



CGI Inc.

Revenue and EBIT by Segment: Historical Breakout

In CAD 000s

To provide clarity, below are the restated segmented figures that would have been reported in Fiscal 2021 and the first half of Fiscal 2022.

Effective April 1, 2022, the Company realigned its management structure, resulting in a reorganization and the creation of two new operating segments, namely Scandinavia and Central Europe (Germany, Sweden, and Norway) and Northwest and Central-East Europe (primarily Netherlands, Denmark and Czech Republic) and, less significantly, the transfer of our Belgium operations from Western and Southern Europe operating segment to the latter.

| <u>Western and Southern Europe</u> | Q3 2021 | Q4 2021 | F2021 | Q1 2022 | Q2 2022 | Q3 2022 |
|---|----------------|----------------|------------------|----------------|----------------|----------------|
| Revenue | 489,136 | 458,617 | 1,917,760 | 503,478 | 547,649 | 553,470 |
| Adjusted EBIT | 65,143 | 64,170 | 269,350 | 78,437 | 85,273 | 70,107 |
| Adjusted EBIT margin | 13.3% | 14.0% | 14.0% | 15.6% | 15.6% | 12.7% |

| <u>Scandinavia and Central Europe</u> | Q3 2021 | Q4 2021 | F2021 | Q1 2022 | Q2 2022 | Q3 2022 |
|--|----------------|----------------|------------------|----------------|----------------|----------------|
| Revenue | 414,818 | 382,838 | 1,663,470 | 404,932 | 412,712 | 388,071 |
| Adjusted EBIT | 28,747 | 33,920 | 138,191 | 33,910 | 30,007 | 31,082 |
| Adjusted EBIT margin | 6.9% | 8.9% | 8.3% | 8.4% | 7.3% | 8.0% |

| <u>Northwest and Central-East Europe</u> | Q3 2021 | Q4 2021 | F2021 | Q1 2022 | Q2 2022 | Q3 2022 |
|---|----------------|----------------|----------------|----------------|----------------|----------------|
| Revenue | 181,081 | 171,546 | 716,183 | 182,099 | 183,374 | 171,632 |
| Adjusted EBIT | 14,749 | 20,441 | 79,898 | 28,102 | 18,992 | 22,098 |
| Adjusted EBIT margin | 8.1% | 11.9% | 11.2% | 15.4% | 10.4% | 12.9% |

Source: www.cgi.com/investors