Fiscal **2015**Results

Business and IT consulting Systems integration IT managed services Business process services

BUILDING ON
40 YEARS
OF COMMITMENT

CGI

Experience the commitment®



CONTENTS

- 1 Management's Discussion and Analysis
- 58 Management's and Auditors' Reports
- **62** Consolidated Financial Statements
- **120** Shareholder Information



Management's Discussion and Analysis

November 11, 2015

Basis of Presentation

This Management's Discussion and Analysis of the Financial Position and Results of Operations ("MD&A") is the responsibility of management and has been reviewed and approved by the Board of Directors. This MD&A has been prepared in accordance with the requirements of the Canadian Securities Administrators. The Board of Directors is ultimately responsible for reviewing and approving the MD&A. The Board of Directors carries out this responsibility mainly through its Audit and Risk Management Committee, which is appointed by the Board of Directors and is comprised entirely of independent and financially literate directors.

Throughout this document, CGI Group Inc. is referred to as "CGI", "we", "our" or "Company". This MD&A provides information management believes is relevant to an assessment and understanding of the consolidated results of operations and financial condition of the Company. This document should be read in conjunction with the audited consolidated financial statements and the notes thereto for the years ended September 30, 2015 and 2014. CGI's accounting policies are in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). All dollar amounts are in Canadian dollars unless otherwise indicated.

Materiality of Disclosures

This MD&A includes information we believe is material to investors. We consider something to be material if it results in, or would reasonably be expected to result in, a significant change in the market price or value of our shares, or if it is likely that a reasonable investor would consider the information to be important in making an investment decision.

Forward-Looking Statements

All statements in this MD&A that do not directly and exclusively relate to historical facts constitute "forward-looking statements" within the meaning of that term in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended, and are "forward-looking information" within the meaning of Canadian securities laws. These statements and this information represent CGI's intentions, plans, expectations and beliefs, and are subject to risks, uncertainties and other factors, of which many are beyond the control of the Company. These factors could cause actual results to differ materially from such forward-looking statements or forward-looking information. These factors include but are not restricted to: the timing and size of new contracts; acquisitions and other corporate developments; the ability to attract and retain qualified employees; market competition in the rapidly evolving information technology industry; general economic and business conditions; foreign exchange and other risks identified in the MD&A, in the Company's Annual Information Form filed with the Canadian securities authorities (filed on SEDAR at www.sedar.com), CGI's Annual Report on Form 40-F filed with the U.S. Securities and Exchange Commission (filed on EDGAR at www.sec.gov), as well as assumptions regarding the foregoing. The words "believe", "estimate", "expect", "intend", "anticipate", "foresee", "plan", and similar expressions and variations thereof, identify certain of such forward-looking statements or forward-looking information, which speak only as of the date on which they are made. In particular, statements relating to future performance are forward-looking statements and forward-looking information. CGI disclaims any intention or obligation to publicly update or revise any forwardlooking statements or forward-looking information, whether as a result of new information, future events or otherwise, except as required by applicable law. Readers are cautioned not to place undue reliance on these forward-looking statements or on this forward-looking information. You will find more information about the risks that could cause our actual results to differ significantly from our current expectations in section 10 – Risk Environment.

Non-GAAP and Key Performance Measures

The reader should note that the Company reports its financial results in accordance with IFRS. However, we use a combination of financial measures, ratios, and non-GAAP measures to assess our Company's performance. The non-GAAP measures used in this MD&A do not have any standardized meaning prescribed by IFRS and are therefore unlikely to be comparable to similar measures presented by other issuers. These measures should be considered as supplemental in nature and not as a substitute for the related financial information prepared in accordance with IFRS.

The table below summarizes our non-GAAP measures and most relevant key performance measures:

Profitability

- Adjusted EBIT (non-GAAP) is a measure of earnings excluding integration-related costs, restructuring
 costs, net finance costs and income tax expense as these items are not directly related to the cost of
 operations. Management believes this measure is useful to investors as it best reflects the profitability
 of our operations and allows for better comparability from period to period as well as to trend analysis
 in our operations. A reconciliation of the yearly and current quarter's adjusted EBIT to its closest IFRS
 measure can be found on pages 21 and 38.
- Net earnings prior to specific items (non-GAAP) is a measure of net earnings excluding integration-related costs, restructuring costs, resolution of acquisition-related provisions¹ and tax adjustments.
 Management believes that this measure is useful to investors as it best reflects the Company's operating profitability and allows for better comparability from period to period. A reconciliation of the yearly and current quarter's net earnings prior to specific items to its closest IFRS measure can be found on pages 23 and 39.
- Basic and diluted earnings per share prior to specific items (non-GAAP) is defined as the net earnings excluding integration-related costs, restructuring costs, resolution of acquisition-related provisions¹ and tax adjustments on a per share basis. Management believes that this measure is useful to investors as it best reflects the Company's operating profitability on a per share basis and allows for better comparability from period to period. The yearly and current quarter's basic and diluted earnings per share reported in accordance with IFRS can be found on pages 22 and 38 while the yearly and current quarter's basic and diluted earnings per share prior to specific items can be found on pages 23 and 39.
- Net earnings is a measure of earnings generated for shareholders.
- Diluted earnings per share is a measure of earnings generated for shareholders on a per share basis, assuming all dilutive elements are exercised.

Liquidity

- Cash provided by operating activities is a measure of cash generated from managing our day-to-day business operations. We believe strong operating cash flow is indicative of financial flexibility, allowing us to execute our corporate strategy.
- Days sales outstanding ("DSO") (non-GAAP) is the average number of days needed to convert our trade receivables and work in progress into cash. DSO is obtained by subtracting deferred revenue from trade accounts receivable and work in progress; the result is divided by the quarter's revenue over 90 days. Deferred revenue is net of the fair value adjustments on revenue-generating contracts established upon a business combination. Management tracks this metric closely to ensure timely collection, healthy liquidity, and is committed to a DSO target of 45 days or less. We believe this measure is useful to investors as it demonstrates the Company's ability to timely convert its trade receivables and work in progress into cash.

Resolution of acquisition-related provisions came from the adjustment of provisions that were established as part of the purchase price allocation for the Logica plc ("Logica") acquisition. Subsequent to the finalization of the purchase price allocation such adjustments flow through the statement of earnings. Examples of the items that may be included in these benefits comprise the resolution of provisions on client contracts, the settlement of tax credits and the early termination of lease agreements.

Growth

- Constant currency growth (non-GAAP)—is a measure of revenue growth before foreign currency impacts. This growth is calculated by translating current period results in local currency using the conversion rates in the equivalent period from the prior year. Management believes that it is helpful to adjust revenue to exclude the impact of currency fluctuations to facilitate period-to-period comparisons of business performance. We believe that this measure is useful to investors for the same reason.
- Backlog (non-GAAP) Backlog includes new contract wins, extensions and renewals ("bookings" (non-GAAP)), partially offset by the backlog consumed during the year as a result of client work performed and adjustments related to the volume, cancellation and/or the impact of foreign currencies to our existing contracts. Backlog incorporates estimates from management that are subject to change. Management tracks this measure as it is a key indicator of management's best estimate of revenue to be realized in the future and believes that this measure is useful to investors for the same reason.
- Book-to-bill ratio (non-GAAP) is a measure of the proportion of the value of our bookings to our revenue
 in the period. This metric allows management to monitor the Company's business development efforts
 to ensure we grow our backlog and our business over time and believes that this measure is useful to
 investors for the same reason. Management remains committed to maintaining a target ratio greater
 than 100% over a trailing 12-month period. Management believes that the longer period is a more effective
 measure as the size and timing of bookings could cause this measurement to fluctuate significantly if
 taken for only a three-month period.

Capital Structure

- Net debt (non-GAAP) is obtained by subtracting our cash and cash equivalents, short-term investments
 and long-term investments from our debt. Management uses the net debt metric to monitor the Company's
 financial leverage. We believe that this metric is useful to investors as it provides insight into our financial
 strength. A reconciliation of net debt to its closest IFRS measure can be found on page 30.
- Net debt to capitalization ratio (non-GAAP) is a measure of our level of financial leverage and is obtained
 by dividing the net debt by the sum of shareholder's equity and debt. Management uses the net debt to
 capitalization metric to monitor the proportion of debt versus capital used to finance our operations and
 to assess the Company's financial strength. We believe that this metric is useful to investors as it provides
 insight into our financial strength.
- Return on equity ("ROE") (non-GAAP) is a measure of the rate of return on the ownership interest of
 our shareholders and is calculated as the proportion of earnings for the last 12 months over the last four
 quarters' average equity. Management looks at ROE to measure its efficiency at generating earnings for
 the Company's shareholders and how well the Company uses the invested funds to generate earnings
 growth. We believe that this measure is useful to investors for the same reasons.
- Return on invested capital ("ROIC") (non-GAAP) is a measure of the Company's efficiency at allocating
 the capital under its control to profitable investments and is calculated as the proportion of the after-tax
 adjusted EBIT for the last 12 months, over the last four quarters' average invested capital, which is
 defined as the sum of equity and net debt. Management examines this ratio to assess how well it is using
 its funds to generate returns. We believe that this measure is useful to investors for the same reason.

Change in reporting segments

During our fourth quarter, we refined our management reporting and structure to better align to our client proximity model. As a result, the Company is now managed through the following seven segments, namely: United States of America ("U.S."); Nordics; Canada; France (including Luxembourg and Morocco) ("France"); United Kingdom ("U.K."); Eastern, Central and Southern Europe (primarily Netherlands and Germany) ("ECS"); and Asia Pacific (including Australia, India and the Philippines) ("Asia Pacific"). This MD&A reflects the current segmentation and therefore, is representing the transfer of our South Europe and Brazil operations from Nordics to ECS. Prior year segmented results have been revised. Please refer to sections 3.4 and 3.6 of the present document and to note 28 and note 12 of our audited consolidated financial statements for additional information on our segments and on the impact of the change in reporting segments on goodwill allocation.

MD&A Objectives and Contents

- Provide a narrative explanation of the audited consolidated financial statements through the eyes of management;
- Provide the context within which the audited consolidated financial statements should be analyzed, by giving enhanced disclosure about the dynamics and trends of the Company's business; and
- Provide information to assist the reader in ascertaining the likelihood that past performance is indicative of future performance.

In order to achieve these objectives, this MD&A is presented in the following main sections:

| Sec | tion | Contents | Pages | | |
|-----|---|--|-------|--|--|
| 1. | Corporate Overview | This includes a description of our business and how we generate revenue as well as the markets in which we operate. | | | |
| | | 1.1. About CGI | 6 | | |
| | | 1.2. Vision and Strategy | 7 | | |
| | | 1.3. Competitive Environment | 7 | | |
| 2. | Highlights and Key Performance Measures | summary of key achievements during the year, the past three years' key performance neasures, CGI's share performance and other highlighted events. | | | |
| | | 2.1. Fiscal 2015 Highlights | 9 | | |
| | | 2.2. Selected Yearly Information & Key Performance Measures | 10 | | |
| | | 2.3. Stock Performance | 11 | | |
| | | 2.4. Restructuring Program | 12 | | |
| 3. | Financial Review | A discussion of year-over-year changes to operating results between the years ended September 30, 2015 and 2014, describing the factors affecting revenue and adjusted EBIT on a consolidated and reportable segment basis, and also by describing the factors affecting changes in the major expense categories. Also discussed are bookings broken down by contract type, services type, segment and by vertical market. | | | |
| | | 3.1. Bookings and Book-to-Bill Ratio | 13 | | |
| | | 3.2. Foreign Exchange | 14 | | |
| | | 3.3. Revenue Distribution | 15 | | |
| | | 3.4. Revenue Variation and Revenue by Segment | 16 | | |
| | | 3.5. Operating Expenses | 18 | | |
| | | 3.6. Adjusted EBIT by Segment | 19 | | |
| | | 3.7. Earnings before Income Taxes | 21 | | |
| | | 3.8. Net Earnings and Earnings Per Share ("EPS") | 22 | | |

| Sec | tion | Contents | Pages |
|-----|--------------------------------|---|----------------------------------|
| 4. | Liquidity | This includes a discussion of changes in cash flows from operating, investing and financing activities. This section also describes the Company's available capital resources, financial instruments, and off-balance sheet financing and guarantees. Measures of liquidity (DSO) and capital structure (ROE, net debt to capitalization, and ROIC) are analyzed on a year-over-year basis. 4.1. Consolidated Statements of Cash Flows 4.2. Capital Resources 4.3. Contractual Obligations 4.4. Financial Instruments and Hedging Transactions 4.5. Selected Measures of Liquidity and Capital Resources 4.6. Off-Balance Sheet Financing and Guarantees | 24 27 28 29 30 30 |
| | | 4.7. Capability to Deliver Results | 31 |
| 5. | Fourth Quarter Results | A discussion of year-over-year changes to operating results between the three months ended September 30, 2015 and 2014, describing the factors affecting revenue, adjusted EBIT earnings on a consolidated and reportable segment basis as well as cash from operating activities. | |
| | | 5.1. Foreign Exchange | 32 |
| | | 5.2. Revenue Variation and Revenue by Segment | 33 |
| | | 5.3. Adjusted EBIT by Segment | 36 |
| | | 5.4. Net Earnings and Earnings Per Share | 38 |
| | | 5.5. Consolidated Statements of Cash Flows | 40 |
| 6. | Eight Quarter Summary | A summary of the past eight quarters' key performance measures and a discussion of the factors that could impact our quarterly results. | 42 |
| 7. | Changes in Accounting Policies | A summary of the future accounting standard changes. | 44 |
| 8. | Critical Accounting Estimates | A discussion of the critical accounting estimates made in the preparation of the audited consolidated financial statements. | 45 |
| 9. | Integrity of Disclosure | A discussion of the existence of appropriate information systems, procedures and controls to ensure that information used internally and disclosed externally is complete and reliable. | 48 |
| 10. | Risk Environment | A discussion of the risks affecting our business activities and what may be the impact if these risks are realized. | |
| | | 10.1. Risks and Uncertainties | 49 |
| | | 10.2. Legal Proceedings | 56 |

1. Corporate Overview

1.1. ABOUT CGI

Founded in 1976 and headquartered in Montreal, Canada, CGI is among the largest independent information technology ("IT") and business process services ("BPS") firms in the world with approximately 65,000 employees worldwide, referred to as members. The Company operates through our client-proximity business model to work closely with clients at the local level, providing deep industry and technology expertise and high responsiveness. This is complemented through CGI's global delivery network, which offers the advantages of best-fit expertise and resources.

Our services can be categorized as:

- **Consulting** CGI provides a full range of IT and management consulting services, including business transformation, IT strategic planning, business process engineering and systems architecture.
- **Systems integration** CGI customizes particular technologies and applications to create responsive technology systems that answer clients' strategic needs.
- Management of IT and business functions ("outsourcing") Clients delegate entire or partial responsibility for their IT or business functions to CGI. In return, significant efficiency improvements and cost savings are delivered. Service and delivery options includes onsite, onshore, near-shore and/or offshore centers each offering an unique value equation and proposition for clients. Typical services provided as part of an end-to-end engagement can include: application development, maintenance and integration; technology infrastructure management and transaction and business processing such as collections or payroll functions. At any time, these clients can leverage the global footprint and experience CGI offers, cloud services, or managed security services or data analytics. Outsourcing contracts are typically long-term, having a duration of five to ten years.

CGI offers clients deep domain expertise across a set of vertical markets in which we have extensive networks of subject matter experts working to support local client relationships worldwide. This allows us to continuously learn and adapt to our clients' business realities while providing the knowledge and solutions needed to advance their business goals. These vertical markets or targeted industries account for 90% of global IT spend and include: government, financial services, manufacturing, retail and consumer services, utilities, communications, health, oil & gas, transportation and post & logistics. While these represent our go to market industry list, for the purposes of financial reporting they are grouped into the following - financial services, government, health, telecommunications & utilities and manufacturing, retail & distribution ("MRD").

CGI offers more than 150 mission-critical, IP-based solutions and frameworks for all of the industries we serve and to support clients' cross-industry functions. These CGI-developed solutions include software applications, reusable frameworks and delivery methods. Examples include solutions in the areas of ERP, energy and workforce management, credit and debt collections, tax management, claims auditing and fraud detection.

We take great pride in delivering high-quality services to our clients. To do so consistently, we have implemented and continue to maintain the International Organization for Standardization ("ISO") quality program. By designing and implementing rigorous service delivery and quality standards, followed by monitoring and measurement, we are better able to satisfy our clients' needs.

1.2. VISION AND STRATEGY

At CGI, we have a vision of being a global world-class IT and BPS leader, that helps its clients succeed. This business vision begins with our dream, which is "to create an environment in which we enjoy working together and, as owners, contribute to building a Company we can be proud of." To realize this dream we developed our Build and Buy strategy, comprised of four pillars that combine profitable organic growth ("Build") and accretive acquisitions ("Buy").

The first two pillars of our strategy relates to profitable organic growth. The first pillar focuses on smaller contract wins, renewals and extensions. The second involves the pursuit of large, long-term outsourcing contracts, leveraging our end-to-end services, global delivery model and critical mass.

The third pillar of our growth strategy focuses on the acquisition of smaller firms or niche players. We identify niche acquisitions through a strategic mapping program that systematically searches for targets that will strengthen our vertical market knowledge or increase the richness of our IP-based services and solutions offerings. Today, CGI can leverage a global distribution channel for IP-based services and solutions offerings, further enhancing client proximity and quality of revenue.

The fourth pillar involves the pursuit of transformational acquisitions further expanding our geographic presence and critical mass. This approach further enables us to compete for large outsourcing contracts and deepen our client relationships. CGI continues to be a consolidator in the IT services industry.

Since 1976, CGI's members, by working together toward the same dream and vision, have built a company with deep industry knowledge, complemented by more than 150 innovative IP-based services and solutions, and a critical mass in key geographies. Remaining true to our values, mission and dream, CGI adapts to best respond changes in the IT markets, while maintaining a high level of satisfaction among its three stakeholders: members, shareholders, and clients. Today, with a presence in some 40 countries and more than \$10 billion in revenues, our aspiration is to double our size over a 5 to 7 year period.

1.3. COMPETITIVE ENVIRONMENT

As a global provider of end-to-end IT and BPS, CGI operates in a highly competitive and rapidly evolving global industry. Our competition comprises a variety of players, from niche companies providing specialized services and software to global end-to-end IT service providers, as well as large consulting firms and government suppliers, all of whom are competing to deliver some or all of the services we provide.

There are many factors involved in winning and retaining IT and BPS contracts, including the following: vertical market expertise; track record of delivering on time and within budget; total cost of services; investment in business solutions; local presence; global delivery capabilities; and the strength of client relationships. CGI compares favorably with its competition with respect to all of these factors.

Recent mergers and acquisition activity has resulted in CGI being positioned as one of the few remaining global IT services firms that operates independently of any hardware or software vendor. Our independence allows CGI to deliver the best-suited technology available to our clients.

CGI has long standing, focused practices in all of our core industries, providing clients with a partner that is not only expert in IT, but expert in their industries. This combination of business knowledge and technology expertise allows us to help our clients adapt as their industries change and, in the process, allows us to influence the evolution of the industries in which our clients operate.

Our business model is rooted in client proximity and has proved to be scalable with the addition of onshore, near-shore and off-shore delivery centers. We deliver value to our client through the following principles:

• Local accountability: We live and work near our clients to provide a high level of responsiveness. Our local CGI team speaks our clients' language, understands their business environment, and collaborates to meet their goals and advance their business.

- Committed experts: CGI's professionals have extensive industry, business and technology expertise to help our clients succeed. In addition, a majority of our professionals are company owners, providing an added level of commitment to the success of our clients.
- **Global reach**: Our local presence is complemented by an expansive global delivery network that ensures our clients have access to the best-fit capabilities and resources to meet their needs 24/7.
- **Comprehensive quality processes**: CGI's investment in quality frameworks and rigorous client satisfaction assessments provides for a consistent track record of on time and within budget project delivery.
- Tangible innovation: Our full-offering strategy is complemented by a broad portfolio of services and solutions that
 enable clients to optimize business operations, better serve customers and drive growth. In close collaboration with
 clients and partners, we apply cross-industry insights that maximize current investments while taking advantage of
 new technologies and ideas.

CGI's business operations are aligned through the CGI Management Foundation, which encompasse governance policies and sophisticated management frameworks that reflect our collective experience and have been developed to make our actions as efficient as possible. This efficiency must first and foremost respect a number of principles, which are themselves integrated into the Management Foundation including: the dream, the vision, the mission and the values of the Company; the equilibrium between the interests of our clients, members and shareholders; the balance between the need to assure cohesiveness and rigor in the management of the Company and the commitment to promote autonomy, initiative and entrepreneurship.

CGI has operated under the same fundamental beliefs and quality-focused business model for 40 years. We believe our consistent ability to execute this model will continue to create value for all of our stakeholders. We remain fully committed to these fundamentals that can be summarized as: strong client relationships built upon a local accountable approach, committed experts, comprehensive quality processes and tangible innovation; proven Build and Buy growth strategy that provides a balanced mix of organic growth and acquisitions; competitive global delivery model that combines on-site responsiveness with the value of remote delivery; employee ownership with the vast majority owning stock, making CGI's commitment to achieving client success a common goal and; solid profitability, cash flow and backlog demonstrating our focus on running a sound and stable business for the long term.

2. Highlights and Key Performance Measures

2.1. FISCAL 2015 HIGHLIGHTS

Key performance figures for the period include:

- Revenue of \$10,287.1 million;
- Bookings of \$11.6 billion; representing a book-to-bill ratio of 113.2%;
- Backlog of \$20.7 billion, up \$2.5 billion;
- Adjusted EBIT of \$1,457.3 million, up \$100.4 million;
- Adjusted EBIT margin of 14.2%, up 130 basis points;
- Net earnings prior to specific items¹ of \$1,005.1 million, up 12.5%;
- Net earnings margin prior to specific items¹ of 9.8% up 130 basis points;
- Diluted EPS prior to specific items¹ of \$3.13, up 11.8%;
- Cash provided by operating activities of \$1,289.3 million representing 12.5% of revenue;
- · Return on invested capital of 14.5%;
- Return on equity of 17.7%; and
- Net debt of \$1,779.6 million, down \$333.7 million.

Specific items include the integration-related costs net of tax, the restructuring costs net of tax, the resolution of acquisition-related provisions net of tax and the tax adjustments which are discussed on page 23.

2.2. SELECTED YEARLY INFORMATION & KEY PERFORMANCE MEASURES

| As at and for the years ended September 30, | 2015 | 2014 | 2013 | Change 2015 / 2014 | Change 2014 / 2013 |
|---|----------|----------|----------|-----------------------|-----------------------|
| In millions of CAD unless otherwise noted | | | | | |
| Growth | | | | | |
| Backlog | 20,711 | 18,237 | 18,677 | 2,474 | (440) |
| Bookings | 11,640 | 10,169 | 10,310 | 1,471 | (141) |
| Book-to-bill ratio | 113.2% | 96.8% | 102.2% | 16.4% | (5.4%) |
| Revenue | 10,287.1 | 10,499.7 | 10,084.6 | (212.6) | 415.1 |
| Year-over-year growth | (2.0%) | 4.1% | 111.3% | (6.1%) | (107.2%) |
| Constant currency growth ¹ | (4.0%) | (2.9%) | 110.1% | (1.1%) | (113.0%) |
| Profitability | | | | | |
| Adjusted EBIT ² | 1,457.3 | 1,356.9 | 1,075.6 | 100.4 | 281.3 |
| Adjusted EBIT margin | 14.2% | 12.9% | 10.7% | 1.3% | 2.2% |
| Net earnings prior to specific items ³ | 1,005.1 | 893.5 | 727.7 | 111.6 | 165.8 |
| Net earnings margin prior to specific items ³ | 9.8% | 8.5% | 7.2% | 1.3% | 1.3% |
| Diluted EPS prior to specific items ³ (in dollars) | 3.13 | 2.80 | 2.30 | 0.33 | 0.50 |
| Net earnings | 977.6 | 859.4 | 455.8 | 118.2 | 403.6 |
| Net earnings margin | 9.5% | 8.2% | 4.5% | 1.3% | 3.7% |
| Diluted EPS (in dollars) | 3.04 | 2.69 | 1.44 | 0.35 | 1.25 |
| Liquidity | | | | | |
| Cash provided by operating activities | 1,289.3 | 1,174.8 | 671.3 | 114.5 | 503.5 |
| As a % of revenue | 12.5% | 11.2% | 6.7% | 1.3% | 4.5% |
| Days sales outstanding ⁴ | 44 | 43 | 49 | 1 | (6) |
| Capital structure | | | | | |
| Net debt ⁵ | 1,779.6 | 2,113.3 | 2,739.9 | (333.7) | (626.6) |
| Net debt to capitalization ratio ⁶ | 21.7% | 27.6% | 39.6% | (5.9%) | (12.0%) |
| Return on equity ⁷ | 17.7% | 18.8% | 12.3% | (1.1%) | 6.5% |
| Return on invested capital ⁸ | 14.5% | 14.5% | 11.8% | _ | 2.7% |
| Balance sheet | | | | | |
| Cash and cash equivalents, and short-term investments | 305.3 | 535.7 | 106.2 | (230.4) | 429.5 |
| Total assets | 11,787.3 | 11,234.1 | 10,879.3 | 553.2 | 354.8 |
| Long-term financial liabilities ⁹ | 1,896.4 | 2,748.4 | 2,489.5 | (852.0) | 258.9 |

Constant currency growth is adjusted to remove the impact of foreign currency exchange rate fluctuations. Please refer to page 16 for details.

Adjusted EBIT is a measure for which we provide the reconciliation to its closest IFRS measure on page 21.

Specific items include the integration-related costs net of tax, the restructuring costs net of tax, the resolution of acquisition-related provisions net of tax and the tax adjustments which are discussed on page 23.

DSO is a measure which is discussed on page 30.

⁵ Net debt is a measure for which we provide the reconciliation to its closest IFRS measure on page 30.

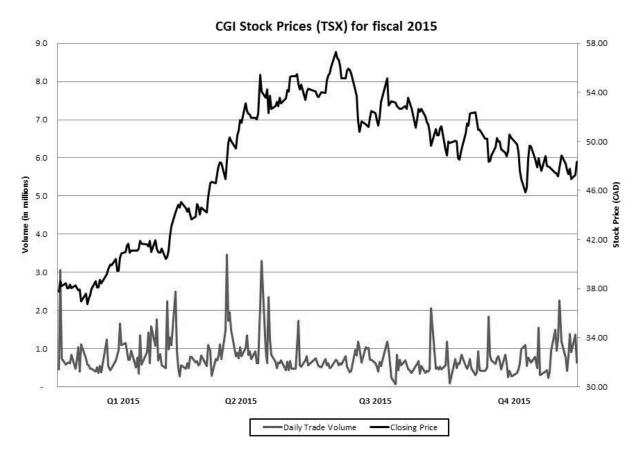
The net debt to capitalization ratio is a measure which is discussed on page 30.

⁷ ROE is a measure which is discussed on page 30.

⁸ ROIC is a measure which is discussed on page 30.

Long-term financial liabilities include the long-term portion of the debt and the long-term derivative financial instruments.

2.3. STOCK PERFORMANCE



2.3.1. Fiscal 2015 Trading Summary

CGI's shares are listed on the Toronto Stock Exchange ("TSX") (stock quote – GIB.A) and the New York Stock Exchange ("NYSE") (stock quote – GIB) and are included in various indexes such as the S&P/TSX 60 Index.

| TSX | (CAD) | NYSE | (USD) |
|--|-----------|-------------------------------------|---------|
| Open: | 37.65 | Open: | 33.74 |
| High: | 57.69 | High: | 46.30 |
| Low: | 36.35 | Low: | 31.99 |
| Close: | 48.35 | Close: | 36.21 |
| CDN average daily trading volumes ¹ : | 1,197,371 | NYSE average daily trading volumes: | 250,690 |

Includes the average daily volumes of both the TSX and alternative trading systems.

2.3.2. Share Repurchase Program

On January 28, 2015, the Company's Board of Directors authorized and subsequently received the approval from the TSX for the renewal of the Normal Course Issuer Bid ("NCIB") to purchase up to 19,052,207 Class A subordinate voting shares for cancellation, representing 10% of the Company's public float as of the close of business on January 23, 2015. The Class A subordinate voting shares may be purchased under the NCIB commencing February 11, 2015 and ending on the earlier of February 10, 2016, or the date on which the Company has either acquired the maximum number of Class A subordinate voting shares allowable under the NCIB, or elects to terminate the NCIB.

During fiscal 2015, CGI repurchased 6,925,735 Class A subordinate voting shares for approximately \$332.5 million at an average price of \$48.01 under the current NCIB. This includes a total of 6,350,735 Class A subordinate voting shares acquired for cancellation between May and September 2015 pursuant to issuer bid orders issued by the Ontario Securities Commission at a price representing a discount to the prevailing market price of the shares on the TSX. As at September 30, 2015, the Company may purchase up to 12,126,472 million shares under the current NCIB.

2.3.3. Capital Stock and Options Outstanding

The following table provides a summary of the Capital Stock and Options Outstanding as at November 6, 2015:

| Capital Stock and Options Outstanding | As at November 6, 2015 |
|---|------------------------|
| Class A subordinate voting shares | 275,660,077 |
| Class B multiple voting shares | 33,272,767 |
| Options to purchase Class A subordinate voting shares | 20,281,560 |

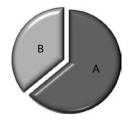
2.4 RESTRUCTURING PROGRAM

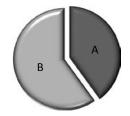
On July 28, 2015, the Company announced it will take approximately \$60.0 million pre-tax charge during Q4 2015 and Q1 2016 to advance the realization of benefits associated with productivity enablers and other cost initiatives expected to yield savings throughout fiscal 2016. A total amount of \$35.9 million was expensed during Q4 2015 and the remaining amount will be expensed in Q1 2016.

3. Financial Review

3.1. BOOKINGS AND BOOK-TO-BILL RATIO

Bookings for the year were \$11.6 billion representing a book-to-bill ratio of 113.2%. The breakdown of the new bookings signed during the year is as follows:









| Contract Type | | | _ | Service Type | Segment | | | | Vertical Market | | |
|---------------|----------------|-----|----|-------------------------|---------|----|--------------|-----|-----------------|----------------------|-----|
| A. | Extensions and | 64% | A. | Systems integration and | 40 % | A. | Canada | 29% | A. | Government | 28% |
| | renewals | | | consulting | | B. | U.S. | 21% | B. | Telecommunications & | |
| | | | | | | C. | Nordics | 14% | | utilities | 27% |
| B. | New business | 36% | В. | Management of IT and | 60 % | D. | France | 11% | C. | Financial services | 20% |
| | | | | business functions | | E. | U.K. | 14% | D. | MRD | 18% |
| | | | | (outsourcing) | | F. | ECS | 10% | E. | Health | 7% |
| | | | | | | G. | Asia Pacific | 1% | | | |

Information regarding our bookings is a key indicator of the volume of our business over time. However, due to the timing and transition period associated with outsourcing contracts, the realization of revenue related to these bookings may fluctuate from period to period. The values initially booked may change over time due to their variable attributes, including demand-driven usage, modifications in the scope of work to be performed caused by changes in client requirements as well as termination clauses at the option of the client. As such, information regarding our bookings is not comparable to, nor should it be substituted for an analysis of our revenue; it is instead a key indicator of our future revenue used by the Company's management to measure growth.

The following table provides a summary of the bookings and book-to-bill ratio by segment:

| In thousands of CAD except for percentages | Bookings for the year ended September 30, 2015 | Book-to-bill ratio for the year ended September 30, 2015 |
|--|--|--|
| Total CGI | 11,640,275 | 113.2% |
| U.S. | 2,462,911 | 84.7 % |
| Nordics | 1,664,422 | 98.0 % |
| Canada | 3,330,490 | 205.8% |
| France | 1,311,002 | 101.2% |
| U.K. | 1,600,090 | 111.2% |
| ECS | 1,171,227 | 99.4% |
| Asia Pacific | 100,133 | 67.1 % |

3.2. FOREIGN EXCHANGE

The Company operates globally and is exposed to changes in foreign currency rates. Accordingly, as prescribed by IFRS, we value assets, liabilities and transactions that are measured in foreign currencies using various exchange rates. We report all dollar amounts in Canadian dollars.

Closing foreign exchange rates

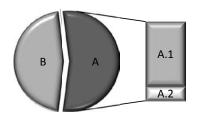
| As at September 30, | 2015 | 2014 | Change |
|---------------------|--------|--------|--------|
| U.S. dollar | 1.3399 | 1.1209 | 19.5% |
| Euro | 1.4958 | 1.4156 | 5.7% |
| Indian rupee | 0.0205 | 0.0181 | 13.3% |
| British pound | 2.0252 | 1.8182 | 11.4% |
| Swedish krona | 0.1596 | 0.1554 | 2.7% |
| Australian dollar | 0.9405 | 0.9791 | (3.9%) |

Average foreign exchange rates

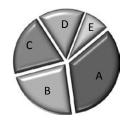
| For the years ended September 30, | 2015 | 2014 | Change |
|-----------------------------------|--------|--------|--------|
| U.S. dollar | 1.2294 | 1.0833 | 13.5% |
| Euro | 1.4081 | 1.4700 | (4.2%) |
| Indian rupee | 0.0195 | 0.0178 | 9.6% |
| British pound | 1.8983 | 1.7953 | 5.7% |
| Swedish krona | 0.1506 | 0.1635 | (7.9%) |
| Australian dollar | 0.9634 | 0.9971 | (3.4%) |

3.3. REVENUE DISTRIBUTION

The following charts provide additional information regarding our revenue mix for the year:







| Service Type | | | | | | Client Geography | | | Vertical Market | | |
|--------------|---------------------------------------|-----------------------------|-----|-----|----|-------------------|-----|----|--------------------------------|------|--|
| A. | Man | nagement of IT and business | | | A. | U.S. | 29% | A. | Government | 34 % | |
| | func | ctions (outsourcing) | | 54% | B. | Canada | 15% | B. | MRD | 23 % | |
| | 1. | IT services | 44% | | C. | U.K. | 14% | C. | Financial services | 20 % | |
| | 2. | Business process services | 10% | | D. | France | 12% | D. | Telecommunications & utilities | 15 % | |
| | | | | | E. | Sweden | 8% | E. | Health | 8 % | |
| B. | B. Systems integration and consulting | | | 46% | F. | Finland | 6% | | | | |
| | | | | | G. | Rest of the world | 16% | | | | |

3.3.1. Client Concentration

IFRS guidance on segment disclosures defines a single customer as a group of entities that are known to the reporting enterprise to be under common control. The Company considers the federal, regional or local governments each to be a single customer. Our work for the U.S. federal government including its various agencies represented 14.0% of our revenue for fiscal 2015 as compared to 13.4% in fiscal 2014.

3.4. REVENUE VARIATION AND REVENUE BY SEGMENT

Our seven segments are based on our geographic delivery model: U.S., Nordics, Canada, France, U.K., ECS and Asia Pacific.

