

### CGI in Banking

Accelerating your digital journey



# As banks face pressure to accelerate their digital journey amid a constantly changing environment, this catalyst for change brings unique opportunities.

While banks face unprecedented challenges, they have a unique opportunity to drive innovation at an unprecedented depth and pace. There is an acceleration of change taking place across the entire banking supply chain. This change is leading to new business models and the faster development of new banking services.

Today, customers, employees and partners expect an easy and engaging digital experience. This requires open banking, real-time everything (starting with payments) and new regulatory schemes. It also demands an awareness of and response to increasing financial crime, as well as the disruptive competitors that are profoundly affecting the traditional banking model.

To address these challenges successfully, creativity coupled with data and innovation, are key. Banks can thrive in a crisis context by becoming proactive rather than reactive and advancing their market position with the support of the right strategic partner.



Founded

1976

Locations worldwide

40C

Banking professionals

12,50C

Top banks globally supported by CGI

15/20

Average number of years our top 10 banking clients have worked with us

27

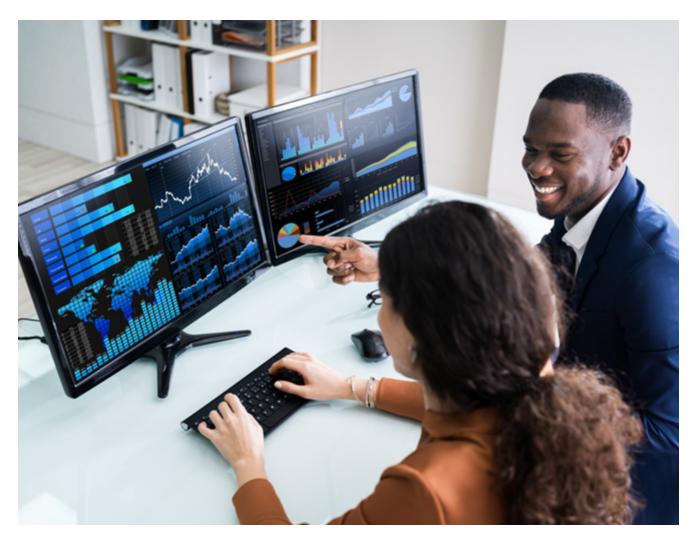
Overall client satisfaction score

9.2/10

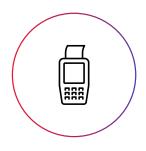
## Serving as your trusted strategic partner

At CGI, we have more than 12,500 banking experts who provide business and IT consulting services across the globe. We also deliver emerging technologies that shape the future of banking. For more than four decades, we have worked with the world's leading banks, and this deep experience helps banks transform their businesses and move forward at a fast pace. In addition to our full spectrum of services and solutions, we offer a proven global delivery model, a strong commitment to quality, and an exceptional delivery track record.

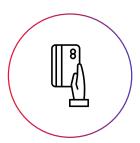
Our banking experts draw on a broad global network of resources to bring the right talent, innovation and scale to every engagement. Using a collaborative style and consultative approach, we help you envision and plan for new possibilities. Further, we share our global consulting capabilities and best practices through centers of excellence, enabling local teams to bring the best of CGI to your business.



