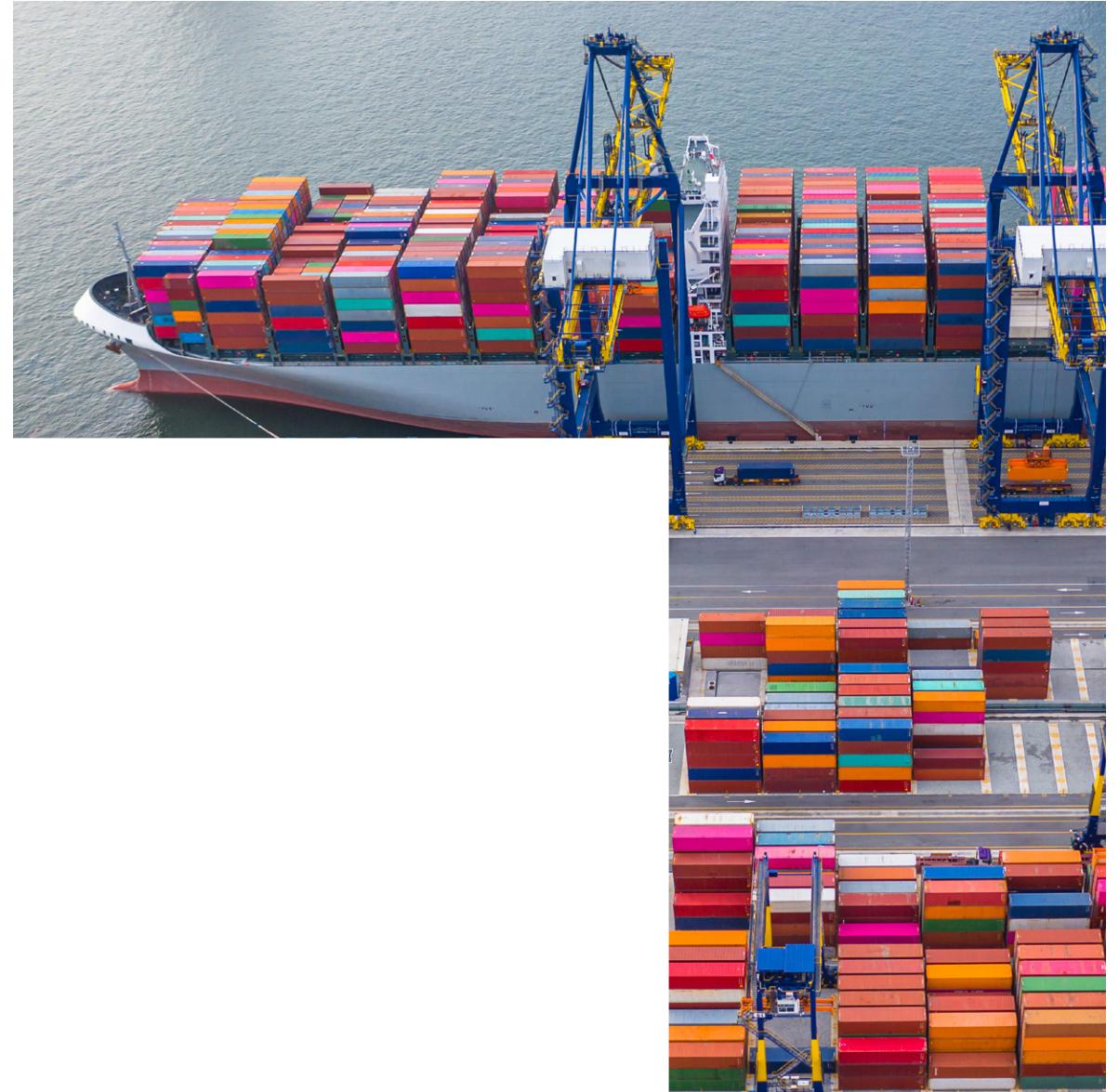


Partnering to enable financing earlier in the supply chain

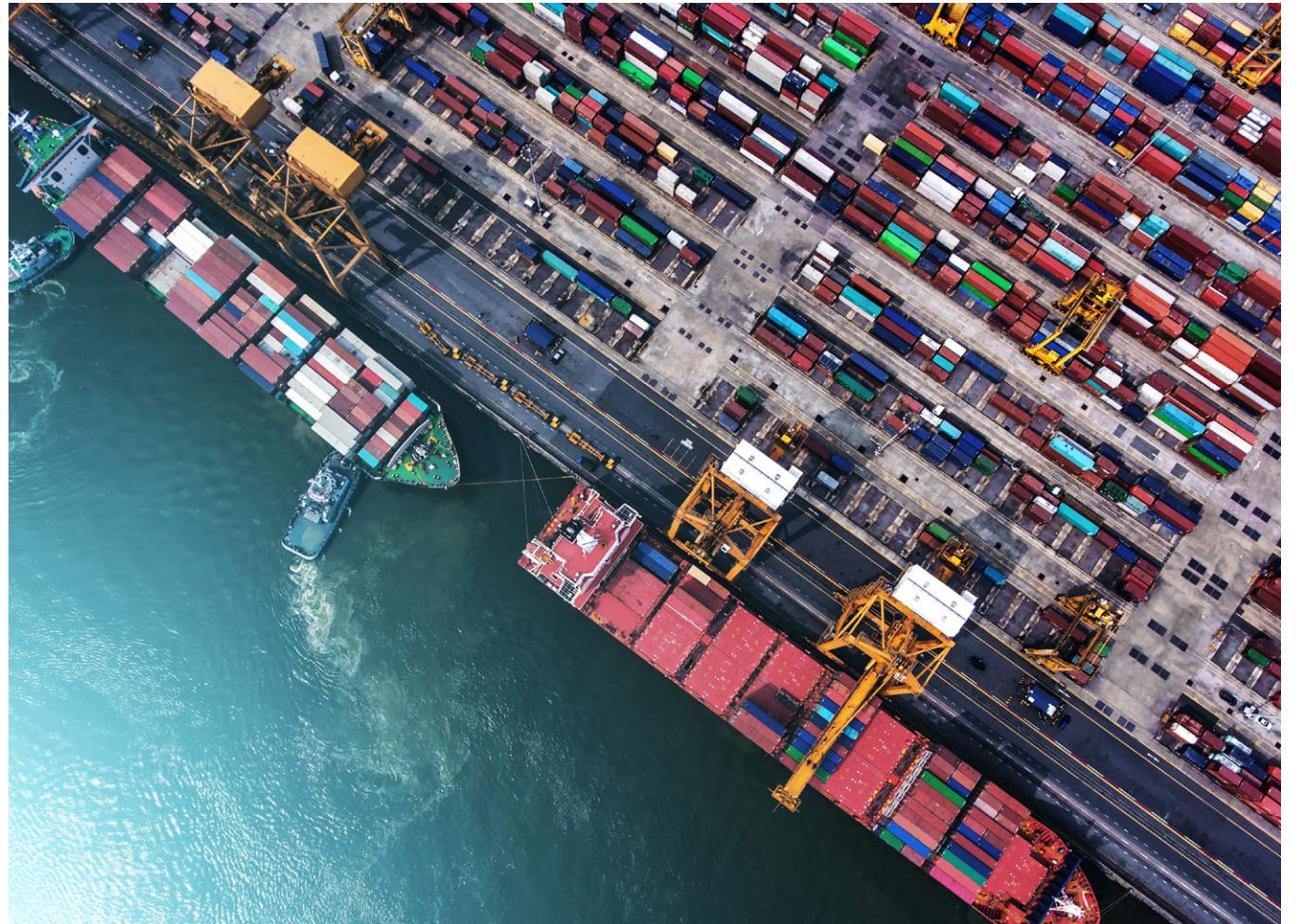


CGI



Trade
Information
Network

Supply chain finance is entering a new decade of maturity. While buyer-centric programs still dominate, there is increased focus on the need to finance all tiers of suppliers.