The following table provides a summary of the year-over-year changes in our revenue, in total and by segment, separately showing the impacts of foreign currency exchange rate variations between fiscal 2015 and fiscal 2014. The fiscal 2014 revenue by segment was recorded reflecting the actual foreign exchange rates for that period. The foreign exchange impact is the difference between the current period's actual results and the current period's results converted with the prior year's foreign exchange rates.

| For the years anded Soutember 20 | | | Chang | е |
|---|-----------------------|------------|-----------|---------|
| For the years ended September 30, | 2015 | 2014 | \$ | % |
| In thousands of CAD except for percentages | | | | |
| Total CGI revenue | 10,287,096 | 10,499,692 | (212,596) | (2.0%) |
| Variation prior to foreign currency impact | (4.0%) | | | |
| Foreign currency impact | 2.0% | | | |
| Variation over previous period | (2.0%) | | | |
| U.S. | | | | |
| Revenue prior to foreign currency impact | 2,478,402 | 2,664,876 | (186,474) | (7.0%) |
| Foreign currency impact | 334,725 | | | |
| U.S. revenue | 2,813,127 | 2,664,876 | 148,251 | 5.6% |
| Nordics | | | | |
| Revenue prior to foreign currency impact | 1,752,958 | 1,826,091 | (73,133) | (4.0%) |
| Foreign currency impact | (113,973) | | | |
| Nordics revenue | 1,638,985 | 1,826,091 | (187,106) | (10.2%) |
| Canada | | | | |
| Revenue prior to foreign currency impact | 1,532,203 | 1,638,320 | (106,117) | (6.5%) |
| Foreign currency impact | 1,516 | 1,000,020 | (100,111) | (0.070) |
| Canada revenue | 1,533,719 | 1,638,320 | (104,601) | (6.4%) |
| F | | | | |
| France | 4 220 047 | 1 222 702 | C 455 | O E0/ |
| Revenue prior to foreign currency impact Foreign currency impact | 1,339,947 (56,560) | 1,333,792 | 6,155 | 0.5% |
| France revenue | 1,283,387 | 1,333,792 | (50,405) | (3.8%) |
| | 1,200,007 | 1,000,702 | (50,405) | (3.070) |
| U.K. | | | | |
| Revenue prior to foreign currency impact | 1,259,960 | 1,283,847 | (23,887) | (1.9%) |
| Foreign currency impact | 71,327 | | | |
| U.K. revenue | 1,331,287 | 1,283,847 | 47,440 | 3.7% |
| ECS | | | | |
| Revenue prior to foreign currency impact | 1,267,220 | 1,327,682 | (60,462) | (4.6%) |
| Foreign currency impact | (55,992) | | | |
| ECS revenue | 1,211,228 | 1,327,682 | (116,454) | (8.8%) |
| Asia Pacific | | | | |
| Revenue prior to foreign currency impact | 444,694 | 425,084 | 19,610 | 4.6% |
| Foreign currency impact | 30,669 | | | |
| Asia Pacific revenue | 475,363 | 425,084 | 50,279 | 11.8% |

We ended fiscal 2015 with revenue of \$10,287.1 million, a decrease of \$212.6 million or 2.0% over fiscal 2014. On a constant currency basis, revenue decreased by \$424.3 million or 4.0%, as foreign currency rate fluctuations favorably impacted our revenue by \$211.7 million or 2.0%. The change in revenue was due to the expiration of certain contracts in infrastructure services mainly in Canada and to the completion in 2014 of the Patient Protection and Affordable Care Act ("ACA") projects in our U.S. segment.

3.4.1. U.S.

Revenue in our U.S. segment was \$2,813.1 million in fiscal 2015, an increase of \$148.3 million or 5.6% over fiscal 2014. On a constant currency basis, revenue decreased by \$186.5 million or 7.0%. The change in revenue was mostly driven by the procurement delays in the Federal market and to the completion of ACA related projects in fiscal 2014. This was partly offset by growth mainly in our commercial sector with a growing proportion of IP-based services and solutions revenue in the financial services vertical market.

For the current year, the top two U.S. vertical markets were government and financial services, which together accounted for approximately 76% of revenue.

3.4.2. Nordics

Revenue in our Nordics segment was \$1,639.0 million in fiscal 2015, a decrease of \$187.1 million or 10.2% over fiscal 2014. On a constant currency basis, revenue decreased by \$73.1 million or 4.0%. The decrease in revenue was due to lower work volume in Sweden and Denmark as well as the increased use of our delivery centers in Asia Pacific.

For the current year, Nordic's top two vertical markets were MRD and government, which together accounted for approximately 66% of revenue.

3.4.3. Canada

Revenue in our Canada segment was 1,533.7 million in fiscal 2015, a decrease of \$104.6 million or 6.4% over fiscal 2014. The revenue decrease was mainly due to lower work volume and the expiration of certain infrastructure contracts.

For the current year, Canada's top two vertical markets were financial services and telecommunications & utilities, which together accounted for approximately 58% of revenue.

3.4.4. France

Revenue in our France segment was \$1,283.4 million in fiscal 2015, a decrease of \$50.4 million or 3.8% over fiscal 2014. On a constant currency basis, revenue increased by \$6.2 million or 0.5%, mainly as a result of higher consulting revenue within the government vertical market.

For the current year, France's top two vertical markets were MRD and financial services, which together accounted for approximately 63% of revenue.

3.4.5. U.K.

For the fiscal year ended September 30, 2015, revenue in our U.K. segment was \$1,331.3 million, an increase of \$47.4 million or 3.7% over the fiscal 2014. On a constant currency basis, revenue decreased by \$23.9 million or 1.9%. The decrease in revenue was mainly due to lower work volume with certain clients in the commercial sector primarily in MRD and financial services partly offset by new business in telecommunication & utilities and government as well as additional change orders on certain large contracts.

For the current year, U.K.'s top two vertical markets were government and telecommunications & utilities, which together accounted for approximately 68% of revenue.

3.4.6. ECS

Revenue in our ECS segment was \$1,211.2 million in fiscal 2015, a decrease of \$116.5 million or 8.8% over fiscal 2014. On a constant currency basis, revenue decreased by \$60.5 million or 4.6%. The decrease in revenue was due to lower work volume on existing contracts in the Netherlands and to a lesser extent, the planned wind down of activities in Switzerland and in Latin America with the exception of Brazil.

For the current year, ECS's top two vertical markets were MRD and telecommunication & utilities, which together accounted for approximately 57% of revenue.

3.4.7. Asia Pacific

Revenue in our Asia Pacific segment was \$475.4 million in fiscal 2015, an increase of \$50.3 million or 11.8% over fiscal 2014. On a constant currency basis, revenue increased by \$19.6 million or 4.6%. The change in revenue was due to the increased use of our delivery centers across the segments as our clients continue taking advantage of our global delivery network.

For the current year, Asia Pacific's top two vertical markets were telecommunications & utilities and MRD, which together accounted for approximately 79% of revenue.

3.5. OPERATING EXPENSES

| For the years ended September 30. | | % of | | % of | Chan | ge |
|---|-----------|---------|-----------|---------|-----------|---------|
| For the years ended September 30, | 2015 | Revenue | 2014 | Revenue | \$ | % |
| In thousands of CAD except for percentages | | | | | | |
| Costs of services, selling and administrative | 8,819,055 | 85.7% | 9,129,791 | 87.0% | (310,736) | (3.4%) |
| Foreign exchange loss | 10,733 | 0.1% | 13,042 | 0.1% | (2,309) | (17.7%) |

3.5.1. Costs of Services, Selling and Administrative

For the year ended September 30, 2015, costs of services, selling and administrative expenses amounted to \$8,819.1 million, a decrease of \$310.7 million or 3.4% over the same period of fiscal 2014. As a percentage of revenue, cost of services, selling and administrative expenses improved from 87.0% to 85.7%. As a percentage of revenue, our costs of services improved compared to the same period last year mainly due to the extra resources and expenses needed in fiscal 2014 to complete the ACA related projects. Our selling and administrative expenses as a percentage of revenue also improved as a result of the ongoing realization of the business synergies and the implementation of CGI's Management Foundation from the integration of Logica. More information on the integration can be found on page 21.

During the year ended September 30, 2015, the translation of the results of our foreign operations from their local currencies to the Canadian dollar unfavorably impacted costs by \$173.2 million, substantially offsetting the favourable translation impact of \$211.7 million on our revenue.

3.5.2. Foreign Exchange Loss

The Company, in addition to its natural hedges, has a strategy in place to manage its exposure, to the extent possible, to exchange rate fluctuations through the effective use of derivatives. During fiscal year 2015, CGI incurred \$10.7 million of foreign exchange loss mainly driven by the timing in payments combined with the volatility and fluctuation of foreign exchange rates.

3.6. ADJUSTED EBIT BY SEGMENT

| For the years anded Sentember 20 | | | Change |) |
|--|-----------|-----------|----------|---------|
| For the years ended September 30, | 2015 | 2014 | \$ | % |
| In thousands of CAD except for percentages | | | | |
| U.S. | 454,325 | 303,515 | 150,810 | 49.7% |
| As a percentage of U.S. revenue | 16.2% | 11.4% | | |
| Nordics | 153,841 | 164,721 | (10,880) | (6.6%) |
| As a percentage of Nordics revenue | 9.4% | 9.0% | | |
| Canada | 343,692 | 361,136 | (17,444) | (4.8%) |
| As a percentage of Canada revenue | 22.4% | 22.0% | | |
| France | 146,615 | 155,695 | (9,080) | (5.8%) |
| As a percentage of France revenue | 11.4% | 11.7% | | |
| U.K. | 163,603 | 164,977 | (1,374) | (0.8%) |
| As a percentage of U.K. revenue | 12.3% | 12.9% | | |
| ECS | 118,141 | 138,656 | (20,515) | (14.8%) |
| As a percentage of ECS revenue | 9.8% | 10.4% | | |
| Asia Pacific | 77,091 | 68,159 | 8,932 | 13.1% |
| As a percentage of Asia Pacific revenue | 16.2% | 16.0% | | |
| Adjusted EBIT | 1,457,308 | 1,356,859 | 100,449 | 7.4% |
| Adjusted EBIT margin | 14.2% | 12.9% | | |

For the year ended September 30, 2015, adjusted EBIT was \$1,457.3 million, an increase of \$100.4 million or 7.4% from the year ended September 30, 2014. When excluding \$76.3 million of non-recurring benefits during fiscal 2014, mainly from benefits related to the resolution of acquisition-related provisions, adjusted EBIT increased by \$176.7 million. When excluding the same non-recurring items of 2014, adjusted EBIT margin increased to 14.2% from 12.2% over the same period last year. The favorable variance was primarily due to the completion of ACA related projects which required additional resources and expenses in fiscal 2014 and productivity improvements across Europe and Asia Pacific.

3.6.1. U.S.

For the year ended September 30, 2015, adjusted EBIT in the U.S. segment was \$454.3 million, an increase of \$150.8 million compared to fiscal 2014, while the margin increased to 16.2% from 11.4%. The improved profitability is mainly due to the extra resources and expenses needed in fiscal 2014 to complete the ACA related projects and the increase in volume from existing and new business mainly in financial services with an improved mix of IP-based services and solutions revenue.

3.6.2. Nordics

For the year ended September 30, 2015, adjusted EBIT in the Nordics segment was \$153.8 million, as compared to \$164.7 million for fiscal 2014. When excluding the \$8.5 million curtailment gain on a pension plan obligation and \$11.7 million of non-recurring benefits related to the resolution of acquisition-related provisions in fiscal 2014, adjusted EBIT increased by \$9.3 million. When excluding the non-recurring benefits in 2014, adjusted EBIT margin was 9.4%, an improvement from 7.9%. The increase in adjusted EBIT and adjusted EBIT margin was mainly attributable to the realization of cost synergies implemented as part of the integration of Logica and the increased use of offshoring to lower our cost base.

3.6.3. Canada

For the year ended September 30, 2015, adjusted EBIT in the Canada segment was \$343.7 million, a decrease of \$17.4 million compared to fiscal 2014 which mainly resulted from the factors identified in the revenue section. Despite the revenue decrease, the Canada segment maintained a strong and stable adjusted EBIT margin through its proactive management of its cost base.

3.6.4. France

For the year ended September 30, 2015, adjusted EBIT in the France segment was \$146.6 million, as compared to \$155.7 million for fiscal 2014. When excluding the \$20.4 million of non-recurring benefits related to the resolution of acquisition-related provisions and the renegotiation of a low margin contract in 2014, adjusted EBIT increased by \$11.3 million. When excluding the non-recurring benefits in 2014, adjusted EBIT margin increased to 11.4%, from 10.1%. This increase in both adjusted EBIT and margin was mainly attributable to the realization of the cost synergies implemented as part of the integration of Logica and improved year-over-year utilization rates.

3.6.5. U.K.

For the year ended September 30, 2015, adjusted EBIT in the U.K. segment was \$163.6 million, as compared to \$165.0 million for fiscal 2014. When excluding the \$17.1 million of non-recurring benefits related to the resolution of acquisition-related provisions mainly for the renegotiation of office leases and settlement of tax credits during fiscal 2014, adjusted EBIT increased by \$15.7 million and adjusted EBIT margin increased to 12.3% from 11.5%. This increase in adjusted EBIT and margin was mainly the result of additional change orders on certain large contracts as well as ongoing productivity improvements.

3.6.6. ECS

For the year ended September 30, 2015, adjusted EBIT in the ECS segment was \$118.1 million, as compared to \$138.7 million for fiscal 2014. When excluding the \$17.6 million of non-recurring benefits related to the resolution of acquisition-related provisions in fiscal 2014, adjusted EBIT decreased by \$2.9 million which resulted mainly from the factors identified in the revenue section. Adjusted EBIT margin increased to 9.8% from 9.1% when excluding the non-recurring benefits. The increased margin is mostly the result of productivity improvements and a better mix of profitable revenue.

3.6.7. Asia Pacific

For the year ended September 30, 2015, adjusted EBIT in the Asia Pacific segment was \$77.1 million, an increase of \$8.9 million, while the margin increased to 16.2% from 16.0% compared to fiscal 2014. This increase in adjusted EBIT margin for the year ended September 30, 2015 was mainly due to revenue growth and the implementation of additional productivity improvements in the global delivery centers.

3.7. EARNINGS BEFORE INCOME TAXES

The following table provides a reconciliation between our adjusted EBIT and earnings before income taxes, which is reported in accordance with IFRS.

| For the vicers and of Contember 20 | | | | | Chang | le . |
|--|-----------|--------------|-----------|--------------|-----------|----------|
| For the years ended September 30, | 2015 | % of Revenue | 2014 | % of Revenue | \$ | % |
| In thousands of CAD except for percentages | | | | | | |
| Adjusted EBIT | 1,457,308 | 14.2 % | 1,356,859 | 12.9% | 100,449 | 7.4% |
| Minus the following items: | | | | | | |
| Integration-related costs | _ | 0.0% | 127,341 | 1.2% | (127,341) | (100.0%) |
| Restructuring costs | 35,903 | 0.3% | _ | _ | 35,903 | _ |
| Net finance costs | 92,857 | 0.9% | 99,268 | 1.0% | (6,411) | (6.5%) |
| Earnings before income taxes | 1,328,548 | 12.9% | 1,130,250 | 10.8% | 198,298 | 17.5% |

3.7.1. Integration-Related Costs

For the year ended September 30, 2014, the Company incurred \$127.3 million of integration-related costs pertained to the restructuring and transformation of Logica's operations to the CGI operating model. In September 2014, we completed the integration of Logica at a total cost of \$575.5 million to drive annual savings in excess of \$400.0 million and enhanced EPS accretion. At the end of fiscal 2015, a balance of \$32.2 million related to the integration remains to be disbursed. Further details are provided in section 4.1.1 of the present document.

3.7.2. Restructuring Costs

For the year ended September 30, 2015, the Company incurred \$35.9 million of restructuring costs that pertained to the announced restructuring program for productivity improvement initiatives.

3.7.2. Net Finance Costs

Net finance costs mainly include the interest on our long-term debt. The decrease in net finance costs for the year ended September 30, 2015 was mainly the result of long-term debt repayments.

3.8. NET EARNINGS AND EARNINGS PER SHARE

The following table sets out the information supporting the earnings per share calculations:

| Fautharrana and ad Cantanahan 20 | | | Change | |
|--|-------------|-------------|---------|-------|
| For the years ended September 30, | 2015 | 2014 | \$ | % |
| In thousands of CAD except for percentages | | | | |
| Earnings before income taxes | 1,328,548 | 1,130,250 | 198,298 | 17.5% |
| Income tax expense | 350,992 | 270,807 | 80,185 | 29.6% |
| Effective tax rate | 26.4% | 24.0% | | |
| Net earnings | 977,556 | 859,443 | 118,113 | 13.7% |
| Net earnings margin | 9.5% | 8.2% | | |
| Weighted average number of shares outstanding | | | | |
| Class A subordinate voting shares and Class B multiple voting shares (basic) | 311,477,555 | 308,743,126 | | 0.9% |
| Class A subordinate voting shares and Class B multiple voting shares (diluted) | 321,422,444 | 318,927,737 | | 0.8% |
| Earnings per share (in dollars) | | | | |
| Basic | 3.14 | 2.78 | 0.36 | 12.9% |
| Diluted | 3.04 | 2.69 | 0.35 | 13.0% |

3.8.1. Income Tax Expense

For the year ended September 30, 2015, the income tax expense was \$351.0 million, an increase of \$80.2 million compared to \$270.8 million over the same period last year, while our effective tax rate increased from 24.0% to 26.4%. When excluding the favorable tax adjustment of \$11.9 million in fiscal 2014 that was mainly the result of the settlement of tax liabilities coming from the Logica acquisition, the income tax rate would have been 25.0% compared to 26.4% for the year ended September 30, 2015. The increase in income tax rate was mainly attributable to the increased profitability in our U.S. operations where the enacted tax rate is higher.

The table on page 23 shows the year-over-year comparison of the tax rate with the impact of all specific items removed.

On July 8, 2015, the United Kingdom Finance Bill which includes the reduction in the U.K. corporate tax rate from 20% to 19%, effective April 1, 2017 and from 19% to 18%, effective April 1, 2020 was released and was substantially enacted on October 26, 2015. As a result, the Company will incur an additional income tax expense for an amount of approximately \$6.0 million resulting from the re-evaluation of its deferred tax assets.

Based on the enacted rates at the end of fiscal 2015 and our current business mix, we expect our effective tax rate before any significant adjustments to be in the range of 26% to 28% in subsequent periods.

3.8.2. Weighted Average Number of Shares

For fiscal 2015, CGI's basic and diluted weighted average number of shares increased compared to fiscal 2014 due to the effect of issuance and exercise of stock options partly offset by the impact of the repurchase of Class A subordinate voting shares.

3.8.3. Net Earnings and Earnings per Share Prior to Specific Items

Below is a table showing the year-over-year comparison prior to specific items namely integration-related costs, restructuring costs, benefits related to the resolution of acquisition-related provisions and tax adjustments:

| Tandha waxay andad Cantawhay 20 | | | Chang | Change | |
|--|-------------|-------------|-----------|----------|--|
| For the years ended September 30, | 2015 | 2014 | \$ | % | |
| In thousands of CAD except for percentages and shares data | | | | | |
| Earnings before income taxes | 1,328,548 | 1,130,250 | 198,298 | 17.5% | |
| Add back: | | | | | |
| Integration-related costs | _ | 127,341 | (127,341) | (100.0%) | |
| Restructuring costs | 35,903 | _ | 35,903 | _ | |
| Remove: | | | | | |
| Resolution of acquisition-related provisions ¹ | _ | 62,075 | (62,075) | (100.0%) | |
| Earnings before income taxes prior to specific items | 1,364,451 | 1,195,516 | 168,935 | 14.1% | |
| Margin | 13.3% | 11.4% | | | |
| Income tax expense | 350,992 | 270,807 | 80,185 | 29.6% | |
| Add back: | | | | | |
| Tax adjustments | _ | 11,900 | (11,900) | (100.0%) | |
| Tax deduction on integration-related costs | _ | 29,430 | (29,430) | (100.0%) | |
| Tax deduction on restructuring costs | 8,352 | _ | 8,352 | _ | |
| Remove: | | | | | |
| Income taxes on the resolution of acquisition-related provisions | _ | 10,097 | (10,097) | (100.0%) | |
| Income tax expense prior to specific items | 359,344 | 302,040 | 57,304 | 19.0% | |
| Effective tax rate prior to specific items | 26.3% | 25.3% | | | |
| Net earnings prior to specific items | 1,005,107 | 893,476 | 111,631 | 12.5% | |
| Net earnings margin | 9.8% | 8.5% | | | |
| Weighted average number of shares outstanding | | | | | |
| Class A subordinate voting shares and Class B multiple voting shares (basic) | 311,477,555 | 308,743,126 | | 0.9% | |
| Class A subordinate voting shares and Class B multiple voting shares (diluted) | 321,422,444 | 318,927,737 | | 0.8% | |
| Earnings per share prior to specific items (in dollars) | | | | | |
| Basic | 3.23 | 2.89 | 0.34 | 11.8% | |
| Diluted | 3.13 | 2.80 | 0.33 | 11.8% | |

These benefits came from the adjustment of provisions that were established as part of the purchase price allocation for the Logica acquisition. Subsequent to the finalization of the purchase price allocation such adjustments flow through the statement of earnings. Examples of the items that may be included in these benefits comprise the resolution of provisions on client contracts, the settlement of tax credits and the early termination of lease agreements.

4. Liquidity

4.1. CONSOLIDATED STATEMENTS OF CASH FLOWS

CGI's growth is financed through a combination of our cash flow from operations, borrowing under our existing credit facilities, the issuance of long-term debt, and the issuance of equity. One of our financial priorities is to maintain an optimal level of liquidity through the active management of our assets and liabilities as well as our cash flows.

As at September 30, 2015, cash and cash equivalents were \$305.3 million. The following table provides a summary of the generation and use of cash for the years ended September 30, 2015 and 2014.

| For the years ended September 30, | 2015 | 2014 | Change |
|--|-------------|-----------|-----------|
| In thousands of CAD | | | |
| Cash provided by operating activities | 1,289,310 | 1,174,835 | 114,475 |
| Cash used in investing activities | (257,127) | (321,153) | 64,026 |
| Cash used in financing activities | (1,303,663) | (414,064) | (889,599) |
| Effect of foreign exchange rate changes on cash and cash equivalents | 41,027 | (10,102) | 51,129 |
| Net (decrease) increase in cash and cash equivalents | (230,453) | 429,516 | (659,969) |

4.1.1. Cash Provided by Operating Activities

For the year ended September 30, 2015, cash provided by operating activities was \$1,289.3 million or 12.5% of revenue as compared to 1,174.8 million, or 11.2% of revenue from the prior year. This increase was mainly due to ongoing improvement to profitability in the amount of \$118.1 million.

The following table provides a summary of the generation and use of cash from operating activities.

| For the years ended September 30, | 2015 | 2014 | Change |
|--|---------------|-----------|-----------------|
| In thousands of CAD | | | |
| Net earnings | 977,556 | 859,443 | 118,113 |
| Amortization and depreciation | 424,044 | 444,232 | (20,188) |
| Other adjustments ¹ | <u>89,451</u> | 103,827 | <u>(14,376)</u> |
| Cash flow from operating activities before net change in non-cash working capital items | 1,491,051 | 1,407,502 | 83,549 |
| Net change in non-cash working capital items: | | | |
| Accounts receivable, work in progress and deferred revenue | (25,517) | 209,189 | (234,706) |
| Accounts payable and accrued liabilities, accrued compensation, provisions and long-term liabilities | (204,169) | (463,685) | 259,516 |
| Other ² | 27,945 | 21,829 | 6,116 |
| Net change in non-cash working capital items | (201,741) | (232,667) | 30,926 |
| Cash provided by operating activities | 1,289,310 | 1,174,835 | 114,475 |

Other adjustments are comprised of deferred income taxes, foreign exchange (gain) loss and share-based payment costs.

For the year ended September 30, 2015, the net \$201.7 million of cash used in non-cash working capital items was mostly due to the net utilization of provisions for estimated losses on revenue generating contracts and integration related payments. The timing of our working capital inflows and outflows will always have an impact on the cash flow from operations.

Comprised of prepaid expenses and other assets, long-term financial assets, retirement benefits obligations, derivative financial instruments and income taxes

The following table provides a summary of the movements in the integration-related provision.

| For the years ended September 30, | 2015 | 2014 |
|--|--------|---------|
| In millions of CAD | | |
| Integration-related provision at the beginning of the year | 105.6 | 135.8 |
| Integration-related expenses | _ | 127.3 |
| Integration-related payments | (74.3) | (158.0) |
| Net impact on non-cash working capital | (74.3) | (30.7) |
| Plus: FX impact ¹ | 0.9 | 0.5 |
| Integration-related provision at the end of the year | 32.2 | 105.6 |

The foreign currency translation was recorded in other comprehensive income.

4.1.2. Cash Used in Investing Activities

For the year ended September 30, 2015, \$257.1 million were used in investing activities while \$321.2 million were used over the same period of last year. The following table provides a summary of the generation and use of cash from investing activities.

| For the years ended September 30, | 2015 | 2014 | Change |
|--|-----------|-----------|---------|
| In thousands of CAD | | | |
| Proceeds from sale of capital assets | 15,255 | 13,673 | 1,582 |
| Purchase of property, plant and equipment | (122,492) | (181,471) | 58,979 |
| Additions to contract costs | (78,815) | (73,900) | (4,915) |
| Additions to intangible assets | (71,357) | (77,726) | 6,369 |
| Net change in short-term investments and net purchase of long-term investments | (4,736) | (8,106) | 3,370 |
| Payments received from long-term receivables | 5,018 | 6,377 | (1,359) |
| Cash used in investing activities | (257,127) | (321,153) | 64,026 |

The decrease of \$64.0 million in cash used in investing activities was mainly due to the increased volume of finance loans for the purchase of assets and the decrease in computer equipment purchases due to certain long-term contracts that required one-time investment in fiscal 2014.

4.1.3. Cash Used in Financing Activities

For the year ended September 30, 2015, \$1,303.7 million were used in financing activities while \$414.1 million were used over the same period of last year. The following table provides a summary of the generation and use of cash from financing activities.

| For the years ended September 30, | 2015 | 2014 | Change |
|---|------------------|-----------------|-----------|
| In thousands of CAD | | | |
| Net change in unsecured committed revolving credit facility | _ | (283,049) | 283,049 |
| Net change in long-term debt | <u>(901,566)</u> | <u>(25,343)</u> | (876,223) |
| | (901,566) | (308,392) | (593,174) |
| Settlement of derivative financial instruments | (121,615) | (37,716) | (83,899) |
| Purchase of Class A subordinate voting shares held in trust | (11,099) | (23,016) | 11,917 |
| Resale of Class A subordinate voting shares held in trust | _ | 1,390 | (1,390) |
| Repurchase of Class A subordinate voting shares | (323,069) | (111,468) | (211,601) |
| Issuance of Class A subordinate voting shares | 53,686 | 65,138 | (11,452) |
| Cash used in financing activities | (1,303,663) | (414,064) | (889,599) |

For the year ended September 30, 2015, \$901.6 million were used to reduce our outstanding long-term debt mainly driven by \$879.7 million in repayments under the term loan credit facility, while we made net repayments of \$308.4 million on our long-term debt for the same period last year. Following the net repayments on our outstanding long-term debt, the Company used \$121.6 million to settle the related cross-currency swaps contract during fiscal 2015.

For the year ended September 30, 2015, we used \$323.1 million to repurchase 6,725,735 Class A subordinate voting shares under the current NCIB, while for the year ended September 30, 2014, \$111.5 million was used to purchase 2,837,360 Class A subordinate voting shares under the annual aggregate limit of the NCIB then in effect. For the year ended September 30, 2015, an amount of \$11.1 million was used to purchase CGI shares in connection with the Company's Performance Share Unit ("PSU Plan"), while for the comparable period of last year, a net amount of \$21.6 million was used to purchase shares under the PSU Plan. More information concerning PSU Plan can be found in note 20 of the audited consolidated financial statements.

For the year ended September 30, 2015, we received \$53.7 million in proceeds from the exercise of stock options, compared to \$65.1 million during the year ended September 30, 2014.

4.1.4. Effect of Foreign Exchange Rate Changes on Cash and Cash Equivalents

For the year ended September 30, 2015, the effect of foreign exchange rate changes on cash and cash equivalents was \$41.0 million. These amounts had no effect on net earnings as they were recorded in other comprehensive income.

4.2. CAPITAL RESOURCES

| As at September 30, 2015 | Total commitment | Available | Outstanding |
|---|------------------|-----------|-------------|
| In thousands of CAD | | | |
| Cash and cash equivalents | _ | 305,262 | _ |
| Long-term investments | _ | 42,202 | _ |
| Unsecured committed revolving facility ^a | 1,500,000 | 1,456,776 | 43,224 |
| Total | 1,500,000 | 1,804,240 | 43,224 |

^a Consists of Letters of Credit for \$43.2 million outstanding as at September 30, 2015.

Our cash position and bank lines are sufficient to support our growth strategy. At September 30, 2015, cash and cash equivalents and long-term marketable investments represented \$347.5 million.

Cash equivalents typically include term deposits, all with maturities of 90 days or less. Long-term marketable investments include corporate and government bonds with maturities ranging from one to five years, rated "A" or higher.

The amount of capital available was \$1,804.2 million. The long-term debt agreements contain covenants, which require us to maintain certain financial ratios. As at September 30, 2015, CGI was in compliance with these covenants.

Total debt decreased by \$552.6 million to \$2,127.1 million as at September 30, 2015, compared to \$2,679.7 million as at September 30, 2014. The variation was mainly due to the reimbursement of \$879.7 million under the term loan credit facility² partially offset by a foreign exchange translation impact of \$296.4 million recorded in other comprehensive income.

As at September 30, 2015, CGI is showing a negative working capital of \$142.3 million. The Company has also \$1.5 billion available under its unsecured committed revolving facility and is generating a significant level of cash that will allow it to fund its operations and further decrease the amount of debt outstanding in the foreseeable future while maintaining adequate levels of liquidity.

On November 9, 2015, the credit facility was extended by one year to December 2019 under the same term and conditions and can be further extended annually.

As at September 30, 2015, the cash and cash equivalents held by foreign subsidiaries were \$263,6 million (\$356,1 million as at September 30, 2014). The tax implications and impact related to its repatriation will not affect the Company's liquidity.

Working capital is defined as total current assets minus total current liabilities.

On October 1, 2015, the Company settled a floating-to-fixed interest rate swap with a notional amount of \$109,270,000.

4.3. CONTRACTUAL OBLIGATIONS

We are committed under the terms of contractual obligations with various expiration dates, primarily for the rental of premises, computer equipment used in outsourcing contracts and long-term service agreements. For the year ended September 30, 2015, the Company decreased its commitments by \$863.5 million mainly due to the reduction of the long-term debt.

| Commitment type | Total | Less than 1 year | 2nd and 3rd years | 4th and 5th years | After 5 years |
|--|-----------|---------------------|----------------------|----------------------|------------------|
| In thousands of CAD | | | | | |
| Long-term debt | 2,066,722 | 199,618 | 257,469 | 398,098 | 1,211,537 |
| Estimated interests on long-term debt | 444,908 | 75,833 | 137,504 | 110,697 | 120,874 |
| Finance lease obligations | 57,170 | 31,451 | 19,870 | 4,027 | 1,822 |
| Estimated interests on finance lease obligations | 2,445 | 1,268 | 915 | 215 | 47 |
| Operating leases | | | | | |
| Rental of office space | 1,061,178 | 261,226 | 416,397 | 238,441 | 145,114 |
| Computer equipment | 7,767 | 5,177 | 2,578 | 12 | _ |
| Automobiles | 104,444 | 39,303 | 51,102 | 12,383 | 1,656 |
| Long-term service agreements and other | 170,475 | 86,629 | 73,171 | 10,675 | _ |
| Total contractual obligations | 3,915,109 | 700,505 | 959,006 | 774,548 | 1,481,050 |

Our required benefit plan contributions have not been included in this table as such contributions depend on periodic actuarial valuations for funding purposes. Our contributions to defined benefit plans are estimated at \$23.5 million for fiscal 2016 as described in note 17 of the consolidated financial statements.

4.4. FINANCIAL INSTRUMENTS AND HEDGING TRANSACTIONS

We use various financial instruments to manage our exposure to fluctuations of foreign currency exchange rates and interest rates. We do not hold or use any derivative instruments for trading purposes.

Foreign exchange translation gains or losses on the net investments and the effective portions of gains or losses on instruments hedging the net investments are recorded in the consolidated statement of comprehensive income. Any realized or unrealized gains or losses on instruments covering the U.S. denominated debt are also recognized in the consolidated statement of comprehensive income.

The majority of our costs are denominated in currencies other than the Canadian dollar. The risk of foreign exchange fluctuation impacting the results is substantially mitigated by a natural hedge in matching our costs with revenue denominated in the same currency. In certain cases where there is a substantial imbalance between the costs incurred and the revenue earned in a specific currency, the Company may enter into foreign exchange forward contracts to hedge its cash flows.

We have the following outstanding derivative financial instruments:

Hedges on net investments in foreign operations

— \$109.7 million cross-currency swaps in euro designated as a hedging instrument of the Company's net investment in European operations (\$968.8 million as at September 30, 2014)

Cash flow hedges on unsecured committed term loan credit facility

— \$109.7 million interest rate swaps floating-to-fixed (\$484.4 million as at September 30, 2014)

Cash flow hedges on future revenue

- U.S.\$9.0 million foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the U.S. dollar and the Canadian dollar (U.S. \$32.0 million as at September 30, 2014)
- U.S.\$42.3 million foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the U.S. dollar and the Indian rupee (U.S. \$75.2 million as at September 30, 2014)
- \$151.9 million foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the Canadian dollar and the Indian rupee (\$94.6 million as at September 30, 2014)
- Kr77.1 million foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the Swedish krona and the Indian rupee (Kr142.6 million as at September 30, 2014)
- €7.3 million foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the euro and the Indian rupee (€nil as at September 30, 2014)
- £25.2 million foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the British pound and the Indian rupee (£nil as at September 30, 2014)
- €84.0 million foreign currency forward contracts to hedge the variability in the expected foreign currency rate between the euro and the British pound (€121.1 million as at September 30, 2014)
- €5.0 million foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the euro and the Swedish krona (€15.0 million as at September 30, 2014)
- €7.0 million foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the euro and the Moroccan dirham (€nil as at September 30, 2014)

Fair value hedges on Senior U.S. unsecured notes

— U.S.\$250.0 million interest rate swaps fixed-to-floating (U.S. \$250.0 million as at September 30, 2014).

4.5. SELECTED MEASURES OF LIQUIDITY AND CAPITAL RESOURCES

| As at September 30, | 2015 | 2014 |
|---|-----------|-----------|
| In thousands of CAD except for percentages | | |
| Reconciliation between net debt and long-term debt including the current portion: | | |
| Net debt | 1,779,623 | 2,113,299 |
| Add back: | | |
| Cash and cash equivalents | 305,262 | 535,715 |
| Long-term investments | 42,202 | 30,689 |
| Long-term debt including the current portion | 2,127,087 | 2,679,703 |
| Net debt to capitalization ratio | 21.7% | 27.6% |
| Return on equity | 17.7% | 18.8% |
| Return on invested capital | 14.5% | 14.5% |
| Days sales outstanding | 44 | 43 |

We use the net debt to capitalization ratio as an indication of our financial leverage in order to pursue large outsourcing contracts, expand global delivery centers, or make acquisitions. The net debt to capitalization ratio decreased to 21.7% in 2015 from 27.6% in 2014 due to the improved cash generation allowing us to reduce our net debt by \$333.7 million.

ROE is a measure of the return we are generating for our shareholders. ROE decreased from 18.8% in fiscal 2014 to 17.7% in fiscal 2015. The decrease was mostly the result of the net impact of translating foreign operations as reflected in other comprehensive income, as well as the impact of timing on the repurchase of Class A subordinate voting shares.

ROIC is a measure of the Company's efficiency in allocating the capital under our control to profitable investments. The return on invested capital was 14.5% as at September 30, 2015, and 2014.

DSO increased to 44 days at the end of fiscal 2015 from 43 days in fiscal 2014. In calculating the DSO, we subtract the deferred revenue balance from trade accounts receivable and work in progress; for that reason, the timing of payments received from outsourcing clients in advance of the work to be performed and the timing of payments related to project milestones can affect the DSO fluctuations. We remain committed to manage our DSO within our 45 day target or less.

4.6. OFF-BALANCE SHEET FINANCING AND GUARANTEES

CGI engages in the practice of off-balance sheet financing in the normal course of operations for a variety of transactions such as operating leases for office space, computer equipment and vehicles as well as accounts receivable factoring. From time to time, we also enter into agreements to provide financial or performance assurances to third parties on the sale of assets, business divestitures and guarantees on government and commercial contracts.

In connection with sales of assets and business divestitures, we may be required to pay counterparties for costs and losses incurred as the result of breaches in our contractual obligations, representations and warranties, intellectual property right infringement and litigation against counterparties, among others. While some of the agreements specify a maximum potential exposure totaling \$10.4 million, others do not specify a maximum amount or limited period. It is impossible to reasonably estimate the maximum amount that may have to be paid under such guarantees. The amounts are dependent upon the outcome of future contingent events, the nature and likelihood of which cannot be determined at this time. The Company does not expect to incur any potential payment in connection with these guarantees that could have a materially adverse effect on its consolidated financial statements.

