



CGI

Experience the commitment®

CGI Trade360

Brief

Get ahead of the curve
in global trade finance



SALES BY CATEGORY	
Category	Sales
West	854
South	652
North	450
East	233
Other	



When your customer says, “I want my bank to...” Can your bank meet the need?

4

keys to success: governance, collaboration, services, technology

Additional CGI Trade360 features

- API-driven integration accelerator for faster implementations
- Flexible service and operating models
- Dedicated trade and platform experts
- Single point of API-driven integration
- Ease of implementation
- Out-of-the-box insourcing of other banks

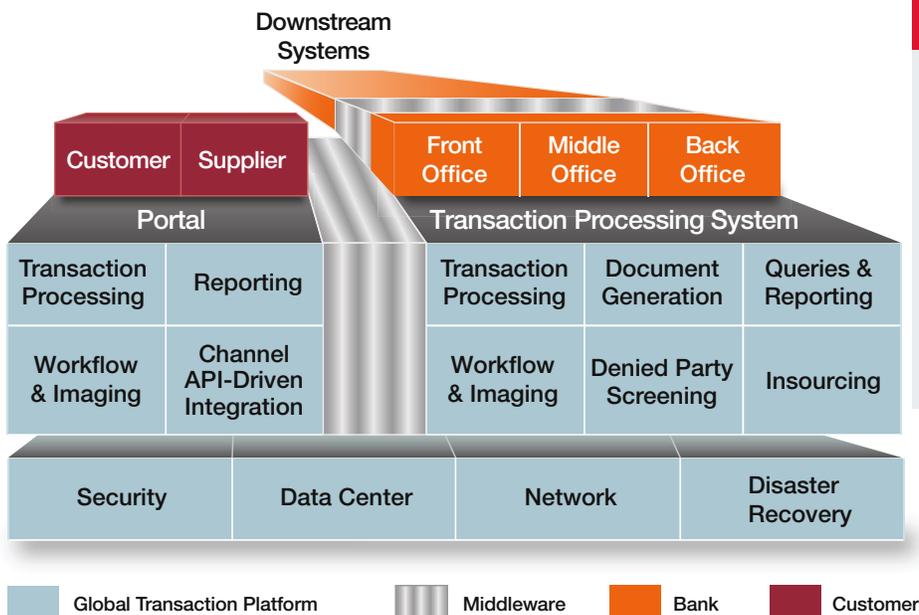
Get ahead of the curve in global trade finance with CGI Trade360, a fully integrated software as a service (SaaS) solution that starts with your customers in mind. CGI Trade360 gives you the power to meet ever-evolving customer needs and deliver exceptional service with the most robust functionality and technology in the market. It significantly reduces total cost of ownership by providing all of the software, hardware and services needed to run a global trade business delivered from CGI's private, highly secured community cloud. In addition, through an ongoing and active role in the CGI Trade360 client community, you can stay ahead of the curve by driving future enhancements that align with the direction of your customers and your bank.

Customer Benefits	Bank Benefits
<ul style="list-style-type: none"> • Seamless portal experience across products and geographies • Access to work-in-progress and historical transaction details by customer service representatives online to instantly respond to queries • Greater efficiency through integrated platforms and processes, with built-in imaging and workflow that enables quicker and more accurate turnaround and SLA tracking • Self-service standard, customer and ad-hoc real-time reporting that provides global business visibility • Easy to navigate, easy to use portal with unparalleled breath of services 	<ul style="list-style-type: none"> • Seamless, always synchronized front end • Global integrated back office • Global transparency • Global standard of service • Speed to market • Flexible service and operating models • Advanced technology at a lower cost through a shared cost model • Scalable across the bank globally • Ability to move operations to low-cost locations.

CGI Trade360

All you need to power your global trade business

As a fully integrated global transaction service, CGI Trade360 includes all of the applications, infrastructure and support you need to run a global trade business—delivered from CGI's private, highly secure, community cloud. Take advantage of robust functionality to drive revenue, reduce costs and eliminate risks while leaving the management of upgrades, hardware and other costly and time-consuming activities to CGI.



18

years of proven results

CGI Trade360 by the numbers

- 18 years in operation
- 100 countries
- 55,000 users
- 250+ bank locations globally
- 2.4+ million transaction annual run rate

The CGI Trade360 global transaction platform can run a bank's trade and open account business globally on a single 24/7 platform. The system includes:

- **Portal**—Redesigned, fully-integrated, bank-branded portal for transaction management and messaging and robust reporting, which is always synchronized with the back-end transaction processing system. The supplier portal also includes an on-demand invoice offer and purchase requests for approved payables finance.
- **Transaction Processing System**—Processes transactions initiated in the portal, other electronic channels (e.g., SWIFT, customer API-driven integration, etc.) or from the bank's service centers. Orchestrates workflow and rules-based processing across the entire platform. Capabilities include transaction processing, workflow, document generation, reporting, denied party screening and insourcing.
- **Middleware**—Integrates the transaction processing system with the portal, the bank's downstream systems and corporate customers' internal systems.
- **Scalable, world-class infrastructure**—Features data centers and network operations with bank-grade security and disaster recovery.

Unmatched breadth of customer offerings

CGI Trade360 allows banks to offer the most robust set of trade and open account services anywhere, anytime, including traditional trade, payables, receivables and cash management solutions at no additional cost since you only pay for what you use.

	Buyer Solutions	Financial Solutions	Seller Solutions
Traditional Trade	<ul style="list-style-type: none"> • Import LCs • Incoming Collections • Letters of Indemnity • Shipping Guarantees • Banker Acceptances • Deferred Payments • Trade Acceptances • Import Finance • Assignments / Transfers 	<ul style="list-style-type: none"> • Outgoing Standbys • Incoming Standbys • Outgoing Guarantees • Incoming Guarantees • Participation / Syndication Deals • Participation Distribution • Syndication Distribution • Participation Bought • Syndication Bought • Reimbursements 	<ul style="list-style-type: none"> • Export LC • Negotiated LCs • Outgoing Collections • Letters of Indemnity • Banker Acceptances • Deferred Payments • Trade Acceptances • Export Finance • Assignments / Transfers
Open Account / Supply Chain Finance	<p>Payables</p> <ul style="list-style-type: none"> • Integrated Payables • End-to-End Approved Payables Finance • Invoice Finance • Buyer Funded Discounting • Bank-Assisted Open Account • Open Account Payments • Buyer Financing • Trade Loans / Payables • Rollover Financing • Supplier Portal 	<p>Cash Management</p> <ul style="list-style-type: none"> • Domestic Payments • Cross Border Payments • Direct Debits • Book Spot FX Contract • Account Balances & Activity Query <p>Collateral Management</p> <ul style="list-style-type: none"> • Borrowing Base • Repos • Warehouse Exchange 	<p>Pre-Shipment Financing</p> <ul style="list-style-type: none"> • Purchase Order Financing <p>Receivables Solutions</p> <ul style="list-style-type: none"> • Integrated Receivables • Invoice Financing • Payment Consolidation • Payment / Invoice Matching • Exception Handling • Factoring • Receivables Financing • Trade Loans / Receivables • Rollover Financing

cgi.com

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world. Operating across the globe, CGI delivers end-to-end capabilities, from IT and business consulting to systems integration, outsourcing services and intellectual property solutions, helping clients achieve their goals, including becoming customer-centric digital enterprises.



For more information about CGI, visit cgi.com/trade or email us at info@cgi.com.