



Our commitment
to a thriving
Australian
Industrial
Capability

CGI

Australian capability



Neil Timms

Senior Vice President
Space, Defence & Intelligence
UK & Australia

“With over 280 members already based in Australia, CGI provides secure, resilient and flexible end-to-end services, including strategic IT consulting, systems integration, managed services and intellectual property-based business solutions across multiple domains.

Recognising Defence Australia’s mission to build a more potent, integrated, capable, and agile future force to better meet and respond to future challenges, we are committed to developing

enduring Australian Industry Capability. Our ambition is to significantly grow our space, defence and intelligence operations across Australia. Our global, and specifically Five Eyes; heritage will enable this whilst we build sovereign capability and skills.

With the support of the South Australian Department for Trade and Investment we have established our new Space, Defence and Intelligence Hub in Adelaide and are growing our team across the country. Our teams are focussed on knowledge transfer so that we can rapidly offer the expertise that will support Australia; we have highly skilled members seconded to Australia to assist in training and Australian members will work on overseas based space and defence projects before returning home to deploy what they have learned.

We are investing in growing Australian Industry Capability and look forward to working with you.”



Building a thriving business to support Australia's defence and security ambitions

We are a true IT Systems Integrator

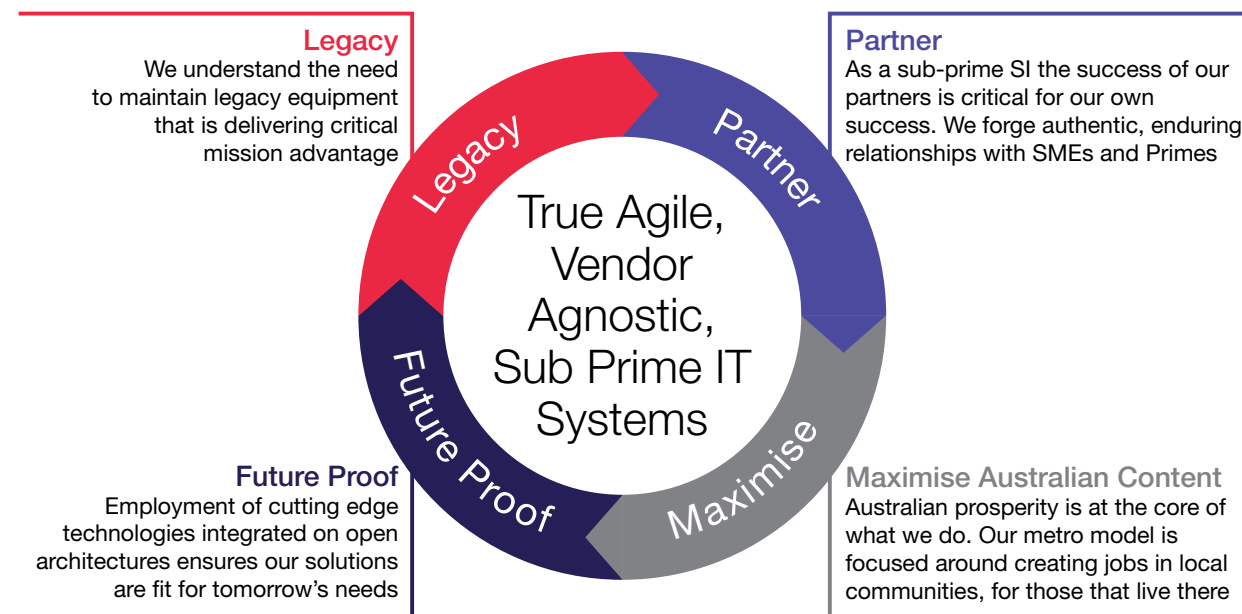
We work tirelessly to advise, build and operate bespoke, technically complex, mission-critical information systems which help our clients keep us all safe and secure.

We are committed to supporting the workforce and communities where our members and clients live and work. Our metro centric delivery model is designed to enable knowledge transfer from our leading global capabilities, diversification of existing workforces from adjacent sectors and development of the next generation of IT professionals through our comprehensive STEM programmes.