In the normal course of business, we may provide certain clients, principally governmental entities, with bid and performance bonds. In general, we would only be liable for the amount of the bid bonds if we refuse to perform the project once the bid is awarded. We would also be liable for the performance bonds in the event of default in the performance of our obligations. As at September 30, 2015, we had committed for a total of \$52.7 million for these bonds. To the best of our knowledge, we complied with our performance obligations under all service contracts for which there was a performance or bid bond, and

the ultimate liability, if any, incurred in connection with these guarantees would not have a material adverse effect on our consolidated results of operations or financial condition.

4.7. CAPABILITY TO DELIVER RESULTS

Sufficient capital resources and liquidity are required for supporting ongoing business operations and to execute our build and buy growth strategy. The Company has sufficient capital resources coming from the cash generated from operations, credit facilities, long-term debt agreements and invested capital from shareholders. Our principal uses of cash are for procuring new large outsourcing and managed services contracts; investing in our business solutions; pursuing accretive acquisitions; buying back CGI shares and paying down debt. Funds are also used to expand our global delivery network as more and more of our clients demand lower cost alternatives. In terms of financing, we are well positioned to continue executing our four-pillar growth strategy in fiscal 2016.

Strong and experienced leadership is essential to successfully implement our corporate strategy. CGI has a strong leadership team with members who are highly knowledgeable and have gained a significant amount of experience within the IT industry via various career paths and leadership roles. CGI fosters leadership development to ensure a continuous flow of knowledge and strength is maintained throughout the organization. As part of our succession planning in key positions, we established the Leadership Institute, our own corporate university, to develop leadership, technical and managerial skills inspired by CGI's roots and traditions.

As a Company built on human capital, our professionals and their knowledge are critical to delivering quality service to our clients. Our human resources program provides competitive compensation and benefits, a favorable working environment, and our training and career development programs combine to allow us to attract and retain the best talent. Employee satisfaction is monitored regularly through a Company-wide survey. Furthermore, approximately 48,000 of our members, are also owners of CGI through our Share Purchase Plan. The Share Purchase Plan, along with the Profit Participation Program, allows members to share in the success of the Company and aligns member objectives with our strategic goals.

In addition to our capital resources and the talent of our human capital, CGI has established a Management Foundation encompassing governance policies, sophisticated management frameworks and an organizational model for its business units and corporate processes. This foundation, along with our appropriate internal systems, helps in providing a disciplined high standard of quality service to our clients across all of our operations, and additional value to our stakeholders. CGI's operations maintain appropriate certifications in accordance with service requirements such as the ISO and Capability Maturity Model Integration quality programs.

5. Fourth Quarter Results

5.1. FOREIGN EXCHANGE

The Company operates globally and is exposed to changes in foreign currency rates. Accordingly, as prescribed by IFRS, we value assets, liabilities and transactions that are measured in foreign currencies using various exchange rates. We report all dollar amounts in Canadian dollars.

Average foreign exchange rates

| For the three months ended September 30, | 2015 | 2014 | Change |
|--|--------|--------|--------|
| U.S. dollar | 1.3095 | 1.0894 | 20.2% |
| Euro | 1.4565 | 1.4427 | 1.0% |
| Indian rupee | 0.0202 | 0.0180 | 12.2% |
| British pound | 2.0285 | 1.8175 | 11.6% |
| Swedish krona | 0.1544 | 0.1568 | (1.5%) |
| Australian dollar | 0.9494 | 1.0070 | (5.7%) |

5.2. REVENUE VARIATION AND REVENUE BY SEGMENT

The following table provides a summary of the year-over-year changes in our revenue, in total and by segment, separately showing the impacts of foreign currency exchange rate variations between the Q4 2015 and Q4 2014 periods. The Q4 2014 revenue by segment was recorded reflecting the actual average foreign exchange rates for that period. The foreign exchange impact is the difference between the current period's actual results and the current period's results converted with the prior year's average foreign exchange rates.

| For the three months ended September 30, | | | Change | |
|--|-----------|-----------|----------|---------|
| To the three months ended September 30, | 2015 | 2014 | \$ | % |
| In thousands of CAD except for percentages | | | | |
| Total CGI revenue | 2,585,275 | 2,483,669 | 101,606 | 4.1% |
| Variation prior to foreign currency impact | (3.1%) | | | |
| Foreign currency impact | 7.2% | | | |
| Variation over previous period | 4.1% | | | |
| U.S. | | | | |
| Revenue prior to foreign currency impact | 625,319 | 655,095 | (29,776) | (4.5%) |
| Foreign currency impact | 126,912 | , | , , | ` , |
| U.S. revenue | 752,231 | 655,095 | 97,136 | 14.8% |
| | | | , | |
| Nordics | | | | |
| Revenue prior to foreign currency impact | 369,723 | 382,682 | (12,959) | (3.4%) |
| Foreign currency impact | (1,614) | | | 42.22() |
| Nordics revenue | 368,109 | 382,682 | (14,573) | (3.8%) |
| Canada | | | | |
| Revenue prior to foreign currency impact | 371,218 | 382,887 | (11,669) | (3.0%) |
| Foreign currency impact | 606 | | | . , |
| Canada revenue | 371,824 | 382,887 | (11,063) | (2.9%) |
| France | | | | |
| Revenue prior to foreign currency impact | 310,327 | 311,999 | (1,672) | (0.5%) |
| Foreign currency impact | 3,907 | | | |
| France revenue | 314,234 | 311,999 | 2,235 | 0.7% |
| U.K. | | | | |
| Revenue prior to foreign currency impact | 318,004 | 321,682 | (3,678) | (1.1%) |
| Foreign currency impact | 37,091 | , | , , | ` , |
| U.K. revenue | 355,095 | 321,682 | 33,413 | 10.4% |
| ECS | | | | |
| Revenue prior to foreign currency impact | 294,194 | 318,275 | (24,081) | (7.6%) |
| Foreign currency impact | 1,527 | 310,273 | (24,001) | (1.070) |
| ECS revenue | 295,721 | 318,275 | (22,554) | (7.1%) |
| | 200,: 27 | 0.0,210 | (==,001) | (/0) |
| Asia Pacific | | | | |
| Revenue prior to foreign currency impact | 118,154 | 111,049 | 7,105 | 6.4% |
| Foreign currency impact | 9,907 | | | |
| Asia Pacific revenue | 128,061 | 111,049 | 17,012 | 15.3% |

We ended the fourth quarter of fiscal 2015 with revenue of \$2,585.3 million, an increase of \$101.6 million or 4.1% over the same period of fiscal 2014. On a constant currency basis, revenue decreased by \$76.7 million or 3.1%, as foreign currency rate fluctuations favourably impacted our revenue by \$178.3 million or 7.2%.

5.2.1. U.S.

Revenue in our U.S. segment was \$752.2 million in Q4 2015, an increase of \$97.1 million or 14.8% compared to the same period of fiscal 2014. On a constant currency basis, revenue decreased by \$29.8 million or 4.5%. The change in revenue was mostly driven by procurement delays in the Federal market and to the completion of ACA related projects in fiscal 2014. This was partly offset by a growing proportion of IP-based services and solutions revenue within the financial services vertical market.

For the current quarter, the top two U.S. vertical markets were government and financial services, which together accounted for approximately 76% of its revenue.

5.2.2. Nordics

Revenue from our Nordics segment was \$368.1 million in Q4 2015, a decrease of \$14.6 million or 3.8% compared to the same period of fiscal 2014. On a constant currency basis, revenue decreased by \$13.0 million or 3.4%. The change in revenue is mainly due to lower work volume in Sweden and Denmark partly offset by new business in Finland.

For the current quarter, the Nordics' top two vertical markets were MRD and government, which together accounted for approximately 66% of its revenue.

5.2.3. Canada

Revenue in our Canada segment for Q4 2015 was \$371.8 million, a decrease of \$11.1 million or 2.9% compared to the same period of fiscal 2014. The revenue decrease was mainly due to a slowdown of government spending partly offset by new business in financial services.

For the current quarter, Canada's top two vertical markets were financial services and telecommunication & utilities, which together accounted for approximately 60% of its revenue.

5.2.4. France

Revenue from our France segment was \$314.2 million in Q4 2015 and remained stable compared to the same period of fiscal 2014, as higher consulting revenue within the government vertical market helped compensate the lower work volume from telecommunication & utilities.

For the current quarter, France's top two vertical markets were MRD and financial services, which together accounted for approximately 63% of its revenue.

5.2.5. U.K.

Revenue from our U.K. segment was \$355.1 million in Q4 2015, an increase of \$33.4 million or 10.4% compared to the same period of fiscal 2014. On a constant currency basis, revenue decreased by \$3.7 million or 1.1%. The decrease in revenue was mainly due to lower work volume with certain clients in the commercial sector primarily in MRD and financial services partly offset by new business in telecommunication & utilities and additional change orders on certain large contracts.

For the current quarter, U.K.'s top two vertical markets were government and telecommunication & utilities, which together accounted for approximately 68% of its revenue.

5.2.6. ECS

Revenue from our ECS segment was \$295.7 million in Q4 2015, a decrease of \$22.6 million or 7.1% compared to the same period of fiscal 2014. On a constant currency basis, revenue decreased by \$24.1 million or 7.6% due to lower work volume on existing contracts in the Netherlands and to a lesser extent, the planned wind down of activities in Switzerland and Latin America with the exception of Brazil.

For the current quarter, ECS' top two vertical markets were MRD and telecommunication & utilities, which together accounted for approximately 58% of its revenue.

5.2.7. Asia Pacific

Revenue from our Asia Pacific segment was \$128.1 million in Q4 2015, an increase of \$17.0 million or 15.3% compared to the same period of fiscal 2014. On a constant currency basis, revenue increased by \$7.1 million or 6.4%. The change in revenue was mainly due to the increased use of our delivery centers across the segments, as our clients continue taking advantage of our global delivery network. The increase was partly offset by the completion of projects in Australia.

For the current quarter, Asia Pacific's top two vertical markets were telecommunications & utilities and MRD, which together accounted for approximately 78% of its revenue.

5.3. ADJUSTED EBIT BY SEGMENT

| For the three months and al Contember 20 | | | Chang | Change | |
|--|---------|---------|---------|---------|--|
| For the three months ended September 30, | 2015 | 2014 | \$ | % | |
| In thousands of CAD except for percentages | | | | | |
| U.S. | 117,313 | 97,575 | 19,738 | 20.2% | |
| As a percentage of U.S. revenue | 15.6% | 14.9% | | | |
| Nordics | 30,176 | 24,829 | 5,347 | 21.5% | |
| As a percentage of Nordics revenue | 8.2% | 6.5% | | | |
| Canada | 77,450 | 87,060 | (9,610) | (11.0%) | |
| As a percentage of Canada revenue | 20.8% | 22.7% | | | |
| France | 35,806 | 39,143 | (3,337) | (8.5%) | |
| As a percentage of France revenue | 11.4% | 12.5% | | | |
| U.K. | 62,406 | 60,665 | 1,741 | 2.9% | |
| As a percentage of U.K. revenue | 17.6% | 18.9% | | | |
| ECS | 36,886 | 35,274 | 1,612 | 4.6% | |
| As a percentage of ECS revenue | 12.5% | 11.1% | | | |
| Asia Pacific | 18,927 | 25,678 | (6,751) | (26.3%) | |
| As a percentage of Asia Pacific revenue | 14.8% | 23.1% | | | |
| Adjusted EBIT | 378,964 | 370,224 | 8,740 | 2.4% | |
| Adjusted EBIT margin | 14.7% | 14.9% | | | |

Adjusted EBIT for the quarter was \$379.0 million, an increase of \$8.7 million or 2.4% from Q4 2014, while the margin remained stable. When excluding the \$38.9 million of non-recurring benefits primarly related to the resolution of acquisition-related provisions in Q4 2014, adjusted EBIT increased by \$47.6 million and the adjusted EBIT margin increased to 14.7% compared to 13.3%.

5.3.1. U.S.

Adjusted EBIT in the U.S. segment was \$117.3 million for Q4 2015, an increase of \$19.7 million year-over-year, while the margin increased to 15.6% from 14.9%. The increase in adjusted EBIT and margin was mainly the result of an improved mix of IP-based services and solutions revenue within the financial services vertical market partly offset by an impairment of a business solution of \$5.3 million.

5.3.2. Nordics

Adjusted EBIT in the Nordics segment was \$30.2 million for Q4 2015, a increase of \$5.3 million year-over-year. Adjusted EBIT increased by \$10.8 million when excluding \$5.5 million of non-recurring benefits related to the resolution of acquisition-related provisions during Q4 2014. Adjusted EBIT margin was 8.2% an improvement from 5.1% when excluding the non-recurring benefits of Q4 2014. The increase in adjusted EBIT and adjusted EBIT margin was mainly attributable to the realization of the cost synergies implemented as part of the integration of Logica and the increased use of offshoring to lower our cost base.

5.3.3. Canada

Adjusted EBIT in the Canada segment was \$77.5 million for Q4 2015, a decrease of \$9.6 million year-over-year, which mainly resulted from the revenue decrease identified in the revenue section while the margin was affected by the non-recurring impact of an onerous supplier contract in the amount of \$3.6 million.

5.3.4. France

Adjusted EBIT in the France segment was \$35.8 million for Q4 2015, a decrease of \$3.3 million year-over-year. Adjusted EBIT increased by \$4.3 million when excluding \$7.6 million of non-recurring benefits related to the resolution of acquisition-related provisions during Q4 2014. Adjusted EBIT margin was 11.4% up from 10.1% when excluding the non-recurring benefits in Q4 2014. This increase in adjusted EBIT was primarily the result of improvements in productivity.

5.3.5. U.K.

Adjusted EBIT in the U.K. segment was \$62.4 million for Q4 2015, an increase of \$1.7 million year-over-year, while the margin decreased to 17.6% from 18.9%. When excluding \$11.2 million of non-recurring benefits related to the resolution of acquisition -related provisions and the additional tax credits on salaries of \$4.9 million during Q4 2014, adjusted EBIT increased by \$16.1 million. Adjusted EBIT margin improved to 17.6% from 13.9% when excluding the non-recurring benefits of Q4 2014. This increase in adjusted EBIT and margin was mainly the result of additional change orders on certain large contracts that favorably impacted our profitability.

5.3.6. ECS

Adjusted EBIT in the ECS segment was \$36.9 million for Q4 2015, an increase of \$1.6 million year-over-year, while the margin increased to 12.5% from 11.1%. When excluding the \$5.2 million of non-recurring benefits related to the resolution of acquisition-related provisions during Q4 2014, adjusted EBIT increased by \$6.8 million while adjusted EBIT margin improved to 12.5% from 9.4%. This increase was mostly the result of a better mix of revenue and productivity improvements.

5.3.7. Asia Pacific

Adjusted EBIT in the Asia Pacific segment was \$18.9 million for Q4 2015, a decrease of \$6.8 million year-over-year, while the margin decreased to 14.8% from 23.1%. When excluding \$4.5 million of non-recurring benefits related to the resolution of acquisition-related provisions during Q4 2014, adjusted EBIT decreased by \$2.3 million. Adjusted EBIT margin decreased to 14.8% from 19.1% when excluding the non-recurring benefits of Q4 2014. This was mainly due to completion of projects in Australia as well as to a provision on a contract in Middle East in the amount of \$2.4 million.

5.4. NET EARNINGS AND EARNINGS PER SHARE

The following table sets out the information supporting the earnings per share calculations:

| For the three months and ad Contember 20 | | | Change | | |
|--|-------------|-------------|----------|----------|--|
| For the three months ended September 30, | 2015 | 2014 | \$ | % | |
| In thousands of CAD except for percentages | | | | | |
| Adjusted EBIT | 378,964 | 370,224 | 8,740 | 2.4% | |
| Minus the following items: | | | | | |
| Integration-related costs | _ | 64,259 | (64,259) | (100.0%) | |
| Restructuring costs | 35,903 | _ | 35,903 | 100.0% | |
| Net Finance costs | 23,984 | 22,787 | 1,197 | 5.3% | |
| Earnings before income taxes | 319,077 | 283,178 | 35,899 | 12.7% | |
| Income tax expense | 86,188 | 69,470 | 16,718 | 24.1% | |
| Effective tax rate | 27.0% | 24.5% | | 2.5% | |
| Net earnings | 232,889 | 213,708 | 19,181 | 9.0% | |
| Margin | 9.0% | 8.6% | | | |
| Weighted average number of shares | | | | | |
| Class A subordinate voting shares and Class B multiple voting shares (basic) | 309,337,317 | 310,320,352 | | (0.3%) | |
| Class A subordinate voting shares and Class B multiple voting shares (diluted) | 318,572,873 | 319,540,764 | | (0.3%) | |
| Earnings per share (in dollars) | | | | | |
| Basic EPS | 0.75 | 0.69 | 0.06 | 8.7% | |
| Diluted EPS | 0.73 | 0.67 | 0.06 | 9.0% | |

For the current quarter, the \$35.9 million increase in earnings before income taxes mainly came from the increase of \$8.7 million in adjusted EBIT as described in section 5.3 of the present document as well as the favorable net impact of integration-related and restructuring costs in the amount of \$28.4 million.

In Q4 2015, the income tax expense was \$86.2 million, an increase of \$16.7 million compared to \$69.5 million in Q4 2014, while our effective income tax rate increased from 24.5% to 27.0%. The increase in income tax rate was mainly attributable to the increased profitability in our U.S. operations where the enacted tax rate is higher.

Net earnings were \$232.9 million, an increase of \$19.2 million compared to \$213.7 million last year.

The table on page 39 shows the quarterly year-over-year comparison of the tax rate with the impact of integration-related costs, restructuring costs, and benefits related to the resolution of acquisition-related provisions removed.

During the quarter, 5,050,402 Class A subordinate voting shares were repurchased while 566,025 stock options were exercised.

5.4.1. Net Earnings and Earnings per Share Prior to Specific Items

Below is a table showing the year-over-year comparison prior to specific items namely integration-related costs, restructuring costs, benefits related to the resolution of acquisition-related provisions and tax adjustments:

| For the thorough the control of C | | | Change | | |
|--|-------------|-------------|----------|----------|--|
| For the three months ended September 30, | 2015 | 2014 | \$ | % | |
| In thousands of CAD except for percentages | | | | | |
| Earnings before income taxes | 319,077 | 283,178 | 35,899 | 12.7% | |
| Add back: | | | | | |
| Integration-related costs | _ | 64,259 | (64,259) | (100.0%) | |
| Restructuring costs | 35,903 | _ | 35,903 | _ | |
| Remove: | | | | | |
| Resolution of acquisition-related provisions ¹ | _ | 33,991 | (33,991) | (100.0%) | |
| Earnings before income taxes prior to specific items | 354,980 | 313,446 | 41,534 | 13.3% | |
| Margin | 13.7% | 12.6% | | | |
| Income tax expense | 86,188 | 69,470 | 16,718 | 24.1% | |
| Add back: | | | | | |
| Tax deduction on integration-related costs | _ | 15,075 | (15,075) | (100.0%) | |
| Tax deduction on restructuring | 8,352 | _ | 8,352 | 100.0% | |
| Remove: | | | | | |
| Income taxes on the resolution of acquisition-related provisions | _ | 5,091 | (5,091) | (100.0%) | |
| Income tax expense prior to specific items | 94,540 | 79,454 | 15,086 | 19.0% | |
| Effective tax rate prior to specific items | 26.6% | 25.3% | | | |
| Net earnings prior to specific items | 260,440 | 233,992 | 26,448 | 11.3% | |
| Net earnings margin | 10.1% | 9.4% | 20,110 | 111070 | |
| Weighted average number of shares outstanding | | | | | |
| Class A subordinate voting shares and Class B multiple voting shares (basic) | 309,337,317 | 310,320,352 | | (0.3%) | |
| Class A subordinate voting shares and Class B multiple voting shares (diluted) | 318,572,873 | 319,540,764 | | (0.3%) | |
| Earnings per share prior to specific items (in dollars) | | | | | |
| Basic EPS | 0.84 | 0.75 | 0.09 | 12.0% | |
| Diluted EPS | 0.82 | 0.73 | 0.09 | 12.3% | |

The resolution of acquisition-related provisions is discussed on page 23.

5.5. CONSOLIDATED STATEMENTS OF CASH FLOWS

As at September 30, 2015, cash and cash equivalents were \$305.3 million. The following table provides a summary of the generation and use of cash for the guarters ended September 30, 2015 and 2014.

| For the three months ended September 30, | 2015 | 2014 | Change |
|--|-----------|----------|-----------|
| In thousands of CAD | | | |
| Cash provided by operating activities | 451,310 | 412,000 | 39,310 |
| Cash used in investing activities | (79,339) | (66,439) | (12,900) |
| Cash (used in) provided by financing activities | (366,092) | 47,138 | (413,230) |
| Effect of foreign exchange rate changes on cash and cash equivalents | 34,688 | 11,724 | 22,964 |
| Net increase in cash and cash equivalents | 40,567 | 404,423 | (363,856) |

5.5.1. Cash Provided by Operating Activities

For Q4 2015, cash provided by operating activities was \$451.3 million compared to \$412.0 million in Q4 2014, or 17.5% of revenue compared to 16.6% last year.

The following table provides a summary of the generation and use of cash from operating activities.

| For the three months ended September 30, | 2015 | 2014 | Change |
|--|---------------|---------------|-----------------|
| In thousands of CAD | | | |
| Net earnings | 232,889 | 213,708 | 19,181 |
| Amortization and depreciation | 107,565 | 107,877 | (312) |
| Other adjustments ¹ | <u>18,247</u> | <u>37,156</u> | <u>(18,909)</u> |
| Cash flow from operating activities before net change in non-cash working capital items | 358,701 | 358,741 | (40) |
| Net change in non-cash working capital items: | | | |
| Accounts receivable, work in progress and deferred revenue | 104,019 | 177,898 | (73,879) |
| Accounts payable and accrued liabilities, accrued compensation, provisions and long-term liabilities | (63,589) | (143,327) | 79,738 |
| Other ² | 52,179 | 18,688 | 33,491 |
| Net change in non-cash working capital items | 92,609 | 53,259 | 39,350 |
| Cash provided by operating activities | 451,310 | 412,000 | 39,310 |

Other adjustments are comprised of deferred income taxes, foreign exchange loss (gain) and share-based payment costs.

The increase in cash from operating activities was mainly due to better working capital and the growth in net earnings as described in section 5.4 of the present document. The timing of our working capital inflows and outflows will always have an impact on the cash flow from operations.

For the three months ended September 30, 2015, the net \$92.6 million of cash coming from non-cash working capital items was mostly due to :

- Cash coming from accounts receivable, work in progress and deferred revenue of \$104.0 million mainly due to a decrease of 2 days in our DSO from 46 days in Q3 2015 to 44 days in Q4 2015.
- Cash used for accounts payable and accrued liabilities, accrued compensation, provisions and long-term liabilities of \$63.6 million was mostly due to the net utilization of estimated losses on revenue generating contracts and the reduction in vacation accruals. This was partially offset by the net increase in restructuring provision.

Comprised of prepaid expenses and other assets, long-term financial assets, retirement benefits obligations, derivative financial instruments and income taxes

5.5.2. Cash Used in Financing Activities

| For the three months ended September 30, | 2015 | 2014 | Change |
|---|------------------|-----------|------------------|
| In thousands of CAD | | | |
| Net change in unsecured committed revolving credit facility | _ | (380,357) | 380,357 |
| Net change in long-term debt | <u>(120,772)</u> | 448,754 | <u>(569,526)</u> |
| | (120,772) | 68,397 | (189,169) |
| Settlement of derivative financial instruments | (23,293) | (37,716) | 14,423 |
| Repurchase of Class A subordinate voting shares | (229,041) | _ | (229,041) |
| Issuance of Class A subordinate voting shares | 7,014 | 16,457 | (9,443) |
| Cash (used in) provided by financing activities | (366,092) | 47,138 | (413,230) |

During Q4 2015, \$120.8 million was used to reduce our outstanding long-term debt mainly driven by \$121.9 million in repayments under the term loan credit facility. For the same period last year, we increased our long-term debt by \$68.4 million mostly due to the issuance of a private placement partly offset by credit facilities reimbursement.

During Q4 2015, we used \$229.0 million to repurchase 4,850,402 Class A subordinate voting shares under the NCIB, while the Company did not repurchase Class A subordinate voting share during the same period last year.

In Q4 2015, we received \$7.0 million in proceeds from the exercise of stock options, compared to \$16.5 million during the same period last year.

6. Eight Quarter Summary

| As at and for the three months ended, | Sept. 30, 2015 | June 30, 2015 | Mar. 31, 2015 | Dec. 31, 2014 | Sept. 30, 2014 | June 30, 2014 | Mar. 31, 2014 | Dec. 31, 2013 |
|--|-------------------|------------------|------------------|------------------|-------------------|------------------|------------------|------------------|
| In millions of CAD unless otherwise | noted | | | | | | | |
| Growth | | | | | | | | |
| Backlog | 20,711 | 19,697 | 20,000 | 20,175 | 18,237 | 18,781 | 19,476 | 19,253 |
| Bookings | 2,856 | 2,227 | 2,253 | 4,304 | 2,049 | 2,451 | 2,850 | 2,818 |
| Book-to-bill ratio | 110.5% | 87.0% | 86.6% | 169.4% | 82.5% | 91.9% | 105.4% | 106.5% |
| Book-to-bill ratio trailing twelve months | 113.2% | 106.4% | 107.4% | 112.1% | 96.8% | 101.4% | 105.3% | 100.8% |
| Revenue | 2,585.3 | 2,559.4 | 2,601.2 | 2,541.3 | 2,483.7 | 2,667.0 | 2,704.3 | 2,644.7 |
| Year-over-year growth | 4.1% | (4.0%) | (3.8%) | (3.9%) | 1.0% | 3.9% | 7.0% | 4.4% |
| Constant currency growth | (3.1%) | (3.5%) | (3.5%) | (6.0%) | (3.4%) | (3.9%) | (2.3%) | (1.9%) |
| Profitability | | | | | | | | |
| Adjusted EBIT | 379.0 | 371.2 | 363.1 | 344.0 | 370.2 | 342.2 | 341.5 | 302.9 |
| Adjusted EBIT margin | 14.7% | 14.5% | 14.0% | 13.5% | 14.9% | 12.8% | 12.6% | 11.5% |
| Net earnings prior to specific items | 260.4 | 257.2 | 251.2 | 236.3 | 234.0 | 229.8 | 229.6 | 200.1 |
| Net earnings margin prior to specific items | 10.1% | 10.1% | 9.7% | 9.3% | 9.4% | 8.6% | 8.5% | 7.6% |
| Diluted EPS prior to specific items (in dollars) | 0.82 | 0.80 | 0.78 | 0.74 | 0.73 | 0.72 | 0.72 | 0.63 |
| Net earnings | 232.9 | 257.2 | 251.2 | 236.3 | 213.7 | 225.1 | 230.9 | 189.8 |
| Net earnings margin | 9.0% | 10.1% | 9.7% | 9.3% | 8.6% | 8.4% | 8.5% | 7.2% |
| Diluted EPS (in dollars) | 0.73 | 0.80 | 0.78 | 0.74 | 0.67 | 0.71 | 0.73 | 0.60 |
| Liquidity | | | | | | | | |
| Cash provided by operating activities | 451.3 | 214.1 | 284.7 | 339.2 | 412.0 | 345.9 | 350.7 | 66.3 |
| As a % of revenue | 17.5% | 8.4% | 10.9% | 13.3% | 16.6% | 13.0% | 13.0% | 2.5% |
| Days sales outstanding | 44 | 46 | 41 | 42 | 43 | 47 | 47 | 55 |
| Capital structure | | | | | | | | |
| Net debt | 1,779.6 | 1,791.4 | 1,869.8 | 1,924.5 | 2,113.3 | 2,389.0 | 2,678.2 | 2,890.4 |
| Net debt to capitalization ratio | 21.7% | 22.7% | 24.4% | 25.1% | 27.6% | 32.6% | 35.6% | 38.9% |
| Return on equity | 17.7% | 18.2% | 18.4% | 18.9% | 18.8% | 18.1% | 17.9% | 16.0% |
| Return on invested capital | 14.5% | 14.8% | 14.6% | 14.7% | 14.5% | 13.3% | 13.4% | 12.7% |
| Balance sheet | | | | | | | | |
| Cash and cash equivalents, and | 305.3 | 264.7 | 223.5 | 489.6 | 535.7 | 131.3 | 133.8 | 206.5 |
| short-term investments Total assets | 11,787.3 | 11,190.4 | 10,985.8 | 11,171.9 | 11,234.1 | 11,162.2 | 11,560.4 | 11,801.0 |
| Long-term financial liabilities | 1,896.4 | 1,765.8 | 2,067.7 | 2,451.5 | 2,748.4 | 2,164.8 | 2,562.4 | 2,796.6 |
| | 1,030.4 | 1,700.0 | 2,001.1 | ۷,٦٥١.٥ | 2,170.7 | 2,104.0 | 2,502.7 | 2,730.0 |

There are factors causing quarterly variances which may not be reflective of the Company's future performance. First, there is seasonality in SI&C work, and the quarterly performance of these operations is impacted by occurrences such as vacations and the number of statutory holidays in any given quarter. Outsourcing contracts including BPS contracts are affected to a lesser extent by seasonality. Second, the workflow from some clients may fluctuate from quarter to quarter based on their business cycle and the seasonality of their own operations. Third, the savings that we generate for a client on a given outsourcing contract may temporarily reduce our revenue stream from this client, as these savings may not be immediately offset by additional work performed for this client.

In general, cash flow from operating activities could vary significantly from quarter to quarter depending on the timing of monthly payments received from large clients, cash requirements associated with large acquisitions, outsourcing contracts and projects, the timing of the reimbursements for various tax credits as well as profit sharing payments to members and the timing of restructuring cost payments.

Foreign exchange fluctuations can also contribute to quarterly variances as our percentage of operations in foreign countries evolves. The effect from these variances is primarily on our revenue and to a much lesser extent, on our net margin as we benefit from natural hedges.

7. Changes in Accounting Policies

The audited consolidated financial statements for the year September 30, 2015 include all adjustments that CGI's management considers necessary for the fair presentation of its financial position, results of operations, and cash flows.

FUTURE ACCOUNTING STANDARD CHANGES

The following standards have been issued but are not yet effective:

IFRS 15 - Revenue from Contracts with Customers

In May 2014, the IASB issued IFRS 15, "Revenue from Contracts with Customers", to specify how and when to recognize revenue as well as requiring the provision of more informative and relevant disclosures. IFRS 15 supersedes IAS 18, "Revenue", IAS 11, "Construction Contracts", and other revenue related interpretations. In July 2015, the IASB confirmed the deferral making the standard effective on October 1, 2018 for the Company, with earlier adoption permitted. The Company is currently evaluating the impact of this standard on its consolidated financial statements.

IFRS 9 - Financial Instruments

In July 2014, the IASB amended IFRS 9, "Financial Instruments", to bring together the classification and measurement, impairment and hedge accounting phases of the IASB's project to replace IAS 39, "Financial Instruments: Recognition and Measurement". The standard supersedes all previous versions of IFRS 9 and will be effective on October 1, 2018 for the Company with earlier application permitted. The Company is currently evaluating the impact of this standard on its consolidated financial statements.

8. Critical Accounting Estimates

The Company's significant accounting policies are described in note 3 of the audited consolidated financial statements for the year ended September 30, 2015. Certain of these accounting policies, listed below, require management to make accounting estimates and judgment that affect the reported amounts of assets, liabilities and equity and the accompanying disclosures at the date of the consolidated financial statements as well as the reported amounts of revenue and expenses during the reporting period. These accounting estimates are considered critical because they require management to make subjective and/or complex judgments that are inherently uncertain and because they could have a material impact on the presentation of our financial condition, changes in financial condition or results of operations.

| Areas impacted by estimates | Consolidated balance sheets | Consolidated statements of earnings | | | | |
|--|-----------------------------|-------------------------------------|--|-----------------|--|--|
| | | Revenue | Cost of services, selling and administrative | Income taxes | | |
| Revenue recognition ¹ | ✓ | ✓ | ✓ | | | |
| Estimated losses on revenue-generating contracts | ✓ | | ✓. | | | |
| Goodwill impairment | ✓ | | ✓. | | | |
| Income taxes | ✓ | | | ✓ | | |
| Litigation and claims | ✓ | ✓ | ✓. | | | |

Affects the balance sheet through accounts receivable, work in progress and deferred revenue.

Revenue recognition

Multiple component arrangements

If an arrangement involves the provision of multiple components, the total arrangement value is allocated to each separately identifiable component based on its relative selling price at the inception of the contract. At least on a yearly basis, the Company reviews its best estimate of the selling price which is established by using a reasonable range of prices for the various services and products offered by the Company based on local market information available. Information used in determining the range is mainly based on recent contracts signed and the economic environment. A change in the range could have a material impact on the allocation of total arrangement value, and therefore on the amount and timing of revenue recognition.

System integration and consulting services under fixed-fee arrangements

Revenue from systems integration and consulting services under fixed-fee arrangements where the outcome of the arrangements can be estimated reliably is recognized using the percentage-of-completion method over the service periods. The Company primarily uses labour costs or labour hours to measure the progress towards completion. Project managers monitor and re-evaluate project forecasts at least on a monthly basis. Forecasts are reviewed to consider factors such as: changes to the scope of the contracts, delays in reaching milestones and new complexities in the project delivery. Forecast can also be affected by market risks such as the availability and retention of qualified IT professionals and/or the ability of the subcontractors to perform their obligation within agreed upon budget and timeframes. To the extent that actual labour hours our labour costs could vary from estimates, adjustments to revenues following the review of the costs to complete the projects are reflected in the period in which the facts that give rise to the revision occur. Whenever the costs are forecasted to be higher than the revenues, estimated losses on revenue-generating contracts is accounted for as described below.

Estimated losses on revenue-generating contracts

Estimated losses on revenue-generating contracts may occur due to additional contract costs which were not foreseen at inception of the contract. Projects and services are monitored by the respective managers on a monthly basis. Some of the indicators reviewed are: current financial results, client satisfaction and third party deliverables and costs.

In addition, CGI's Engagement Assessment Services ("EAS") team conducts a formal monthly health check assessment on CGI's project portfolio for all contracts that has a value above an established threshold. The reviews are based on a defined set of risk dimensions and assessment categories that results in detailed reports containing actual delivery and current financial status which are reviewed with the Executive management. Due to the variability of the indicators reviewed, and because the estimates is based on many variables, estimated losses on revenue-generating contracts are subject to change.

Goodwill impairment

The carrying value of goodwill is tested for impairment annually on September 30, or earlier if events or changes in circumstances indicate that the carrying value may be impaired. In order to determine if a goodwill impairment test is required, management reviews different factors on a quarterly basis such as changes in technological or market environment, changes in assumptions used to derive the weighted average cost of capital ("WACC") and actual financial performance compared to planned performance.

The recoverable amount of each segment has been determined based on its value in use ("VIU") calculation which includes estimates about their future financial performance based on cash flows approved by management. However, factors such as our ability to introduce and deliver new services and business solutions, a lengthened sales cycle, the cyclically of purchases of technology services and products, the nature of a customer's business and the structure affect future cash flow, and actual results might differ from future cash flows used in the goodwill impairment test. Key assumptions used in goodwill impairment testing are presented in note 12 of audited consolidated financial statements for the fiscal year ended September 30, 2015. Historically the Company has not recorded an impairment charge on goodwill. As at September 30, 2015, the fair value of each segment represents between 150% and 360% of its carrying value.

Income taxes

Deferred tax assets are recognized for unused tax losses and deductible temporary differences to the extent that it is probable that taxable profit will be available for their utilization. The Company considers the analysis of forecast and future tax planning strategies. Estimates of taxable profit are made based on the forecast by jurisdiction which are aligned with goodwill impairment testing assumptions, on an undiscounted basis. In addition, management considers factors such as substantively enacted tax rates, the history of the taxable profits and availability of tax strategies. Due to the uncertainty and the variability of the factors mentioned above, deferred tax asset are subject to change. Management reviews its assumption on a quarterly basis and adjusts the deferred tax assets when appropriate.

