Combining the power of the Salesforce platform with CGI's industry expertise







# Challenges



Demand for increased digital customer, citizen and patient engagement - this requires multiple channels for interaction to ensure a positive customer experience with each touchpoint



Multiple sources of information across different systems meaning there is no single view of an individual



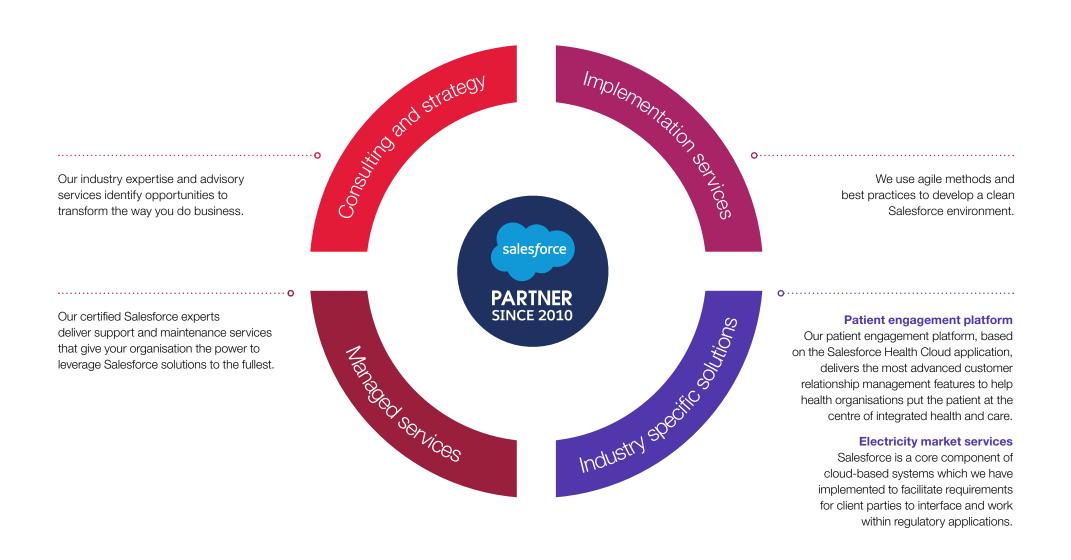
How to fully leverage Salesforce platform and ensure adoption across the organisation



How to continuously shorten time to value during rollout of platform



### What we offer



### Benefits



Improved customer experience



Accelerated delivery of new services



Improved forecasting and pipeline growth



Increased collaboration across the organisation and with other companies and agencies



Drive efficiency and agility into operations



#### CGI and Salesforce

12 +

years of experience in Salesforce implementations

10

Salesforce centres of excellence worldwide

27,000+
users deployed globally

300+

Salesforce clients

#### What CGI brings

- Our teams across multiple industries including health, energy, oil and gas and utilities bring together the best of Salesforce capability with our industry expertise.
- We have the talent, scale, reach and end-to-end services to help clients link emerging technologies with legacy systems and processes to succeed with their digital transformation programmes.
- We implement Salesforce customer engagement solutions using a unique client relationship approach backed by our global insights and local proximity.





## **About CGI**

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world.

We are insights-driven and outcomes-based to help accelerate returns on your investments. Across hundreds of locations worldwide, we provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally.

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