



## CGI Group Inc.

### Revenue and EBIT by Segment: Historical Breakout

In CAD 000s

During the quarter, the Company realigned its management structure resulting primarily in the transfer of our Belgium and Southern Europe operations from Central and Eastern Europe to Western and Southern Europe. This realignment of management structure also included, to a lesser extent, transfers of some lines of business between our reporting segments. To provide clarity, above are the restated segmented figures that would have been reported in F2018.

<b><u>Western and Southern Europe</u></b>	<b>Q1 2018</b>	<b>Q2 2018</b>	<b>Q3 2018</b>	<b>Q4 2018</b>	<b>F2018</b>
Revenue prior to FX impact	467,048	480,424	490,434	459,783	1,897,689
FX impact	17,567	47,647	17,665	15,243	98,122
Revenue	484,615	528,071	508,099	475,026	<b>1,995,811</b>
Adjusted EBIT	68,893	77,404	53,867	58,638	<b>258,802</b>
Adjusted EBIT margin	14.2%	14.7%	10.6%	12.3%	<b>13.0%</b>

<b><u>Central and Eastern Europe</u></b>	<b>Q1 2018</b>	<b>Q2 2018</b>	<b>Q3 2018</b>	<b>Q4 2018</b>	<b>F2018</b>
Revenue prior to FX impact	232,629	240,651	247,730	250,189	971,199
FX impact	10,190	25,946	10,768	8,952	55,856
Revenue	242,819	266,597	258,498	259,141	<b>1,027,055</b>
Adjusted EBIT	18,363	20,952	19,877	27,236	<b>86,428</b>
Adjusted EBIT margin	7.6%	7.9%	7.7%	10.5%	<b>8.4%</b>

<b><u>United Kingdom</u></b>	<b>Q1 2018</b>	<b>Q2 2018</b>	<b>Q3 2018</b>	<b>Q4 2018</b>	<b>F2018</b>
Revenue prior to FX impact	283,076	293,742	328,070	309,454	1,214,342
FX impact	5,284	22,290	7,139	12,443	47,156
Revenue	288,360	316,032	335,209	321,897	<b>1,261,498</b>
Adjusted EBIT	47,082	50,408	48,601	40,992	<b>187,083</b>
Adjusted EBIT margin	16.3%	16.0%	14.5%	12.7%	<b>14.8%</b>

<b>Canada</b>	<b>Q1 2018</b>	<b>Q2 2018</b>	<b>Q3 2018</b>	<b>Q4 2018</b>	<b>F2018</b>
Revenue prior to FX impact	406,741	421,698	424,363	417,862	1,670,664
FX impact	-49	1	52	392	396
Revenue	406,692	421,699	424,415	418,254	<b>1,671,060</b>

Adjusted EBIT	87,374	91,891	91,443	92,358	<b>363,066</b>
Adjusted EBIT margin	21.5%	21.8%	21.5%	22.1%	<b>21.7%</b>

<b>U.S. Commercial and State Government</b>	<b>Q1 2018</b>	<b>Q2 2018</b>	<b>Q3 2018</b>	<b>Q4 2018</b>	<b>F2018</b>
Revenue prior to FX impact	422,883	446,459	448,549	409,219	1,727,110
FX impact	(19,261)	(18,477)	(17,474)	17,788	(37,424)
Revenue	403,622	427,982	431,075	427,007	<b>1,689,686</b>

Adjusted EBIT	60,650	61,689	75,844	85,388	<b>283,571</b>
Adjusted EBIT margin	15.0%	14.4%	17.6%	20.0%	<b>16.8%</b>

<b>Asia Pacific</b>	<b>Q1 2018</b>	<b>Q2 2018</b>	<b>Q3 2018</b>	<b>Q4 2018</b>	<b>F2018</b>
Revenue prior to FX impact	161,432	147,224	161,232	154,062	623,950
FX impact	(2,122)	(978)	(11,854)	(6,482)	(21,436)
Revenue	159,310	146,246	149,378	147,580	<b>602,514</b>

Adjusted EBIT	31,002	27,090	33,871	35,858	<b>127,821</b>
Adjusted EBIT margin	19.5%	18.5%	22.7%	24.3%	<b>21.2%</b>

Source: [www.cgi.com/investors](http://www.cgi.com/investors)