The Company is subject to taxation in numerous jurisdictions and there are transactions and calculations for which the ultimate tax determination is uncertain which occurs when there is uncertainty as to the meaning of the law, or to the applicability of the law to a particular transaction or both. In those circumstances, the Company might review administrative practice, consult tax authorities or advisors on the interpretation of tax legislation. When a tax position is uncertain, the Company recognizes an income tax benefit or reduces an income tax liability only when it is probable that the tax benefit will be realized in the future or that the income tax liability is no longer probable. The provision for uncertain tax position is made using the best estimate of the amount expected to be paid based on qualitative assessment of all relevant factors and is subject to change. The review of assumptions is done on a quarterly basis.

Litigation and claims

Provisions are recognized when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimates can be made of the amount of the obligation. The accrued litigation and legal claim provisions are based on historical experience, current trends and other assumptions that are believed to be reasonable under the circumstances. Estimates include the period in which the underlying cause of the claim occurred and the degree of probability of an unfavorable outcome. Management reviews quarterly assumptions and facts surrounding outstanding litigation and claims, involves external counsel when necessary and adjusts the provision accordingly. The Company has to be compliant with law in many jurisdictions which increase the complexity of provision for litigation review. Since the outcome of such litigation and claims are not predictable, those provisions are subject to change. Adjustments to litigation and claims provision are reflected in the period when the facts that give rise to adjustment occur.

9. Integrity of Disclosure

Our management assumes the responsibility for the existence of appropriate information systems, procedures and controls to ensure that information used internally and disclosed externally is complete and reliable.

CGI has a formal corporate disclosure policy whose goal is to raise awareness of the Company's approach to disclosure among the members of the Board of Directors, senior management and employees.

The Board of Directors has the responsibility under its charter and under the securities laws that govern CGI's continuous disclosure obligations to oversee CGI's compliance with its continuous and timely disclosure obligations as well as the integrity of the Company's internal controls and management information systems. The Board of Directors carries out this responsibility mainly through its Audit and Risk Management Committee.

The Audit and Risk Management Committee of CGI is composed entirely of independent directors who meet the independence and experience requirements of the New York Stock Exchange as well as those that apply under Canadian securities regulation. The role and responsibilities of the Committee include: (a) reviewing all public disclosure documents containing audited or unaudited financial information concerning CGI; (b) identifying and examining the financial and operating risks to which the Company is exposed, reviewing the various policies and practices of the Company that are intended to manage those risks, and reporting on a regular basis to the Board of Directors concerning risk management; (c) reviewing and assessing the effectiveness of CGI's accounting policies and practices concerning financial reporting; (d) reviewing and monitoring CGI's internal control procedures, programs and policies and assessing their adequacy and effectiveness; (e) reviewing the adequacy of CGI's internal audit resources including the mandate and objectives of the internal auditor; (f) recommending to the Board of Directors the appointment of the external auditors, asserting the external auditors' independence, reviewing the terms of their engagement, assessing the quality of their performance, and pursuing ongoing discussions with them; (g) reviewing all related party transactions in accordance with the rules of the New York Stock Exchange and other applicable laws and regulations; (h) reviewing the audit procedures including the proposed scope of the external auditors' examinations; and (i) performing such other functions as are usually attributed to audit committees or as directed by the Board of Directors. In making its recommendation to the Board of Directors in relation to the annual appointment of the external auditor, the Audit and Risk Management Committee conducts an annual assessment of the external auditor following the recommendations of the Chartered Professional Accountants of Canada. The formal assessment is concluded in advance of the Annual General Meeting of Shareholders and is conducted with the assistance of key CGI personnel.

The Company evaluated the effectiveness of its disclosure controls and procedures and internal controls over financial reporting based on the framework established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 COSO Framework), supervised by and with the participation of the Chief Executive Officer and the Chief Financial Officer as of September 30, 2015. The Chief Executive Officer and Chief Financial Officer concluded that, based on this evaluation, the Company's disclosure controls and procedures and internal controls over financial reporting were adequate and effective, at a reasonable level of assurance, to ensure that material information related to the Company and its consolidated subsidiaries would be made known to them by others within those entities.

10. Risk Environment

10.1. RISKS AND UNCERTAINTIES

While we are confident about our long-term prospects, the following risks and uncertainties could affect our ability to achieve our strategic vision and objectives for growth and should be considered when evaluating our potential as an investment.

10.1.1. Risks Related to the Market

Economic risk

The level of business activity of our clients, which is affected by economic conditions, has a bearing upon the results of our operations. We can neither predict the impact that current economic conditions will have on our future revenue, nor predict when economic conditions will show meaningful improvement. During an economic downturn, our clients and potential clients may cancel, reduce or defer existing contracts and delay entering into new engagements. In general, companies also decide to undertake fewer IT systems projects during difficult economic times, resulting in limited implementation of new technology and smaller engagements. Since there are fewer engagements in a downturn, competition usually increases and pricing for services may decline as competitors, particularly companies with significant financial resources, decrease rates to maintain or increase their market share in our industry and this may trigger pricing adjustments related to the benchmarking obligations within our contracts. Our revenue and profitability could be negatively impacted as a result of these factors.

10.1.2. Risks Related to our Industry

The competition for contracts

CGI operates in a global marketplace in which competition among providers of IT services is vigorous. Some of our competitors possess greater financial, marketing, sales resources, and larger geographic scope in certain parts of the world than we do, which, in turn, provides them with additional leverage in the competition for contracts. In certain niche, regional or metropolitan markets, we face smaller competitors with specialized capabilities who may be able to provide competing services with greater economic efficiency. Some of our competitors have more significant operations than we do in lower cost countries that can serve as a platform from which to provide services worldwide on terms that may be more favorable. Increased competition among IT services firms often results in corresponding pressure on prices. There can be no assurance that we will succeed in providing competitively priced services at levels of service and quality that will enable us to maintain and grow our market share.

The availability and retention of qualified IT professionals

There is strong demand for qualified individuals in the IT industry. Hiring and retaining a sufficient amount of individuals with the desired knowledge and skill set may be difficult. Therefore, it is important that we remain able to successfully attract and retain highly qualified professionals and establish an effective succession plan. If our comprehensive programs aimed at attracting and retaining qualified and dedicated professionals do not ensure that we have staff in sufficient numbers and with the appropriate training, expertise and suitable government security clearances required to serve the needs of our clients, we may have to rely on subcontractors or transfers of staff to fill resulting gaps. If our succession plan fails to identify those with potential or to develop these key individuals, we may lose key members and be required to recruit and train these new resources. This might result in lost revenue or increased costs, thereby putting pressure on our earnings.

The ability to continue developing and expanding service offerings to address emerging business demands and technology trends

The rapid pace of change in all aspects of IT and the continually declining costs of acquiring and maintaining IT infrastructure mean that we must anticipate changes in our clients' needs. To do so, we must adapt our services and our solutions so that we maintain and improve our competitive advantage and remain able to provide cost effective services. The market for the services and solutions we offer is extremely competitive and there can be no assurance that we will succeed in developing and adapting our business in a timely manner. If we do not keep pace, our ability to retain existing clients and gain new business may be adversely affected. This may result in pressure on our revenue, profit margin and resulting cash flows from operations.

Infringing on the intellectual property rights of others

Despite our efforts, the steps we take to ensure that our services and offerings do not infringe on the intellectual property rights of third parties may not be adequate to prevent infringement and, as a result, claims may be asserted against us or our clients. We enter into licensing agreements for the right to use intellectual property and may otherwise offer indemnities against liability and damages arising from third-party claims of patent, copyright, trademark or trade secret infringement in respect of our own intellectual property or software or other solutions developed for our clients. In some instances, the amount of these indemnity claims could be greater than the revenue we receive from the client. Intellectual property claims or litigation could be time-consuming and costly, harm our reputation, require us to enter into additional royalty or licensing arrangements, or prevent us from providing some solutions or services. Any limitation on our ability to sell or use solutions or services that incorporate software or technologies that are the subject of a claim could cause us to lose revenue-generating opportunities or require us to incur additional expenses to modify solutions for future projects.

Benchmarking provisions within certain contracts

Some of our outsourcing contracts contain clauses allowing our clients to externally benchmark the pricing of agreed upon services against those offered by other providers in a peer comparison group. The uniqueness of the client environment should be factored in and, if results indicate a difference outside the agreed upon tolerance, we may be required to work with clients to reset the pricing for their services. There can be no assurance that benchmarks will produce accurate or reliable data, including pricing data. This may result in pressure on our revenue, profit margin and resulting cash flows from operations.

Protecting our intellectual property rights

Our success depends, in part, on our ability to protect our proprietary methodologies, processes, know-how, tools, techniques and other intellectual property that we use to provide our services. CGI's business solutions will generally benefit from available copyright protection and, in some cases, patent protection. Although CGI takes reasonable steps to protect and enforce its intellectual property rights, there is no assurance that such measures will be enforceable or adequate. The cost of enforcing our rights can be substantial and, in certain cases, may prove to be uneconomic. In addition, the laws of some countries in which we conduct business may offer only limited intellectual property rights protection. Despite our efforts, the steps taken to protect our intellectual property may not be adequate to prevent or deter infringement or other misappropriation of intellectual property, and we may not be able to detect unauthorized use of our intellectual property, or take appropriate steps to enforce our intellectual property rights.

10.1.3. Risks Related to our Business

Risks associated with our growth strategy

CGI's Build and Buy strategy is founded on four pillars of growth: first, organic growth through contract wins, renewals and extensions in the areas of outsourcing and system integration; second, the pursuit of new large outsourcing contracts; third, acquisitions of smaller firms or niche players; and fourth, transformational acquisitions.

Our ability to grow through organic growth and new large outsourcing transactions is affected by a number of factors outside of our control, including a lengthening of our sales cycle for major outsourcing contracts.

Our ability to grow through niche and transformational acquisitions requires that we identify suitable acquisition targets and that we correctly evaluate their potential as transactions that will meet our financial and operational objectives. There can be no assurance that we will be able to identify suitable acquisition candidates and consummate additional acquisitions that meet our economic thresholds, or that future acquisitions will be successfully integrated into our operations and yield the tangible accretive value that had been expected.

If we are unable to implement our Build and Buy strategy, we will likely be unable to maintain our historic or expected growth rates.

The variability of financial results

Our ability to maintain and increase our revenues is affected not only by our success in implementing our Build and Buy strategy, but also by a number of other factors, including: our ability to introduce and deliver new services and business solutions; a lengthened sales cycle; the cyclicality of purchases of technology services and products; the nature of a customer's business; and the structure of agreements with customers. These, and other factors, make it difficult to predict financial results for any given period.

Business mix variations

The proportion of revenue that we generate from shorter-term systems integration and consulting ("SI&C") projects, versus revenue from long-term outsourcing contracts, will fluctuate at times, affected by acquisitions or other transactions. An increased exposure to revenue from SI&C projects may result in greater quarterly revenue variations.

The financial and operational risks inherent in worldwide operations

We manage operations in numerous countries around the world. The scope of our operations subjects us to various issues that can negatively impact our operations: the fluctuations of currency (see foreign exchange risk); the burden of complying with a wide variety of national and local laws (see regulatory risk); the differences in and uncertainties arising from local business culture and practices; political, social and economic instability including the threats of terrorism, civil unrest, war, natural disasters and pandemic illnesses. Any or all of these risks could impact our global business operations and cause our profitability to decline.

Organizational challenges associated with our size

Our culture, standards, core values, internal controls and our policies need to be instilled across newly acquired businesses as well as maintained within our existing operations. To effectively communicate and manage these standards throughout a large global organization is both challenging and time consuming. Newly acquired businesses may be resistant to change and may remain attached to past methods, standards and practices which may compromise our business agility in pursuing opportunities. Cultural differences in various countries may also present barriers to introducing new ideas or aligning our vision and strategy with the rest of the organization. If we cannot overcome these obstacles in maintaining a strategic bond throughout the Company worldwide, we may not be able to achieve our growth and profitability objectives.

Taxes

In estimating our income tax payable, management uses accounting principles to determine income tax positions that are likely to be sustained by applicable tax authorities. However, there is no assurance that our tax benefits or tax liability will not materially differ from our estimates or expectations. The tax legislation, regulation and interpretation that apply to our operations are continually changing. In addition, future tax benefits and liabilities are dependent on factors that are inherently uncertain and subject to change, including future earnings, future tax rates, and anticipated business mix in the various jurisdictions in which we operate. Moreover, our tax returns are continually subject to review by applicable tax authorities; it is these tax authorities that will make the final determination of the actual amounts of taxes payable or receivable, of any future tax benefits or liabilities and of income tax expense that we may ultimately recognize. Any of the above factors could have a material adverse effect on our net income or cash flows by affecting our operations and profitability, the availability of tax credits, the cost of the services we provide, and the availability of deductions for operating losses as we develop our international service delivery capabilities.

Credit risk with respect to accounts receivable and work in progress

In order to sustain our cash flows and net earnings from operations, we must invoice and collect the amounts owed to us in an efficient and timely manner. Although we maintain provisions to account for anticipated shortfalls in amounts collected, the provisions we take are based on management estimates and on our assessment of our clients' creditworthiness which may prove to be inadequate in the light of actual results. To the extent that we fail to perform our services in accordance with our contracts and our clients' reasonable expectations, and to the extent that we fail to invoice clients for our services correctly in a timely manner, our collections could suffer resulting in a direct and adverse effect to our revenue, net earnings and cash flows. In addition, a prolonged economic downturn may cause clients to curtail or defer projects, impair their ability to pay for services already provided, and ultimately cause them to default on existing contracts, in each case, causing a shortfall in revenue and impairing our future prospects.

Material developments regarding major commercial clients resulting from such causes as changes in financial condition, mergers or business acquisitions

Consolidation among our clients resulting from mergers and acquisitions may result in loss or reduction of business when the successor business' IT needs are served by another service provider or are provided by the successor Company's own personnel. Growth in a client's IT needs resulting from acquisitions or operations may mean that we no longer have a sufficient geographic scope or the critical mass to serve the client's needs efficiently, resulting in the loss of the client's business and impairing our future prospects. There can be no assurance that we will be able to achieve the objectives of our growth strategy in order to maintain and increase our geographic scope and critical mass in our targeted markets.

Early termination risk

If we should fail to deliver our services according to contractual agreements, some of our clients could elect to terminate contracts before their agreed expiry date, which would result in a reduction of our earnings and cash flow and may impact the value of our backlog. In addition, a number of our outsourcing contractual agreements have termination for convenience and change of control clauses according to which a change in the client's intentions or a change in control of CGI could lead to a termination of the agreements. Early contract termination can also result from the exercise of a legal right or when circumstances that are beyond our control or beyond the control of our client prevent the contract from continuing. In cases of early termination, we may not be able to recover capitalized contract costs and we may not be able to eliminate ongoing costs incurred to support the contract.

Cost estimation risks

In order to generate acceptable margins, our pricing for services is dependent on our ability to accurately estimate the costs and timing for completing projects or long-term outsourcing contracts. In addition, a significant portion of our project-oriented contracts are performed on a fixed-price basis. Billing for fixed-price engagements is carried out in accordance with the contract terms agreed upon with our client, and revenue is recognized based on the percentage of effort incurred to date in relation to the total estimated costs to be incurred over the duration of the respective contract. These estimates reflect our best judgment regarding the efficiencies of our methodologies and professionals as we plan to apply them to the contracts in accordance with the CGI Client Partnership Management Framework ("CPMF"), a process framework that contains high standards of contract management to be applied throughout the organization. If we fail to apply the CPMF correctly or if we are unsuccessful in accurately estimating the time or resources required to fulfill our obligations under a contract, or if unexpected factors, including those outside of our control, arise, there may be an impact on costs or the delivery schedule which could have an adverse effect on our expected profit margins.

Risks related to teaming agreements and subcontracts

We derive substantial revenues from contracts where we enter into teaming agreements with other providers. In some teaming agreements we are the prime contractor whereas in others we act as a subcontractor. In both cases, we rely on our relationships with other providers to generate business and we expect to do so in the foreseeable future. Where we act as prime contractor, if we fail to maintain our relationships with other providers, we may have difficulty attracting suitable participants in our teaming agreements. Similarly, where we act as subcontractor, if our relationships are impaired, other providers might reduce the work they award to us, award that work to our competitors, or choose to offer the services directly to the client in order to compete with our business. In either case, our business, prospects, financial condition and operating results could be harmed.

Our partners' ability to deliver on their commitments

Increasingly large and complex contracts may require that we rely on third party subcontractors including software and hardware vendors to help us fulfill our commitments. Under such circumstances, our success depends on the ability of the third parties to perform their obligations within agreed upon budgets and timeframes. If our partners fail to deliver, our ability to complete the contract may be adversely affected, which may have an unfavorable impact on our profitability.

Guarantees risk

In the normal course of business, we enter into agreements that may provide for indemnification and guarantees to counterparties in transactions such as consulting and outsourcing services, business divestitures, lease agreements and financial obligations. These indemnification undertakings and guarantees may require us to compensate counterparties for costs and losses incurred as a result of various events, including breaches of representations and warranties, intellectual property right infringement, claims that may arise while providing services or as a result of litigation that may be suffered by counterparties.

Risk related to human resources utilization rates

In order to maintain our profit margin, it is important that we maintain the appropriate availability of professional resources in each of our geographies by having a high utilization rate while still being able to assign additional resources to new work. Maintaining an efficient utilization rate requires us to forecast our need for professional resources accurately and to manage recruitment activities, professional training programs, attrition rates and restructuring programs appropriately. To the extent that we fail to do so, or to the extent that laws and regulations, particularly those in Europe, restrict our ability to do so, our utilization rates may be reduced; thereby having an impact on our revenue and profitability. Conversely, we may find that we do not have sufficient resources to deploy against new business opportunities in which case our ability to grow our revenue would suffer.

Client concentration risk

We derive a significant portion of our revenue from the services we provide to the U.S. federal government and its agencies, and we expect that this will continue for the foreseeable future. In the event that a major U.S. federal government agency were to limit, reduce, or eliminate the business it awards to us, we might be unable to recover the lost revenue with work from other agencies or other clients, and our business, prospects, financial condition and operating results could be materially and adversely affected. Although IFRS considers a national government and its agencies as a single client, our client base in the U.S. government economic sector is in fact diversified with contracts from many different departments and agencies.

Government business risk

Changes in government spending policies or budget priorities could directly affect our financial performance. Among the factors that could harm our government contracting business are the curtailment of governments' use of consulting and IT services firms; a significant decline in spending by governments in general, or by specific departments or agencies in particular; the adoption of new legislation and/or actions affecting companies that provide services to governments; delays in the payment of our invoices by government payment offices; and general economic and political conditions. These or other factors could cause government agencies and departments to reduce their purchases under contracts, to exercise their right to terminate contracts, to issue temporary stop work orders, or not to exercise options to renew contracts, any of which would cause us to lose future revenue. Government spending reductions or budget cutbacks at these departments or agencies could materially harm our continued performance under these contracts, or limit the awarding of additional contracts from these agencies.

Regulatory risk

Our global operations require us to be compliant with laws in many jurisdictions on matters such as: anti-corruption, trade restrictions, immigration, taxation, securities regulation, antitrust, data privacy and labour relations, amongst others. Complying with these diverse requirements worldwide is a challenge and consumes significant resources. Some of these laws may impose conflicting requirements; we may face the absence in some jurisdictions of effective laws to protect our intellectual property rights; there may be restrictions on the movement of cash and other assets; or restrictions on the import and export of certain technologies; or restrictions on the repatriation of earnings and reduce our earnings, all of which may expose us to penalties for non-compliance and harm our reputation.

Our business with the U.S. federal government and its agencies requires that we comply with complex laws and regulations relating to government contracts. These laws relate to the integrity of the procurement process, impose disclosure requirements, and address national security concerns, among other matters. For instance, we are routinely subject to audits by U.S. government agencies with respect to compliance with these rules. If we fail to comply with these requirements we may incur penalties and sanctions, including contract termination, suspension of payments, suspension or debarment from doing business with the federal government, and fines.

Legal claims made against our work

We create, implement and maintain IT solutions that are often critical to the operations of our clients' business. Our ability to complete large projects as expected could be adversely affected by unanticipated delays, renegotiations, and changing client requirements or project delays. Also, our solutions may suffer from defects that adversely affect their performance; they may not meet our clients' requirements or may fail to perform in accordance with applicable service levels. Such problems could subject us to legal liability, which could adversely affect our business, operating results and financial condition, and may negatively affect our professional reputation. We typically use reasonable efforts to include provisions in our contracts which are designed to limit our exposure to legal claims relating to our services and the applications we develop. We may not always be able to include such provisions and, where we are successful, they may not protect us adequately or may not be enforceable under some circumstances or under the laws of some jurisdictions.

Information and infrastructure risks

Our business often requires that our clients' applications and information, which may include their proprietary information and personal information they manage, be processed and stored on our networks and systems, and in data centres that we manage. We also process and store proprietary information relating to our business, and personal information relating to our members. Digital information and equipment are subject to loss, theft or destruction, and services that we provide may become temporarily unavailable as a result of those risks, or upon an equipment or system malfunction. The causes of such failures include human error in the course of normal operations, maintenance and upgrading activities, as well as hacking, vandalism (including denial of service attacks and computer viruses), theft, and unauthorized access ("cyber-security risks"), as well as power outages or surges, floods, fires, natural disasters and many other causes. Cyber-security risks including intrusion carried out by well-organized and well-funded private sector and government agencies, is an escalating risk which is becoming more prevalent. Cyber-security incidents often exploit previously unknown vulnerabilities and may go undetected for extended periods. Like other companies, we are subject to cyber attacks and expect to face an increasing number of such attacks in the future. The measures that we take to protect against all information infrastructure risks, including both physical and logical controls on access to premises and information may prove in some circumstances to be inadequate to prevent the loss, theft or destruction of information, or service interruptions. Such events may expose the Company to financial loss arising from the costs of remediation and those arising from litigation, claims and damages, as well as expose the Company to government sanctions and damage to our brand and reputation.

Risk of harm to our reputation

CGI's reputation as a capable and trustworthy service provider and long term business partner is key to our ability to compete effectively in the market for IT services. The nature of our operations exposes us to the potential loss, unauthorized access to, or destruction of our clients' information, as well as temporary service interruptions. Depending on the nature of the information or services, such events may have a negative impact on how the Company is perceived in the marketplace. Under such circumstances, our ability to obtain new clients and retain existing clients could suffer with a resulting impact on our revenue and profit.

Risks associated with the integration of new operations

The successful integration of new operations arising from our acquisition strategy or from large outsourcing contracts requires that a substantial amount of management time and attention be focused on integration tasks. Management time that is devoted to integration activities may detract from management's normal operations focus with resulting pressure on the revenues and earnings from our existing operations. In addition, we may face complex and potentially time-consuming challenges in implementing the uniform standards, controls, procedures and policies across new operations to harmonize their activities with those of our existing business units. Integration activities can result in unanticipated operational problems, expenses and liabilities. If we are not successful in executing our integration strategies in a timely and cost-effective manner, we will have difficulty achieving our growth and profitability objectives.

Internal controls risks

Due to the inherent limitations of internal controls including the circumvention or overriding of controls, or fraud, there can only be reasonable assurance that the Company's internal controls will detect and prevent a misstatement. If the Company is unable to design, implement, monitor and maintain effective internal controls throughout its different business environments, the efficiency of our operations might suffer, resulting in a decline in revenue and profitability, and the accuracy of our financial reporting could be impaired.

Liquidity and funding risks

The Company's future growth is contingent on the execution of its business strategy, which, in turn, is dependent on its ability to grow the business organically as well as conclude business acquisitions. By its nature, our growth strategy requires us to fund the investments required to be made using a mix of cash generated from our operations, money borrowed under our existing or future credit agreements, and equity funding generated by the issuance of shares of our share capital to counterparties in transactions, or to the general public. Our ability to raise the required funding depends on the capacity of the capital markets to meet our financing needs in a timely fashion and on the basis of interest rates and share prices that are reasonable in the context of profitability objectives. Increasing interest rates, volatility in our share price, and the capacity of our current lenders to meet our liquidity requirements are all factors that may have an adverse effect on our access to the funding we require. If we are unable to obtain the necessary funding, we may be unable to achieve our growth objectives.

Foreign exchange risk

The majority of our revenue and costs are denominated in currencies other than the Canadian dollar. Foreign exchange fluctuations impact the results of our operations as they are reported in Canadian dollars. This risk is partially mitigated by a natural hedge in matching our costs with revenue denominated in the same currency and through the use of derivatives in our hedging strategy. As we continue our global expansion, natural hedges may begin to diminish and the use of hedging contracts exposes us to the risk that financial institutions will fail to perform their obligations under our hedging instruments. Other than the use of financial products to deliver on our hedging strategy, we do not trade derivative financial instruments.

Our functional and reporting currency is the Canadian dollar. As such, our American, European and Asian investments, operations and assets are exposed to net change in currency exchange rates. Volatility in exchange rates could have an adverse effect on our business, financial condition and results of our operations.

10.2. LEGAL PROCEEDINGS

The Company is involved in legal proceedings, audits, claims and litigation arising in the ordinary course of its business. Certain of these matters seek damages in significant amounts. Although the outcome of such matters is not predictable with assurance, the Company has no reason to believe that the disposition of any such current matter could reasonably be expected to have a material adverse effect on the Company's financial position, results of operations or the ability to carry on any of its business activities.

Transfer Agent

Computershare Investor Services Inc. (800) 564-6253

Investor Relations

Lorne Gorber Executive Vice-President, Global Communications & Investor Relations Telephone: (514) 841-3355 lorne.gorber@cgi.com

1350 René-Lévesque Boulevard West 15th Floor Montreal, Quebec H3G 1T4 Canada [This page intentionally left blank]

MANAGEMENT'S STATEMENT OF RESPONSIBILITY FOR FINANCIAL REPORTING

The management of CGI Group Inc. ("the Company") is responsible for the preparation and integrity of the consolidated financial statements and the Management's Discussion and Analysis ("MD&A"). The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards and necessarily include some amounts that are based on management's best estimates and judgement. Financial and operating data elsewhere in the MD&A are consistent with that contained in the accompanying consolidated financial statements.

To fulfill its responsibility, management has developed, and continues to maintain, systems of internal controls reinforced by the Company's standards of conduct and ethics, as set out in written policies to ensure the reliability of the financial information and to safeguard its assets. The Company's internal control over financial reporting and consolidated financial statements are subject to audit by the independent auditors, Ernst & Young LLP, whose report follows. They were appointed as independent auditors, by a vote of the Company's shareholders, to conduct an integrated audit of the Company's consolidated financial statements and of the Company's internal control over financial reporting. In addition, the Audit and Risk Management Committee of the Board of Directors reviews the disclosure of financial information and oversees the functioning of the Company's financial disclosure controls and procedures.

Members of the Audit and Risk Management Committee of the Board of Directors, all of whom are independent of the Company, meet regularly with the independent auditors and with management to discuss internal controls in the financial reporting process, auditing matters and financial reporting issues and formulates the appropriate recommendations to the Board of Directors. The independent auditors have unrestricted access to the Audit and Risk Management Committee. The consolidated financial statements and MD&A have been reviewed and approved by the Board of Directors.

Michael E. Roach President and Chief Executive Officer

November 10, 2015

François Boulanger Executive Vice-President and Chief Financial Officer

MANAGEMENT REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the Company's consolidated financial statements for external reporting purposes in accordance with accounting principles generally accepted in Canada.

The Company's internal control over financial reporting includes policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect transactions and dispositions of the assets of the Company:
- Provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with accounting principles generally accepted in Canada, and that receipts and expenditures are being made only in accordance with authorizations of management and the directors of the Company; and,
- Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the Company's consolidated financial statements.

All internal control systems have inherent limitations; therefore, even where internal control over financial reporting is determined to be effective, it can provide only reasonable assurance. Projections of any evaluation of effectiveness to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As of the end of the Company's 2015 fiscal year, management conducted an assessment of the effectiveness of the Company's internal control over financial reporting based on the framework established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 COSO Framework). Based on this assessment, management has determined the Company's internal control over financial reporting as at September 30, 2015, was effective.

The effectiveness of the Company's internal control over financial reporting as at September 30, 2015, has been audited by the Company's independent auditors, as stated in their report appearing on page 60.

Michael E. Roach President and Chief Executive Officer

November 10, 2015

François Boulanger Executive Vice-President and Chief Financial Officer

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON INTERNAL CONTROL OVER FINANCIAL REPORTING

To the Board of Directors and Shareholders of CGI Group Inc.

We have audited CGI Group Inc.'s (the "Company") internal control over financial reporting as of September 30, 2015, based on criteria established *in Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 COSO Framework) ("the COSO criteria"). The Company's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records, that in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of September 30, 2015 based on the COSO criteria.

We also have audited, in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements of the Company as at and for the year ended September 30, 2015, and our report dated November 10, 2015 expressed an unqualified opinion thereon.

Ernst & Young LLP

Montréal, Canada November 10, 2015

Ernst . young LLP

^{1.} CPA auditor, CA, public accountancy permit No. A122227

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON FINANCIAL STATEMENTS

To the Board of Directors and Shareholders of CGI Group Inc.

We have audited the accompanying consolidated financial statements of CGI Group Inc. (the "Company"), which comprise the consolidated balance sheets as of September 30, 2015 and 2014 and the consolidated statements of earnings, comprehensive income, changes in equity and cash flows for the years ended September 30, 2015 and 2014, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards and the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of CGI Group Inc. as at September 30, 2015 and 2014, and its financial performance and its cash flows for the years ended September 30, 2015 and 2014, in accordance with International Financial Reporting Standards as issued by the International Accounting Standards Board.

Other matter

We have also audited, in accordance with the standards of the Public company Accounting Oversight Board (United States), CGI Group Inc.'s internal control over financial reporting as of September 30, 2015, based on the criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 COSO Framework) and our report dated November 10, 2015 expressed an unqualified opinion on the Company's internal control over financial reporting.

Ernst & Young LLP

Montréal, Canada November 10, 2015

Ernst . young UP

^{1.} CPA auditor, CA, public accountancy permit No. A122227

Consolidated Statements of Earnings For the years ended September 30 (in thousands of Canadian dollars, except per share data)

| | 2015 | 2014 |
|---|--------------|------------|
| | \$ | \$ |
| Revenue | 10,287,096 | 10,499,692 |
| Operating expenses | | |
| Costs of services, selling and administrative (Note 23) | 8,819,055 | 9,129,791 |
| Integration-related costs (Note 26b) | _ | 127,341 |
| Restructuring costs (Note 13) | 35,903 | _ |
| Net finance costs (Note 25) | 92,857 | 99,268 |
| Foreign exchange loss | 10,733 | 13,042 |
| | 8,958,548 | 9,369,442 |
| Earnings before income taxes | 1,328,548 | 1,130,250 |
| Income tax expense (Note 16) | 350,992 | 270,807 |
| Net earnings | 977,556 | 859,443 |
| Earnings per share (Note 21) | , | |
| Basic earnings per share | 3.14 | 2.78 |
| Diluted earnings per share | 3.04 | 2.69 |

See Notes to the Consolidated Financial Statements.

Consolidated Statements of Comprehensive Income For the years ended September 30 (in thousands of Canadian dollars)

| | 2015 | 2014 |
|--|-----------|-----------|
| | \$ | \$ |
| Net earnings | 977,556 | 859,443 |
| Items that will be reclassified subsequently to net earnings (net of income taxes): | | |
| Net unrealized gains on translating financial statements of foreign operations | 599,650 | 221,279 |
| Net losses on derivative financial instruments and on translating long-term debt designated as hedges of net investments in foreign operations | (246,662) | (100,869) |
| Net unrealized gains on cash flow hedges | 17,708 | 20,729 |
| Net unrealized gains on available-for-sale investments | 142 | 941 |
| Items that will not be reclassified subsequently to net earnings (net of income taxes): | | |
| Net remeasurement losses on defined benefit plans | (1,236) | (35,311) |
| Other comprehensive income | 369,602 | 106,769 |
| Comprehensive income | 1,347,158 | 966,212 |

See Notes to the Consolidated Financial Statements.

Consolidated Balance Sheets

As at September 30 (in thousands of Canadian dollars)

| | 2015 | 2014 |
|---|------------|------------|
| | \$ | \$ |
| Assets | | |
| Current assets | | |
| Cash and cash equivalents (Note 4) | 305,262 | 535,715 |
| Accounts receivable (Note 5) | 1,097,863 | 1,036,068 |
| Work in progress | 873,099 | 807,989 |
| Current derivative financial instruments (Note 31) | 26,567 | 9,397 |
| Prepaid expenses and other current assets | 160,638 | 174,137 |
| Income taxes | 5,702 | 8,524 |
| Total current assets before funds held for clients | 2,469,131 | 2,571,830 |
| Funds held for clients (Note 6) | 496,397 | 295,754 |
| Total current assets | 2,965,528 | 2,867,584 |
| Property, plant and equipment (Note 7) | 473,109 | 486,880 |
| Contract costs (Note 8) | 189,235 | 156,540 |
| Intangible assets (Note 9) | 568,811 | 630,074 |
| Other long-term assets (Note 10) | 69,353 | 74,158 |
| Long-term financial assets (Note 11) | 122,820 | 84,077 |
| Deferred tax assets (Note 16) | 261,431 | 323,416 |
| Goodwill (Note 12) | 7,136,983 | 6,611,323 |
| | 11,787,270 | 11,234,052 |
| Liabilities | | |
| Current liabilities | | |
| Accounts payable and accrued liabilities | 1,113,636 | 1,060,380 |
| Accrued compensation | 571,883 | 583,979 |
| Current derivative financial instruments (Note 31) | 28,106 | 4,588 |
| Deferred revenue | 416,329 | 457,056 |
| Income taxes | 159,562 | 156,283 |
| Provisions (Note 13) | 94,398 | 143,309 |
| Current portion of long-term debt (Note 14) | 230,906 | 80,367 |
| Total current liabilities before clients' funds obligations | 2,614,820 | 2,485,962 |
| Clients' funds obligations | 492,965 | 292,257 |
| Total current liabilities | 3,107,785 | 2,778,219 |
| Long-term provisions (Note 13) | 62,637 | 70,586 |
| Long-term debt (Note 14) | 1,896,181 | 2,599,336 |
| Other long-term liabilities (Note 15) | 277,223 | 308,387 |
| Long-term derivative financial instruments (Note 31) | 225 | 149,074 |
| Deferred tax liabilities (Note 16) | 170,987 | 155,972 |
| Retirement benefits obligations (Note 17) | 190,063 | 183,753 |
| tellomone ourganore (rete 11) | 5,705,101 | 6,245,327 |
| Equity | | |
| Retained earnings | 3,057,578 | 2,356,008 |
| Accumulated other comprehensive income (Note 18) | 598,226 | 228,624 |
| Capital stock (Note 19) | 2,254,245 | 2,246,197 |
| Contributed surplus | 172,120 | 157,896 |
| | 6,082,169 | 4,988,725 |
| | 11,787,270 | 11,234,052 |

See Notes to the Consolidated Financial Statements.