Our commitment is to deliver cutting edge Australian capability, using the best Australian products, built by an Australian supply chain. We bring innovation to our clients using proven and emerging technologies, agile delivery processes and our deep expertise across the breadth of the space, defence, intelligence, aerospace and maritime domains, all underpinned by our end-to-end global cyber security capability.



Our Approach



People and Growth

Our aim is to increase sovereign delivery capacity in space, defence and security through diversification and holistic ecosystem management. We are differentiating our existing Australian workforce through a comprehensive knowledge transfer and transformation programme pulling in the best from around the globe to be developed here in Australia. Early and experienced careers are key; Graduate programmes, apprenticeships and work placements are all part of our DNA as well as continued engagement and employment with the veteran community and their families.

Australian Prosperity

Developing skills and capabilities for sovereign capability is only the first part of the story. We will leverage our global business to provide export opportunities for both academia and our Small and Medium Enterprise (SME) delivery partners. We are already doing this in the space, maritime and intelligence domains and aim to expand these opportunities. This will provide growth opportunities for Australian industry and exciting employment opportunities across Australia for our emerging talent.

Our role in a dynamic partner ecosystem

We are a true independent sub-prime IT systems integrator. Our success depends on integrating the highly technical and complex to deliver world class mission critical capabilities. We work collaboratively with global technology companies, cutting-edge SMEs, government and academia to deliver the optimal solution for each client. We recognise, support and enable the widest possible access to the SME community through our business processes. This allows us to operate transparently across the delivery landscape and fulfil our delivery promises to all our stakeholders.

Building and managing an expansive ecosystem of third-party providers in Australia for the benefit of our clients is one of our top priorities.

Our pool of global and local specialised third-party providers, including indigenous business enterprises, combined with alliances, market analysts and advisors, academic institutions, industry bodies and research bodies, provides a wealth of knowledge, expertise and resources that have resulted in thousands of successful client projects over many years.

Skills, Innovation & Intellectual Property (IP)

Government Engagement

We have seen an acceleration of governments working together as the world continues to globalise. Initiatives like AUKUS, and the UK-Australian Space Bridge, facilitate the sharing of current IP for either direct use or enhancement and improvement. Whilst we understand the importance of sovereignty and control, the opportunity to learn from what is already in use to create the next global iteration is a huge opportunity. Our aim is to see these capabilities being developed here in Australia, used domestically and exported to allied nations.

Developing a portfolio of Australian industry capability and Intellectual Property (IP)

CGI is a global business, but our goal is to build trusted relationships through client proximity, providing industry and technology expertise to help you meet your needs. This means we must develop and enhance sovereign defence industry capability and capacity in Australia.

We will do this through both delivering highly skilled roles and opportunities to upskill Australian citizens to meet the emerging challenges of the space, defence and intelligence domains and through the development of innovative Australian developed IP which can then also be exported.

Where IP already exists in markets outside of Australia, we will exploit this and ensure it meets the exacting and specific requirements of Australia, bringing more rapid capability to bear whilst providing sovereignty through true bi-directional technical interchange.

Global domain expertise

Whilst Australia's immediate regional and national security is rightly the focus, the Australian government has made it clear of the value in investing in relationships, collaborations, and partnerships with allies such as the AUKUS pact with the USA and UK and intelligence sharing across the Five Eyes Community. Our global footprint and strong heritage of working with the US Department of Defence and UK Ministry of Defence puts CGI at the heart of this collaboration.

