

**CGI**

Experience the commitment®

# CGI Trade360

**Brief**

Get ahead of the curve  
in global trade finance



SALES BY CATEGORY	
Category	Sales
West	854
South	652
North	450
East	213
Other	



## When your customer says, “I want my bank to ...” Can your bank meet the need?

# 4

## keys to success governance, collaboration, services, technology

### Additional CGI Trade360 features

- API-driven integration accelerator for faster implementations
- Flexible service and operating models
- Dedicated trade and platform experts
- Single point of API-driven integration
- Ease of implementation
- Out-of-the-box insourcing of other banks

Get ahead of the curve in global trade finance with CGI Trade360, the fullyintegrated software as a service that starts with your customers in mind. CGI Trade360 gives you the power to meet ever-evolving customer needs and deliver exceptional service with the most robust functionality and technology in the market. It significantly reduces total cost of ownership with all of the software, hardware and services needed to run a global trade business delivered from CGI's private, highly secured community cloud. With an on-going and active role in the CGI Trade360 client community, you can stay ahead of the curve by driving future enhancements that align with the direction of your customers and your bank.

Customer Benefits	Bank Benefits
<ul style="list-style-type: none"> <li>• Seamless Portal experience across products and geographies</li> <li>• Customer service representatives have work-in-progress and historical transaction details online to respond instantly to queries</li> <li>• Greater efficiency through integrated platforms and processes, built-in imaging and workflow enable quicker and more accurate turn-around — with SLA tracking</li> <li>• Self-service standard, customer and ad-hoc real-time reporting provides global visibility into their business</li> <li>• Easy to navigate, easy to use Portal with unparalleled breadth of services.</li> </ul>	<ul style="list-style-type: none"> <li>• Seamless, always synchronized front end</li> <li>• Global integrated back office</li> <li>• Global transparency</li> <li>• Global standard of service</li> <li>• Speed to market</li> <li>• Flexible service and operating models</li> <li>• Advanced technology at a lower cost through a shared cost model</li> <li>• Scalable across the bank globally</li> <li>• Ability to move operations to low-cost locations.</li> </ul>

# CGI Trade360

All you need to power your global trade business

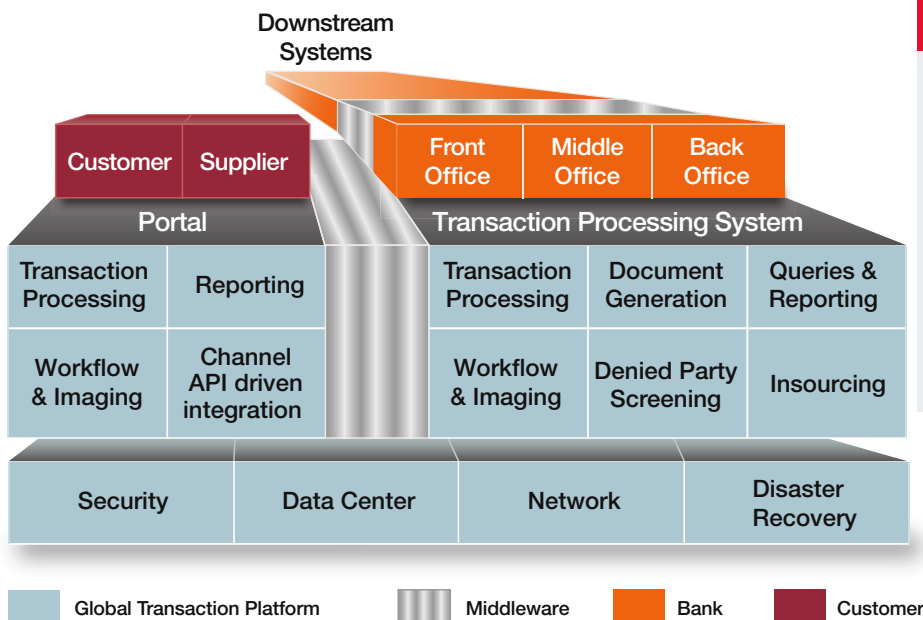
As a fully integrated global transaction service, Trade360 includes all of the applications, infrastructure and support you need to run a global trade business— delivered from CGI's private, highly secure, community cloud. Take advantage of robust functionality to drive revenue, reduce costs and eliminate risks while leaving the management of upgrades, hardware and other costly and time-consuming activities to CGI.