Approved by the Board

Michael E. Roach

Director

Serge Sodin

Director

Consolidated Statements of Changes in Equity For the years ended September 30 (in thousands of Canadian dollars)

| | Retained earnings | Accumulated other comprehensive income | Capital stock | Contributed surplus | Total equity |
|--|----------------------|--|------------------|---------------------|-----------------|
| | \$ | \$ | \$ | \$ | \$ |
| Balance as at September 30, 2014 | 2,356,008 | 228,624 | 2,246,197 | 157,896 | 4,988,725 |
| Net earnings | 977,556 | _ | _ | _ | 977,556 |
| Other comprehensive income | _ | 369,602 | _ | _ | 369,602 |
| Comprehensive income | 977,556 | 369,602 | _ | _ | 1,347,158 |
| Share-based payment costs | _ | _ | _ | 30,414 | 30,414 |
| Income tax impact associated with stock options | _ | _ | _ | 5,952 | 5,952 |
| Exercise of stock options (Note 19) | _ | _ | 67,028 | (13,474) | 53,554 |
| Exercise of performance share units ("PSUs") (Note 19) | _ | _ | 8,668 | (8,668) | _ |
| Repurchase of Class A subordinate shares (Note 19) | (275,986) | _ | (56,549) | _ | (332,535) |
| Purchase of Class A subordinate shares held in trust (Note 19) | _ | _ | (11,099) | _ | (11,099) |
| Balance as at September 30, 2015 | 3,057,578 | 598,226 | 2,254,245 | 172,120 | 6,082,169 |

| | Retained earnings | Accumulated other comprehensive income | Capital stock | Contributed surplus | Total equity |
|--|-------------------|--|------------------|---------------------|-----------------|
| | \$ | \$ | \$ | \$ | \$ |
| Balance as at September 30, 2013 | 1,551,956 | 121,855 | 2,240,494 | 141,392 | 4,055,697 |
| Net earnings | 859,443 | _ | _ | _ | 859,443 |
| Other comprehensive income | _ | 106,769 | _ | _ | 106,769 |
| Comprehensive income | 859,443 | 106,769 | _ | _ | 966,212 |
| Share-based payment costs | _ | _ | _ | 31,716 | 31,716 |
| Income tax impact associated with stock options | _ | _ | _ | 3,269 | 3,269 |
| Exercise of stock options (Note 19) | _ | _ | 83,305 | (18,380) | 64,925 |
| Exercise of PSUs (Note 19) | _ | _ | 583 | (583) | _ |
| Repurchase of Class A subordinate shares (Note 19) | (55,391) | _ | (56,077) | _ | (111,468) |
| Purchase of Class A subordinate shares held in trust (Note 19) | _ | _ | (23,016) | _ | (23,016) |
| Resale of Class A subordinate shares held in trust (Note 19) | _ | _ | 908 | 482 | 1,390 |
| Balance as at September 30, 2014 | 2,356,008 | 228,624 | 2,246,197 | 157,896 | 4,988,725 |

See Notes to the Consolidated Financial Statements.

Consolidated Statements of Cash Flows

For the years ended September 30 (in thousands of Canadian dollars)

| | 2015 | 2014 |
|--|-------------|-------------|
| | \$ | \$ |
| Operating activities | | |
| Net earnings | 977,556 | 859,443 |
| Adjustments for: | | |
| Amortization and depreciation (Note 24) | 424,044 | 444,232 |
| Deferred income taxes (Note 16) | 61,718 | 54,360 |
| Foreign exchange (gain) loss | (2,681) | 17,751 |
| Share-based payment costs | 30,414 | 31,716 |
| Net change in non-cash working capital items (Note 27) | (201,741) | (232,667) |
| Cash provided by operating activities | 1,289,310 | 1,174,835 |
| Investing activities | | |
| Net change in short-term investments | _ | 73 |
| Purchase of property, plant and equipment | (122,492) | (181,471) |
| Proceeds from sale of property, plant and equipment | 12,910 | 13,673 |
| Additions to contract costs | (78,815) | (73,900) |
| Additions to intangible assets | (71,357) | (77,726) |
| Proceeds from sale of intangible assets | 2,345 | · — |
| Purchase of long-term investments | (14,995) | (15,059) |
| Proceeds from sale of long-term investments | 10,259 | 6,880 |
| Payments received from long-term receivables | 5,018 | 6,377 |
| Cash used in investing activities | (257,127) | (321,153) |
| Financing activities | | |
| Net change in unsecured committed revolving credit facility | _ | (283,049) |
| Increase of long-term debt | 62,506 | 1,021,918 |
| Repayment of long-term debt | (964,072) | (1,047,261) |
| Settlement of derivative financial instruments (Note 31) | (121,615) | (37,716) |
| Purchase of Class A subordinate shares held in trust (Note 19) | (11,099) | (23,016) |
| Resale of Class A subordinate shares held in trust | _ | 1,390 |
| Repurchase of Class A subordinate shares (Note 19) | (323,069) | (111,468) |
| Issuance of Class A subordinate shares | 53,686 | 65,138 |
| Cash used in financing activities | (1,303,663) | (414,064) |
| Effect of foreign exchange rate changes on cash and cash equivalents | 41,027 | (10,102) |
| Net (decrease) increase in cash and cash equivalents | (230,453) | 429,516 |
| Cash and cash equivalents, beginning of year | 535,715 | 106,199 |
| Cash and cash equivalents, end of year (Note 4) | 305,262 | 535,715 |

Supplementary cash flow information (Note 27).

See Notes to the Consolidated Financial Statements.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

1. Description of business

CGI Group Inc. (the "Company"), directly or through its subsidiaries, manages information technology ("IT") services as well as business process services ("BPS") to help clients effectively realize their strategies and create added value. The Company's services include the management of IT and business functions ("outsourcing"), systems integration and consulting, as well as the sale of software solutions. The Company was incorporated under Part IA of the Companies Act (Québec) predecessor to the Business Corporations Act (Québec) which came into force on February 14, 2011 and its shares are publicly traded. The executive and registered office of the Company is situated at 1350 René-Lévesque Blvd. West, Montréal, Québec, Canada, H3G 1T4.

2. Basis of preparation

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). The accounting policies were consistently applied to all periods presented.

The Company's consolidated financial statements for the years ended September 30, 2015 and 2014 were authorized for issue by the Board of Directors on November 10, 2015.

3. Summary of significant accounting policies

BASIS OF CONSOLIDATION

The consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany transactions and balances have been eliminated on consolidation.

Subsidiaries are entities controlled by the Company. The Company controls an entity when it is exposed or has right, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the relevant activities of the entity. Subsidiaries are fully consolidated from the date of acquisition and continue to be consolidated until the date control over the subsidiaries ceases.

BASIS OF MEASUREMENT

The consolidated financial statements have been prepared on a historical cost basis, except for certain financial assets and liabilities, which have been measured at fair value as described below.

USE OF JUDGEMENTS AND ESTIMATES

The preparation of the consolidated financial statements requires management to make judgements and estimates that affect the reported amounts of assets, liabilities, equity and the accompanying disclosures at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Because the use of judgements and estimates is inherent in the financial reporting process, actual results could differ.

Significant judgements and estimates about the future and other major sources of estimation uncertainty at the end of the reporting period could have a significant risk of causing a material adjustment to the carrying amounts of the following within the next financial year: deferred tax assets, revenue recognition, estimated losses on revenue-generating contracts, goodwill impairment, provisions for income tax uncertainties and litigation and claims.

The judgments, apart from those involving estimations, that have the most significant effect on the amounts recognized in the financial statements are:

Multiple component arrangements

Assessing whether the deliverables within an arrangement are separately identifiable components requires judgement by management. A component is considered as separately identifiable if it has value to the client on a stand-alone basis. The Company first reviews the contract clauses to evaluate if the deliverable is accepted separately by the client. Then, the Company assesses if the deliverable could have been provided by another vendor and if it would have been possible for the client to decide to not purchase the deliverable.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

3. Summary of significant accounting policies (continued)

USE OF JUDGEMENTS AND ESTIMATES (CONTINUED)

Deferred tax assets

Deferred tax assets are recognized for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Management judgment is required concerning uncertainties that exist with respect to the timing of future taxable income required to recognize a deferred tax asset. The Company recognizes an income tax benefit only when it is probable that the tax benefit will be realized in the future. In making this judgement, the Company assesses forecasts and the availability of future tax planning strategies.

A description of estimations is included in the respective sections within the Notes to the Consolidated Financial Statements and in Note 3, "Summary of significant accounting policies".

REVENUE RECOGNITION, WORK IN PROGRESS AND DEFERRED REVENUE

The Company generates revenue principally through the provision of IT services and BPS as described in Note 1.

The Company provides services and products under arrangements that contain various pricing mechanisms. The Company recognizes revenue when the following criteria are met: there is clear evidence that an arrangement exists, the amount of revenue and related costs can be measured reliably, it is probable that future economic benefits will flow to the Company, the stage of completion can be measured reliably where services are delivered and the significant risks and rewards of ownership, including effective control, are transferred to clients where products are sold. Revenue is measured at the fair value of the consideration received or receivable net of discounts, volume rebates and sales related taxes.

Some of the Company's arrangements may include client acceptance clauses. Each clause is analyzed to determine whether the earnings process is complete when the service is performed. Formal client sign-off is not always necessary to recognize revenue provided that the Company objectively demonstrates that the criteria specified in the acceptance provisions are satisfied. Some of the criteria reviewed include historical experience with similar types of arrangements, whether the acceptance provisions are specific to the client or are included in all arrangements, the length of the acceptance term and historical experience with the specific client.

Revenue from sales of third party vendor products, such as software licenses, hardware, or services is recorded gross when the Company is a principal to the transaction and is recorded net of costs when the Company is acting as an agent between the client and vendor. Factors generally considered to determine whether the Company is a principal or an agent are if the Company is the primary obligor to the client, if it adds meaningful value to the vendor's product or service and if it assumes delivery and credit risks.

Relative selling price

The Company's arrangements often include a mix of the services and products listed below. If an arrangement involves the provision of multiple components, the total arrangement value is allocated to each separately identifiable component based on its relative selling price. When estimating selling price of each component, the Company maximizes the use of observable prices which are established using the Company's prices for same or similar components. When observable prices are not available, the Company estimates selling prices based on its best estimate. The best estimate of selling price is the price at which the Company would normally expect to offer the services or products and is established by considering a number of internal and external factors including, but not limited to, geographies, the Company's pricing policies, internal costs and margins. The appropriate revenue recognition method is applied for each separately identifiable component as described below.

Outsourcing

Revenue from outsourcing and BPS arrangements is generally recognized as the services are provided at the contractually stated price, unless there is a better measure of performance or delivery.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

3. Summary of significant accounting policies (continued)

REVENUE RECOGNITION, WORK IN PROGRESS AND DEFERRED REVENUE (CONTINUED)

Systems integration and consulting services

Revenue from systems integration and consulting services under time and material arrangements is recognized as the services are rendered, and revenue under cost-based arrangements is recognized as reimbursable costs are incurred.

Revenue from systems integration and consulting services under fixed-fee arrangements where the outcome of the arrangements can be estimated reliably is recognized using the percentage-of-completion method over the service periods. The Company primarily uses labour costs or labour hours to measure the progress towards completion. This method relies on estimates of total expected labour costs or total expected labour hours to complete the service, which are compared to labour costs or labour hours incurred to date, to arrive at an estimate of the percentage of revenue earned to date. Management regularly reviews underlying estimates of total expected labour costs or hours. If the outcome of an arrangement cannot be estimated reliably, revenue is recognized to the extent of arrangement costs incurred that are likely to be recoverable.

Revenue from benefits-funded arrangements is recognized only to the extent that it is probable that the benefit stream associated with the transaction will generate amounts sufficient to fund the value on which revenue recognition is based.

Software licenses

Most of the Company's software license arrangements include other services such as implementation, customization and maintenance. For these types of arrangements, revenue from a software license is recognized upon delivery if it has been identified as a separately identifiable component. Otherwise, it is combined with the implementation and customization services and is accounted for as described in "Systems integration and consulting services" above. Revenue from maintenance services for software licenses sold and implemented is recognized ratably over the term of the maintenance period.

Work in progress and deferred revenue

Amounts recognized as revenue in excess of billings are classified as work in progress. Amounts received in advance of the performance of services or delivery of products are classified as deferred revenue.

Estimated losses on revenue-generating contracts

Estimated losses on revenue-generating contracts may occur due to additional contract costs which were not foreseen at inception of the contract. Contract losses are measured at the amount by which the estimated total costs exceed the estimated total revenue from the contract. The estimated losses on revenue-generating contracts are recognized in the period when it is determined that a loss is probable. The expected loss is first applied to impair the related capitalized contract costs with the excess recorded in accounts payable and accrued liabilities and in other long-term liabilities. Management regularly reviews arrangement profitability and the underlying estimates.

CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of unrestricted cash and short-term investments having an initial maturity of three months or less.

FUNDS HELD FOR CLIENTS AND CLIENTS' FUNDS OBLIGATIONS

In connection with the Company's payroll, tax filing and claims services, the Company collects funds for payment of payroll, taxes and claims, temporarily holds such funds until payment is due, remits the funds to the clients' employees, appropriate tax authorities or claim holders, and files federal and local tax returns and handles related regulatory correspondence and amendments. The funds held for clients include cash and long-term bonds. The Company presents the funds held for clients and related obligations separately. Funds held for clients are classified as current assets since, based upon management's intentions, these funds are held solely for the purpose of satisfying the clients' funds obligations, which will be repaid within one year of the consolidated balance sheets date.

Interest income earned and realized gains and losses on the disposal of bonds are recorded in revenue in the period that the income is earned, since the collecting, holding and remitting of these funds are critical components of providing these services.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

3. Summary of significant accounting policies (continued)

PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment ("PP&E"), including those under finance leases, are recorded at cost and are depreciated over their estimated useful lives using the straight-line method.

| Buildings | 10 to 40 years |
|-----------------------------------|---|
| Leasehold improvements | Lesser of the useful life or lease term |
| Furniture, fixtures and equipment | 3 to 20 years |
| Computer equipment | 3 to 5 years |

LEASES

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are initially recognized in PP&E at an amount equal to the fair value of the leased assets or, if lower, the present value of minimum lease payments at the inception of the lease, and then depreciated over the economic useful life of the asset or term of the lease, whichever is shorter. The capital element of future lease payments is included in the consolidated balance sheets within long-term debt. Interest is charged to the consolidated statements of earnings so as to achieve a constant rate of interest on the remaining balance of the liability.

Lease payments under operating leases are charged to the consolidated statements of earnings on a straight-line basis over the lease term. Operating lease incentives, typically for premises, are recognized as a reduction in the rental expense over the lease term.

CONTRACT COSTS

Contract costs are mainly incurred when acquiring or implementing long-term outsourcing contracts. Contract costs are comprised primarily of transition costs and incentives.

Transition costs

Transition costs consist mostly of costs associated with the installation of systems and processes incurred after the award of outsourcing contracts. Under BPS contracts, the costs consist primarily of costs related to activities such as the conversion of the client's applications to the Company's platforms. Transition costs are comprised essentially of labour costs, including compensation and related fringe benefits, as well as subcontractor costs.

Incentives

Occasionally, incentives are granted to clients upon the signing of outsourcing contracts. These incentives are granted in the form of cash payments.

Pre-contract costs

Pre-contract costs associated with acquiring or implementing long-term outsourcing contracts are expensed as incurred except where it is virtually certain that the contracts will be awarded and the costs are directly related to the acquisition of the contract. For outsourcing contracts, the Company is virtually certain that a contract will be awarded when the Company is selected by the client following a tender process but the contract has not yet been signed.

Amortization of contract costs

Contract costs are amortized using the straight-line method as services are provided. Amortization of transition costs and precontract costs, if any, is included in costs of services, selling and administrative and amortization of incentives is recorded as a reduction of revenue.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

3. Summary of significant accounting policies (continued)

CONTRACT COSTS (CONTINUED)

Impairment of contract costs

When a contract is not expected to be profitable, the expected loss is first applied to impair the related capitalized contract costs. The excess of the expected loss over the capitalized contract costs is recorded as estimated losses on revenue-generating contracts in accounts payable and accrued liabilities and in other long-term liabilities. If at a future date the contract returns to profitability, the previously recognized impairment loss must be reversed. First the estimated losses on revenue-generating contracts must be reversed, and if there is still additional projected profitability then any capitalized contract costs that were impaired must be reversed. The reversal of the impairment loss is limited so that the carrying amount does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of amortization, had no impairment loss been recognized for the contract costs in prior years.

INTANGIBLE ASSETS

Intangible assets consist mainly of internal-use software, business solutions, software licenses and client relationships. Internal-use software, business solutions and software licenses are recorded at cost. Business solutions developed internally and marketed are capitalized when they meet specific capitalization criteria related to technical, market and financial feasibility. Internal-use software developed internally is capitalized when it meets specific capitalization criteria related to technical and financial feasibility and when the Company demonstrates its ability and intention to use it. Internal-use software, business solutions, software licenses and client relationships acquired through business combinations are initially recorded at their fair value based on the present value of expected future cash flows, which involve making estimates about the future cash flows and discount rates.

Amortization of intangible assets

The Company amortizes its intangible assets using the straight-line method over their estimated useful lives:

| Internal-use software | 2 to 7 years |
|--------------------------------|---------------|
| Business solutions | 2 to 10 years |
| Software licenses | 3 to 8 years |
| Client relationships and other | 2 to 10 years |

IMPAIRMENT OF PP&E, INTANGIBLE ASSETS AND GOODWILL

Timing of impairment testing

The carrying values of PP&E, intangible assets and goodwill are reviewed for impairment when events or changes in circumstances indicate that the carrying value may be impaired. The Company assesses at each reporting date whether any such events or changes in circumstances exist. The carrying value of PP&E and intangible assets not available for use and goodwill is tested for impairment annually as at September 30.

Impairment testing

If any indication of impairment exists or when annual impairment testing for an asset is required, the Company estimates the recoverable amount of the asset or cash-generating unit ("CGU") to which the asset relates to determine the extent of any impairment loss. The recoverable amount is the higher of an asset's or CGU's fair value less costs of disposal and its value in use ("VIU") to the Company. The Company mainly uses the VIU. In assessing VIU, estimated future cash flows are discounted to their present value using a discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. In determining fair value less costs of disposal, recent market transactions are taken into account, if available. If the recoverable amount of an asset or a CGU is estimated to be less than its carrying amount, the carrying amount is reduced to its recoverable amount. An impairment loss is recognized immediately in the consolidated statements of earnings.

Goodwill acquired through business combinations is allocated to the CGU or group of CGUs that are expected to benefit from synergies of the related business combination. The group of CGUs that benefit from the synergies correspond to the Company's operating segments. For goodwill impairment testing purposes, the group of CGUs that represent the lowest level within the Company at which management monitors goodwill is the operating segment level.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

3. Summary of significant accounting policies (continued)

IMPAIRMENT OF PP&E, INTANGIBLE ASSETS AND GOODWILL (CONTINUED)

Impairment testing (continued)

The recoverable amount of each segment has been determined based on the VIU calculation which includes estimates about their future financial performance based on cash flows approved by management covering a period of five years as the Company generates revenue mainly through long-term contracts. Key assumptions used in the VIU calculations are the discount rate applied and the long-term growth rate of net operating cash flows. In determining these assumptions, management has taken into consideration the current economic environment and its resulting impact on expected growth and discount rates. The cash flow projections reflect management's expectations of the segment's operating performance and growth prospects in the operating segment's market. The discount rate applied to an operating segment is the weighted average cost of capital ("WACC"). Management considers factors such as country risk premium, risk-free rate, size premium and cost of debt to derive the WACC. Impairment losses relating to goodwill cannot be reversed in future periods.

For impaired assets, other than goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the Company estimates the asset's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statements of earnings.

LONG-TERM FINANCIAL ASSETS

Long-term investments presented in long-term financial assets are comprised of bonds which are classified as long-term based on management's intentions.

BUSINESS COMBINATIONS

The Company accounts for its business combinations using the acquisition method. Under this method the consideration transferred is measured at fair value. Acquisition-related and integration costs associated with the business combination are expensed as incurred. The Company recognizes goodwill as the excess of the cost of the acquisition over the net identifiable tangible and intangible assets acquired and liabilities assumed at their acquisition-date fair values. The fair value allocated to tangible and intangible assets acquired and liabilities assumed are based on assumptions of management. These assumptions include the future expected cash flows arising from the intangible assets identified as client relationships, business solutions, and trademarks. The preliminary goodwill recognized is composed of the future economic value associated to acquired work force and synergies with the Company's operations which are primarily due to reduction of costs and new business opportunities. The determination of fair value involves making estimates relating to acquired intangible assets, PP&E, litigation, provision for estimated losses on revenue-generating contracts, other onerous contracts and contingency reserves. Estimates include the forecasting of future cash flows and discount rates. Subsequent changes in fair values are adjusted against the cost of acquisition if they qualify as measurement period adjustments. The measurement period is the period between the date of acquisition and the date where all significant information necessary to determine the fair values is available, not to exceed 12 months. All other subsequent changes are recognized in the consolidated statements of earnings.

EARNINGS PER SHARE

Basic earnings per share is based on the weighted average number of shares outstanding during the period. Diluted earnings per share is determined using the treasury stock method to evaluate the dilutive effect of stock options and PSUs.

RESEARCH AND SOFTWARE DEVELOPMENT COSTS

Research costs are charged to earnings in the period in which they are incurred, net of related tax credits. Software development costs are charged to earnings in the year they are incurred, net of related tax credits, unless they meet specific capitalization criteria related to technical, market and financial feasibility.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

3. Summary of significant accounting policies (continued)

TAX CREDITS

The Company follows the income approach to account for tax credits, whereby investment tax credits are recorded when there is a reasonable assurance that the assistance will be received and that the Company will comply with all relevant conditions. Under this method, tax credits related to operating expenditures are recorded as a reduction of the related expense and recognized in the period in which the related expenditures are charged to operations. Tax credits related to capital expenditures are recorded as a reduction of the cost of the related asset. The tax credits recorded are based on management's best estimates of amounts expected to be received and are subject to audit by the taxation authorities.

INCOME TAXES

Income taxes are accounted for using the liability method of accounting.

Current income taxes are recognized with respect to the amounts expected to be paid or recovered under the tax rates and laws that have been enacted or substantively enacted at the balance sheet date.

Deferred income tax assets and liabilities are determined based on deductible or taxable temporary differences between the amounts reported for financial statement purposes and tax values of the assets and liabilities using enacted or substantively enacted tax rates that will be in effect for the year in which the differences are expected to be recovered or settled. Deferred income tax assets and liabilities are recognized in earnings, other comprehensive income or in equity based on the classification of the item to which they relate.

Deferred tax assets are recognized for unused tax losses to the extent that it is probable that taxable profit will be available against which the losses can be utilized. Once this assessment is made, the Company considers the analysis of forecast and future tax planning strategies. Such estimates are made based on the forecast by jurisdiction on an undiscounted basis. Management considers factors such as expected taxable income or profit, the history of the taxable profits and availability of tax strategies.

The Company is subject to taxation in numerous jurisdictions and there are transactions and calculations for which the ultimate tax determination is uncertain. When a tax position is uncertain, the Company recognizes an income tax benefit or reduces an income tax liability only when it is probable that the tax benefit will be realized in the future or that the income tax liability is no longer probable. The provision for uncertain tax positions is made using the best estimate of the amount expected to be paid based on qualitative assessment of all relevant factors such as experience of previous tax audits or interpretations of tax regulations.

PROVISIONS

Provisions are recognized when the Company has a present legal or constructive obligation as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The Company's provisions consist of liabilities for leases of premises that the Company has vacated, litigation and claim provisions arising in the ordinary course of business and decommissioning liabilities for operating leases of office buildings. The Company also records restructuring provisions related to business combinations and termination of employment costs incurred as part of the Company's productivity improvement initiatives.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Provisions are discounted using a current pre-tax rate when the impact of the time value of money is material. The increase in the provision due to the passage of time is recognized as finance cost.

The Company accrues provisions for onerous leases which consist of estimated costs associated with vacated premises. The provisions reflect the present value of lease payments in excess of the expected sublease proceeds on the remaining term of the lease

The accrued litigation and legal claim provisions are based on historical experience, current trends and other assumptions that are believed to be reasonable under the circumstances. Estimates include the period in which the underlying cause of the claim occurred and the degree of probability of an unfavourable outcome.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

3. Summary of significant accounting policies (continued)

PROVISIONS (CONTINUED)

Decommissioning liabilities pertain to operating leases of buildings where certain arrangements require premises to be returned to their original state at the end of the lease term. The provision is determined using the present value of the estimated future cash outflows.

Restructuring provisions, consisting of severances, are recognized when a detailed formal plan identifies the business or part of the business concerned, the location and number of employees affected, a detailed estimate of the associated costs, appropriate timelines and has been communicated to those affected by it.

TRANSLATION OF FOREIGN CURRENCIES

The Company's consolidated financial statements are presented in Canadian dollars, which is also the parent company's functional currency. Each entity in the Company determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Functional currency is the currency of the primary economic environment in which the entity operates.

Foreign currency transactions and balances

Revenue, expenses and non-monetary assets and liabilities denominated in foreign currencies are recorded at the rate of exchange prevailing at the transaction date. Monetary assets and liabilities denominated in foreign currencies are translated at exchange rates prevailing at the balance sheet date. Unrealized and realized translation gains and losses are reflected in the consolidated statements of earnings.

Foreign operations

For foreign operations that have functional currencies different from the Company, assets and liabilities denominated in a foreign currency are translated into Canadian dollars at exchange rates in effect at the balance sheet date. Revenue and expenses are translated at average exchange rates prevailing during the period. Resulting unrealized gains or losses on translating financial statements of foreign operations are reported in other comprehensive income.

For foreign operations with the same functional currency as the Company, monetary assets and liabilities are translated at the exchange rates in effect at the balance sheet date and non-monetary assets and liabilities are translated at historical exchange rates. Revenue and expenses are translated at average exchange rates for the period. Translation exchange gains or losses of such operations are reflected in the consolidated statements of earnings.

SHARE-BASED PAYMENTS

Equity-settled plans

The Company operates equity-settled stock option and PSU plans under which the Company receives services from employees and others as consideration for equity instruments.

The fair value of those share-based payments is established on the grant date using the Black-Scholes option pricing model for the stock options and the closing price of Class A subordinate shares of the Company on the Toronto Stock Exchange ("TSX") for the PSUs. The number of stock options and PSUs expected to vest are estimated on the grant date and subsequently revised on each reporting date. For stock options, the estimation of fair value requires making assumptions for the most appropriate inputs to the valuation model including the expected life of the option and expected stock price volatility. The fair values, adjusted for expectations related to performance conditions and for expected forfeitures, are recognized as share-based payment costs in earnings with a corresponding credit to contributed surplus on a graded-vesting basis over the vesting period.

When stock options are exercised, any consideration paid is credited to capital stock and the recorded fair value of the stock option is removed from contributed surplus and credited to capital stock. When PSUs are exercised, the recorded fair value of PSUs is removed from contributed surplus and credited to capital stock.

Share purchase plan

The Company operates a share purchase plan for eligible employees. Under this plan, the Company matches the contributions made by employees up to a maximum percentage of the employee's salary. The Company contributions to the plan are recognized in salaries and other member costs within costs of services, selling and administrative.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

3. Summary of significant accounting policies (continued)

SHARE-BASED PAYMENTS (CONTINUED)

Cash-settled deferred share units

The Company operates a deferred share unit ("DSU") plan to compensate the members of the Board of Directors. The expense is recognized, within costs of services, selling and administrative, for each DSU granted equal to the closing price of Class A subordinate shares of the Company on the TSX at the date on which DSUs are awarded and a corresponding liability is recorded in accrued compensation. After the grant date, the DSU liability is remeasured for subsequent changes in the fair value of the Company shares.

FINANCIAL INSTRUMENTS

All financial instruments are initially measured at their fair values. Subsequently, financial assets classified as loans and receivables and financial liabilities classified as other liabilities are measured at their amortized cost using the effective interest rate method. Financial assets and liabilities classified as fair value through earnings ("FVTE") and classified as available-for-sale are measured subsequently at their fair values.

Financial instruments may be designated on initial recognition as FVTE if any of the following criteria are met: i) the financial instrument contains one or more embedded derivatives that otherwise would have to be accounted for separately; ii) the designation eliminates or significantly reduces a measurement or recognition inconsistency that would otherwise arise from measuring the financial asset or liability or recognizing the gains and losses on them on a different basis; or iii) the financial asset and financial liability are part of a group of financial assets or liabilities that is managed and its performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy. Gains and losses related to periodic revaluations of financial assets and liabilities designated as FVTE are recorded in the consolidated statements of earnings.

The unrealized gains and losses, net of applicable income taxes, on available-for-sale assets are reported in other comprehensive income. Interest income earned and realized gains and losses on the sale of available-for-sale assets are recorded in the consolidated statements of earnings.

Transaction costs are comprised primarily of legal, accounting and other costs directly attributable to the issuance of the respective financial assets and liabilities. Transaction costs are capitalized to the cost of financial assets and liabilities classified as other than FVTE.

Financial assets are derecognized if the contractual rights to the cash flows from the financial asset expire or the asset is transferred and the transfer qualifies for derecognition. The transfer qualifies for derecognition if substantially all the risks and rewards of ownership of the financial asset are transferred.

The Company has made the following classifications:

FVTE

Cash and cash equivalents and derivative financial instruments (unless they qualify for hedge accounting). In addition, deferred compensation plan assets within long-term financial assets were designated by management as FVTE upon initial recognition as this reflected management's investment strategy.

Loans and receivables

Trade accounts receivable, cash included in funds held for clients and long-term receivables within long-term financial assets.

Available-for-sale

Long-term bonds included in funds held for clients and in long-term investments within long-term financial assets.

Other liabilities

Accounts payable and accrued liabilities, accrued compensation, long-term debt and clients' funds obligations.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

3. Summary of significant accounting policies (continued)

FINANCIAL INSTRUMENTS (CONTINUED)

Fair value hierarchy

Fair value measurements recognized in the balance sheet are categorized in accordance with the following levels:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included in Level 1, but that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability that are not based on observable market data.

DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING TRANSACTIONS

The Company enters into a variety of derivative financial instruments to manage its exposure to interest rate and foreign currency exchange risks.

Derivative financial instruments are initially recognized at fair value at the date the derivative contracts are entered into and are subsequently remeasured to their fair value at the end of each reporting date. The resulting gain or loss is recognized in the consolidated statements of earnings unless the derivative is designated and is effective as a hedging instrument, in which event the timing of the recognition in the consolidated statements of earnings depends on the nature of the hedge relationship.

At the inception of a hedge relationship, the Company formally designates and documents the hedge relationship to which the Company wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the Company will assess the effectiveness of changes in the hedging instrument's fair value in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

The cash flows of the hedging transactions are classified in the same manner as the cash flows of the position being hedged.

Derivative financial instruments used as hedging items are recorded at fair value in the consolidated balance sheets under current derivative financial instruments, long-term financial assets or long-term derivative financial instruments. Valuation models, such as discounted cash flow analysis using observable market inputs, are utilized to determine the fair values of the derivative financial instruments.

NET INVESTMENT HEDGES

Hedges on net investments in foreign operations

The Company uses cross-currency swaps and foreign currency denominated long-term debt to hedge portions of the Company's net investments in its U.S. and European operations. Foreign exchange translation gains or losses on the net investments and the effective portions of gains or losses on instruments hedging the net investments are recorded in other comprehensive income. To the extent that the hedge is ineffective, such differences are recognized in consolidated statements of earnings. When the hedged net investment is disposed of, the relevant amount in other comprehensive income is transferred to earnings as part of the gain or loss on disposal.

CASH FLOW HEDGES

Cash flow hedges on future revenue

The Company has entered into various foreign currency forward contracts to hedge the variability in the foreign currency exchange rates.

Cash flow hedge on unsecured committed term loan credit facility

The Company has entered into interest rate swaps to hedge the cash flow exposure of the issued variable rate unsecured committed term loan credit facility. Under the interest rate swaps, the Company receives a variable rate of interest and pays interest at a fixed rate on the notional amount.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

3. Summary of significant accounting policies (continued)

DERIVATIVE FINANCIAL INSTRUMENTS AND HEDGING TRANSACTIONS (CONTINUED)

CASH FLOW HEDGES (CONTINUED)

The above hedges were documented as cash flow hedges and no component of the derivative contracts' fair value are excluded from the assessment and measurement of hedge effectiveness. The effective portion of the change in fair value of the derivative financial instruments is recognized in other comprehensive income and the ineffective portion, if any, in the consolidated statements of earnings. The effective portion of the change in fair value of the derivatives is reclassified out of other comprehensive income into the consolidated statements of earnings when the hedged element is recognized in the consolidated statements of earnings.

FAIR VALUE HEDGES

Fair value hedges on Senior U.S. unsecured notes

The Company entered into interest rate swaps to hedge the fair value exposure of the issued fixed rate Senior U.S. unsecured notes. Under the interest rate swaps, the Company receives a fixed rate of interest and pays interest at a variable rate on the notional amount.

The changes in the fair value of the interest rate swaps are recognized in the consolidated statements of earnings as finance costs. The changes in the fair value of the hedged items attributable to the risk hedged is recorded as part of the carrying value of the Senior U.S. unsecured notes and are also recognized in the consolidated statements of earnings as finance costs. If the hedged items are derecognized, the unamortized fair value is recognized immediately in the consolidated statements of earnings.

EMPLOYEE BENEFITS

The Company operates post-employment benefit plans of both a defined contribution and defined benefit nature.

The cost of defined contribution plans is charged to the consolidated statements of earnings on the basis of contributions payable by the Company during the year.

For defined benefits plans, the defined benefit obligations are calculated by independent actuaries using the projected unit credit method. The retirement benefits obligations in the consolidated balance sheets represent the present value of the defined benefit obligation as reduced by the fair value of plan assets. The retirement benefits assets are recognized to the extent that the Company can benefit from refunds or a reduction in future contributions. Retirement benefit plans that are funded by the payment of insurance premiums are treated as defined contribution plans unless the Company has an obligation either to pay the benefits directly when they fall due or to pay further amounts if assets accumulated with the insurer do not cover all future employee benefits. In such circumstances, the plan is treated as a defined benefit plan.

Insurance policies are treated as plan assets of a defined benefit plan if the proceeds of the policy:

- Can only be used to fund employee benefits;
- Are not available to the Company's creditors; and
- Either cannot be paid to the Company unless the proceeds represent surplus assets not needed to meet all the benefit obligations or are a reimbursement for benefits already paid by the Company.

Insurance policies that do not meet the above criteria are treated as non-current investments and are held at fair value as long-term financial assets in the consolidated balance sheets.

The actuarial valuations used to determine the cost of defined benefit pension plans and their present value involve making assumptions about discount rates, future salary and pension increases, inflation rates and mortality. Any changes in these assumptions will impact the carrying amount of pension obligations. In determining the appropriate discount rate management considers the interest rates of high quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

3. Summary of significant accounting policies (continued)

EMPLOYEE BENEFITS (CONTINUED)

The current service cost is recognized in the consolidated statements of earnings under costs of services, selling and administrative. The net interest cost calculated by applying the discount rate to the net defined benefit liability or asset is recognized as net finance cost or income. When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in the consolidated statements of earnings. The gains or losses on the settlement of a defined benefit plan are recognized when the settlement occurs.

Remeasurements on defined benefit plans include actuarial gains and losses, changes in the effect of the asset ceiling and the return on plan assets, excluding the amount included in net interest on the net defined liability or assets. Remeasurements are charged or credited to other comprehensive income in the period in which they arise.

FUTURE ACCOUNTING STANDARD CHANGES

The following standards have been issued but are not yet effective:

IFRS 15 - Revenue from Contracts with Customers

In May 2014, the IASB issued IFRS 15, "Revenue from Contracts with Customers", to specify how and when to recognize revenue as well as requiring the provision of more informative and relevant disclosures. IFRS 15 supersedes IAS 18, "Revenue", IAS 11, "Construction Contracts", and other revenue related interpretations. The standard will be effective on October 1, 2018 for the Company, with earlier adoption permitted. The Company is currently evaluating the impact of this standard on its consolidated financial statements.

IFRS 9 - Financial Instruments

In July 2014, the IASB amended IFRS 9, "Financial Instruments", to bring together the classification and measurement, impairment and hedge accounting phases of the IASB's project to replace IAS 39, "Financial Instruments: Recognition and Measurement". The standard supersedes all previous versions of IFRS 9 and will be effective on October 1, 2018 for the Company with earlier application permitted. The Company is currently evaluating the impact of this standard on its consolidated financial statements.

4. Cash and cash equivalents

| | As at September 30, 2015 | As at September 30, 2014 |
|------------------|-----------------------------|-----------------------------|
| | \$ | \$ |
| Cash | 305,262 | 265,715 |
| Cash equivalents | _ | 270,000 |
| | 305,262 | 535,715 |

5. Accounts receivable

| | As at September 30, 2015 | As at September 30, 2014 |
|--------------------|-----------------------------|-----------------------------|
| | \$ | \$ |
| Trade (Note 31) | 889,192 | 873,466 |
| Other ¹ | 208,671 | 162,602 |
| | 1,097,863 | 1,036,068 |

Other accounts receivable include tax credits for the Development of E-Business, other tax credits for Research and Development and job and economic growth initiatives. The tax credits represent approximately \$139,972,000 and \$113,511,000 of other accounts receivable in 2015 and 2014, respectively.