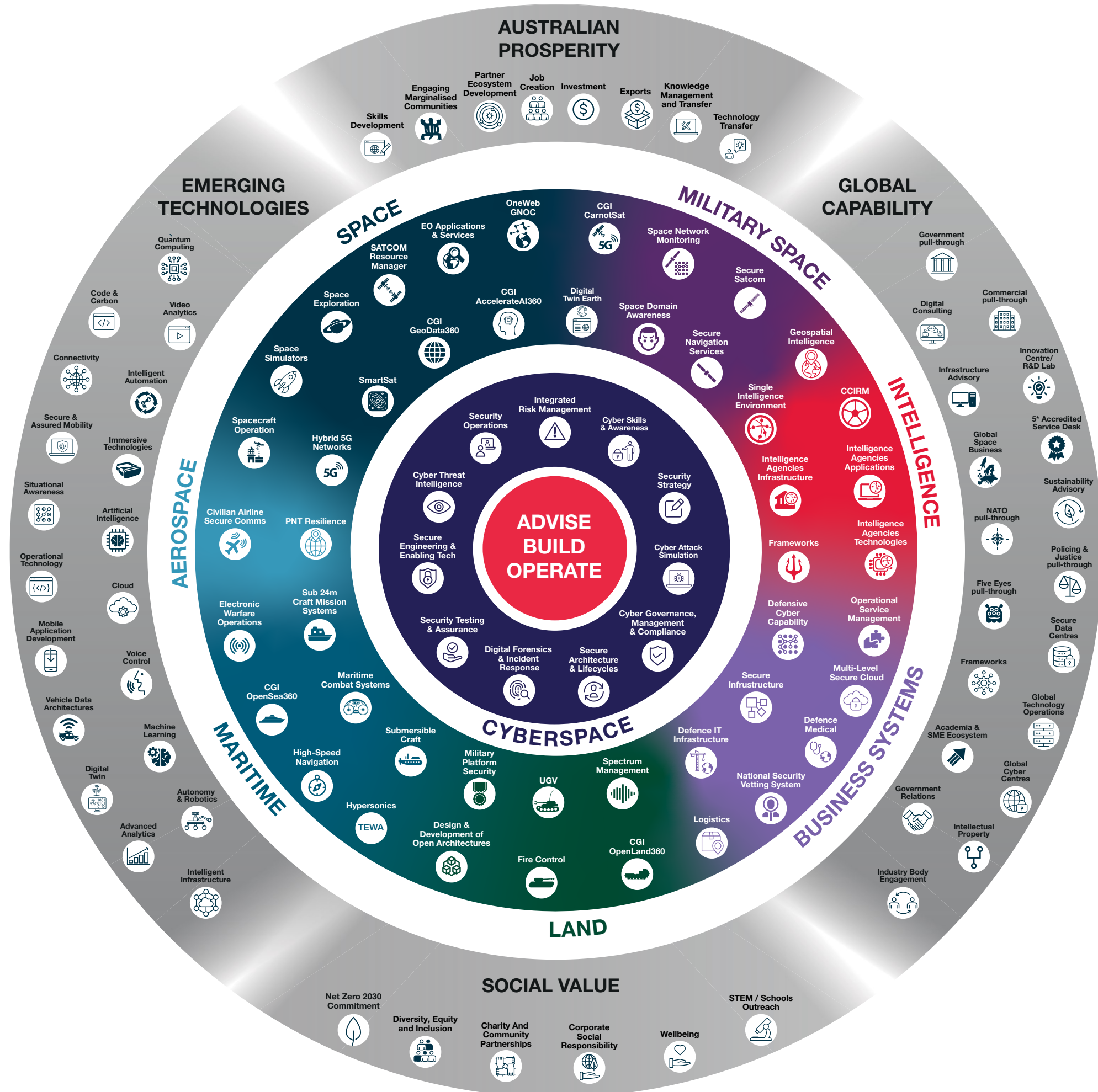
Delivering new approaches to enhance data availability

We bring tangible innovation to our clients using proven and emerging technologies, agile delivery processes and deep industry expertise across the breadth of the space, defence and intelligence domains. We often support our space and defence client's innovation and transformation through a process of introducing proven techniques and/or technologies that are novel to a particular organisation and that deliver sustained business benefits.

As technology advances, new concepts for solutions are envisioned, but often are not being delivered due to lack of resources or the capabilities within organisations. We address the challenge of balancing the competing factors of commercial pressures and the need for innovative research into operational capability, leveraging our emerging technology capabilities and partner ecosystem to unlock value from these ideas.

We focus on delivering solutions based on our client's needs, combining the latest technologies, we design bespoke solutions and, as patterns emerge through subsequent use cases, develop reusable offerings, creating an environment of ongoing innovation and improvement.