17+  
years of proven  
results

CGI Trade360 by the numbers

- Service in 17<sup>th</sup> year of operation
- Supports over 90 countries
- 50,000+ corporate portal users
- 130+ bank locations globally
- 2.1+ million transaction annual run rate



The CGI Trade360 Global Transaction Platform can run the bank's trade and The Trade360 Global Transaction Platform can run the bank's trade and open account business globally on a single 24/7 platform. The system includes:

- **Portal**—A redesigned, fully-integrated bank-branded Portal for transaction management, messaging and robust reporting is always synchronized with the back-end Transaction Processing System. The Supplier Portal also includes add on-demand invoice offer and purchase requests for approved payables finance.
- **Transaction Processing System**—Processes transactions initiated in the Portal, other electronic channels (e.g., SWIFT, customer API-driven integration, etc.) or from the bank's service centers. Orchestrates workflow and rules-based processing across the entire platform. Capabilities include transaction processing, workflow, document generation, reporting, denied party screening and insourcing.
- **Middleware**—Integrates the Transaction Processing System with the Portal, the bank's downstream systems and corporate customers' internal systems.
- **Scalable, world-class infrastructure**—Features data centers and network operations with bank-grade security and disaster recovery.

## Unmatched breadth of customer offerings

CGI Trade360 allows banks to offer the most robust set of trade and open account services anywhere, anytime, including Traditional Trade, Payables, Receivables and Cash Management solutions at no additional cost, since you only pay for what you use.

	Buyer Solutions	Financial Solutions	Seller Solutions
<b>Traditional Trade</b>	<ul style="list-style-type: none"> <li>• Import LCs</li> <li>• Incoming Collections</li> <li>• Letters of Indemnity</li> <li>• Shipping Guarantees</li> <li>• Banker's Acceptances</li> <li>• Deferred Payments</li> <li>• Trade Acceptances</li> <li>• Import Finance</li> <li>• Assignments/ Transfers</li> </ul>	<ul style="list-style-type: none"> <li>• Outgoing Standbys</li> <li>• Incoming Standbys</li> <li>• Outgoing Guarantees</li> <li>• Incoming Guarantees</li> <li>• Participation/ Syndication Deals</li> <li>• Participation Distribution</li> <li>• Syndication Distribution</li> <li>• Participation Bought</li> <li>• Syndication Bought</li> <li>• Reimbursements</li> </ul>	<ul style="list-style-type: none"> <li>• Export LC</li> <li>• Negotiated LCs</li> <li>• Outgoing Collections</li> <li>• Letters of Indemnity</li> <li>• Banker's Acceptances</li> <li>• Deferred Payments</li> <li>• Trade Acceptances</li> <li>• Export Finance</li> <li>• Assignment/ Transfers</li> </ul>
<b>Open Account</b>	<p><b>Payables</b></p> <ul style="list-style-type: none"> <li>• Integrated Payables</li> <li>• End-to-End Approved Payables Finance</li> <li>• Invoice Finance</li> <li>• Buyer Funded Discounting</li> <li>• Bank-Assisted Open Account</li> <li>• Open Account Payments</li> <li>• Buyer Financing</li> <li>• Trade Loans - Payables</li> <li>• Rollover Financing</li> <li>• Supplier Portal</li> </ul>	<p><b>Cash Management</b></p> <ul style="list-style-type: none"> <li>• Domestic Payments</li> <li>• Cross Border Payments</li> <li>• Direct Debits</li> <li>• Book Spot FX Contract</li> <li>• Account Balances &amp; Activity Query</li> </ul> <p><b>Collateral Management</b></p> <ul style="list-style-type: none"> <li>• Borrowing Base</li> <li>• Repos</li> <li>• Warehouse Exchange</li> </ul>	<p><b>Pre-shipment Financing</b></p> <ul style="list-style-type: none"> <li>• Purchase Order Financing</li> </ul> <p><b>Receivables Solutions</b></p> <ul style="list-style-type: none"> <li>• Integrated Receivables</li> <li>• Invoice Financing</li> <li>• Payment Consolidation</li> <li>• Payment/ Invoice Matching</li> <li>• Exception Handling</li> <li>• Factoring</li> <li>• Receivables Financing</li> <li>• Trade Loans - Receivables</li> <li>• Rollover Financing</li> </ul>

**cgi.com**



Founded in 1976, CGI is one of the world's largest IT and business consulting services firms. We help clients achieve their goals, including becoming customer-centric digital organizations, through high-end IT and business consulting, systems integration and outsourcing services combined with a unique client proximity model and global center of excellence network.

For more information about CGI, visit [cgi.com/trade](http://cgi.com/trade) or email us at [info@cgi.com](mailto:info@cgi.com).