

CGI's IT Asset Management – Contract Management



CGI's Contract Management bridges the gap between procurement and IT and business to maximize long-term value to the organization.

Procurement challenges organizations face

The software and hardware contracts that organizations own represent a significant part of your IT budget. As such, you don't want to pay for products and licenses that you are not using, nor do you want to risk an audit and added expense for using more than what you paid for.

The procurement team tasked with negotiating these contracts often lack the information required to determine the best product solution, quantities, license volumes, terms and conditions, and contract duration to benefit the organization.

In parallel, the IT department may be aware of the technical infrastructure, but not of the implications that the infrastructure may have on the license volumes that apply.

As a result, contracts are negotiated with less than optimal results.

CGI's Contract Management can help ensure you only purchase what you need

As part of CGI's IT Asset Management (ITAM) portfolio, we offer a Contract Management service that consists of a framework and corresponding processes that strategically track and manage all financial, physical, licensing and contractual aspects of your IT assets throughout their life cycle.

To achieve best results, our team of experts starts well before the end date of a contract by gathering information from your IT department and the business. Based on your strategic plans, IT roadmap and planned usage, our team determines the best products, license volumes and contract duration that will benefit your organization.

For client products, it is beneficial to review how many users actually use the product or subscription to assess the number of licenses



KEY BENEFITS

- Lowers renewal stress
- Delivers significant savings
- Ensures you only purchase what you need
- Provides procurement with the information required to negotiate contracts that offer long-term value
- Reduces your license shortfall

CGI's ITAM in brief:

- Integrated and results-oriented IT asset management solution
- Clear insight into IT asset use
- Optimized IT operations to drive performance, innovation and modernization
- Significant cost reductions; typically up to 30% direct savings in the first year
- Greater focus on your business and faster response to market opportunities
- Compliance with regulatory and audit requirements
- Control over procurement and improved bargaining with suppliers
- Strategic roadmap for continuous IT asset management improvement

renewals actually required. As such, as part of our Contract Management service we determine the effective license position for your organization by performing a compliance verification. In case of non-compliance, the CGI team advises on changes to the infrastructure to reduce your license shortfall.

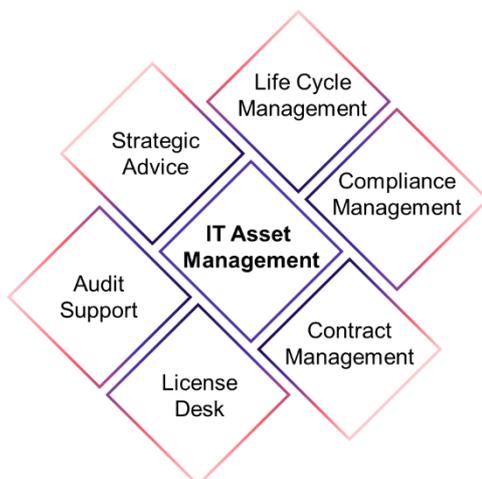
Armed with all this information, your procurement team will be in an optimal position to negotiate a contract that meets the demands of the business as well as the right level of usage your IT department requires delivering long-term value for your organization.

Take advantage of the benefits that CGI's Contract Management offers

- Reduces renewal stress; contract renewals are planned well ahead of their expiration
- Involves all impacted stakeholders
- Provides awareness of how the IT infrastructure may influence the license position
- Applies changes to reduce license footprint by removing users that don't use the software
- Minimizes impact on the organization if an IT audit is performed
- Removes hardware maintenance expense for assets that are no longer in use
- Takes advantage of hidden benefits in contracts (free trainings, free software, etc.)
- Provides awareness of alternative products and license metrics
- Achieves significant savings for the organization

Learn more about CGI's ITAM portfolio

Our global team can provide all of the insights and best-fit services you need to get more value from your spend on software and hardware assets. We can help you balance value and risk at every step of your journey. We provide the services in our ITAM portfolio on an expert consultancy basis, on a project basis, as a managed service, or through a combination thereof.



Contact us today for more information on how to get started on your ITAM journey.

CGI'S CONTRACT MANAGEMENT CLIENT EXAMPLES:

- For a large multi-national organization we leveraged an existing enterprise contract to save the client €5M by not signing a separate agreement
- For a large manufacturer we created a structured process to end their contract renewal stress
- For a Government organization who was renewing their Microsoft Contract, we achieved a 20% cost reduction even though prices increased by 10%

About CGI

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world.

We are insights-driven and outcomes-based to help accelerate returns on your investments. Across 21 industry sectors in 400 locations worldwide, our 77,000 professionals provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally.

For more information

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