The Tax Credit for the Development of E-Business in Québec enables corporations with an establishment in the province of Québec that carry out eligible activities in the technology sector to obtain a refundable tax credit equal to 24% of eligible salaries, up to a maximum of \$20,000 per year per eligible employee until December 31, 2025. For all eligible salaries incurred after March 26, 2015 in addition to the refundable tax credit of 24%, a non-refundable tax credit of 6% is now available, increasing the maximum tax credit to \$25,000 per year per employee.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

6. Funds held for clients

| | As at September 30, 2015 | As at September 30, 2014 |
|---------------------------|-----------------------------|--------------------------|
| | \$ | \$ |
| Cash | 299,433 | 97,577 |
| Long-term bonds (Note 31) | 196,964 | 198,177 |
| | 496,397 | 295,754 |

7. Property, plant and equipment

| | Land and buildings | Leasehold improvements | Furniture, fixtures and equipment | Computer equipment | Total |
|--|-----------------------|------------------------|---|--------------------|-----------|
| | \$ | \$ | \$ | \$ | \$ |
| Cost | | | | | |
| As at September 30, 2014 | 72,357 | 205,242 | 150,419 | 603,646 | 1,031,664 |
| Additions | 6,542 | 4,556 | 8,944 | 120,434 | 140,476 |
| Disposals/retirements | _ | (13,491) | (10,693) | (108,695) | (132,879) |
| Foreign currency translation adjustment | 5,533 | 13,287 | 11,277 | 50,248 | 80,345 |
| As at September 30, 2015 | 84,432 | 209,594 | 159,947 | 665,633 | 1,119,606 |
| Accumulated depreciation | | | | | |
| As at September 30, 2014 | 10,142 | 125,381 | 72,790 | 336,471 | 544,784 |
| Depreciation expense (Note 24) | 3,183 | 26,982 | 20,723 | 122,778 | 173,666 |
| Disposals/retirements | _ | (13,444) | (10,497) | (92,367) | (116,308) |
| Foreign currency translation adjustment | 1,264 | 8,300 | 6,105 | 28,686 | 44,355 |
| As at September 30, 2015 | 14,589 | 147,219 | 89,121 | 395,568 | 646,497 |
| Net carrying amount as at September 30, 2015 | 69,843 | 62,375 | 70,826 | 270,065 | 473,109 |
| | Land and buildings | Leasehold improvements | Furniture, fixtures and equipment | Computer equipment | Total |
| | \$ | \$ | \$ | \$ | \$ |
| Cost | | | | | |
| As at September 30, 2013 | 62,077 | 193,221 | 160,394 | 466,312 | 882,004 |
| Additions | 8,962 | 10,630 | 19,926 | 155,939 | 195,457 |
| Disposals/retirements | _ | (6,932) | (38,420) | (34,984) | (80,336) |
| Foreign currency translation adjustment | 1,318 | 8,323 | 8,519 | 16,379 | 34,539 |
| As at September 30, 2014 | 72,357 | 205,242 | 150,419 | 603,646 | 1,031,664 |
| Accumulated depreciation | | | | | |
| As at September 30, 2013 | 6,670 | 99,015 | 75,628 | 225,548 | 406,861 |
| Depreciation expense (Note 24) | 3,275 | 29,669 | 26,811 | 127,131 | 186,886 |
| Disposals/retirements | _ | (6,920) | (35,105) | (24,077) | (66,102) |
| Foreign currency translation adjustment | 197 | 3,617 | 5,456 | 7,869 | 17,139 |
| As at September 30, 2014 | 10,142 | 125,381 | 72,790 | 336,471 | 544,784 |
| Net carrying amount as at September 30, 2014 | 62,215 | 79,861 | 77,629 | 267,175 | 486,880 |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

7. Property, plant and equipment (continued)

Property, plant and equipment include the following assets acquired under finance leases:

| | | As at September 30, 2014 | | | | | |
|-----------------------------------|--------|--------------------------|---------------------------|---------|--------------------------|---------------------|--|
| | Cost | Accumulated depreciation | Net carrying amount | Cost | Accumulated depreciation | Net carrying amount | |
| | \$ | \$ | \$ | \$ | \$ | \$ | |
| Furniture, fixtures and equipment | 14,033 | 7,953 | 6,080 | 15,522 | 8,744 | 6,778 | |
| Computer equipment | 85,318 | 53,533 | 31,785 | 93,375 | 61,783 | 31,592 | |
| | 99,351 | 61,486 | 37,865 | 108,897 | 70,527 | 38,370 | |

8. Contract costs

| | | As at September 30, 2015 As at September | | | | er 30, 2014 | |
|------------------|---------|--|---------|---------|---------|-------------|--|
| | Cost | Accumulated amortization | | | | | |
| | \$ | \$ | \$ | \$ | \$ | \$ | |
| Transition costs | 414,604 | 235,640 | 178,964 | 356,704 | 209,186 | 147,518 | |
| Incentives | 100,811 | 90,540 | 10,271 | 101,291 | 92,269 | 9,022 | |
| | 515,415 | 326,180 | 189,235 | 457,995 | 301,455 | 156,540 | |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

9. Intangible assets

| | Internal-use software acquired | Internal-use software internally developed | Business solutions acquired | Business solutions internally developed | Software licenses | Client relationships and other | Total |
|--|--------------------------------------|---|-----------------------------------|--|-------------------|--------------------------------------|-----------|
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Cost | | | | | | | |
| As at September 30, 2014 | 102,686 | 50,736 | 126,715 | 310,486 | 164,461 | 896,359 | 1,651,443 |
| Additions | 2,241 | 7,269 | 369 | 38,100 | 38,409 | _ | 86,388 |
| Disposals/retirements | (17,206) | (2,902) | (7,691) | (5,050) | (40,373) | (26,213) | (99,435) |
| Foreign currency translation adjustment | 5,238 | 237 | 8,977 | 44,504 | 11,598 | 84,521 | 155,075 |
| As at September 30, 2015 | 92,959 | 55,340 | 128,370 | 388,040 | 174,095 | 954,667 | 1,793,471 |
| Accumulated amortization | | | | | | | |
| As at September 30, 2014 | 69,447 | 42,143 | 99,778 | 195,085 | 100,920 | 513,996 | 1,021,369 |
| Amortization expense (Note 24) | 10,666 | 3,125 | 10,391 | 25,460 | 30,664 | 106,000 | 186,306 |
| Impairment (Note 24) | _ | _ | _ | 5,289 | _ | _ | 5,289 |
| Disposals/retirements | (17,206) | (2,902) | (7,691) | (5,050) | (38,028) | (26,213) | (97,090) |
| Foreign currency translation adjustment | 3,574 | 98 | 8,340 | 26,734 | 7,060 | 62,980 | 108,786 |
| As at September 30, 2015 | 66,481 | 42,464 | 110,818 | 247,518 | 100,616 | 656,763 | 1,224,660 |
| Net carrying amount as at September 30, 2015 | 26,478 | 12,876 | 17,552 | 140,522 | 73,479 | 297,904 | 568,811 |

| | Internal-use software acquired | Internal-use software internally developed | Business solutions acquired | Business solutions internally developed | Software licenses | Client relationships and other | Total |
|--|--------------------------------------|---|-----------------------------------|--|-------------------|--------------------------------|-----------|
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Cost | | | | | | | |
| As at September 30, 2013 | 105,002 | 45,371 | 123,850 | 260,072 | 130,448 | 862,004 | 1,526,747 |
| Additions | 4,226 | 6,499 | 114 | 34,759 | 41,790 | _ | 87,388 |
| Disposals/retirements | (12,170) | (1,307) | (603) | (1,984) | (12,449) | _ | (28,513) |
| Foreign currency translation adjustment | 5,628 | 173 | 3,354 | 17,639 | 4,672 | 34,355 | 65,821 |
| As at September 30, 2014 | 102,686 | 50,736 | 126,715 | 310,486 | 164,461 | 896,359 | 1,651,443 |
| Accumulated amortization | | | | | | | |
| As at September 30, 2013 | 63,211 | 40,184 | 84,644 | 164,963 | 82,885 | 382,695 | 818,582 |
| Amortization expense (Note 24) | 14,264 | 2,996 | 12,568 | 21,467 | 26,874 | 114,523 | 192,692 |
| Disposals/retirements | (12,170) | (1,118) | (121) | (1,980) | (12,197) | _ | (27,586) |
| Foreign currency translation adjustment | 4,142 | 81 | 2,687 | 10,635 | 3,358 | 16,778 | 37,681 |
| As at September 30, 2014 | 69,447 | 42,143 | 99,778 | 195,085 | 100,920 | 513,996 | 1,021,369 |
| Net carrying amount as at September 30, 2014 | 33,239 | 8,593 | 26,937 | 115,401 | 63,541 | 382,363 | 630,074 |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

10. Other long-term assets

| | As at September 30, 2015 | As at September 30, 2014 |
|---|-----------------------------|--------------------------|
| | \$ | \$ |
| Insurance contracts held to fund defined benefit pension and life assurance arrangements - reimbursement rights (Note 17) | 24,225 | 22,415 |
| Retirement benefits assets (Note 17) | 9,096 | 8,737 |
| Deferred financing fees | 3,286 | 4,474 |
| Long-term maintenance agreements | 14,971 | 15,004 |
| Deposits | 9,747 | 11,773 |
| Other | 8,028 | 11,755 |
| | 69,353 | 74,158 |

11. Long-term financial assets

| | As at September 30, 2015 | As at September 30, 2014 |
|---|-----------------------------|--------------------------|
| | \$ | \$ |
| Deferred compensation plan assets (Note 17) | 38,238 | 31,151 |
| Long-term investments (Note 31) | 42,202 | 30,689 |
| Long-term receivables | 11,609 | 7,403 |
| Derivative financial assets (Note 31) | 30,771 | 14,834 |
| | 122,820 | 84,077 |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

12. Goodwill

Up to June 30, 2015, management reviewed the Company's operating results through the seven following operating segments, namely: United States of America ("U.S."); Nordics, Southern Europe and South America ("NSESA"); Canada; France (including Luxembourg and Morocco) ("France"); United Kingdom ("U.K."); Central and Eastern Europe (primarily the Netherlands and Germany) ("CEE") and Asia Pacific (including Australia, India and the Philippines) ("Asia Pacific"). Effective July 1, 2015, the Company is managed through the following seven operating segments, namely: U.S.; Nordics; Canada; France; U.K.; Eastern, Central and Southern Europe (primarily Netherlands and Germany) ("ECS"); and Asia Pacific. The Company refined its management reporting and structure to better align to the Company's client proximity model, which had the impact of transferring the South Europe and Brazil operations from Nordics to ECS segment.

Due to the change in operating segments, the Company reallocated goodwill to the revised CGUs using relative fair values. The Company completed the annual impairment test as at September 30, 2015 and did not identify any impairment.

The variations in goodwill were as follows:

| | U.S. | NSESA | Nordics | Canada | France | U.K. | CEE | ECS | Asia Pacific | Total |
|---|-----------|-------------|-----------|-----------|---------|---------|-----------|---------|-----------------|-----------|
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| As at September 30, 2014 | 1,491,912 | 1,272,823 | _ | 1,111,702 | 820,219 | 891,890 | 722,996 | _ | 299,781 | 6,611,323 |
| Goodwill reallocation to new CGUs | _ | (1,237,102) | 1,143,452 | _ | _ | _ | (710,837) | 804,487 | _ | _ |
| Foreign currency translation adjustment | 287,881 | (35,721) | 71,541 | _ | 46,469 | 100,772 | (12,159) | 60,626 | 6,251 | 525,660 |
| As at September 30, 2015 | 1,779,793 | _ | 1,214,993 | 1,111,702 | 866,688 | 992,662 | _ | 865,113 | 306,032 | 7,136,983 |

Key assumptions in goodwill impairment testing

The key assumptions for the CGUs are disclosed in the following table:

| As at September 30, 2015 | U.S. | Nordics | Canada | France | U.K. | ECS | Asia Pacific |
|--|------|---------|--------|--------|------|------|--------------|
| | % | % | % | % | % | % | % |
| Assumptions | | | | | | | |
| Pre-tax WACC | 11.3 | 11.4 | 9.0 | 10.6 | 9.9 | 10.8 | 19.5 |
| Long-term growth rate of net operating cash flows ¹ | 2.0 | 1.8 | 2.0 | 1.9 | 1.8 | 1.7 | 2.0 |
| | | | | | | | |
| As at September 30, 2014 | U.S. | NSESA | Canada | France | U.K. | CEE | Asia Pacific |
| | % | % | % | % | % | % | % |
| Assumptions | | | | | | | |
| Pre-tax WACC | 11.2 | 12.2 | 9.0 | 10.6 | 10.2 | 10.6 | 21.7 |
| Long-term growth rate of net operating cash flows ¹ | 2.0 | 1.9 | 2.0 | 1.9 | 1.8 | 1.6 | 2.0 |

¹ The long-term growth rate is based on published industry research.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

13. Provisions

| | Onerous leases ^{1, 4} | Litigation and claims ² | Decommissioning liabilities ³ | Restructuring⁴ | Total |
|---|-----------------------------------|------------------------------------|--|----------------|----------|
| | \$ | \$ | \$ | \$ | \$ |
| As at September 30, 2014 | 45,649 | 31,593 | 44,781 | 91,872 | 213,895 |
| Additional provisions | 8,468 | 4,902 | 362 | 32,836 | 46,568 |
| Utilized amounts | (15,262) | (2,919) | (489) | (70,416) | (89,086) |
| Reversals of unused amounts | (2,957) | (9,803) | (8,875) | _ | (21,635) |
| Discount rate adjustment and imputed interest | 319 | _ | 431 | _ | 750 |
| Foreign currency translation adjustment | 3,266 | 386 | 2,543 | 348 | 6,543 |
| As at September 30, 2015 | 39,483 | 24,159 | 38,753 | 54,640 | 157,035 |
| Current portion | 15,408 | 24,159 | 7,460 | 47,371 | 94,398 |
| Non-current portion | 24,075 | _ | 31,293 | 7,269 | 62,637 |

| | Onerous leases ^{1, 4} | Litigation and claims ² | Decommissioning liabilities ³ | Restructuring ⁴ | Total |
|---|-----------------------------------|------------------------------------|--|----------------------------|-----------|
| | \$ | \$ | \$ | \$ | \$ |
| As at September 30, 2013 | 94,022 | 65,418 | 54,256 | 118,389 | 332,085 |
| Additional provisions | 14,118 | 3,351 | 1,770 | 100,354 | 119,593 |
| Utilized amounts | (44,174) | (14,133) | (1,560) | (122,130) | (181,997) |
| Reversals of unused amounts | (24,275) | (24,984) | (12,574) | (6,081) | (67,914) |
| Discount rate adjustment and imputed interest | 605 | _ | 525 | _ | 1,130 |
| Foreign currency translation adjustment | 5,353 | 1,941 | 2,364 | 1,340 | 10,998 |
| As at September 30, 2014 | 45,649 | 31,593 | 44,781 | 91,872 | 213,895 |
| Current portion | 17,203 | 31,593 | 8,542 | 85,971 | 143,309 |
| Non-current portion | 28,446 | _ | 36,239 | 5,901 | 70,586 |

As at September 30, 2015, the timing of cash outflows relating to these provisions ranges between one and eight years (one and nine years as at September 30, 2014) and they were discounted at a weighted average rate of 0.85% (1.35% as at September 30, 2014).

For the year ended September 30, 2014, the Company incurred \$94,273,000 of integration costs that were accounted for in the provision for restructuring and \$1,503,000 were accounted for in the provision for onerous leases (Note 26b).

² As at September 30, 2015, litigation and claims include provisions related to tax exposure (other than those related to income tax), contractual disputes, employee claims and other of \$9,854,000, \$6,405,000 and \$7,900,000, respectively (as at September 30, 2014, \$15,661,000, \$7,433,000 and \$8,499,000, respectively). The reversals of unused amounts are mostly due to favorable settlements of tax exposures and employee claims.

³ As at September 30, 2015, the decommissioning liability was based on the expected cash flows of \$39,574,000 (\$45,834,000 as at September 30, 2014) and was discounted at a weighted average rate of 1.13% (0.94% as at September 30, 2014). The timing of the settlement of these obligations ranges between one and eight years as at September 30, 2015 (one and nine years as at September 30, 2014). The reversals of unused amounts are mostly due to favorable settlements.

⁴ During the year ended September 30, 2015, the Company announced a restructuring program of approximately \$60,000,000 to advance the realization of benefits associated with productivity enablers and other cost initiatives expected to yield savings throughout fiscal 2016. For the year ended September 30, 2015, the Company incurred \$35,903,000 of the announced program of which \$32,836,000 was accounted for in the provision for restructuring and \$3,067,000 was accounted for in the provision for onerous leases.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

14. Long-term debt

| | As at September 30, 2015 | As at September 30, 2014 |
|---|-----------------------------|-----------------------------|
| | \$ | \$ |
| Senior U.S. unsecured notes repayable by tranches of \$113,892 (U.S.\$85,000) in 2016, \$187,586 (U.S.\$140,000) in 2018 and \$334,975 (U.S.\$250,000) in 2021 | 640,693 | 522,220 |
| Senior unsecured notes repayable by tranches of \$53,596 (U.S.\$40,000) in 2019, \$73,695 (U.S.\$55,000) in 2021, \$401,970 (U.S.\$300,000) in 2024, \$468,965 (U.S. \$350,000) in 7 yearly payments of U.S.\$50,000 from 2018 to 2024 and \$127,143, | 1,124,487 | 954.317 |
| (€85,000) in 2021 ² | • • | , |
| Unsecured committed term loan credit facility ³ | 129,222 | 1,001,752 |
| Obligations repayable in blended monthly installments maturing at various dates until 2019, bearing a weighted average interest rate of 2.70% (3.01% in 2014) | 152,078 | 117,680 |
| Obligations under finance leases repayable in blended monthly installments maturing at various dates until 2020, bearing a weighted average interest rate of 3.48% (3.66%) | 4-0 | 24.222 |
| in 2014) | 57,170 | 61,698 |
| Other long-term debt | 23,437 | 22,036 |
| | 2,127,087 | 2,679,703 |
| Current portion | 230,906 | 80,367 |
| | 1,896,181 | 2,599,336 |

The Company has an unsecured committed revolving credit facility available for an amount of \$1,500,000,000 that expires in December 2018. This facility bears interest at Bankers' acceptance, LIBOR or Canadian prime, plus a variable margin that is determined based on the Company's leverage ratio. As at September 30, 2015, no amount was drawn upon this facility. Also, an amount of \$43,224,000 has been committed against this facility to cover various letters of credit issued for clients and other parties. On November 9, 2015, the facility was extended by another year to December 2019 and can be further extended annually. All other terms and conditions including interest rates and banking covenants remain unchanged. The unsecured committed revolving credit facility contains covenants that require the Company to maintain certain financial ratios (Note 32). As at September 30, 2015, the Company was in compliance with these covenants.

- As at September 30, 2015, an amount of \$636,453,000 was drawn, plus fair value adjustments relating to interest rate swaps designated as fair value hedges of \$4,740,000 less financing fees of \$500,000. The private placement financing with U.S. institutional investors is comprised of three tranches of Senior U.S. unsecured notes, with a weighted average maturity of 4.4 years and a weighted average interest rate of 4.57% (4.57% in 2014). The Senior U.S. unsecured notes contain covenants that require the Company to maintain certain financial ratios (Note 32). As at September 30, 2015, the Company was in compliance with these covenants.
- As at September 30, 2015, an amount of \$1,125,369,000 was drawn, less financing fees of \$882,000. The private placement is comprised of four tranches of Senior U.S. unsecured notes and one tranche of Senior euro unsecured note, with a weighted average maturity of 6.9 years and a weighted average interest rate of 3.62% (3.62% in 2014). The Senior unsecured notes contain covenants that require the Company to maintain certain financial ratios (Note 32). As at September 30, 2015, the Company was in compliance with these covenants.
- As at September 30, 2015, an amount of \$129,385,000 was drawn, less financing fees of \$163,000. The unsecured committed term loan credit facility expires on May 2016. This facility bears interest at Bankers' acceptance and LIBOR; plus a variable margin that is determined based on the Company's leverage ratio. As at September 30, 2015, the margin paid was 1.25% for Banker's acceptance and LIBOR and the weighted average interest was 2.05% (2.76% in 2014). The unsecured committed term loan credit facility contains covenants that require the Company to maintain certain financial ratios (Note 32). As at September 30, 2015, the Company was in compliance with these covenants.

During the year ended September 30, 2015, the Company repaid in advance, without penalty, a portion of the May 2016 maturing tranche of the unsecured committed term loan credit facility for a total amount of \$879,669,000. Following these repayments, the Company settled related floating-to-fixed interest rate swaps with a notional amount of \$265,400,000 and related floating-to-floating cross currency swaps with a notional amount of \$859,070,000 (Note 31). On October 1, 2015, the Company settled, with no material impact, a floating-to-fixed interest rate swap with a notional amount of \$109,270,000 following the repayment of a portion of the unsecured committed term loan credit facility on September 29, 2015.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

14. Long-term debt (continued)

Principal repayments on long-term debt, excluding fair value hedges and financing fees, over the forthcoming years are as follows:

| | \$ |
|--|-----------|
| Less than one year | 199,618 |
| Between one and two years | 159,330 |
| Between two and five years | 496,237 |
| Beyond five years | 1,211,537 |
| Total principal payments on long-term debt | 2,066,722 |

| Minimum finance lease payments are as follows: | Principal | Interest | Payment |
|--|-----------|----------|---------|
| | \$ | \$ | \$ |
| Less than one year | 31,451 | 1,268 | 32,719 |
| Between one and two years | 13,875 | 617 | 14,492 |
| Between two and five years | 10,022 | 513 | 10,535 |
| Beyond five years | 1,822 | 47 | 1,869 |
| Total minimum finance lease payments | 57,170 | 2,445 | 59,615 |

15. Other long-term liabilities

| | As at September 30, 2015 | As at September 30, 2014 |
|---|-----------------------------|--------------------------|
| | \$ | \$ |
| Deferred revenue | 167,576 | 151,989 |
| Estimated losses on revenue-generating contracts ¹ | 4,431 | 42,804 |
| Deferred compensation plan liabilities (Note 17) | 40,940 | 34,620 |
| Deferred rent | 56,165 | 67,169 |
| Other | 8,111 | 11,805 |
| | 277,223 | 308,387 |

The current portion of estimated losses on revenue-generating contracts included in accounts payable and accrued liabilities is \$51,008,000 as at September 30, 2015 (\$84,747,000 at September 30, 2014).

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

16. Income taxes

| | Year ended September 30 | |
|--|-------------------------|----------|
| | 2015 | 2014 |
| | \$ | \$ |
| Current income tax expense | | |
| Current income tax expense in respect of the current year | 302,813 | 250,403 |
| Adjustments recognized in the current year in relation to the income tax expense of prior years | (13,539) | (33,956) |
| Total current income tax expense | 289,274 | 216,447 |
| Deferred income tax expense | | |
| Deferred income tax expense relating to the origination and reversal of temporary differences | 76,953 | 60,488 |
| Deferred income tax expense (recovery) relating to changes in tax rates | 1,456 | (1,520) |
| Adjustments recognized in the current year in relation to the deferred income tax expense of prior years | (901) | 23,948 |
| Recognition of previously unrecognized temporary differences | (15,790) | (28,556) |
| Total deferred income tax expense | 61,718 | 54,360 |
| Total income tax expense | 350,992 | 270,807 |

The Company's effective income tax rate on income from continuing operations differs from the combined Federal and Provincial Canadian statutory tax rate as follows:

| | Year ended September 30 | |
|---|-------------------------|-------|
| | 2015 | 2014 |
| | % | % |
| Company's statutory tax rate | 26.9 | 26.9 |
| Effect of foreign tax rate differences | 0.3 | (0.3) |
| Final determination from agreements with tax authorities and expirations of statutes of limitations | (1.1) | (0.9) |
| Non-deductible and tax exempt items | 0.5 | 0.2 |
| Recognition of previously unrecognized temporary differences | (1.2) | (2.5) |
| Effect of integration-related costs | _ | (0.1) |
| Minimum income tax charge | 0.9 | 0.8 |
| Impact on future tax assets and liabilities resulting from tax rate changes | 0.1 | (0.1) |
| Effective income tax rate | 26.4 | 24.0 |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

16. Income taxes (continued)

The continuity of deferred income tax balances is as follows:

| | As at September 30, 2014 | Recognized in earnings | Recognized in other comprehensive income | Recognized in equity | Foreign currency translation adjustment and other | As at September 30, 2015 |
|---|--------------------------------|------------------------|---|----------------------|--|--------------------------------|
| | | \$ | \$ | \$ | \$ | \$ |
| Accounts payable, accrued liabilities and other long-term liabilities | 79,971 | (14,397) | _ | _ | 7,909 | 73,483 |
| Tax benefits on losses carried forward | 269,134 | (58,650) | _ | _ | 13,913 | 224,397 |
| Accrued compensation | 57,406 | (7,846) | _ | (386) | 8,265 | 57,439 |
| Retirement benefits obligations | 35,315 | (3,267) | (519) | _ | 962 | 32,491 |
| Allowance for doubtful accounts | 3,827 | 210 | _ | _ | 363 | 4,400 |
| PP&E, contract costs, intangible assets and other long-term assets | (160,592) | 27,278 | _ | _ | (12,406) | (145,720) |
| Work in progress | (56,068) | (1,992) | _ | _ | (10,107) | (68,167) |
| Goodwill | (46,757) | 211 | _ | _ | (8,261) | (54,807) |
| Refundable tax credits on salaries | (17,966) | (3,165) | _ | _ | _ | (21,131) |
| Cash flow hedges | (2,417) | (33) | (11,176) | _ | (435) | (14,061) |
| Other liabilities | 5,591 | (67) | (2,578) | _ | (826) | 2,120 |
| Deferred income taxes, net | 167,444 | (61,718) | (14,273) | (386) | (623) | 90,444 |

| | As at September 30, 2013 | Recognized in earnings | Recognized in other comprehensive income | Recognized in equity | Foreign currency translation adjustment and other | As at September 30, 2014 |
|---|--------------------------------|------------------------|---|----------------------|--|--------------------------------|
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Accounts payable, accrued liabilities and other long-term liabilities | 69,497 | 6,685 | _ | _ | 3,789 | 79,971 |
| Tax benefits on losses carried forward | 300,536 | (44,065) | _ | _ | 12,663 | 269,134 |
| Accrued compensation | 68,908 | (5,356) | _ | (9,542) | 3,396 | 57,406 |
| Retirement benefits obligations | 21,958 | 726 | 12,940 | _ | (309) | 35,315 |
| Allowance for doubtful accounts | 5,274 | (1,445) | _ | _ | (2) | 3,827 |
| PP&E, contract costs, intangible assets and other long-term assets | (150,418) | (2,432) | _ | _ | (7,742) | (160,592) |
| Work in progress | (43,217) | (9,762) | _ | _ | (3,089) | (56,068) |
| Goodwill | (41,326) | (2,798) | _ | _ | (2,633) | (46,757) |
| Refundable tax credits on salaries | (21,821) | 3,855 | _ | _ | _ | (17,966) |
| Cash flow hedges | 4,173 | (1,424) | (5,247) | _ | 81 | (2,417) |
| Other liabilities | (676) | 1,656 | 2,182 | _ | 2,429 | 5,591 |
| Deferred income taxes, net | 212,888 | (54,360) | 9,875 | (9,542) | 8,583 | 167,444 |

The deferred income taxes are presented as follows in the consolidated balance sheets:

| | As at September 30, 2015 | As at September 30, 2014 |
|--------------------------|-----------------------------|-----------------------------|
| | \$ | \$ |
| Deferred tax assets | 261,431 | 323,416 |
| Deferred tax liabilities | (170,987) | (155,972) |
| | 90,444 | 167,444 |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

16. Income taxes (continued)

As at September 30, 2015, the Company had \$1,104,894,000 (\$1,339,836,000 as at September 30, 2014) in operating tax losses carried forward, of which \$131,980,000 (\$152,700,000 as at September 30, 2014) expire at various dates up to 2032 and \$972,914,000 (\$1,187,136,000 as at September 30, 2014) have no expiry dates. The Company recognized a deferred tax asset of \$267,350,000 (\$331,650,000 as at September 30, 2014) on the losses carried forward and recognized a valuation allowance of \$48,653,000 (\$62,516,000 as at September 30, 2014). The resulting net deferred tax asset of \$218,697,000 (\$269,134,000 as at September 30, 2014) is the amount that is more likely than not to be realized, based on deferred tax liabilities reversal and future taxable profits. The unrecognized losses amounted to \$167,100,000 (\$233,100,000 as at September 30, 2014).

As at September 30, 2015, the Company had \$663,275,000 (\$378,658,000 as at September 30, 2014) in non-operating tax losses carried forward that have no expiry dates. The Company recognized a deferred tax asset of \$130,903,000 (\$81,484,000 as at September 30, 2014) on the losses carried forward and recognized a valuation allowance of \$125,203,000 (\$81,484,000 as at September 30, 2014). The resulting net deferred tax asset of \$5,700,000 (\$nil as at September 30, 2014) is the amount that is more likely than not to be realized, based on deferred tax liabilities reversal and future taxable profits. The unrecognized losses amounted to \$634,800,000 (\$378,700,000 as at September 30, 2014).

As at September 30, 2015, the Company has not recorded deferred tax liabilities on undistributed earnings of its foreign subsidiaries when they are considered indefinitely reinvested, unless it is probable that these temporary differences will reverse. Upon distribution of these earnings in the form of dividends or otherwise, the Company may be subject to taxes. The temporary differences associated with investments in foreign subsidiaries for which a deferred tax liability has not been recognized amounted to \$2,031,729,000 (\$1,434,101,000 as at September 30, 2014).

The cash and cash equivalents held by foreign subsidiaries were \$263,607,000 as at September 30, 2015 (\$356,147,000 as at September 30, 2014). The tax implications and impact related to its repatriation will not materially affect the Company's liquidity.

The United Kingdom Finance Bill 2015-16 which includes the reduction in the U.K. corporate tax rate from 20% to 19%, effective April 1, 2017 and from 19% to 18%, effective April 1, 2020 was released and became substantively enacted on October 26, 2015. As a result, the Company will incur an additional income tax expense for an amount of approximately \$6,000,000 resulting from the revaluation of its deferred tax assets.

17. Employee benefits

The Company operates various post-employment plans, including defined benefit and defined contribution pension plans as well as other benefit plans for its employees.

DEFINED BENEFIT PLANS

The Company operates defined benefit pension plans primarily for the benefit of employees in U.K., Germany, France, with smaller plans in other countries. The benefits are based on pensionable salary and years of service. U.K. and Germany plans are funded with the assets held in separate funds. The plan in France is unfunded.

The defined benefit plans expose the Company to interest risk, inflation risk, longevity risk, currency risk and market investment risk.

The following description focuses mainly on plans registered in U.K., Germany and France.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

17. Employee benefits (continued)

DEFINED BENEFIT PLANS (CONTINUED)

U.K.

In U.K., the Company has three defined benefit pension plans, CMG U.K. Pension Scheme, Logica U.K. Pension & Life Assurance Scheme and Logica Defined Benefit Pension Plan.

The CMG U.K. Pension Scheme is closed to new members and is closed to further accrual of rights for existing members. The Logica U.K. Pension & Life Assurance Scheme is still open but only for employees who come from the civil service with protected pensions. Logica Defined Benefit Pension Plan was created to mirror the Electricity Industry pension scheme and was created for employees that worked for National Grid and Welsh Water with protected benefits.

Both the Logica U.K. Pension & Life Assurance Scheme and Logica Defined Benefit Pension Plan are employer and employee based contribution plans.

The trustees are the custodians of the defined benefit pension plans and are responsible for the plan administration, including investment strategies. The trustees review periodically the investment and the asset allocation policies. As such, CMG U.K. Pension Scheme policy is to target an allocation of 35% to return-seeking assets such as equities and 65% towards a mixture of assets such as bonds and liability-driven investments such as investment funds; Logica Defined Benefit Pension plan policy is to invest 25% of the Plan's assets in equities and 75% in bonds; Logica U.K. Pension & Life Assurance Scheme target is to invest 20% of the Scheme's assets in equities and 80% in bonds.

U.K. Pensions Act 2004 requires that full formal actuarial valuations are carried out at least every three years to determine the contributions that the Company should pay in order for the plan to meet its statutory objective, taking into account the assets already held. In the interim years, the trustees need to obtain estimated funding updates unless the scheme has less than 100 members in total.

The latest funding actuarial valuations of the CMG U.K. Pension Scheme as well as the Logica U.K. Pension & Life Assurance Scheme are being performed as at September 2015 and the results are expected to be available by the end of the 2016 calendar year. In the meantime, the Company continues to contribute to the CMG U.K. Pension Scheme in line with the last funding actuarial valuation, the quarterly payments of \$3,645,000 to cover the deficit and approximately \$405,000 to cover administration expenses.

The latest funding actuarial valuation for the Logica Defined Benefit Pension Plan was performed in June 2014 and reported a deficit of \$3,645,000. To eliminate this funding shortfall, the Company will contribute the monthly payments of \$122,000 for a period of 18 months and \$12,000 to cover administration expenses. During the year ended September 30, 2015, the Company contributed in line with the previous actuarial valuation monthly payments of \$113,000 to cover the deficit and approximately \$11,000 to cover administration expenses.

Germany

In Germany, the Company has numerous defined benefit pension plans which are all closed to new members. In the majority of the plans, upon retirement of employees, the benefits are in the form of a monthly pension and in a few plans, the employees will receive an indemnity in the form of a lump-sum payment. About half of the plans are bound by the former works council agreements. There are no mandatory funding requirements. The plans are funded by the contributions made by the Company. In some plans, insurance policies are taken out to fund retirement benefit plans. These do not qualify as plan assets and are presented as reimbursement rights.