Pulse on the market

Banks are looking for innovation to grow their global trade business:

New products

Supply chain as a service (SCaaS) provides on-demand, subscription-based trading software.

New partnerships

Consortia, like TIN, we.trade, and Liink by J.P. Morgan, pave the way for banks of all sizes to work together to reduce risk, drive customer volume, and harmonize cross-border trading

New markets

Global trade networks help corporates of all sizes expand their reach into new geographies.

New adaptable financing

Corporates need access to quick, efficient and affordable financing to meet growing industry demands.

The total trade finance revenue pool for banks globally is expected to reach \$54 billion in 2022, above the pre-COVID-19 level.¹



1. Source: Coalition, an S&P Global-owned research company.

What is the Trade Information Network (TIN)?

The Trade Information Network (TIN) is an inclusive, multi-bank, multi-corporate network that has the potential to transform global trade. TIN enables the exchange of original trade data among buyers, suppliers and banks across the globe and allows financiers to better assess a number of risks and extend credit at the pre-shipment stage and beyond.

Today, TIN is an innovative global platform consisting of six of the world's largest banks: **ANZ, BNP Paribas, Citi, Deutsche Bank, HSBC and Standard Chartered**. TIN addresses the unmet demand for financing earlier in the supply chain by enabling corporates to easily and securely communicate trade data directly with banks of their choice.

TIN supports all client segments, including small and medium sized enterprises (SMEs), in their export success. It is a game-changing global initiative in trade finance and offers the following:

Global network
of suppliers, buyers and banks

Easy verification
of purchase orders and invoices to banks of choice

Centralized network
with 24/7 access

Risk mitigation
for banks and corporates

Easy integration
into banks' and corporates' core IT systems

Safe and secure
trade data processing

Real-time
notification of changes

TIN is designed specifically to reduce risk for banks and corporates concerned with double financing and fraudulent activities across millions of transactions.

TIN and CGI's go-to-market partnership

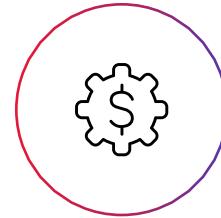
CGI's collaboration with TIN began in March 2019 when CGI custom built TIN's technology platform, which went live in November 2020. CGI is TIN's sole technology partner.

The TIN platform is a dynamic, flexible and agile platform that complements CGI Trade360 and other CGI industry services and solutions. In addition, CGI provides managed services and integration services to TIN partner banks and corporates.

CGI trade and technology expertise



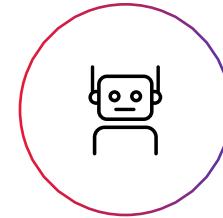
Trade/open account technology applied in **250+** bank locations throughout **100+** countries



Trade solutions and IP implemented globally at **40+** financial institutions

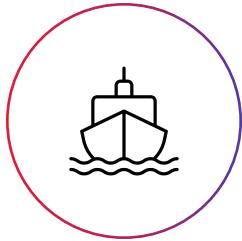


More than **40** years of expertise in data center infrastructure



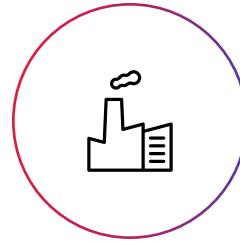
Emerging technology capabilities in **RPA and machine learning**

TIN provides mutual benefits for all parties regardless of size



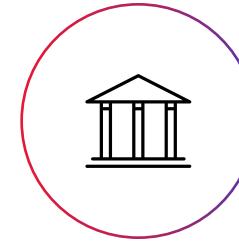
Supplier benefits

- Improves access to financing
- Enables additional financing earlier in trade cycle
- More favorable cost of funding
- Simplifies IT access (including ERP integration) across multiple banks and buyer programs



Buyer benefits

- Strengthens supplier relationships
- Stabilizes supply chain by improving supplier's financial viability
- Improves payment terms
- Simplifies IT access (including ERP integration) across multiple banks



Bank benefits

- Better serves the financing needs of clients across the supply chain
- Reduces fraud and duplicate financing risk
- Ability to analyze performance risk of the suppliers based on captured data
- Attractive asset class
- Creates an open industry network for banks' collaboration
- Simple and affordable to join

USE CASE

TIN delivers monitoring and transaction settlement efficiencies

An Asian bank received a purchase order (PO) from a supplier for pre-shipment credit. The bank needed to determine whether the PO was genuine and whether it already had been financed by another bank.

