

# Digital Climate Technology Partner Ecosystem



CGI is seeking partners with digital solutions that can help businesses, communities or infrastructure providers accelerate their journeys to net zero.

Aligned with our support of COP26 and increasing client and market demand, CGI is growing its Digital Climate Technology Partner Ecosystem. We're running a search to find potential partners who have one or more offerings in the space.

If your organisation has digital technology (software and/or devices) that enables positive net zero outcomes for one or more of the following categories:

- Business
- Communities
- Infrastructure providers

And you have a focus on the North of England as a market region, we'd love to hear from you.

## SELECTED ORGANISATIONS

Selected organisations will be invited to join CGI's Digital Climate Technology Partner Ecosystem and feature in an exciting three day CGI client and member expo showcase in Glasgow during COP26.

One selected organisation in each category will have the opportunity to participate in a joint proposition and go to market planning session with CGI for the North of England, receive business mentoring and a climate charity project donation (selected from three options) made on their behalf.

## WHAT WE'RE LOOKING FOR

With COP26 just around the corner, CGI is seeing growth in demand for digital solutions that can help our clients accelerate their progress towards net zero. We're looking for organisations with digital climate technology propositions that are complementary to CGI's solutions and services, to grow our Ecosystem and joint offerings, initially focused on clients and markets in the North of England.



## Key Dates

- Entries close **Friday 17th September 2021**
- Shortlisted organisations invited to a pitch session will be notified by **Wednesday 22nd September 2021**
- Pitch sessions will be held on **Wednesday 29th September 2021** in Leeds, or through supporting virtual technology, as required
- Successful partners will be notified by **8th October 2021**
- The client and member showcase expo in Glasgow will be held **1st – 3rd November 2021**

To qualify for our search, your organisation must be:

- Registered in the UK, Australia or Canada
- Focused on the North of England as a go to market region
- A small or medium sized organisation able to demonstrate financial viability.

Your proposition(s) must be:

- A digital climate technology solution (software and/or smart devices)
- Able to help business, communities and/or infrastructure providers achieve positive net zero outcomes
- A B2B or B2B2C proposition
- Technology readiness level 4 or above, validated and ready to scale
- Deployed with a live client example and demonstrable proof of net zero outcomes.

## WHY PARTNER WITH CGI?

CGI is among the largest IT and business consulting services firms in the world. Our goal is to build trusted relationships by operating in the communities we serve, providing industry and technology expertise to help meet the needs of clients, their customers and citizens.

Joining our Digital Climate Tech Ecosystem will enable:

- **Access to markets and clients** to help grow your business in the North of England and potentially beyond
- **Expertise** to help develop your solution in line with client demand
- Complementary systems integration and associated CGI services to be added to your offering for **added client value**

## NEXT STEPS

To submit your application to CGI's Digital Climate Technology Partner Ecosystem search, visit [www.cgi.com/uk/DigitalClimateTech](http://www.cgi.com/uk/DigitalClimateTech).

**Entries close on Friday 17th September.** Shortlisted organisations will be invited by **22nd September** to a pitch session to be held in Leeds (supporting virtual meetings as required) on **Wednesday 29th September**.

Partner with CGI and your organisation could access new clients and markets, feature in a client and member expo aligned to COP26 and have a climate project charity donation made on your behalf.

## About CGI

Founded in 1976, CGI is among the largest independent IT and business consulting services firms in the world.

With 78,000 consultants and other professionals across the globe, CGI delivers an end-to-end portfolio of capabilities, from strategic IT and business consulting to systems integration, managed IT and business process services and intellectual property solutions.

CGI works with clients through a local relationship model complemented by a global delivery network that helps clients digitally transform their organizations and accelerate results

### For more information

Visit [cgi.com/uk](http://cgi.com/uk)

Email us at [enquiry.UK@cgi.com](mailto:enquiry.UK@cgi.com)