THIRD QUARTER FISCAL 2017 RESULTS
Forward-looking statements

All statements in our presentations that do not directly and exclusively relate to historical facts constitute “forward-looking statements” within the meaning of Section 27A of the United States Securities Act of 1933 and Section 21E of the United States Securities Exchange Act of 1934, as amended, and are “forward-looking information” within the meaning of Canadian securities laws. These statements and this information represent CGI’s intentions, plans, expectations and beliefs, and are subject to risks, uncertainties and other factors, of which many are beyond the control of CGI. These factors could cause actual results to differ materially from such forward-looking statements or forward-looking information. You are cautioned not to place undue reliance on any forward-looking statements or on forward-looking information as a prediction of actual results.

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All amounts are in Canadian dollars unless otherwise indicated.
GEORGE D. SCHINDLER
President and Chief Executive Officer

FRANÇOIS BOULANGÉR
Executive Vice-President and Chief Financial Officer
### Q3-F2017: Results
Excluding specific items

<table>
<thead>
<tr>
<th></th>
<th>vs Q3 F2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Revenue</strong></td>
<td>$2.8B</td>
</tr>
<tr>
<td><strong>Growth @ cc</strong></td>
<td>↑ 6.4%</td>
</tr>
<tr>
<td><strong>Adjusted EBIT</strong></td>
<td>$399M</td>
</tr>
<tr>
<td><strong>Adjusted EBIT margin</strong></td>
<td>14.1%</td>
</tr>
<tr>
<td><strong>Net earnings</strong></td>
<td>$278M</td>
</tr>
<tr>
<td><strong>Net earnings margin</strong></td>
<td>9.8%</td>
</tr>
<tr>
<td><strong>Diluted EPS</strong></td>
<td>$0.93</td>
</tr>
<tr>
<td></td>
<td>↑ 4.5%</td>
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</tbody>
</table>

* Specific items in Q3-F2017:$1.8 million in integration-related costs net of tax.

Adjusted EBIT is a measure for which we provide the reconciliation to its closest IFRS measure in the MD&A.
Revenue growth maintaining the pace

Constant currency revenue growth is a measure for which we provide the reconciliation to its closest IFRS measure in the MD&A.
Building high quality backlog of $21 billion
New contract awards

TRAILING TWELVE MONTHS BOOKINGS

$11.3 billion
104% book-to-bill
Cash provided by operating activities

TRAILING TWELVE MONTHS

OPERATING CASH FLOW

$1.4 billion

13.0% of revenue

$4.60 per diluted share
Bookings of $2.7 billion; TTM book-to-bill of 104%

Bookings distribution

<table>
<thead>
<tr>
<th>Contract Type</th>
<th>Service Type</th>
<th>Segment</th>
<th>Vertical Markets</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Extensions and renewals</td>
<td>A. Systems integration and consulting</td>
<td>A. U.S.</td>
<td>A. Government</td>
</tr>
<tr>
<td>B. New business</td>
<td>B. Management of IT &amp; business functions</td>
<td>B. Nordics</td>
<td>B. MRD</td>
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<tr>
<td></td>
<td></td>
<td>C. Canada</td>
<td>C. Financial Services</td>
</tr>
<tr>
<td></td>
<td></td>
<td>D. France</td>
<td>D. Telecommunications &amp; utilities</td>
</tr>
<tr>
<td></td>
<td></td>
<td>E. U.K.</td>
<td>E. Health</td>
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<tr>
<td></td>
<td></td>
<td>F. ECS</td>
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<td></td>
<td></td>
<td>G. Asia Pacific</td>
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</tbody>
</table>
Improving mix of high quality revenue

Revenue distribution

<table>
<thead>
<tr>
<th>Service Type</th>
<th>Client Geography</th>
<th>Vertical Markets</th>
</tr>
</thead>
<tbody>
<tr>
<td>A. Management of IT and business functions</td>
<td></td>
<td></td>
</tr>
<tr>
<td>1. IT services</td>
<td>29%</td>
<td>A. Government</td>
</tr>
<tr>
<td>2. BPS</td>
<td>16%</td>
<td>B. MRD</td>
</tr>
<tr>
<td>B. Systems integration and consulting</td>
<td>15%</td>
<td>C. Financial services</td>
</tr>
<tr>
<td></td>
<td>13%</td>
<td>D. Telecommunications</td>
</tr>
<tr>
<td></td>
<td>7%</td>
<td>&amp; utilities</td>
</tr>
<tr>
<td></td>
<td>6%</td>
<td>E. Health</td>
</tr>
<tr>
<td></td>
<td>14%</td>
<td></td>
</tr>
</tbody>
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<td>2. BPS</td>
<td></td>
<td></td>
</tr>
<tr>
<td>B. Systems integration and consulting</td>
<td></td>
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</tbody>
</table>

Table: Service Type, Client Geography, Vertical Markets

- **A. Management of IT and business functions**: 53%
  - 1. IT services: 42%
  - 2. BPS: 11%
- **B. Systems integration and consulting**: 47%

Diagram: A. Improvement of mix of high quality revenue, B. Revenue distribution.
Well balanced profitability across the Globe
Revenue and EBIT segmentation

Revenue: $2.8B

Adjusted EBIT: $399M
Margin: 14.1%

Adjusted EBIT is a measure for which we provide the reconciliation to its closest IFRS measure in the MD&A.
Strong profitability maintained
Adj. EBIT at $399 million; margin of 14.1% in Q3 F2017

Adjusted EBIT is a measure for which we provide the reconciliation to its closest IFRS measure in the MD&A.
Strong improving profitability with better mix
Net earnings margin
Generating $1.4 billion in cash TTM
Cash provided by operating activities
Net debt to cap well within our comfort zone

In millions

$0 $500 $1,000 $1,500 $2,000 $2,500 $3,000 $3,500

Logica acquisition

Share repurchase

Net debt
Net debt to cap ratio


26.6% 19.4% 44.7% 41.1% 38.9% 32.6% 25.1% 22.7% 20.5% 18.3% 18.2% 17.2%

20% 25% 30% 35% 40% 45% 50%

$0

5% 10% 15% 20% 25% 30% 35% 40% 45% 50%

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Maintaining balance and flexibility to capitalize on strategic opportunities

Debt maturity schedule

Excluding capital leases and asset financing loans.
Delivering superior returns over time
ROE and ROIC trends

Return on equity (ROE) and return on invested capital (ROIC) are measures for which we provide definitions and details in the MD&A.
Accelerating actions to capitalize on global demand and the permanent shift to digital
Strategic initiative

$165 million pre-tax charge

- Continue the alignment proximity-based members to best partner with clients
- Complete our shift to “as a service” delivery models, including hybrid cloud
- Further implement business process automation
- Address under utilized assets and SG&A

Double-digit EPS growth

- Accelerate profitable growth
- Strengthen our role as a partner and expert of choice to meet client demand
- Free up capital to invest in higher returns

Initiative will yield benefits throughout F2018
Contact information

Lorne Gorber
Executive Vice-President
Global Communications and Investor Relations
lorne.gorber@cgi.com
+1 (514) 841-3355

Mathieu Richard
Director
mathieu.richard@cgi.com
+1 (514) 415-3272

Samantha Taccone
Specialist
+1 (416) 306-3782
samantha.taccone@cgi.com

For more information:
CGI.com/investors