

# Cloud Transformation with NetApp

The digital economy is a constant driver of innovation, fueling evolving business models, products, and services. Underpinning this digital world is the rapid movement to the cloud and a vast explosion of data, which organizations must manage and leverage effectively to create differentiation across every industry. Together, CGI and NetApp deliver a hybrid and multi-cloud approach that empowers organizations to shift business models and adapt to disruptive change.

A few short years ago, public cloud was the strategy of choice, only for organizations to realize cost over runs, compliance risks and one-size-fits-all models did not work effectively. Together, we are helping organizations realize the full potential of the data fabric, meeting them wherever they are, accelerating each step of the way on their journey to the cloud. Our ability to design the right hybrid cloud architecture, while remaining agnostic towards a specific public cloud service provider, makes us a trusted advisor to accelerate the path to the hybrid cloud.

## HOLISTIC CLOUD TRANSFORMATION OFFERINGS

For clients who seek speed, stability, security, scalability, savings and effective change, CGI and NetApp deliver the following value:

- **Strategy and planning** – We partner with you to determine a modernization and cloud transformation strategy, and plan for the enterprise landscape.
- **Transformation** – We work to transform your volume of applications to an IT landscape characterized by reduced cost, increased agility, improved business alignment, and reduced risk.
- **Speed** – Solutions enable continuous improvement in your digital IT landscape with maximum flexibility and speed.

## PROVEN DELIVERY

We bring value to our clients throughout the entire digital journey with our professional services across:

- **Strategic advisory services** – Business strategy and impact analysis, transformation roadmap, application portfolio analysis, platform-readiness analysis, mission-focused execution, operational assessments and IT strategy adjustment and portfolio management.



## SUMMARY

Our cloud transformation approach empowers your organization to define the right cloud model for reducing IT complexity, mitigating risk, improving IT agility and performance, and enabling faster technology adoption. We help you deploy, integrate hybrid cloud platforms to move from traditional IT to an as-a-service model.

## KEY QUESTIONS

We can help you solve for the following:

- What is your current and long-term cloud strategy?
- Are you able to identify your costs when provisioning new environments and provide show back or charge back models?
- How do you decide which workloads and applications need to move to the public cloud, or run on premise?
- Would you like to run and operate more like a public cloud service provider to your internal/external stakeholders?
- Can you predict your cost structure each year and budget for it?



- **Cloud-native development services** – Greenfield, refactor, and/or rebuild.
- **Modernization factory** – Implement an application rationalization factory to modernize your application landscape by retaining, retiring, replacing, replatforming, rehosting and/or rescaling. Plan for continuous improvement and modernization.
- **Run and improve services** – Includes platform setup, application operations (DevSecOps), platform operations, and platform maintenance.

## HOW WE CAN HELP

Together, we help our clients establish the right hybrid multi-cloud model by identifying which cloud delivery platforms best address their business needs. We enable business units to achieve goals by designing architecture and service levels to match unique business requirements. For clients looking to meet cloud data protection requirements, we determine data recovery, availability and data protection policies for the cloud. We help our clients move to an as-a-service model by formulating strategies to accelerate new technology adoption and deliver IT services faster. Our approach provides clients with predictable performance and outcomes, reducing the complexity of their IT operations.

## CGI AND NETAPP: BETTER TOGETHER

Our joint solutions deliver valuable benefits for our clients, including:

- **Holistic solutions** – We offer everything from strategic consulting to managed operations. Our presence in all three hyperscalers give you a choice of clouds.
- **Global presence** – CGI's 400 offices in 40 countries and NetApp's 150 offices worldwide offer global perspective, localized knowledge and industry presence
- **Domain expertise** – We have combined industry expertise across financial services, government, healthcare and life sciences, telecom, media, utilities, oil and gas, manufacturing, and retail.
- **Delivery strength** – CGI brings 43 years of delivery experience, 77,500 consultants, and 46 emerging technology practices. NetApp's 20-plus years of experience and expertise in IT transformation and cloud technologies.
- **Market footprint** – CGI partners with 5,000 clients who benefit from end-to-end services and offers 175 IP-based solutions that serve 30,000 clients. NetApp has shipped 4,176PB+ of flash storage and 43,600+ NetApp® AFF systems.

## ABOUT CGI

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world. Operating across the globe, CGI delivers end-to-end capabilities, from strategic IT and business consulting to systems integration, managed IT and business process services and intellectual property solutions, helping clients achieve their goals, including becoming customer-centric digital enterprises.

## OUR NETAPP PARTNERSHIP

Together, NetApp and CGI provide services to commercial and government clients with access to specialized digital services and scalable end-to-end capabilities. CGI will provide these capabilities through the new Center of Excellence specializing in NetApp services, and utilizing a combination of our existing value-driven metro market model and delivery centers.



For more information about CGI, visit [cgi.com](http://cgi.com), or email us at [info@cgi.com](mailto:info@cgi.com).

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