Working Together

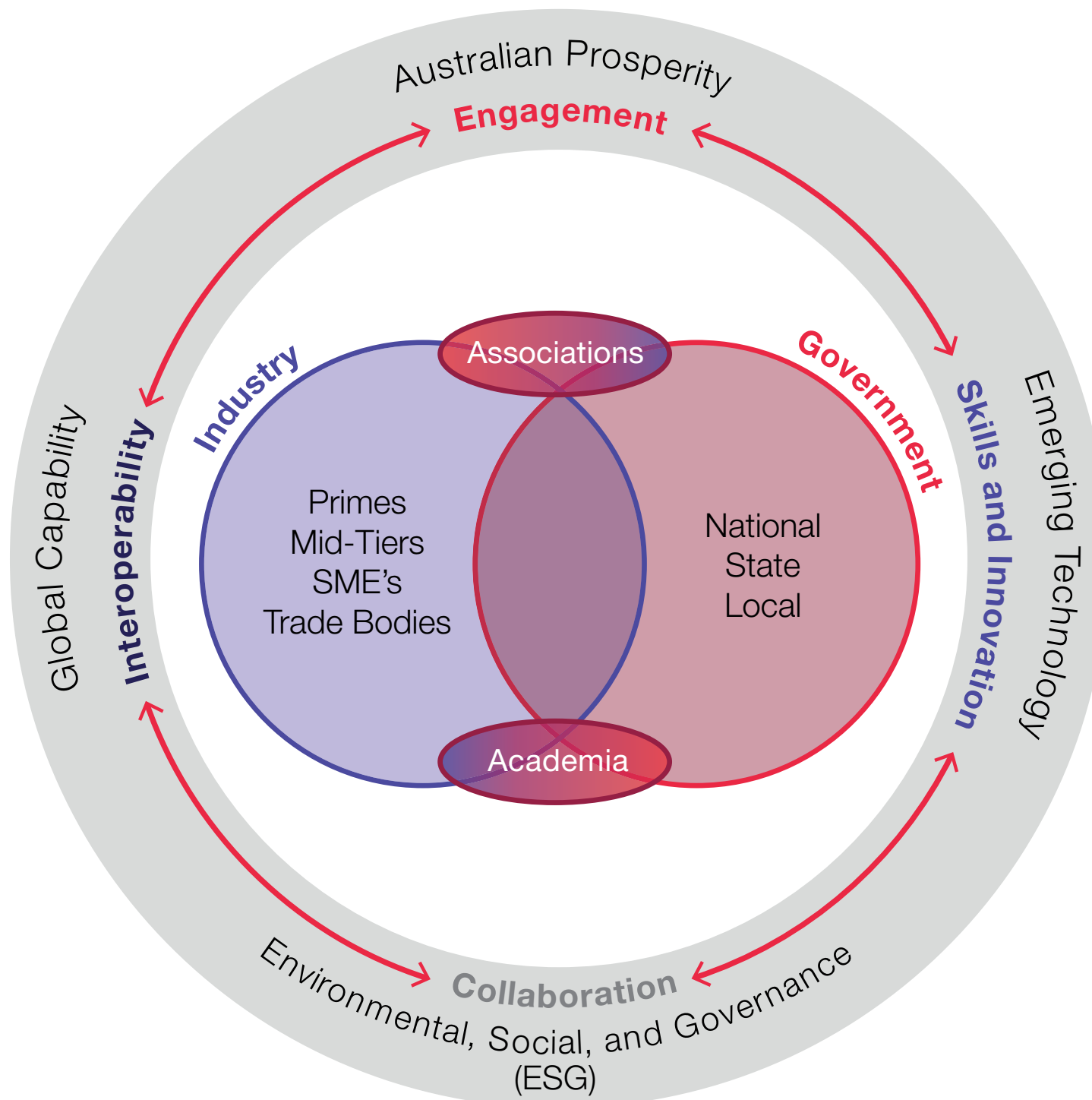


Engagement

Our experience in Australia and globally has taught us that a focussed multifaceted approach to engagement works best in both resource constrained and highly technical and fast changing environments. Australia has well established industry associations along with active industry boards that all look to increase collaboration and sovereign delivery capacity. CGI has joined a number of these including SIAA and the Defence Teaming Centre. Globally, we actively participate and lead a number of similar engagement panels and we look forward to being a highly valued part of the Australian ecosystem.