France

In France, the retirement indemnities are provided in accordance with the Labor Code. Upon retirement, employees will receive an indemnity (depending on the salary and seniority in the Company) in the form of a lump-sum payment.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

17. Employee benefits (continued)

DEFINED BENEFIT PLANS (CONTINUED)

The following table presents amounts for post-employment benefits plans included in the consolidated balance sheets:

| As at September 30, 2015 | U.K. | Germany | France | Other | Total |
|---|----------------------|--------------------|-------------|---|----------------------|
| | \$ | \$ | \$ | \$ | \$ |
| Defined benefit obligations | (753,583) | (82,380) | (49,603) | (48,727) | (934,293) |
| Fair value of plan assets Fair value of reimbursement rights Net liability recognized in the balance sheet Presented as: Other long-term assets (Note 10) Insurance contracts held to fund defined benefit pension and life assurance arrangements - reimbursement rights Retirement benefits assets | 726,224 | 12,046 | _ | 15,056 | 753,326 |
| | (27,359) | (70,334) | (49,603) | (33,671) | (180,967) |
| Fair value of reimbursement rights | _ | 23,074 | _ | 1,151 | 24,225 |
| Net liability recognized in the balance sheet | (27,359) | (47,260) | (49,603) | (32,520) | (156,742) |
| Presented as: | | | | | |
| Other long-term assets (Note 10) | | | | | |
| benefit pension and life assurance | _ | 23,074 | _ | 1,151 | 24,225 |
| Retirement benefits assets | 9,096 | _ | _ | _ | 9,096 |
| Retirement benefits obligations | (36,455) | (70,334) | (49,603) | (33,671) | (190,063) |
| | (27,359) | (47,260) | (49,603) | (32,520) | (156,742) |
| As at September 30, 2014 | U.K. | Germany | France | Other | Total |
| Defined benefit abligations | (642.957) | (79.025) | \$ (42.540) | • | (012.002) |
| Defined benefit obligations Fair value of plan assets | (643,857) 601,313 | (78,035) 11,582 | (42,540) | , , , | (813,802) 638,786 |
| Fall value of plair assets | (42,544) | (66,453) | (42,540) | · · · · · · · · · · · · · · · · · · · | (175,016) |
| Fair value of reimbursement rights | (42,544) | 21,418 | (42,540) | , , , | (175,016) |
| Net liability recognized in the balance sheet | (42,544) | (45,035) | (42,540) | | (152,601) |
| - Net liability recognized in the balance sheet | (42,544) | (43,033) | (42,540) | (22,402) | (132,001) |
| Presented as: | | | | | |
| Other long-term assets (Note 10) | | | | | |
| Insurance contracts held to fund defined benefit pension and life assurance arrangements - reimbursement rights | _ | 21,418 | _ | 997 | 22,415 |
| Retirement benefits assets | 8,737 | _ | _ | _ | 8,737 |
| Retirement benefits obligations | (51,281) | (66,453) | (42,540) | \$ (48,727) 15,056 (33,671) 1,151 (32,520) 1,151 — (33,671) (32,520) Other \$ (49,370) 25,891 (23,479) 997 (22,482) | (183,753) |
| | (42,544) | (45,035) | (42,540) | (22,482) | (152,601) |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

17. Employee benefits (continued)

DEFINED BENEFIT PLANS (CONTINUED)

| Defined benefit obligations | U.K. | Germany | France | Other | Total |
|--|----------|---------|---------|----------|----------|
| | \$ | \$ | \$ | \$ | \$ |
| As at September 30, 2014 | 643,857 | 78,035 | 42,540 | 49,370 | 813,802 |
| Obligations extinguished on settlement | _ | _ | _ | (15,201) | (15,201) |
| Settlement gain | _ | _ | _ | (1,819) | (1,819) |
| Current service cost | 1,102 | 938 | 3,253 | 3,303 | 8,596 |
| Interest cost | 25,883 | 1,936 | 1,005 | 1,875 | 30,699 |
| Actuarial losses (gains) due to change in financial assumptions ¹ | 14,421 | 1,206 | (2,884) | 4,134 | 16,877 |
| Actuarial losses due to change in demographic assumptions ¹ | 5,496 | _ | 4,556 | 1,568 | 11,620 |
| Actuarial losses (gains) due to experience ¹ | 2,120 | (2,328) | (928) | 1,171 | 35 |
| Past service cost | _ | _ | (343) | (103) | (446) |
| Plan participant contributions | 196 | _ | _ | 143 | 339 |
| Benefits paid from the plan | (15,380) | (448) | _ | (925) | (16,753) |
| Benefits paid directly by employer | _ | (1,732) | (152) | (1,647) | (3,531) |
| Foreign currency translation adjustment ¹ | 75,888 | 4,773 | 2,556 | 6,858 | 90,075 |
| As at September 30, 2015 | 753,583 | 82,380 | 49,603 | 48,727 | 934,293 |
| Defined benefit obligation of unfunded plans | _ | _ | 49,603 | 26,891 | 76,494 |
| Defined benefit obligation of funded plans | 753,583 | 82,380 | _ | 21,836 | 857,799 |
| As at September 30, 2015 | 753,583 | 82,380 | 49,603 | 48,727 | 934,293 |

¹ Amounts recognized in other comprehensive income.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

17. Employee benefits (continued)

DEFINED BENEFIT PLANS (CONTINUED)

| Defined benefit obligations | U.K. | Germany | France | Other \$ 434,783 (383,816) (8,449) 2,998 2,541 3,304 (48) (1,117) — 245 (2,147) (974) 2,050 | Total |
|---|----------|---------|--------|---|-----------|
| | \$ | \$ | \$ | \$ | \$ |
| As at September 30, 2013 | 521,505 | 64,655 | 29,970 | 434,783 | 1,050,913 |
| Obligations extinguished on settlement | _ | _ | _ | (383,816) | (383,816) |
| Settlement gain | _ | _ | _ | (8,449) | (8,449) |
| Current service cost | 1,103 | 864 | 2,805 | 2,998 | 7,770 |
| Interest cost | 24,495 | 2,336 | 1,099 | 2,541 | 30,471 |
| Actuarial losses due to change in financial assumptions ¹ | 42,766 | 11,491 | 6,929 | 3,304 | 64,490 |
| Actuarial gains due to change in demographic assumptions ¹ | _ | _ | _ | (48) | (48) |
| Actuarial losses (gains) due to experience ¹ | 16,531 | (194) | 2,211 | (1,117) | 17,431 |
| Past service cost | _ | _ | (128) | _ | (128) |
| Plan participant contributions | 228 | 52 | _ | 245 | 525 |
| Benefits paid from the plan | (11,789) | (403) | _ | (2,147) | (14,339) |
| Benefits paid directly by employer | _ | (1,427) | (495) | (974) | (2,896) |
| Foreign currency translation adjustment ¹ | 49,018 | 661 | 149 | 2,050 | 51,878 |
| As at September 30, 2014 | 643,857 | 78,035 | 42,540 | 49,370 | 813,802 |
| Defined benefit obligation of unfunded plans | _ | _ | 42,540 | 18,736 | 61,276 |
| Defined benefit obligation of funded plans | 643,857 | 78,035 | _ | 30,634 | 752,526 |
| As at September 30, 2014 | 643,857 | 78,035 | 42,540 | 49,370 | 813,802 |

Amounts recognized in other comprehensive income.

Settlement

During the year ended September 30, 2014, the defined benefit pension plan Stichting Pensioenfonds CMG in Netherlands was settled as the Company signed an agreement with an insurance company to cover residual benefits and was no longer exposed to risks in respect of this plan. The obligations and assets extinguished on settlement amounted to \$366,311,000.

In Norway, a defined benefit plan was terminated and replaced by a defined contribution plan in 2014. The plan settled when each member received an individual insurance paid up policy. The obligations and assets extinguished on settlement amounted to \$17,505,000 and the Company recorded a settlement gain of \$8,449,000.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

17. Employee benefits (continued)

DEFINED BENEFIT PLANS (CONTINUED)

| Plan assets and reimbursement rights | U.K. | Germany | France | \$ 26,888 (15,201) 1,204 1,863 376 143 (925) (1,214) (6) 3,079 | Total |
|---|----------|---------|--------|--|----------|
| | \$ | \$ | \$ | \$ | \$ |
| As at September 30, 2014 | 601,313 | 33,000 | _ | 26,888 | 661,201 |
| Assets distributed on settlement | _ | _ | _ | (15,201) | (15,201) |
| Interest income on plan assets | 24,287 | 818 | _ | 1,204 | 26,309 |
| Employer contributions | 17,975 | 2,191 | 152 | 1,863 | 22,181 |
| Return on assets excluding interest income ¹ | 27,586 | 84 | _ | 376 | 28,046 |
| Plan participants contributions | 196 | _ | _ | 143 | 339 |
| Benefits paid from the plan | (15,380) | (1,154) | _ | (925) | (17,459) |
| Benefits paid directly by employer | _ | (1,732) | (152) | (1,214) | (3,098) |
| Administration expenses paid from the plan | (2,161) | _ | _ | (6) | (2,167) |
| Foreign currency translation adjustment ¹ | 72,408 | 1,913 | _ | 3,079 | 77,400 |
| As at September 30, 2015 | 726,224 | 35,120 | _ | 16,207 | 777,551 |
| Plan assets | 726,224 | 12,046 | _ | 15,056 | 753,326 |
| Reimbursement rights | _ | 23,074 | _ | 1,151 | 24,225 |
| As at September 30, 2015 | 726,224 | 35,120 | _ | 16,207 | 777,551 |

| Plan assets and reimbursement rights | U.K. | Germany | France | Other | Total |
|---|----------|---------|--------|-----------|-----------|
| | \$ | \$ | \$ | \$ | \$ |
| As at September 30, 2013 | 491,717 | 30,773 | _ | 405,359 | 927,849 |
| Assets distributed on settlement | _ | _ | _ | (383,816) | (383,816) |
| Interest income on plan assets | 23,430 | 1,123 | _ | 1,635 | 26,188 |
| Employer contributions | 17,396 | 2,031 | 495 | 4,251 | 24,173 |
| Return on assets excluding interest income ¹ | 35,646 | 597 | _ | (521) | 35,722 |
| Plan participants contributions | 228 | 52 | _ | 245 | 525 |
| Benefits paid from the plan | (11,789) | (403) | _ | (2,147) | (14,339) |
| Benefits paid directly by employer | _ | (1,427) | (495) | (457) | (2,379) |
| Administration expenses paid from the plan | (1,566) | _ | _ | (6) | (1,572) |
| Foreign currency translation adjustment ¹ | 46,251 | 254 | _ | 2,345 | 48,850 |
| As at September 30, 2014 | 601,313 | 33,000 | _ | 26,888 | 661,201 |
| Plan assets | 601,313 | 11,582 | _ | 25,891 | 638,786 |
| Reimbursement rights | _ | 21,418 | _ | 997 | 22,415 |
| As at September 30, 2014 | 601,313 | 33,000 | _ | 26,888 | 661,201 |

¹ Amounts recognized in other comprehensive income.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

17. Employee benefits (continued)

DEFINED BENEFIT PLANS (CONTINUED)

The plan assets at the end of the year consist of:

| As at September 30, 2015 | U.K. | Germany | France | Other | Total |
|--------------------------|---------|---------|--------|---|---------|
| | \$ | \$ | \$ | \$ | \$ |
| Quoted equities | 180,891 | _ | _ | _ | 180,891 |
| Quoted bonds | 331,677 | _ | _ | 141 | 331,818 |
| Property | 37,740 | _ | _ | _ | 37,740 |
| Cash | 43,490 | _ | _ | 10 | 43,500 |
| Other ¹ | 132,426 | 12,046 | _ | \$ — 141 — 10 14,905 15,056 | 159,377 |
| | 726,224 | 12,046 | _ | 15,056 | 753,326 |
| | | | | | |
| As at Contambar 20, 2014 | II K | Cormony | France | Othor | Total |

| As at September 30, 2014 | U.K. | Germany | France | Other | Total |
|--------------------------|--------------|---------|--------|---------------------------------|---------|
| | \$ | \$ | \$ | \$ | \$ |
| Quoted equities | 216,044 | _ | _ | 190 | 216,234 |
| Quoted bonds | 352,305 | _ | _ | 9,543 | 361,848 |
| Property | 29,897 | _ | _ | 1,371 | 31,268 |
| Cash | 3,067 | _ | _ | 215 | 3,282 |
| Other ¹ | _ | 11,582 | _ | 9,543 1,371 215 14,572 | 26,154 |
| | 601,313 | 11,582 | _ | 25,891 | 638,786 |

Other is mainly composed of various insurance policies and quoted investment funds to cover some of the defined benefit obligations.

Plan assets do not include any ordinary shares of the Company, property occupied by the Company or any other assets used by the Company.

The following table summarizes the expense¹ recognized in the consolidated statements of earnings:

| | Year ende | ed September 30 |
|--|-----------|-----------------|
| | 2015 | 2014 |
| | \$ | \$ |
| Current service cost | 8,596 | 7,770 |
| Settlement gain | (1,819) | (8,449) |
| Past service cost | (446) | (128) |
| Net interest on net defined benefit liability or asset | 4,390 | 4,283 |
| Administration expenses | 2,167 | 1,572 |
| | 12,888 | 5,048 |

The expense was presented as costs of services, selling and administrative for an amount of \$6,331,000 and as finance costs for an amount of \$6,557,000 (presented as a recovery of costs of services, selling and administrative for an amount of \$807,000 and finance costs for an amount of \$5,855,000, for the year ended September 30, 2014).

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

17. Employee benefits (continued)

DEFINED BENEFIT PLANS (CONTINUED)

Actuarial assumptions

The following are the principal actuarial assumptions at the reporting date (expressed as weighted averages). The assumed discount rates, future salary and pension increases, inflation rates and mortality all have a significant effect on the accounting valuation.

| ature salary increases ture pension increases ation at September 30, 2014 | U.K. | Germany | France | Other |
|---|------|---------|--------|-------|
| | % | % | % | % |
| Discount rate | 3.78 | 2.40 | 2.40 | 4.93 |
| Future salary increases | 3.27 | 2.50 | 3.14 | 4.66 |
| Future pension increases | 3.21 | 2.00 | _ | _ |
| Inflation | 3.27 | 2.00 | 2.00 | 3.29 |
| nflation As at September 30, 2014 | U.K. | Germany | France | Other |
| | % | % | % | % |
| Discount rate | 3.85 | 2.50 | 2.50 | 4.20 |
| Future salary increases | 3.25 | 2.50 | 4.05 | 5.50 |
| Future pension increases | 3.10 | 1.80 | _ | _ |
| Inflation | 3.25 | 2.00 | 2.00 | 2.90 |

The average longevity over 65 of a member presently at age 45 and 65 are as follows:

| As at September 30, 2015 | U.K. | Germany |
|---|------|---------|
| | (in | years) |
| Longevity at age 65 for current members | | |
| Males | 22.4 | 19.0 |
| Females | 24.4 | 23.0 |
| Longevity at age 45 for current members | | |
| Males | 24.1 | 22.0 |
| Females | 26.3 | 26.0 |
| As at September 30, 2014 | U.K. | Germany |
| | (ir | years) |
| Longevity at age 65 for current members | | |
| Males | 22.4 | 19.0 |
| Females | 23.8 | 23.0 |
| Longevity at age 45 for current members | | |
| Males | 24.4 | 22.0 |
| Females | 25.9 | 25.4 |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

17. Employee benefits (continued)

DEFINED BENEFIT PLANS (CONTINUED)

Actuarial assumptions (continued)

Assumptions regarding future mortality are set based on actuarial advice in accordance with published statistics and experience in each country. Mortality assumptions for the most significant countries are based on the following post-retirement mortality tables for the year ended September 30, 2015: (1) U.K.: 100% S2PxA (year of birth) plus CMI_2014 projections with 1.25% p.a. minimum long term improvement rate, (2) Germany: Heubeck RT2005G (3) and France: INSEE TVTD 2008-2010.

The following table shows the sensitivity of the defined benefit obligations to changes in the principal actuarial assumptions:

| As at September 30, 2015 | U.K. | Germany | France |
|---|----------|---------|---------|
| | \$ | \$ | \$ |
| Increase of 0.25% in the discount rate | (32,458) | (2,832) | (2,154) |
| Decrease of 0.25% in the discount rate | 34,580 | 2,990 | 2,275 |
| Salary increase of 0.25% | 759 | 58 | 2,274 |
| Salary decrease of 0.25% | (747) | (57) | (2,163) |
| Pension increase of 0.25% | 14,804 | 1,452 | _ |
| Pension decrease of 0.25% | (14,089) | (1,390) | _ |
| Increase of 0.25% in inflation | 25,155 | 1,452 | 2,274 |
| Decrease of 0.25% in inflation | (23,829) | (1,390) | (2,163) |
| Increase of one year in life expectancy | 17,627 | 2,145 | 395 |
| Decrease of one year in life expectancy | (17,656) | (1,927) | (426) |
| As at September 30, 2014 | U.K. | Germany | France |
| | \$ | \$ | \$ |
| Increase of 0.25% in the discount rate | (28,480) | (2,757) | (1,849) |

| As at September 30, 2014 | U.N. | Germany | 1 Tallice |
|---|----------|---------|-----------|
| | \$ | \$ | \$ |
| Increase of 0.25% in the discount rate | (28,480) | (2,757) | (1,849) |
| Decrease of 0.25% in the discount rate | 30,292 | 2,913 | 1,952 |
| Salary increase of 0.25% | 931 | 642 | 1,999 |
| Salary decrease of 0.25% | (913) | (568) | (1,900) |
| Pension increase of 0.25% | 8,759 | 1,120 | _ |
| Pension decrease of 0.25% | (9,248) | (1,081) | _ |
| Increase of 0.25% in inflation | 22,873 | 1,152 | 1,999 |
| Decrease of 0.25% in inflation | (21,707) | (1,098) | (1,900) |
| Increase of one year in life expectancy | 15,039 | 2,482 | 250 |
| Decrease of one year in life expectancy | (15,124) | (2,517) | (264) |

The sensitivity analysis above have been based on a method that extrapolates the impact on the defined benefit obligation as a result of reasonable changes in key assumptions occurring at the end of the year.

The weighted average durations of the defined benefit obligations are as follows:

| | Year ended S | Year ended September 30 | |
|---------|--------------|-------------------------|--|
| | 2015 | 2014 | |
| | (in ye | ears) | |
| U.K. | 19 | 19 | |
| Germany | 15 | 15 | |
| France | 18 | 18 | |
| Other | 14 | 14 | |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

17. Employee benefits (continued)

DEFINED BENEFIT PLANS (CONTINUED)

The Company expects to contribute \$23,524,000 to defined benefit plans during the next year, of which \$19,383,000 relates to the U.K. plans, and \$4,141,000 relating to the other plans. The contributions will include new benefit accruals and deficit recovery payments.

DEFINED CONTRIBUTION PLANS

The Company also operates defined contribution retirement plans. In some countries, contributions are made into state pension plans. The pension cost for defined contribution plans amounted to \$211,405,000 in 2015 (\$217,980,000 in 2014).

In addition, in Sweden the Company contributes to a multi-employer plan, Alecta SE pension plan, which is a defined benefit pension plan. This pension plan is classified as a defined contribution plan as sufficient information is not available to use defined benefit accounting. Alecta lacks the possibility of establishing an exact distribution of assets and provisions to the respective employers. The Company's proportion of the total contributions to the plan is 0.71% and the Company's proportion of the total number of active members in the plan is 0.61%.

Alecta uses a collective funding ratio to determine the surplus or deficit in the pension plan. Any surplus or deficit in the plan will affect the amount of future contributions payable. The collective funding is the difference between Alecta's assets and the commitments to the policy holders and insured individuals. The collective solvency is normally allowed to vary between 125% and 155%, with the target being 140%. At September 30, 2015, Alecta's collective funding ratio was 148% (146% in 2014). The plan expense was \$38,052,000 in 2015 (\$45,044,000 in 2014). The Company expects to contribute \$36,012,000 to the plan during the next year.

OTHER BENEFIT PLANS

The Company maintains deferred compensation plans covering some of its U.S. and Germany management as well as long service leave plans for its Australia employees. Some of the plans include assets that will be used to fund the liabilities. As at September 30, 2015, the deferred compensation liability totaled \$40,940,000 (\$34,620,000 as at September 30, 2014) and the deferred compensation assets totaled \$38,238,000 (\$31,151,000 as at September 30, 2014).

For the deferred compensation plan in U.S., a trust was established so that the plan assets could be segregated; however, the assets are subject to the Company's general creditors in the case of bankruptcy. The assets composed of investments vary with employees' contributions and changes in the value of the investments. The change in liabilities associated with the plan is equal to the change of the assets. The assets in the trust and the associated liabilities totaled \$37,439,000 as at September 30, 2015 (\$31,151,000 as at September 30, 2014).

The deferred compensation plans assets and liabilities are presented in long-term financial assets and other long-term liabilities, respectively.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

18. Accumulated other comprehensive income

| | As at September 30, 2015 | As at September 30, 2014 |
|---|--------------------------|--------------------------|
| | \$ | \$ |
| Items that will be reclassified subsequently to net earnings: | | |
| Net unrealized gains on translating financial statements of foreign operations, net of accumulated income tax expense of \$72,873 as at September 30, 2015 (\$31,986 as at September 30, 2014) | 1,111,339 | 511,689 |
| Net losses on derivative financial instruments and on translating long-term debt designated as hedges of net investments in foreign operations, net of accumulated income tax recovery of \$75,316 as at September 30, 2015 (\$37,024 as at September 30, 2014) | (485,245) | (238,583) |
| Net unrealized gains on cash flow hedges, net of accumulated income tax expense of \$13,732 as at September 30, 2015 (\$2,162 as at September 30, 2014) | 32,228 | 14,520 |
| Net unrealized gains on available-for-sale investments, net of accumulated income tax expense of \$925 as at September 30, 2015 (\$942 as at September 30, 2014) | 2,718 | 2,576 |
| Items that will not be reclassified subsequently to net earnings: | | |
| Net remeasurement losses on defined benefit plans, net of accumulated income tax recovery of \$19,820 as at September 30, 2015 (\$18,728 as at September 30, 2014) | (62,814) | (61,578) |
| | 598,226 | 228,624 |

For the year ended September 30, 2015, \$9,092,000 of the net unrealized gains previously recognized in other comprehensive income, net of income tax expense of \$4,101,000, were reclassified to net earnings for derivative financial instruments designated as cash flow hedges (\$22,000 of the net unrealized gains net of income tax expense of \$133,000 for the year ended September 30, 2014).

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

19. Capital stock

Authorized, an unlimited number without par value:

First preferred shares, carrying one vote per share, ranking prior to second preferred shares, Class A subordinate shares and Class B shares with respect to the payment of dividends;

Second preferred shares, non-voting, ranking prior to Class A subordinate shares and Class B shares with respect to the payment of dividends;

Class A subordinate shares, carrying one vote per share, participating equally with Class B shares with respect to the payment of dividends and convertible into Class B shares under certain conditions in the event of certain takeover bids on Class B shares;

Class B shares, carrying ten votes per share, participating equally with Class A subordinate shares with respect to the payment of dividends and convertible at any time at the option of the holder into Class A subordinate shares.

For 2015 and 2014, the Class A subordinate and the Class B shares varied as follows:

| | Class A sub | Class A subordinate shares | | e shares Class B shares | | Total |
|--|-------------|----------------------------|------------|-------------------------|-------------|----------------|
| | Number | Carrying value | Number | Carrying value | Number | Carrying value |
| | | \$ | | \$ | _ | \$ |
| As at September 30, 2013 | 277,149,380 | 2,194,075 | 33,272,767 | 46,419 | 310,422,147 | 2,240,494 |
| Issued upon exercise of stock options ¹ | 4,999,544 | 83,305 | _ | _ | 4,999,544 | 83,305 |
| PSUs exercised ² | _ | 583 | _ | _ | _ | 583 |
| Repurchased and cancelled ³ | (2,837,360) | (56,077) | _ | _ | (2,837,360) | (56,077) |
| Purchased and held in trust ⁴ | _ | (23,016) | _ | _ | _ | (23,016) |
| Resale of shares held in trust ⁴ | _ | 908 | _ | _ | _ | 908 |
| As at September 30, 2014 | 279,311,564 | 2,199,778 | 33,272,767 | 46,419 | 312,584,331 | 2,246,197 |
| Issued upon exercise of stock options ¹ | 3,187,455 | 67,028 | _ | _ | 3,187,455 | 67,028 |
| PSUs exercised ² | _ | 8,668 | _ | _ | _ | 8,668 |
| Repurchased and cancelled ³ | (6,725,735) | (54,918) | _ | _ | (6,725,735) | (54,918) |
| Repurchased and not cancelled ³ | _ | (1,631) | _ | _ | _ | (1,631) |
| Purchased and held in trust ⁴ | _ | (11,099) | _ | _ | _ | (11,099) |
| As at September 30, 2015 | 275,773,284 | 2,207,826 | 33,272,767 | 46,419 | 309,046,051 | 2,254,245 |

The carrying value of Class A subordinate shares includes \$13,474,000 (\$18,380,000 in 2014), which corresponds to a reduction in contributed surplus representing the value of accumulated compensation costs associated with the stock options exercised during the year.

During the year ended September 30, 2015, the Company repurchased 6,925,735 Class A subordinate shares under the current NCIB for consideration of \$332,535,000 and the excess of the purchase price over the carrying value in the amount of \$275,986,000 was charged to retained earnings. As at September 30, 2015, 200,000 of the repurchased Class A subordinate shares with a carrying value of \$1,631,000 and a purchase value of \$9,466,000 were held by the Company and had been cancelled and paid subsequent to year-end (nil as at September 30, 2014).

During the year ended September 30, 2014, the Company repurchased 2,490,660 Class A subordinate shares from the Caisse de dépôt et de placement du Québec for cash consideration of \$100,000,000. The excess of the purchase price over the carrying value in the amount of \$46,675,000 was charged to retained earnings. In accordance with the requirements of TSX, the repurchased shares have been taken into account in calculating the annual aggregate limit that the Company was entitled to repurchase under the previous NCIB. In addition, during the year ended September 30, 2014, the Company repurchased 346,700 Class A subordinate shares under the previous NCIB for cash consideration of \$11,468,000 and the excess of the purchase price over the carrying value in the amount of \$8,716,000 was charged to retained earnings.

The trustee, in accordance with the terms of the PSU plan and a Trust Agreement, purchased 288,535 Class A subordinate shares of the Company on the open market for cash consideration of \$11,099,000 during the year ended September 30, 2015 (619,888 Class A subordinate shares for \$23,016,000 during the year ended September 30, 2014).

During the year ended September 30, 2015, the trustee did not sell any Class A subordinate shares that were held in trust. During the year ended September 30, 2014, the trustee sold on the open market 35,576 Class A subordinate shares that were held in trust. The excess of proceeds over the carrying value of the Class A subordinate shares, in the amount of \$482,000, resulted in an increase of contributed surplus.

During the year ended September 30, 2015, 316,857 PSUs were exercised (22,858 during the year ended September 30, 2014) with a recorded average fair value of \$8,668,000 (\$583,000 as at September 30, 2014) that was removed from contributed surplus. As at September 30, 2015, 1,719,827 Class A subordinate shares were held in trust under the PSU plan (1,748,149 as at September 30, 2014) (Note 20b).

On January 28, 2015, the Company's Board of Directors authorized the renewal of a Normal Course Bid ("NCIB") for the purchase of up to 19,052,207 Class A subordinate shares for cancellation on the open market through the TSX. The Class A subordinate shares are available for purchase commencing February 11, 2015, until no later than February 10, 2016, or on such earlier date when the Company completes its purchases or elects to terminate the NCIB.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

20. Share-based payments

a) Stock options

Under the Company's stock option plan, the Board of Directors may grant, at its discretion, stock options to purchase Class A subordinate shares to certain employees, officers and directors of the Company and its subsidiaries. The exercise price is established by the Board of Directors and is equal to the closing price of the Class A subordinate shares on the TSX on the day preceding the date of the grant. Stock options generally vest over four years from the date of grant conditionally upon achievement of objectives and must be exercised within a ten-year period, except in the event of retirement, termination of employment or death. As at September 30, 2015, 40,428,628 Class A subordinate shares have been reserved for issuance under the stock option plan.

The following table presents information concerning all outstanding stock options granted by the Company:

| | | 2015 | | 2014 |
|--------------------------------|-------------------|---|-------------------|---|
| | Number of options | Weighted average exercise price per share | Number of options | Weighted average exercise price per share |
| | | \$ | | \$ |
| Outstanding, beginning of year | 19,728,106 | 22.88 | 20,209,569 | 16.45 |
| Granted | 7,061,519 | 44.20 | 5,973,451 | 37.15 |
| Exercised | (3,187,455) | 16.80 | (4,999,544) | 12.99 |
| Forfeited | (2,972,778) | 35.85 | (1,438,920) | 26.45 |
| Expired | _ | _ | (16,450) | 7.85 |
| Outstanding, end of year | 20,629,392 | 29.23 | 19,728,106 | 22.88 |
| Exercisable, end of year | 10,612,717 | 18.55 | 8,890,504 | 14.13 |
| | | | | |

The weighted average share price at the date of exercise for share options exercised in 2015 was \$46.48 (\$37.78 in 2014).

The following table summarizes information about outstanding stock options granted by the Company as at September 30, 2015:

| | | Options outstanding | | Optio | ons exercisable |
|-------------------------|-------------------|---|---------------------------------------|-------------------|---------------------------------------|
| Range of exercise price | Number of options | Weighted average remaining contractual life (years) | Weighted average exercise price | Number of options | Weighted average exercise price |
| \$ | | | \$ | | \$ |
| 7.72 to 8.55 | 265,918 | 0.85 | 7.95 | 265,918 | 7.95 |
| 9.05 to 10.05 | 1,475,235 | 3.01 | 9.31 | 1,475,235 | 9.31 |
| 10.11 to 11.95 | 346,363 | 2.07 | 11.35 | 346,363 | 11.35 |
| 12.54 to 14.41 | 1,858,765 | 4.00 | 12.56 | 1,858,765 | 12.56 |
| 14.48 to 16.63 | 2,033,612 | 5.00 | 15.48 | 2,033,612 | 15.48 |
| 19.28 to 22.52 | 674,422 | 6.00 | 19.76 | 674,422 | 19.76 |
| 23.65 to 32.57 | 4,061,989 | 7.22 | 23.89 | 2,891,610 | 23.89 |
| 34.68 to 38.79 | 2,986,864 | 8.39 | 37.25 | 1,037,193 | 36.97 |
| 39.47 to 56.69 | 6,926,224 | 9.60 | 44.29 | 29,599 | 51.32 |
| | 20,629,392 | 7.17 | 29.23 | 10,612,717 | 18.55 |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

20. Share-based payments (continued)

a) Stock options (continued)

The fair value of stock options granted in the year and the weighted average assumptions used in the calculation of their fair value on the date of grant using the Black-Scholes option pricing model were as follows:

| | Year ended September 30 | |
|--------------------------------------|-------------------------|-------|
| | 2015 | 2014 |
| Grant date fair value (\$) | 9.38 | 7.98 |
| Dividend yield (%) | 0.00 | 0.00 |
| Expected volatility (%) ¹ | 24.90 | 23.92 |
| Risk-free interest rate (%) | 0.98 | 1.53 |
| Expected life (years) | 4.00 | 4.00 |
| Exercise price (\$) | 44.20 | 37.15 |
| Share price (\$) | 44.20 | 37.15 |

Expected volatility was determined using statistical formulas and based on the weekly historical average of closing daily share prices over the period of the expected life of stock option.

b) Performance share units

Under the PSU plan, the Board of Directors may grant PSUs to senior executives and other key employees ("participants") which entitle them to receive one Class A subordinate share for each PSU. The vesting performance conditions are determined by the Board of Directors at the time of each grant. PSUs expire on the business day preceding December 31 of the third calendar year following the end of the fiscal year during which the PSU award was made, except in the event of retirement, termination of employment or death. Granted PSUs vest annually over a period of four years from the date of grant conditionally upon achievement of objectives.

Class A subordinate shares purchased in connection with the PSU plan are held in trust for the benefit of the participants. The trust, considered as a structured entity, is consolidated in the Company's consolidated financial statements with the cost of the purchased shares recorded as a reduction of capital stock (Note 19).

The following table presents information concerning the number of outstanding PSUs granted by the Company:

| Exercised | (316,857) |
|--|----------------------|
| Outstanding as at September 30, 2014 Granted ¹ | 1,748,149 530,000 |
| Forfeited | (35,576) |
| Exercised | (22,858) |
| Granted ¹ | 619,888 |
| Outstanding as at September 30, 2013 | 1,186,695 |

The PSUs granted in 2015 had a grant date fair value of \$37.84 per unit (\$36.15 in 2014).

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

20. Share-based payments (continued)

c) Share purchase plan

Under the Share purchase plan, the Company contributes an amount equal to a percentage of the employee's basic contribution, up to a maximum of 3.5%. An employee may make additional contributions in excess of the basic contribution however the Company does not match contributions in the case of such additional contributions. The employee and Company contributions are remitted to an independent plan administrator who purchases Class A subordinate shares on the open market on behalf of the employee through either the TSX or New York Stock Exchange.

d) Deferred share unit plan

External members of the Board of Directors ("participants") are entitled to receive part or their entire retainer fee in DSUs. DSUs are granted with immediate vesting and must be exercised no later than December 15 of the calendar year immediately following the calendar year during which the participant ceases to act as a Director. Each DSU entitles the holder to receive a cash payment equal to the closing price of Class A subordinate shares on the TSX on the payment date. As at September 30, 2015, the number of outstanding DSUs was 124,354 (144,020 DSUs as at September 30, 2014).

e) Share-based payment costs

The share-based payment expense recorded in costs of services, selling and administrative expenses is as follows:

| | Year ended | Year ended September 30 | |
|---------------------|------------|-------------------------|--|
| | 2015 | 2014 | |
| | \$ | \$ | |
| Stock options | 17,027 | 18,383 | |
| PSUs | 13,387 | 13,333 | |
| Share purchase plan | 78,342 | 69,500 | |
| DSUs | 2,307 | 1,109 | |
| | 111,063 | 102,325 | |

21. Earnings per share

The following table sets forth the computation of basic and diluted earnings per share for the years ended September 30:

| | _ | 2015 | | | 2014 | |
|--|--------------|--|-----------------------|--------------|--|-----------------------|
| | Net earnings | Weighted average number of shares outstanding ¹ | Earnings per share | Net earnings | Weighted average number of shares outstanding ¹ | Earnings per share |
| | \$ | | \$ | \$ | | \$ |
| Basic | 977,556 | 311,477,555 | 3.14 | 859,443 | 308,743,126 | 2.78 |
| Net effect of dilutive stock options and PSUs ² | | 9,944,889 | | | 10,184,611 | |
| | 977,556 | 321,422,444 | 3.04 | 859,443 | 318,927,737 | 2.69 |

The 6,925,735 Class A subordinate shares repurchased and 1,719,827 Class A subordinate shares held in trust during the year ended September 30, 2015 (2,837,360 and 1,748,149, respectively, during year ended September 30, 2014), were excluded from the calculation of weighted average number of shares outstanding as of the date of transaction.

² The calculation of the diluted earnings per share excluded 3,801,637 stock options for the year ended September 30, 2015 (5,648,757 for the year ended September 30, 2014), as they were anti-dilutive.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

22. Construction contracts in progress

Revenue from systems integration and consulting services under fixed-fee arrangements where the outcome of the arrangements can be estimated reliably is recognized using the percentage-of-completion method over the service periods. The Company primarily uses labour costs or labour hours to measure the progress towards completion. If the outcome of an arrangement cannot be estimated reliably, revenue is recognized to the extent of arrangement costs incurred that are likely to be recoverable.

Amounts recognized as revenue in excess of billings are classified as work in progress. Amounts received in advance of the delivery of products or performances of services are classified as deferred revenue.

The status of the Company's construction contracts still in progress at the end of the reporting period was as follows:

| | As at September 30, 2015 | As at September 30, 2014 |
|--|-----------------------------|-----------------------------|
| | \$ | \$ |
| Recognized as: | | |
| Revenue in the respective year | 1,416,488 | 1,575,593 |
| Recognized as: | | |
| Amounts due from customers under construction contracts ¹ | 351,246 | 289,838 |
| Amounts due to customers under construction contracts | (90,973) | (153,962) |

As at September 30, 2015, retentions held by customers for contract work in progress amounted to \$65,989,000 (\$50,425,000 as at September 30, 2014).

23. Costs of services, selling and administrative

| | Year ended September 30 | |
|--|-------------------------|-----------|
| | 2015 | 2014 |
| | \$ | \$ |
| Salaries and other member costs ¹ | 6,050,985 | 6,215,991 |
| Professional fees and other contracted labour | 1,220,994 | 1,260,955 |
| Hardware, software and data center related costs | 708,206 | 786,360 |
| Property costs | 390,728 | 398,560 |
| Amortization and depreciation (Note 24) | 418,011 | 435,775 |
| Other operating expenses | 30,131 | 32,150 |
| | 8,819,055 | 9,129,791 |

¹ Net of tax credits of \$113,416,000 in 2015 (\$121,114,000 in 2014).

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

24. Amortization and depreciation

| | Year ended September 30 | |
|---|-------------------------|---------|
| | 2015 | 2014 |
| | \$ | \$ |
| Depreciation of PP&E ¹ | 173,666 | 186,886 |
| Amortization of intangible assets | 186,306 | 192,692 |
| Impairment of intangible assets | 5,289 | _ |
| Amortization of contract costs related to transition costs | 52,750 | 56,197 |
| Included in costs of services, selling and administrative (Note 23) | 418,011 | 435,775 |
| Amortization of contract costs related to incentives (presented as a reduction of revenue) | 3,327 | 5,889 |
| Amortization of deferred financing fees (presented in finance costs) | 1,188 | 1,185 |
| Amortization of premiums and discounts on investments related to funds held for clients (presented net as a reduction of revenue) | 1,518 | 1,383 |
| | 424,044 | 444,232 |

Depreciation of PP&E acquired under finance leases was \$16,895,000 in 2015 (\$23,822,000 in 2014).

Amortization includes impairment for a total amount of \$5,289,000 related to a business solution that was no longer expected to generate future economic benefits, and is included in the U.S. segment.

