CGI's IT Asset Management – Contract Management

CGI's Contract Management bridges the gap between procurement and your IT / business operations to maximize long-term value.

Common procurement challenges

Your organization's software and hardware contracts represent a significant portion of your IT budget and managing the related contract costs can be a key challenge. It's important to avoid paying for unused products and licenses, while, at the same time, risk an audit and added expense for using more than you paid for.

Procurement teams tasked with negotiating these contracts often lack the information required to determine the best products, quantities, license volumes, terms and conditions, and contract durations to benefit the organization.

In parallel, IT departments may not be aware of the implications of licensing volumes on technical infrastructure or other procurement impacts.
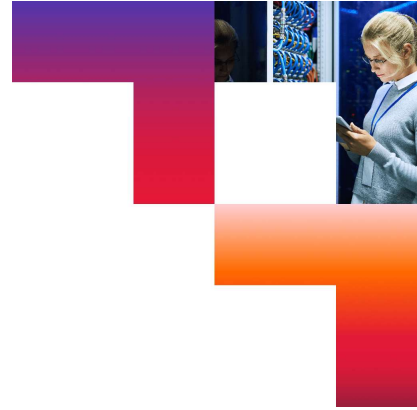
As a result, many organizations negotiate contracts with less than optimal results.

How CGI's Contract Management can help

As part of CGI's IT Asset Management (ITAM) portfolio, we offer a Contract Management service that consists of a framework and corresponding processes that strategically track and manage all financial, physical, licensing and contractual aspects of your IT assets throughout their life cycle.

To achieve the best results, our experts start well before the end date of a contract by gathering information from your IT department and the business. Based on your strategic plans, IT roadmap and planned usage, our team determines the best products, license volumes and contract durations that will benefit your organization.

For client software, it is beneficial to review how many users actually use the product or subscription to assess the number of license renewals actually required. As part of our Contract Management service, we determine the most effective licensing posture for your organization by performing a compliance verification. In the case of

KEY BENEFITS

- Lowers renewal stress
- Delivers significant savings
- Ensures you only purchase what you need
- Provides procurement with the information required to negotiate contracts that offer long-term value
- Reduces your license shortfall

CGI's ITAM in brief:

- Integrated and results-oriented IT asset management solution
- Clear insight into IT asset use
- Optimized IT operations to drive performance, innovation and modernization
- Significant cost reductions; typically up to 30% direct savings in the first year
- Greater focus on your business and faster response to market opportunities
- Compliance with regulatory and audit requirements
- Control over procurement and improved bargaining with suppliers
- Strategic roadmap for continuous IT asset management improvement

non-compliance, we advise on infrastructure changes to reduce your license shortfall.
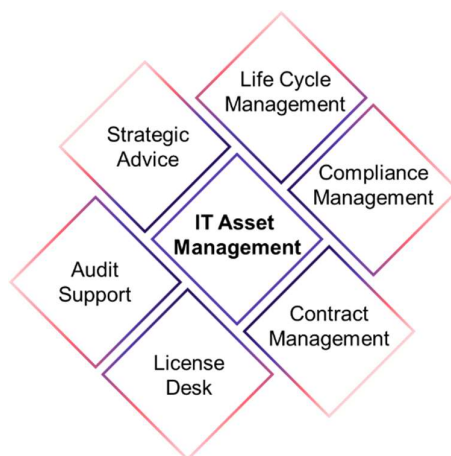
Armed with all of this information, your procurement team can better negotiate contracts that meet the demands of your business, as well as the right usage levels your IT department requires, resulting in long-term value for your organization.

The advantages CGI's Contract Management offers

- Reduces contract renewal stress; renewals are planned well ahead of their expiration
- Involves all impacted stakeholders
- Provides awareness of how IT infrastructure may influence licensing
- Reduces licensing footprint by removing users who don't use the software
- Minimizes impact on the organization if an IT audit is performed
- Removes hardware maintenance expense for assets that are no longer in use
- Takes advantage of hidden benefits in contracts (free trainings, free software, etc.)
- Provides awareness of alternative products and license metrics
- Achieves significant savings for the organization

Learn more about CGI's ITAM portfolio

Our global team can provide all of the insights and best-fit services you need to get more value from your spend on software and hardware assets. We can help you balance value and risk at every step of your journey. We provide the services in our ITAM portfolio on an expert consultancy basis, on a project basis, as a managed service, or through a combination thereof.

Contact us today for more information on how to get started on your ITAM journey.

About CGI

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world.

We are insights-driven and outcomes-based to help accelerate returns on your investments. Across 21 industry sectors in 400 locations worldwide, our 77,000 professionals provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally.

For more information
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