Interoperability

Our global space, defence and intelligence business is intrinsically linked to the five eyes community and we regularly receive government to government introductions. IP we have created is often exchanged between members of this community for enhancement, improvement and utilisation. This collaboration provides a rapid start for complex programmes delivering early – almost immediate benefit that can be built upon. In addition to this, the Australian team are extremely active in supporting Government and Industry Consultations, EOIs, joint-funded research and development, technical forums and panels, and defence and space exhibitions.



Skills and innovation

Our experience in advising, building and operating IT-based capability spans multiple industries. Within Australia we have provided above the line and below the line services to telecommunications, government, health and logistics clients for over 20 years. This diversity of sector knowledge coupled with highly skilled technical experts enables our team to rapidly develop innovative solutions based on proven and emerging technologies that meet specific client needs.

Collaboration

As a vendor agnostic SI we are extremely well versed in collaboration across the spectrum of industry participants - SMEs through to Primes. Key to this success has been the recognition of the need to match the commercial agility and limitations of those organisation to meet the needs of the end client. Frameworks have proven to be vital, and we work in both a lead and supportive role, again holding the mission needs paramount. This is all supported by our metro model where the engagement with local organisations and capability is built in from the outset. Our role ensures that success is based on attributes that are common to all our stakeholders.

Environmental, Social and Governance (ESG)

Our commitment to a more inclusive and sustainable world in partnership with our clients

At CGI, corporate responsibility is an intrinsic part of our business. This is recognised by being one of our six company values and we embrace our responsibility to the environment, our members, and to the communities in which we live and work.

Part of CGI's heritage is to build relationships with our local communities, including those of our clients, through volunteering and fundraising activities. Based in our offices and on client sites across Australia, our members are well positioned to support the communities in which we live and work.

We recognise the impact we have as a business on the environment. CGI has committed to achieving net zero carbon emissions globally by 2030 with respect to carbon emissions under its direct and indirect control (as defined by Scope 1, 2 and business travel in scope 3 of the Greenhouse Gas Protocol). The 2030 target date is 20 years earlier than the target date set by the United Nation's Paris Agreement on Climate Change.

Alongside our own commitments we support organisations to design creative and pragmatic sustainability strategies which engage their customers, stakeholders and employees as they navigate towards net zero. We provide robust sustainability solutions for our clients to create positive economic, social and environmental impact.

We also look for activities we can be involved in around our local environment where we can make a difference including providing our technology to support vital initiatives. We see this as fundamental to our role as a responsible business.





Our client communities

We actively seek to support those issues faced by our client communities and support veterans, and reservists, and indigenous communities by developing charity partnerships that reflect this. We often undertake pro-bono work to help support those who are serving or have served us.

STEM careers

We use our experience as skilled IT professionals in our local communities, supporting the next generation of employees, helping equip them with the tools, qualifications and experiences necessary to benefit the community of the future. We run a number of early careers initiatives, working closely with academia to encourage young people into our industry. We are committed to local job creation and investment in on-going development. Once in CGI, professionals are encouraged to continue developing through access to a myriad of training opportunities, helping them build successful careers to the benefit of themselves and Australia.

Diversity, equity and inclusion

At CGI, we believe that diversity brings a greater variety of ideas, perspectives and experiences to the workplace, as well as creating a positive environment where all members have the opportunity to thrive. We actively encourage diversity in our workplace and inclusivity at work is one of our top priorities. From employee resource groups to community engagement and education we are committed to enable and encourage our staff members to bring their whole selves to work and to celebrate our diversity and culture within CGI.



A real word example of CGI connecting and using our technology in local communities



About CGI

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world. We are insights-driven and outcome-based to help accelerate returns on your IT and business investments.

In all we do, our goal is to build trusted relationships through client proximity, providing industry and technology expertise to help you meet the needs of your customers and citizens.

Insights you can act on.

www.cgi.com/au/space-defence

