

# Sunflower Real Property keeps property management *real* with operations flowing smoothly



## Legacy systems present challenges and impede productivity

Federal agencies, like most complex enterprises, are often challenged to find the right solution and processes to manage assets under their discretion. Many often rely on legacy real property systems to manage billing transactions and reporting, and have interagency agreements in place that establish the terms and costs for mission critical properties, office space, and other types of infrastructure that are leased from GSA.

They rely on asset management systems that are obsolete and thus, would benefit from modifying the platforms to better meet their agency needs while offering a better user experience. Additionally, they are often reliant on IT departments that are overextended to support multiple real property management systems, which adds to the complexity and overall need to find alternate solutions.

## Implementing CGI Sunflower Real Property

CGI has helped multiple agencies streamline their asset management processes through implementation of its own Sunflower solution. These agencies have benefited from consolidating all of their standalone legacy systems into single solutions for more efficient real property business processes while reducing the burden and risks associated with maintaining multiple legacy solutions. Through this consolidation, these agencies will benefit from enhanced system security posture, increased data validations and new business rules that help eliminate data integrity issues that had too often resulted in inaccurate budgeting across the departments.

Sunflower maintains all GSA Occupancy and Commercial Lease along with other agreement types, providing visibility across the entire real property portfolio. The system records all terms of the agreements, allowing for accurate tracking of both lease details and billing transactions at any level of the organization. Standard federal real property data dictionary compliance requirements are coupled with agency-specific customizations in the Occupancy and Commercial Lease Agreement solution to ensure data integrity.

Sunflower Real Property also handles processing for monthly Rent on the Web (ROW) lease billing. Each month, leasing agencies bill for rent, basic and building-specific security, furniture and IT. Sunflower Real Property provides the ability to process all four bills, process current and prior year adjustments and integrates billing details to financial management systems to help recoup funds from constituent organizations.



## Benefits realized through successful implementation

Through the successful implementation of Sunflower Real Property, the agencies achieved efficiencies related to managing enterprise-wide occupancy agreements, monthly rent payments and budget reconciliation, and compliance with GSA Federal Real Property Profile requirements and reporting.

With the implementation of Sunflower Real Property complete, the agencies achieve:

- Visibility into thousands of real property records and capital improvement projects
- Increased accuracy of tracking billing charges across thousands of lease and Occupancy Agreements
- Timely and accurate FRPP reporting for all department-owned and direct-leased real property assets
- Streamlined ROW payment certification timeframe and reimbursement from departments within the agencies.

The solution includes Sunflower Business Intelligence, which provides on-demand reporting for real property personnel across the agencies. This provides an array of summary and detailed reports customized to each organization's needs.

Sunflower also provides government agencies the ability to track all Federal Real Property Profile (FRPP) reportable assets. CGI maintains the software with regular releases that include GSA's yearly updates to the FRPP dictionary, and provides users with data validations to ensure compliance. Sunflower generates the necessary files annually due to GSA updates and facilitates tracking the status of each property throughout the entire lifecycle of FRPP reporting.

## Partnering with agencies to ensure successful adoption

Through the entire lifecycle of the agencies' migration to Sunflower Real Property, CGI works with key stakeholders across the agencies to ensure a successful transition to the new systems of record. This included:

- Gathering requirements for existing functionality, desired improvements and agency-specific product enhancements
- Providing regular demos of new features to gather and implement real-time feedback and provide a smooth business transformation journey
- Collaborating with outside stakeholders to continuously improve data integrity throughout migration activities and to deliver a new system with verified Occupancy and Commercial Agreement data across the agencies
- Holding multiple training sessions for various user groups—tailored to specific roles and responsibilities

Sunflower is a consolidated source for real property management data, and provides a vendor supported COTS system with regular releases that deliver continuous value.

## About CGI

### Insights you can act on

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world. We are insights-driven and outcomes-based to help accelerate returns on your investments.

Nearly 7,000 of our experts help the U.S. federal government achieve comprehensive, scalable and sustainable IT and business goals. We enable our clients to execute digital transformation, build the federal workforce of the future, achieve operational excellence, enhance citizen engagement and protect America's assets. As the federal government faces unprecedented challenges, we remain committed to enabling its success, using our deep understanding of clients' goals and mission-essential needs to provide consultative insights and develop solutions for maximum results.

### For more information

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