerships with clients.

Download a copy at [cgi.com/2016-ar](http://cgi.com/2016-ar).