### Key sectors we serve



Retail Banking & Consumer Finance



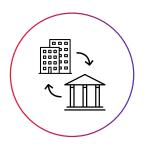
**Payments** 



Capital Markets



Wealth Management



Corporate & Transaction Banking



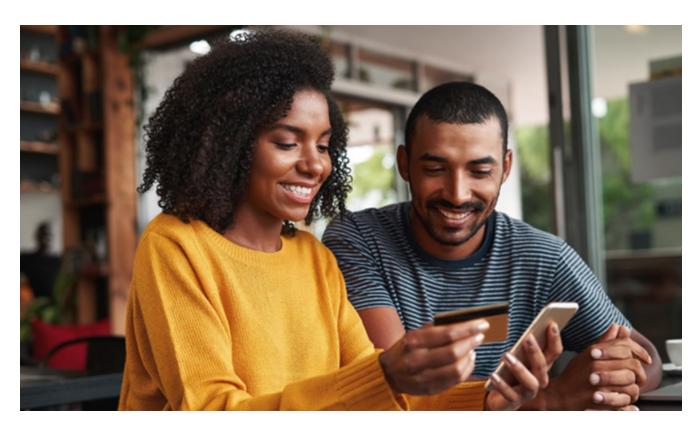
### Key solutions we deliver

**CGI Collections360** is an innovative platform powered by intelligent automation, artificial intelligence-driven insights, and machine learning that helps banks re-imagine their debt collection processes. As a next-generation credit management solution, CGI Collections360 reflects our steadfast commitment and major technology investments in providing our clients with high-performance debt relief, management and recovery capabilities. **CGI Collections360 is cloud ready**.

**CGI Trade360** delivers all of the software, infrastructure and support resources necessary to power a bank's global trade business. Delivered as a software as a service, it enables banks to provide the full range of traditional trade, payables, receivables and cash management services to their customers—anywhere, anytime—on a single, integrated and global platform. **CGI Trade360 is cloud ready**.

**CGI Wealth360** is a comprehensive suite of solutions that help wealth management professionals with portfolio management, fund accounting, investment fund processing, plan administration and securities processing, while offering creative options and increasing efficiencies as they manage their clients' investments. **CGI Wealth360** is **cloud ready**.

**CGI All Payments** is a cloud-proven, shared services payments platform that provides gateway and processing capabilities through a configurable, end-to-end, ISO 20022-native architecture. Supporting multiple payment types, including real time, wire and bulk payments concurrently, we have engineered CGI All Payments to lower total cost of ownership while future proofing your investment. **CGI All Payments is cloud native**, with proven implementations on Azure and AWS.



**CGI HotScan360** helps you win the fight against financial crime. It holistically handles fraud detection, customer due diligence and anti-money laundering, enabling instant evaluation, increasing transaction volumes through advanced analytics and machine learning based on anomaly detection.

### CGI HotScan360 is cloud native.

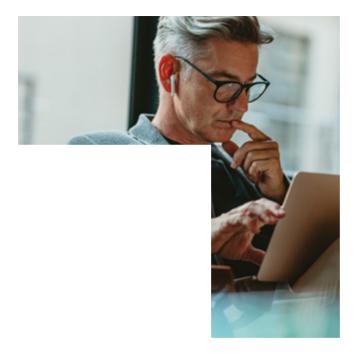
**CGI FXSuite360** is an innovative, industry-leading FX platform that covers the end-to-end foreign exchange life cycle through front, middle and back office capabilities. Trusted by financial institutions as well as their customers, it is built to drive digital business efficiency while delivering value to fuel core business growth. Its full range of capabilities include deal capture, positions management, profit and loss, 24/7 dealing with back-to-back coverage, rate aggregation, access to deep liquidity from more than 200 providers, post-trade processing, settlement, and more. **CGI FXSuite360** is **cloud ready**.

**CGI TWIN360** is a treasury and asset management system that handles financial instruments within the fixed income, foreign exchange, and equity and commodity markets. CGI TWIN360 provides fully integrated processes (front/middle/back office), with segregation of duties for different roles. It also provides accurate market values, risk measurement, accounting (realized and unrealized), cash management, etc.

### CGI TWIN360 is cloud native.

**CGI RFS360** (Retail Financial System) delivers multichannel, end-to-end banking functionality to both traditional and non-traditional financial institutions, including credit unions, trusts, and banks.

CGI RFS360 also includes integrated customer relationship management, lending, collections, and reporting solutions.



**CGI PayPartner360** is fully adaptable to the changing payments environment, enabling clients to deliver new products and services at pace. Our modular service covers issuing and authorization, unsecured loans, clearing and settlement, customer loyalty, fraud detection, customer service, credit card security, wallet integration, open banking, and more.

CGI PayPartner360 is cloud ready.

