# Connect for Health Colorado transforms customer experience using agile methodologies



The organization transformed into an agile multi-value stream enterprise with a cost-efficient cloud-native technology platform to serve customers in a dynamic market.

In 2017, Connect for Health Colorado saw an opportunity to give its customers greater control over their user experience by delivering a more expedient application process and new indemand product features, simplifying the customer-facing processes, and enhancing customer care to provide greater clarity and continuity—especially in complex situations involving eligibility for multiple benefit programs.

Connect for Health Colorado wanted to boost its ability to stay compliant with marketplace regulations, respond to government policy and program changes, and pursue new opportunities to serve Coloradans.

# The challenge

These strategic initiatives demanded a transformed organization with a strong culture of change acceptance, an ability to adjust business operations quickly and reliably, and the skills and capacity to manage complex products simultaneously. Its marketplace platform had to capitalize on modern technologies and tools for rapid product development, continuous delivery, and secure, transparent, and cost-efficient operations.

This opportunity to transform came with an ambitious, phased timeline of 8 to 12 month increments, concurrent with the continued operation of the marketplace, bounded by the annual high-demand enrollment periods.

#### The solution

In partnership with CGI, Connect for Health Colorado transformed into a mature agile organization using a robust Development, Security and Operations (DevSecOPS) end-to-end IT delivery methodology. Based on Scaled Agile Framework (SAFe)



# About Connect for Health Colorado

Connect for Health Colorado is a public non-profit entity whose mission is to increase access, affordability, and choice for Coloradans purchasing health insurance. It has built and now operates the state's own health insurance marketplace since Oct. 1, 2013. Connect for Health Colorado is the only place for residents to apply for premium tax credits and cost-sharing reductions available under the Affordable Care Act (ACA) to lower the cost of private health insurance.



methodologies, the organization reduced cultural and organizational silos between key stakeholders. It restructured the product development into integrated value streams with new product and project management processes.

The shortened time-to-market for new product features, enhancements, and fixes increased business flexibility and operational reliability, resulting in a 77% reduction in maintenance and operations costs.

## Key benefits

The redesigned marketplace now lives in a public cloud platform with Amazon Web Services (AWS). It takes full advantage of cloud-native technology enablers like virtualization, containerization, integrated toolchains, security toolsets, automated testing, and configuration management. The continuous integration and deployment of business-driven system changes has improved a release's time-to-market by 344%, with a new production release every 4 to 5 days. Infrastructure as Code (IoC) allowed to rapidly build a production-like environment to prototype and test the refactoring of a key business process, resulting in 80% run-time and 96% exception count reductions.

Other transformation highlights include:

- Improved system availability
  - 94% less planned downtime
  - 65% less unplanned downtime
  - Zero open enrollment outages since 2021
- Continuous integration and delivery
  - 100+ code deployments per day
  - Production release every 4 to 5 days
- Cost-efficiency
  - 77% less in maintenance and operations cost

# Partnership

A long-time partner, CGI understands Connect for Health Colorado's business and its strategic goals, products, and technologies. In the past, Connect for Health Colorado relied on the breadth and depth of CGI expertise and capabilities to deliver solutions for various business and technology needs. Therefore, CGI was a natural choice to re-partner with the organization since 2017 to help realize its strategic goals and navigate its ambitious ongoing transformation roadmap.

"Connect for Health
Colorado performed a
massive modernization
effort in an abbreviated
timeframe to better serve
Coloradoans. In
partnership with CGI, we
gained greater business
and technological agility,
while achieving significant
cost reductions in
hosting, license fees, and
maintenance. We couldn't
be prouder of the results."

#### **Kelly Guthner**

Chief Innovation Officer Connect for Health Colorado

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Insights you can act on

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world.

We are insights-driven and outcomes-based to help accelerate returns on your investments. Across hundreds of locations worldwide, we provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally

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