

CGI AFS360

CGI

Experience the commitment®

The Auto Finance Market is changing

The auto finance market is facing one of its biggest periods of change since its inception. Challenges such as the move to service-based mobility models, the change from carbon based engines to electric vehicles and low interest rates means auto finance businesses not only need to transform their businesses to meet customer demands digitally, but also increase efficiency and flexibility to be able to rapidly adapt to changing market conditions.

In the digital world, no two customer journeys are the same. Auto Finance companies must have systems capable of interacting with customers at any touch point, at any time. They also need to be adaptable and robust enough to meet an ever-evolving technology landscape.

What can CGI do?

CGI AFS360 can be designed to work in any way you choose. It has the flexibility to be configured as an out of the box product, or can be customised to create a bespoke fit for your business and your customers.

CGI AFS360 delivers a powerful, function rich, customisable servicing engine coupled with an open API layer and connectivity to integrate it seamlessly into your origination and other customer servicing functions. It combines technology and business process management to offer a suite of services specifically created to meet the needs of asset finance providers. We can also provide a bundle of optional services to provide a complete servicing engine solution.



CGI AFS360 Case Study

During a period of market growth, our client, a large Automotive Captive, needed to be able to spend more time with customers, creating and delivering flexible financial products to remain competitive in the market.

Unfortunately, due to system complexity they were spending more time trying to fix IT problems or patch poor processes than concentrate on their business.

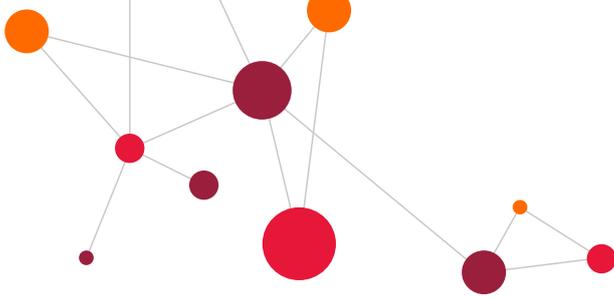
Implementation of new products and services was taking too much time and a heavy reliance on manual processes meant the cost to service existing customers was not scalable.

As experts in Manufacturing and Financial Services, CGI jumped at the chance to put our extensive managed services wrapper around the client's systems. Our operations team delivered a 24/7 service to provide urgent system stability, whilst our AFS360 team were deployed to deliver new functionality at speed through our modular capability.

CGI delivered AFS360 for all core Mid-Office and Back-Office functions dealing with in-life and end of life requirements resulting in a 70% reduction in cost to serve and freed up internal staff to engage with customers driving record sales.

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The diagram below describes the key functional modules that can be configured and implemented either as a stand-alone service or as complete end to end platform.



A highly flexible servicing engine

- On site or cloud deployments available
- A robust plug and play API layer makes it simple to incorporate third party complementary solutions if required

A comprehensive product

- A complete servicing engine solution with 24/7 operational management capability
- Includes all systems deployment, data migration and delivery

Real time visibility

- Provides up to date information to customers and interconnecting systems
- Information at your fingertips with a comprehensive management reporting dashboard

CGI's AFS360 offers businesses a dynamic modular platform that is responsive to changing market requirements and can provide vital business efficiencies in a time of unprecedented change and increasing pressures.

ABOUT CGI

Founded in 1976, CGI is among the largest independent IT and business consulting services firm in the world. With 74,000 professionals across the globe, CGI delivers an end-to-end portfolio of capabilities, from IT and business consulting to systems integration, outsourcing services and intellectual property solutions. CGI works with clients through a local relationship model complemented by a global delivery network that helps clients digitally transform their organisations and accelerate results.

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