### Collaborating to innovate and deliver

CGI banking experts across the globe work side-by-side with you as an innovative partner to understand your unique challenges and co-innovate solutions that drive competitive advantage. Examples of this collaborative approach include the following:



Using blockchain and intelligent automation to transform trade finance. We integrated our CGI Trade360 trade finance platform with Skuchain's Blockchain Contract Builder as part of a pilot program to enable a major central bank to provide digital trade finance services to customers.

**Delivering broad-based payment services and solutions.** CGI is delivering IT outsourcing services to a European payment cards and digital payments provider, helping the bank to modernize and manage its infrastructure to support card and digital payment transactions for its Finnish customers.

**Modernizing collection processes.** For a Spanish digital bank, we implemented MEI, a CGI solution that digitizes business processes and improves the user experience through interactive electronic messaging. MEI has improved the bank's payment processes and digitized the bank's recovery operations, delivering personalized information to each customer. It also protects sensitive data (e.g., debit card information).

**Enabling regulatory compliance.** A highly innovative bank start-up in France worked with CGI to develop a solution for conducting real-time monitoring of all transactions on its mobile platform to meet regulatory requirements, while also providing customers with the best user experience.

Analyzing opportunities and risks related to open banking. We helped a national farm credit corporation learn more about the trends and activities related to open banking and the opportunities and risks it presents. Our thought leadership analysis covered the origins of open banking, expected regulatory frameworks and technology requirements. It also provided proof-of-concept suggestions to support the launch of new products and services and to drive internal efficiencies.

**Leveraging automation and innovation to drive efficiency.** In only a few months, we helped a national mortgage association achieve a streamlined user experience through automated pricing, underwriting and comparison quotes.

### Replacing aging and costly legacy solutions.

We worked with a major American bank to position itself for business growth and provide a better customer experience by implementing and integrating the CGI All Payments platform-as-a-service in just four months.

### Developing and implementing a bot in 76 hours.

Our work with a national bank enabled it to provide fast financial relief to citizens impacted by COVID-19.



# Accelerating your digital initiatives



CGI transforms the way banks do business, increasing efficiencies and cost savings through managed services, the cloud, re-platforming, robotic process automation, IT modernization, and SaaS. We simplify IT organizations while improving their agility.

We provide deep expertise to keep clients ahead of financial crime. For more than 40 years, we have protected government and commercial clients across the globe, delivering a wide range of advanced security solutions and services.

Our industry leaders work with banks to maximize their potential by harnessing new technologies, extend their business into the open economy and achieve expected business outcomes.

CGI's business solutions help banks improve their processes and systems, drive operational efficiencies, and support an anywhere, anytime digital culture.

### Insights you can act on: We listen to our clients

Every year, we gather client views on the trends affecting their organizations and industries, along with their business and IT priorities. Through our Voice of Our Clients program, we analyze these findings to provide our clients with a valuable global antenna—based on facts, not hype—for benchmarking best practices.

Our benchmarking data comes from a knowledge base developed over the past 10 years. It reflects insights from 5,500+ client organizations located in countries representing 82% of the world's IT spend in all economic sectors. The data also comprises nearly 1 million answers from our face-to-face conversations with 1,500 executives each year, of which half are business executives and half are IT executives.

Learn more about CGI's Voice of Our Clients program.

For the eighth consecutive year, we also have sponsored <u>The Global Treasurer's</u> <u>Transaction Banking Survey</u>, which offers critical insight into the corporate-to-bank relationship, including emerging trends in banking services.



Through our global insights and local experts, we help build strategies and deliver services and solutions that achieve tangible outcomes.



### A partner for transformation

Since our founding in 1976, CGI has been at the heart of transformation in the banking industry. Today, we support more than 500 financial institutions worldwide, helping to deliver a broad range of digital IT and business strategies, services and solutions. Our deep understanding of the complex global challenges banks face coupled with our strong local relationships enable us to build long-term partnerships that drive success.

If you are interested in learning how we can support you on your transformation journey, contact us today. One of our consultants will be happy to help you.

### For more information

Visit cgi.com/banking

Email us at <a href="mailto:banking.transformed@cgi.com">banking.transformed@cgi.com</a>