Banks involved in trade finance have limited visibility into the transaction flow between the buyer and supplier, resulting in the inability for banks to assess a supplier's performance risk.



Value delivered

Once on the Trade Information Network platform, a bank receives verified PO information directly from the buyer, not the supplier.

This reduces risks related to the authenticity of the PO, as well as potential fraudulent activities, such as double financing.

TIN is in its early stages of growth, with high potential and strong use cases.

Listen to our CGI What's Happening podcast featuring TIN CEO, Sudhir Dole

CGI What's Happening podcast features the latest news and insights in the world of trade finance and transaction banking. Patrick DeVilbiss and Nancy Amert caught up with Sudhir Dole, CEO of the Trade Information Network (TIN), to hear about the network's latest developments.

[Click here to listen to the podcast.](#)



To learn more about the Trade Information Network and CGI Trade360, please contact:



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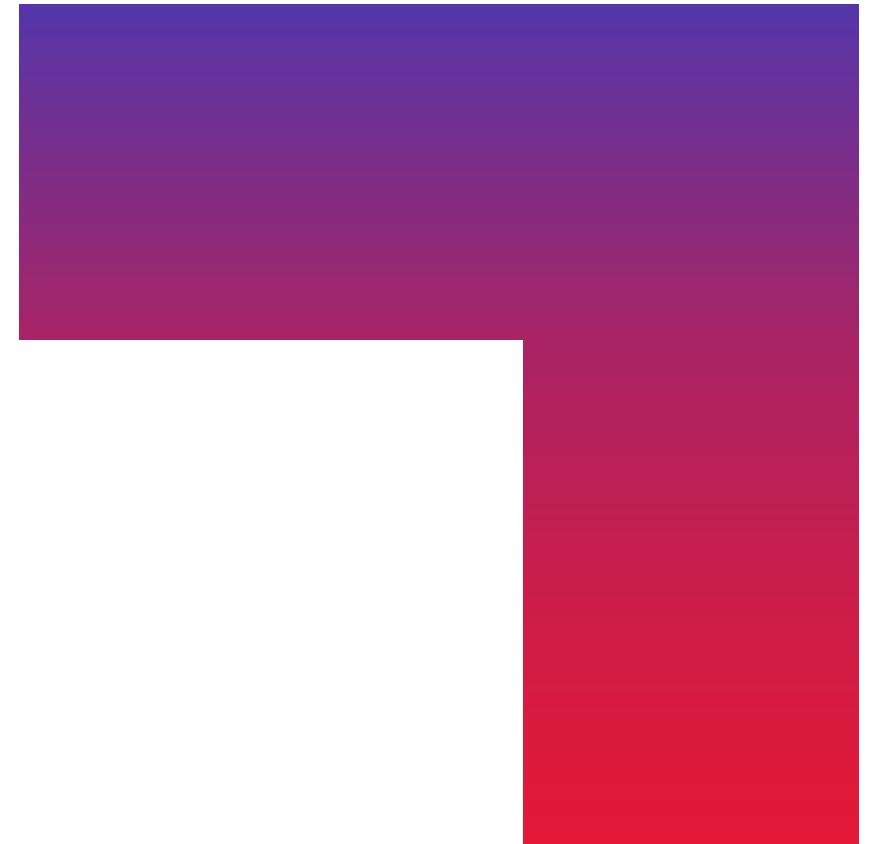
About CGI

Insights you can act on

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world.

We are insights-driven and outcomes-based to help accelerate returns on your investments. Across hundreds of locations worldwide, we provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally.

[cgi.com](https://www.cgi.com)



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