25. Net finance costs

| | Year ended September 30 | |
|--|-------------------------|---------|
| | 2015 | 2014 |
| | \$ | \$ |
| Interest on long-term debt | 86,252 | 92,581 |
| Net interest cost on the net defined benefit plans (Note 17) | 6,557 | 5,855 |
| Other finance costs | 766 | 2,842 |
| Finance costs | 93,575 | 101,278 |
| Finance income | (718) | (2,010) |
| | 92,857 | 99,268 |

26. Investments in subsidiaries

a) Acquisitions and disposals

There were no significant acquisitions or disposals for the year ended September 30, 2015 and 2014.

b) Integration-related costs

During the year ended September 30, 2015, the Company paid in total \$74,363,000 related to the integration of Logica plc ("Logica") (\$162,535,000 during the year ended September 30, 2014).

During the year ended September 30, 2014, the Company expensed \$127,341,000 of the previously announced program of \$551,500,000. This amount included net integration costs for the termination of employees to transform the operations of Logica to the Company's operating model of \$94,273,000 (Note 13), costs related to onerous leases of \$1,503,000 (Note 13) and other integration costs of \$31,565,000.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

27. Supplementary cash flow information

a) Net change in non-cash working capital items is as follows for the years ended September 30:

| | 2015 | 2014 |
|--|-----------|-----------|
| | \$ | \$ |
| Accounts receivable | 23,335 | 205,945 |
| Work in progress | 23,553 | 161,270 |
| Prepaid expenses and other assets | 39,157 | 42,555 |
| Long-term financial assets | 979 | (4,230) |
| Accounts payable and accrued liabilities | (36,720) | (113,537) |
| Accrued compensation | (46,399) | (151,573) |
| Deferred revenue | (72,405) | (158,026) |
| Provisions | (63,385) | (132,735) |
| Long-term liabilities | (57,665) | (65,840) |
| Retirement benefits obligations | 444 | (17,181) |
| Derivative financial instruments | (919) | (650) |
| Income taxes | (11,716) | 1,335 |
| | (201,741) | (232,667) |

b) Non-cash operating, investing and financing activities related to operations are as follows for the years ended September 30:

| | 2015 | 2014 |
|--|----------|----------|
| | \$ | \$ |
| Operating activities | | |
| Accounts receivable | (67) | (199) |
| Prepaid expenses and other assets | _ | (3,792) |
| Accounts payable and accrued liabilities | 17,774 | _ |
| | 17,707 | (3,991) |
| Investing activities | ' | |
| Purchase of property, plant and equipment | (20,044) | (12,878) |
| Additions of intangible assets | (13,720) | (1,074) |
| Additions of long-term financial assets | (5,608) | (7,788) |
| | (39,372) | (21,740) |
| Financing activities | ' | |
| Increase in obligations under finance leases | 20,336 | 24,458 |
| Increase in obligations other than finance leases | 10,728 | 1,074 |
| Issuance of shares | 67 | 199 |
| Repurchase of Class A subordinate shares (Note 19) | (9,466) | _ |
| | 21,665 | 25,731 |

c) Interest paid and received and income taxes paid are classified within operating activities and are as follows for the years ended September 30:

| | 2015 | 2014 |
|-------------------|---------|---------|
| | \$ | \$ |
| Interest paid | 88,894 | 103,127 |
| Interest received | 273 | 903 |
| Income taxes paid | 289,405 | 182,531 |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

28. Segmented information

The following tables present information on the Company's operations based on its current management structure (Note 12). The Company has retrospectively revised the segmented information for the comparative periods to conform to the segmented information structure in effect as of July 1, 2015:

Year ended September 30, 2015

| | U.S. | Nordics | Canada | France | U.K. | ECS | Asia Pacific | Total |
|--|-----------|-----------|-----------|-----------|-----------|-----------|--------------|------------|
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Segment revenue | 2,813,127 | 1,638,985 | 1,533,719 | 1,283,387 | 1,331,287 | 1,211,228 | 475,363 | 10,287,096 |
| Earnings before restructuring costs, net finance costs and income tax expense ¹ | 454,325 | 153,841 | 343,692 | 146,615 | 163,603 | 118,141 | 77,091 | 1,457,308 |
| Restructuring costs | | | | | | | | (35,903 |
| Net finance costs | | | | | | | | (92,857 |
| Earnings before income taxes | | | | | | | | 1,328,548 |

Total amortization and depreciation of \$422,856,000 included in the in U.S., Nordics, Canada, France, U.K., ECS and Asia Pacific operating segments was \$115,367,000, \$66,910,000, \$69,152,000, \$31,933,000, \$71,888,000, \$42,722,000 and \$24,884,000, respectively for the year ended September 30, 2015.

Year ended September 30, 2014

| | U.S. | Nordics | Canada | France | U.K. | ECS | Asia Pacific | Total |
|---|-----------|-----------|-----------|-----------|-----------|-----------|--------------|------------|
| | \$ | \$ | \$ | \$ | \$ | \$ | \$ | \$ |
| Segment revenue | 2,664,876 | 1,826,091 | 1,638,320 | 1,333,792 | 1,283,847 | 1,327,682 | 425,084 | 10,499,692 |
| Earnings before integration- related costs, net finance costs and income tax expense ¹ | 303,515 | 164,721 | 361,136 | 155,695 | 164,977 | 138,656 | 68,159 | 1,356,859 |
| Integration-related costs | | | | | | | | (127,341) |
| Net finance costs | | | | | | | | (99,268) |
| Earnings before income taxes | | | | | | | | 1,130,250 |

Total amortization and depreciation of \$443,047,000 included in the U.S., Nordics, Canada, France, U.K., ECS and Asia Pacific operating segments was \$114,106,000, \$70,168,000, \$84,403,000, \$34,575,000, \$75,853,000, \$40,939,000 and \$23,003,000, respectively for the year ended September 30, 2014.

The accounting policies of each operating segment are the same as those described in the summary of significant accounting policies (Note 3). Intersegment revenue is priced as if the revenue was from third parties.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

28. Segmented information (continued)

GEOGRAPHIC INFORMATION

The following table provides information for PP&E, contract costs and intangible assets based on their location:

| | As at September 30, 2015 | As at September 30, 2014 |
|-------------------|-----------------------------|--------------------------|
| | \$ | \$ |
| U.S. | 304,571 | 296,587 |
| Canada | 243,838 | 254,240 |
| U.K. | 267,714 | 240,455 |
| France | 85,752 | 101,477 |
| Sweden | 92,823 | 98,496 |
| Finland | 53,168 | 58,245 |
| Germany | 53,176 | 56,958 |
| Netherlands | 35,912 | 44,454 |
| Rest of the world | 94,201 | 122,582 |
| | 1,231,155 | 1,273,494 |

The following table provides revenue information based on the client's location:

| | 2015 | 2014 |
|-------------------|------------|------------|
| | \$ | \$ |
| U.S. | 2,985,577 | 2,803,326 |
| Canada | 1,507,326 | 1,614,511 |
| U.K. | 1,419,276 | 1,391,943 |
| France | 1,259,975 | 1,309,568 |
| Sweden | 847,737 | 913,110 |
| Finland | 637,564 | 665,845 |
| Netherlands | 462,616 | 527,010 |
| Germany | 382,276 | 384,765 |
| Rest of the world | 784,749 | 889,614 |
| | 10,287,096 | 10,499,692 |

INFORMATION ABOUT SERVICES

The following table provides revenue information based on services provided by the Company:

| | 2015 | 2014 |
|------------------------------------|------------|------------|
| | \$ | \$ |
| Outsourcing | | |
| IT Services | 4,543,278 | 4,342,370 |
| BPS | 1,042,352 | 1,118,117 |
| Systems integration and consulting | 4,701,466 | 5,039,205 |
| | 10,287,096 | 10,499,692 |

MAJOR CLIENT INFORMATION

Contracts with the U.S. federal government and its various agencies, included within the U.S. segment, accounted for \$1,437,877,000 (14%) of revenues for the year ended September 30, 2015 (\$1,404,093,000 (13.4%) for the year ended September 30, 2014).

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

29. Related party transactions

a) Transactions with subsidiaries

Balances and transactions between the Company and its subsidiaries have been eliminated on consolidation. The Company owns 100% of the equity interests of its principal subsidiaries.

The Company's principal subsidiaries whose revenues, based on the geographic delivery model, represent more than 3% of the consolidated revenues are as follows:

| Name of subsidiary | Country of incorporation |
|--|--------------------------|
| CGI Technologies and Solutions Inc. | United States |
| CGI Federal Inc. | United States |
| CGI Suomi Oy | Finland |
| CGI Sverige AB | Sweden |
| Conseillers en gestion et informatique CGI Inc. | Canada |
| CGI Information Systems and Management Consultants Inc. | Canada |
| CGI France SAS | France |
| CGI IT UK Limited | United Kingdom |
| CGI Nederland BV | Netherlands |
| CGI Deutschland Ltd & Co KG | Germany |
| CGI Information Systems and Management Consultants Private Limited | India |

b) Compensation of key management personnel

Compensation of key management personnel, defined as the Executive Vice President and Chief Financial Officer, the Chief Operating Officer and the Board of Directors including the President and Chief Executive Officer, was as follows:

| | 2015 | 2014 |
|------------------------------|--------|--------|
| | \$ | \$ |
| Short-term employee benefits | 5,087 | 4,972 |
| Share-based payments | 15,165 | 15,609 |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

30. Commitments, contingencies and guarantees

a) Commitments

At September 30, 2015, the Company is committed under the terms of operating leases with various expiration dates up to 2025, primarily for the rental of premises and computer equipment used in outsourcing contracts, in the aggregate amount of approximately \$1,173,389,000. The future minimum lease payments under non-cancellable operating leases are due as follows:

| | \$ |
|----------------------------|---------|
| Less than one year | 305,706 |
| Between one and two years | 258,102 |
| Between two and five years | 462,811 |
| Beyond five years | 146,770 |

The majority of the lease agreements are renewable at the end of the lease period at market rates. The lease expenditure charged to the earnings, during the year was \$290,713,000 (\$306,428,000 in 2014), net of sublease income of \$29,256,000 (\$26,128,000 in 2014). As at September 30, 2015, the total future minimum sublease payments expected to be received under non-cancellable sublease were \$97,442,000 (\$100,745,000 as at September 30, 2014).

The Company entered into long-term service and other agreements representing a total commitment of \$170,475,000. Minimum payments under these agreements are due as follows:

| | \$ |
|----------------------------|----------|
| Less than one year | 86,629 |
| Between one and two years | 45,504 |
| Between two and five years | 38,342 |
| Beyond five years | <u> </u> |

b) Contingencies

From time to time, the Company is involved in legal proceedings, audits, claims and litigation which primarily relate to tax exposure, contractual disputes and employee claims arising in the ordinary course of its business. Certain of these matters seek damages in significant amounts and will ultimately be resolved when one or more future events occur or fail to occur. Although the outcome of such matters is not predictable with assurance, the Company has no reason to believe that the disposition of any such current matter could reasonably be expected to have a materially adverse impact on the Company's financial position, results of operations or the ability to carry on any of its business activities. Claims for which there is a probable unfavourable outcome are recorded in provisions (Note 13).

In addition, the Company is engaged to provide services under contracts with the U.S. Government. The contracts are subject to extensive legal and regulatory requirements and, from time to time, agencies of the U.S. Government investigate whether the Company's operations are being conducted in accordance with these requirements. Generally, the Government has the right to change the scope of, or terminate, these projects at its convenience. The termination or reduction in the scope, of a major government project could have a materially adverse effect on the results of operations and financial condition of the Company.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

30. Commitments, contingencies and guarantees (continued)

c) Guarantees

Sale of assets and business divestitures

In connection with the sale of assets and business divestitures, the Company may be required to pay counterparties for costs and losses incurred as the result of breaches in representations and warranties, intellectual property right infringement and litigation against counterparties. While some of the agreements specify a maximum potential exposure of approximately \$10,373,000 in total, others do not specify a maximum amount or limited period. It is not possible to reasonably estimate the maximum amount that may have to be paid under such guarantees. The amounts are dependent upon the outcome of future contingent events, the nature and likelihood of which cannot be determined at this time. No amount has been accrued in the consolidated balance sheets relating to this type of indemnification as at September 30, 2015. The Company does not expect to incur any potential payment in connection with these guarantees that could have a materially adverse effect on its consolidated financial statements.

Other transactions

In the normal course of business, the Company may provide certain clients, principally governmental entities, with bid and performance bonds. In general, the Company would only be liable for the amount of the bid bonds if the Company refuses to perform the project once the bid is awarded. The Company would also be liable for the performance bonds in the event of default in the performance of its obligations. As at September 30, 2015, the Company provided for a total of \$52,659,000 of these bonds. To the best of its knowledge, the Company is in compliance with its performance obligations under all service contracts for which there is a performance or bid bond, and the ultimate liability, if any, incurred in connection with these guarantees would not have a materially adverse effect on the Company's consolidated results of operations or financial condition.

Moreover, the Company has letters of credit for a total of \$92,678,000 in addition to the letters of credit covered by the unsecured committed revolving credit facility (Note 14). These guarantees are required in some of the Company's contracts with customers.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

31. Financial instruments

FAIR VALUE MEASUREMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The following table presents financial liabilities measured at amortized cost categorized using the fair value hierarchy:

| | | As at September 30, 2015 | | As at Sep | otember 30, 2014 | |
|--|---------|--------------------------|------------|-----------------|------------------|--|
| | Level | Carrying amount | Fair value | Carrying amount | Fair value | |
| | | \$ | \$ | \$ | \$ | |
| Financial liabilities for which fair value is disclose | ed | | | | | |
| Other liabilities | | | | | | |
| Senior U.S. and euro unsecured notes | Level 2 | 1,765,180 | 1,839,478 | 1,476,537 | 1,528,724 | |
| Unsecured committed term loan credit facility | Level 2 | 129,222 | 129,385 | 1,001,752 | 1,005,792 | |
| Other long-term debt | Level 2 | 23,437 | 22,049 | 22,036 | 20,276 | |
| | | 1,917,839 | 1,990,912 | 2,500,325 | 2,554,792 | |

The following table presents financial assets and liabilities measured at fair value categorized using the fair value hierarchy:

| | Level | As at September 30, 2015 | As at September 30, 2014 |
|---|---------|--------------------------|--------------------------|
| | | \$ | \$ |
| Financial assets | | | |
| Financial assets at fair value through earnings | | | |
| Cash and cash equivalents | Level 2 | 305,262 | 535,715 |
| Deferred compensation plan assets | Level 1 | 38,238 | 31,151 |
| | | 343,500 | 566,866 |
| Derivative financial instruments designated as hedging instruments | | | |
| Current derivative financial instruments | Level 2 | 26,567 | 9,397 |
| Long-term derivative financial instruments | Level 2 | 30,771 | 14,834 |
| - | | 57,338 | 24,231 |
| Available-for-sale | | | |
| Long-term bonds included in funds held for clients | Level 2 | 196,964 | 198,177 |
| Long-term investments | Level 2 | 42,202 | 30,689 |
| | | 239,166 | 228,866 |
| Financial liabilities | | | |
| Derivative financial instruments designated as hedging instruments | | | |
| Current derivative financial instruments | Level 2 | 28,106 | 4,588 |
| Long-term derivative financial instruments | Level 2 | 225 | 149,074 |
| | | 28,331 | 153,662 |

There have been no transfers between Level 1 and Level 2 for the years ended September 30, 2015 and 2014.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

31. Financial instruments (continued)

FAIR VALUE MEASUREMENTS (CONTINUED)

The following table summarizes the fair value of outstanding derivative financial instruments:

| | Recorded in derivative financial instruments | As at September 30, 2015 | As at September 30, 2014 |
|---|--|-------------------------------|----------------------------------|
| | | \$ | \$ |
| Hedges on net investments in foreign operations | | | |
| \$109,730 cross-currency swaps in euro designated as a hedging instrument of the Company's net investment in European operations (\$968,800 as at September 30, 2014) | Current liabilities Long-term liabilities | 22,297 — | 136,203 |
| Cash flow hedges on future revenue | | | |
| U.S.\$9,000 foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the U.S. dollar and the Canadian dollar (U.S. \$32,000 as at September 30, 2014) | Current liabilities Long-term liabilities | 2,478 — | 1,651 605 |
| U.S.\$42,296 foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the U.S. dollar and the Indian rupee (U.S.\$75,216 as at September 30, 2014) | Current assets Long-term assets Current liabilities Long-term liabilities | 1,388 1,284 1,220 86 | 1,226 1,586 1,963 1,153 |
| \$151,916 foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the Canadian dollar and the Indian rupee (\$94,600 as at September 30, 2014) | Current assets Long-term assets Current liabilities Long-term liabilities | 14,795 16,212 — — | 4,276 5,937 475 45 |
| Kr77,100 foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the Swedish krona and the Indian rupee kr142,600 as at September 30, 2014) | Current assets Long-term assets Current liabilities Long-term liabilities | 1,279 879 — — | 1 - 16 32 |
| €7,300 foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the euro and the Indian rupee (€nil as at September 30, 2014) | Current liabilities | 441 | _ |
| £25,200 foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the British pound and the Indian rupee (£nil as at September 30, 2014) | Current assets Long-term assets Current liabilities Long-term liabilities | 59 12 47 139 | _ _ _ _ |
| €84,000 foreign currency forward contracts to hedge the variability in the expected foreign currency rate between the euro and the British pound (€121,100 as at September 30, 2014) | Current assets Long-term assets | 9,044 8,254 | 3,894 7,311 |
| €5,000 foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the euro and the Swedish krona (€15,000 as at September 30, 2014) | Current liabilities Long-term liabilities | 339 — | 483 183 |
| €7,000 foreign currency forward contracts to hedge the variability in the expected foreign currency exchange rate between the euro and the Moroccan dirham (€nil as at September 30, 2014) | Current assets Current liabilities | 2 198 | = |
| Cash flow hedges on unsecured committed term loan credit facility | | | |
| \$109,730 interest rate swaps floating-to-fixed (\$484,400 as at September 30, 2014) | Current liabilities Long-term liabilities | 1,086 — | 943 |
| Fair value hedges on Senior U.S. unsecured notes | | | |
| U.S.\$250,000 interest rate swaps fixed-to-floating (U.S. \$250,000 as at September 30, 2014) | Long-term assets Long-term liabilities | 4,130 — | — 9,910 |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

31. Financial instruments (continued)

FAIR VALUE MEASUREMENTS (CONTINUED)

Valuation techniques used to value financial instruments are as follows:

- The fair value of Senior U.S. and euro unsecured notes, the unsecured committed term loan credit facility and the other long-term debt is estimated by discounting expected cash flows at rates currently offered to the Company for debts of the same remaining maturities and conditions;
- The fair value of long-term bonds included in funds held for clients and in long-term investments is determined by discounting the future cash flows using observable inputs, such as interest rate yield curves or credit spreads, or according to similar transactions on an arm's-length basis;
- The fair value of foreign currency forward contracts is determined using forward exchange rates at the end of the reporting period;
- The fair value of cross-currency swaps and interest rate swaps is determined based on market data (primarily yield curves, exchange rates and interest rates) to calculate the present value of all estimated flows;
- The fair value of cash and cash equivalents is determined using observable quotes.

As at September 30, 2015, there were no changes in valuation techniques.

The Company expects that approximately \$21,316,000 of the accumulated net unrealized gain on derivative financial instruments designated as cash flow hedges as at September 30, 2015 will be reclassified in the consolidated statements of earnings in the next 12 months.

During the year ended September 30, 2015, the Company's hedging relationships were effective.

MARKET RISK

Market risk incorporates a range of risks. Movements in risk factors, such as interest rate risk and currency risk, affect the fair values of financial assets and liabilities.

Interest rate risk

The Company is exposed to interest rate risk on a portion of its long-term debt (Note 14) and holds interest rate swaps that mitigate this risk on the unsecured committed term loan credit facility. Under the interest rate swaps, the Company receives a variable rate of interest and pays interest at a fixed rate on the notional amount. During the year ended September 30, 2015, the Company settled the interest rate swaps floating-to-fixed with a notional amount of \$265,400,000 following the repayment of the unsecured committed term loan credit facility.

The Company also has interest rate swaps whereby the Company receives a fixed rate of interest and pays interest at a variable rate on the notional amount of its Senior U.S. unsecured notes. These swaps are being used to hedge the exposure to changes in the fair value of the debt.

The Company analyzes its interest rate risk exposure on an ongoing basis using various scenarios to simulate refinancing or the renewal of existing positions. Based on these scenarios, a change in the interest rate of 1% would not have had a significant impact on net earnings and comprehensive income.

Currency risk

The Company operates internationally and is exposed to risk from changes in foreign currency exchange rates. The Company mitigates this risk principally through foreign currency denominated debt and use of derivative financial instruments. The Company enters into foreign currency forward contracts to hedge forecasted cash flows or contractual cash flows in currencies other than the functional currency of its subsidiaries. The Company has entered into foreign currency forward contracts to hedge the variability in various foreign currency exchange rates on future U.S. dollar, Canadian dollar, euro, Swedish krona and British pound revenues.

The Company hedges a portion of the translation of the Company's net investments in its U.S. and European operations into Canadian dollar with unsecured committed term loan credit facility, Senior U.S. and euro unsecured notes.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

31. Financial instruments (continued)

MARKET RISK (CONTINUED)

Currency risk (continued)

The Company also hedges a portion of the translation of the Company's net investments in its European operations with fixed-to-fixed and floating-to-floating cross-currency swaps. These swaps convert Canadian dollar based fixed and variable interest payments to euro based fixed and variable interest payments associated with the notional amount. During the year ended September 30, 2015, the Company settled floating-to-floating cross-currency swaps with a notional amount of \$859,070,000 (\$184,900,000 for the year ended September 30, 2014) for a net amount of \$121,615,000 (\$28,924,000 for the year ended September 30, 2014). The loss on settlements was recognized in other comprehensive income and will be transferred to earnings when the net investment is disposed of.

During the year ended September 30, 2014, the Company entered into a foreign currency forward contract to hedge the net investment in its U.S. operations. The foreign currency forward contract was subsequently settled for an amount of \$8,792,000. The loss on settlement was recognized in other comprehensive income and will be transferred to earnings when the net investment is disposed of.

Hedging relationships are designated and documented at inception and quarterly effectiveness assessments are performed during the year.

The Company is mainly exposed to fluctuations in the Swedish krona, the U.S. dollar, the euro and the British pound. The following table details the Company's sensitivity to a 10% strengthening of the Swedish krona, the U.S. dollar, the euro and the British pound foreign currency rates on net earnings and comprehensive income against the Canadian dollar. The sensitivity analysis on net earnings presents the impact of foreign currency denominated financial instruments and adjusts their translation at period end for a 10% strengthening in foreign currency rates. The sensitivity analysis on other comprehensive income presents the impact of a 10% strengthening in foreign currency rates on the fair value of foreign currency forward contracts designated as cash flow hedges and on net investment hedges.

| | 2015 | | | | | 2014 | | |
|--|-------------------------|-----------------------|----------------|----------------------------|-------------------------|-----------------------|----------------|----------------------------|
| | Swedish krona impact | U.S. dollar impact | euro impact | British pound impact | Swedish krona impact | U.S. dollar impact | euro impact | British pound impact |
| Increase (decrease) in net earnings | 12 | (2,095) | (6,014) | (3,645) | (402) | (1,178) | 7,787 | (73) |
| Decrease in other comprehensive income | (1,223) | (170,039) | (41,048) | (6,149) | (2,171) | (149,474) | (143,468) | _ |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

31. Financial instruments (continued)

LIQUIDITY RISK

Liquidity risk is the risk that the Company is not able to meet its financial obligations as they fall due or can do so only at excessive cost. The Company's activities are financed through a combination of the cash flows from operations, borrowing under existing credit facilities, the issuance of debt and the issuance of equity. One of management's primary goals is to maintain an optimal level of liquidity through the active management of the assets and liabilities as well as the cash flows.

The following table summarizes the carrying amount and the contractual maturities of both the interest and principal portion of significant financial liabilities. All amounts contractually denominated in foreign currency are presented in Canadian dollar equivalent amounts using the period-end spot rate.

| As at September 30, 2015 | Carrying amount | Contractual cash flows | Less than one year | Between one and two years | Between two and five years | Beyond five years |
|---|--------------------|------------------------|--------------------|---------------------------------|----------------------------------|-------------------|
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Non-derivative financial liabilities | | | | | | |
| Accounts payable and accrued liabilities | 1,113,636 | 1,113,636 | 1,113,636 | _ | _ | _ |
| Accrued compensation | 571,883 | 571,883 | 571,883 | _ | _ | _ |
| Senior U.S. & euro unsecured notes | 1,765,180 | 2,196,917 | 70,053 | 181,860 | 618,368 | 1,326,636 |
| Unsecured committed term loan credit facility | 129,222 | 131,161 | 131,161 | _ | _ | _ |
| Obligations other than finance leases | 152,078 | 159,839 | 63,901 | 43,991 | 51,552 | 395 |
| Obligations under finance leases | 57,170 | 59,615 | 32,719 | 14,492 | 10,535 | 1,869 |
| Other long-term debt | 23,437 | 23,711 | 10,335 | 3,916 | 4,079 | 5,381 |
| Clients' funds obligations | 492,965 | 492,965 | 492,965 | _ | _ | _ |
| Derivative financial liabilities (assets) | | | | | | |
| Cash flow hedges on future revenue | (48,260) | | | | | |
| Outflow | | 5,094 | 4,840 | 254 | _ | _ |
| (Inflow) | | (57,516) | (27,374) | (19,461) | (10,681) | _ |
| Cross-currency swaps | 22,297 | | | | | |
| Outflow | | 134,049 | 134,049 | _ | _ | _ |
| (Inflow) | | (112,276) | (112,276) | _ | _ | _ |
| Interest rate swaps | (3,044) | | | | | |
| Outflow | | 631,605 | 232,764 | 11,612 | 34,836 | 352,393 |
| (Inflow) | | (663,713) | (236,804) | (16,715) | (50,146) | (360,048) |
| | 4,276,564 | 4,686,970 | 2,481,852 | 219,949 | 658,543 | 1,326,626 |

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

31. Financial instruments (continued)

LIQUIDITY RISK (CONTINUED)

| As at September 30, 2014 | Carrying amount | Contractual cash flows | Less than one year | Between one and two years | Between two and five years | Beyond five years |
|---|--------------------|------------------------|--------------------|---------------------------------|----------------------------------|-------------------|
| | \$ | \$ | \$ | \$ | \$ | \$ |
| Non-derivative financial liabilities | | | | | | |
| Accounts payable and accrued liabilities | 1,060,380 | 1,060,380 | 1,060,380 | _ | _ | _ |
| Accrued compensation | 583,979 | 583,879 | 583,879 | _ | _ | _ |
| Senior U.S. & euro unsecured notes | 1,476,537 | 1,912,490 | 58,900 | 58,900 | 571,595 | 1,223,095 |
| Unsecured committed term loan credit facility | 1,001,752 | 1,051,603 | 27,732 | 1,023,871 | _ | _ |
| Obligations other than finance leases | 117,680 | 124,475 | 42,838 | 36,394 | 45,243 | _ |
| Obligations under finance leases | 61,698 | 64,397 | 33,813 | 21,323 | 9,261 | _ |
| Other long-term debt | 22,036 | 22,036 | 8,286 | 3,726 | 3,562 | 6,462 |
| Clients' funds obligations | 292,257 | 292,257 | 292,257 | _ | _ | _ |
| Derivative financial liabilities (assets) | | | | | | |
| Cash flow hedges on future revenue | (17,625) | | | | | |
| Outflow | | 6,959 | 4,731 | 2,113 | 115 | _ |
| (Inflow) | | (26,041) | (9,658) | (9,415) | (6,968) | _ |
| Cross-currency swaps | 136,203 | | | | | |
| Outflow | | 1,140,662 | 21,686 | 1,118,976 | _ | _ |
| (Inflow) | | (1,023,136) | (32,566) | (990,570) | _ | _ |
| Interest rate swaps | 10,853 | | | | | |
| Outflow | | 848,249 | 16,687 | 498,726 | 28,697 | 304,139 |
| (Inflow) | | (879,626) | (20,053) | (502,440) | (41,950) | (315,183) |
| | 4,745,750 | 5,178,584 | 2,088,912 | 1,261,604 | 609,555 | 1,218,513 |

As at September 30, 2015, the Company held cash and cash equivalents and long-term investments of \$347,464,000 (\$566,404,000 as at September 30, 2014). The Company also had available \$1,456,776,000 in unsecured committed revolving credit facility (\$1,463,280,000 as at September 30, 2014). The funds held for clients of \$496,397,000 (\$295,754,000 as at September 30, 2014) fully covered the clients' funds obligations. As at September 30, 2015, accounts receivable amounted to \$1,097,863,000 (\$1,036,068,000 as at September 30, 2014). Given the Company's available liquid resources as compared to the timing of the payments of liabilities, management assesses the Company's liquidity risk to be low.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

31. Financial instruments (continued)

CREDIT RISK

The Company takes on exposure to credit risk, which is the risk that a counterparty will be unable to pay amounts in full when due. Financial instruments that potentially subject the Company to concentrations of credit risk consist of cash and cash equivalents, accounts receivable and long-term investments. The maximum exposure of credit risk is generally represented by the carrying amount of these items reported on the consolidated balance sheets.

Cash equivalents consist mainly of highly liquid investments, such as money market funds and term deposits, as well as bankers' acceptances and bearer deposit notes issued by major banks (Note 4). The Company has deposited its cash and cash equivalents with reputable financial institutions, from which management believes the risk of loss to be remote.

The Company is exposed to credit risk in connection with long-term investments through the possible inability of borrowers to meet the terms of their obligations. The Company mitigates this risk by investing primarily in high credit quality corporate and government bonds with a credit rating of A or higher.

The Company has accounts receivable derived from clients engaged in various industries including governmental agencies, finance, telecommunications, manufacturing and utilities that are not concentrated in any specific geographic area. These specific industries may be affected by economic factors that may impact accounts receivable. However, management does not believe that the Company is subject to any significant credit risk in view of the Company's large and diversified client base. Overall, management does not believe that any single industry or geographic region represents a significant credit risk to the Company.

The following table sets forth details of the age of accounts receivable that are past due:

| | 2015 | 2014 |
|---------------------------------|---------|---------|
| | \$ | \$ |
| Not past due | 737,332 | 716,435 |
| Past due 1-30 days | 84,425 | 86,796 |
| Past due 31-60 days | 28,825 | 29,133 |
| Past due 61-90 days | 13,046 | 15,012 |
| Past due more than 90 days | 30,741 | 30,982 |
| | 894,369 | 878,358 |
| Allowance for doubtful accounts | (5,177) | (4,892) |
| | 889,192 | 873,466 |

The carrying amount of accounts receivable is reduced by an allowance account and the amount of the loss is recognized in the consolidated statements of earnings within costs of services, selling and administrative. When a receivable balance is considered uncollectible, it is written off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written off are credited against costs of services, selling and administrative in the consolidated statements of earnings.

For the years ended September 30, 2015 and 2014 (tabular amounts only are in thousands of Canadian dollars, except per share data)

32. Capital risk management

The Company is exposed to risks of varying degrees of significance which could affect its ability to achieve its strategic objectives for growth. The main objectives of the Company's risk management process are to ensure that risks are properly identified and that the capital base is adequate in relation to these risks.

The Company manages its capital to ensure that there are adequate capital resources while maximizing the return to shareholders through the optimization of the debt and equity balance. As at September 30, 2015, total managed capital was \$8,556,720,000 (\$8,234,832,000 as at September 30, 2014). Managed capital consists of long-term debt, including the current portion (Note 14), cash and cash equivalents (Note 4), long-term investments (Note 11) and shareholders' equity. The basis for the Company's capital structure is dependent on the Company's expected business growth and changes in the business environment. When capital needs have been specified, the Company's management proposes capital transactions for the approval of the Company's Audit and Risk Management Committee and Board of Directors. The capital risk policy remains unchanged from prior periods.

The Company monitors its capital by reviewing various financial metrics, including the following:

- Net Debt/Capitalization
- Debt/EBITDA

Net debt, capitalization and EBITDA are additional measures. Net debt represents debt (including the current portion and the fair value of derivative financial instruments) less cash and cash equivalents and long-term investments. Capitalization is shareholders' equity plus debt. EBITDA is calculated as earnings from continuing operations before income taxes, interest expense on long-term debt, depreciation, amortization, integration-related costs and restructuring costs. The Company believes that the results of the current internal ratios are consistent with its capital management objectives.

The Company is subject to external covenants on its Senior U.S. and euro unsecured notes and unsecured committed term loan credit facility. The ratios are as follows:

- A leverage ratio, which is the ratio of total debt to EBITDA for the four most recent quarters¹.
- An interest and rent coverage ratio, which is the ratio of the EBITDAR for the four most recent quarters to the total interest expense and the operating rentals in the same periods. EBITDAR, a non-GAAP measure, is calculated as EBITDA before rent expense¹.
- In the case of the Senior U.S. and euro unsecured notes, a minimum net worth is required, whereby shareholders' equity, excluding foreign exchange translation adjustments included in accumulated other comprehensive income, cannot be less than a specified threshold.

These ratios are calculated on a consolidated basis.

The Company is in compliance with these covenants and monitors them on an ongoing basis. The ratios are also reviewed quarterly by the Company's Audit and Risk Management Committee. The Company is not subject to any other externally imposed capital requirements.

¹ In the event of an acquisition, the available historical financial information of the acquired Company will be used in the computation of the ratios.

Shareholder Information

Shareholder information listing

IPO: 1986

Toronto Stock Exchange, April 1992: GIB.A New York Stock Exchange, October 1998: GIB

Number of shares outstanding as of September 30, 2015: 275,773,284 Class A subordinate shares 33,272,767 Class B shares

High/low of share price from October 1, 2014 to September 30, 2015:

| | TSX (CDN\$) | NYSE (U.S.\$) |
|-------|-------------|---------------|
| High: | 57.69 | 46.30 |
| Low: | 36.35 | 31.99 |

The certifications by CGI's Chief Executive Officer and Chief Financial Officer concerning the quality of the Company's public disclosure in accordance with the requirements of National Instrument 52-109 are filed with securities regulators in Canada on SEDAR (sedar.com); similar certifications pursuant to Rule 13a-14 of the U.S. Exchange Act of 1934 and Section 302 of the Sarbanes-Oxley Act of 2002 are included as exhibits to our Form 40-F filed with the US Securities and Exchange Commission on EDGAR (sec.gov); and the certification required by Section 303A.12 of the NYSE Listed Company Manual is filed annually with the New York Stock Exchange. CGI's corporate governance practices do not differ in any significant way from those required of domestic companies under New York Stock Exchange listing standards and are set out in the in the report of the Corporate Governance Committee contained in the Management Proxy Circular. which is filed with Canadian and U.S. securities authorities and is available on SEDAR and EDGAR, respectively, as well as on CGI's website (cgi.com).

Auditors

Ernst & Young LLP

Transfer agent

Computershare Trust Company of Canada 100 University Avenue, 9th Floor Toronto, Ontario M5J 2Y1 Telephone: 1 800 564-6253 www.investorcentre.com/service

Investor relations

For further information about the Company, additional copies of this report or other financial information, please contact:

CGI Group Inc. Investor Relations Email: ir@cgi.com Twitter: CGI_IR

Web: cgi.com/investors 1350 René-Lévesque Blvd West Montréal, Québec H3G 1T4

Canada

Tel.: 514-841-3200

Annual general meeting of shareholders

Wednesday, January 27, 2016 at 11:00 a.m. Le Ritz-Carlton Montréal Oval Room 1228 Sherbrooke Street West Montréal, Québec H3G 1H6 Canada

A live webcast of the Annual General Meeting will be available via cgi.com/investors. Complete instructions for viewing the webcast will be available on CGI's website. To vote by phone or by using the Internet, please refer to the instructions provided in the CGI Management Proxy Circular.

The online version of CGI's annual report is available at cai.com/investors.

Le rapport annuel 2015 de CGI est aussi publié en français et disponible sur cgi.com/investisseurs.







Founded in 1976, CGI is one of the largest IT and business process services providers in the world. With 65,000 professionals operating across 40 countries, CGI helps clients become customer-centric digital organizations. We deliver high-quality business consulting, systems integration and managed services, complemented by more than 150 IP-based solutions and best-fit global delivery options, to support clients in lowering the costs of running their business and reinvesting savings into their digital transformation success. CGI has an industry-leading track record of delivering 95% of projects on time and within budget, aligning our teams with clients' digital strategies to achieve top-to-bottom line results.

cgi.com



Experience the commitment®