

2017 CGI Client Global Insights



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**DEFENSE,
INTELLIGENCE
AND SPACE**

Client insights
and CGI
perspectives
on digital
transformation

Each year, CGI's executives and local leaders meet face-to-face with business and IT leaders to hear their perspectives on the trends affecting their organizations and the implications for their business.

We conducted 392 in-person interviews with government clients

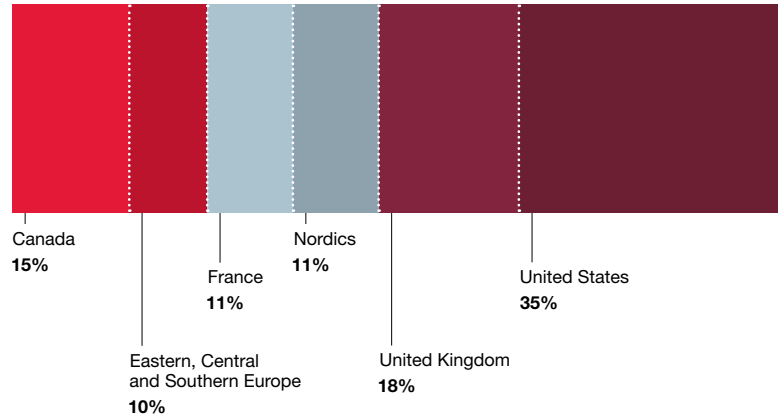
3 sectors

- Central and federal (169)
- State and local (136)
- Defense, intelligence and space (87)

42%
business leaders

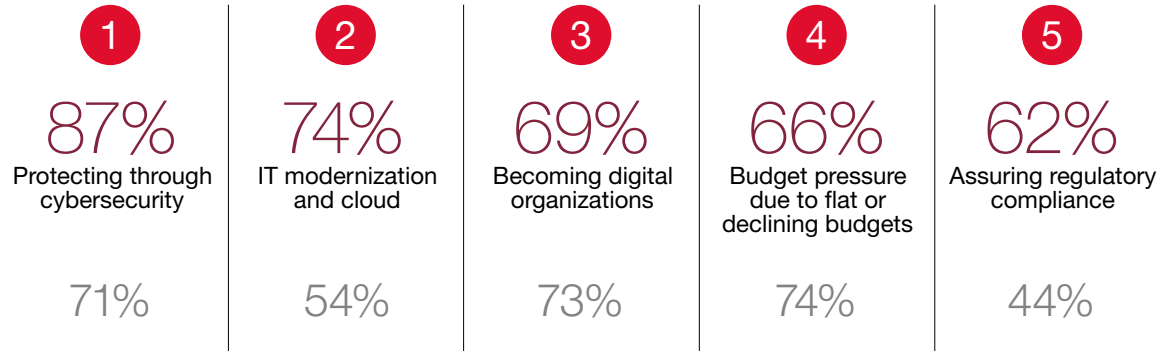
58%
IT leaders

Percentage of interviews covered by CGI's major regions

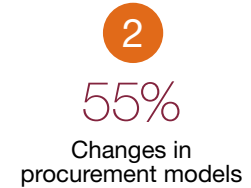


The client insights demonstrate that executives are focused on protecting through cybersecurity and modernizing IT.

Top 2017 trends in defense, intelligence and space with 2016 comparison



Looking ahead, executives cite the following as their top emerging trends.



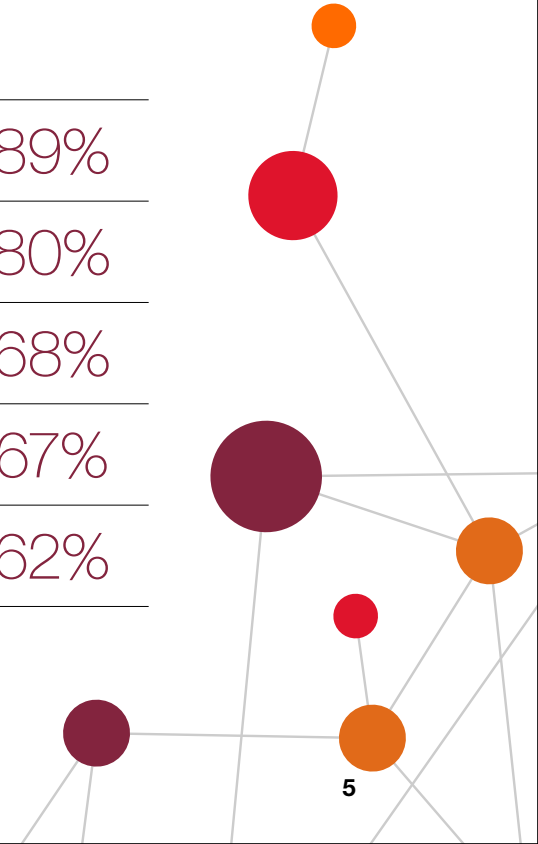
Top investment areas highlight focus areas for client innovation.

	Now	Within 3 years
Cybersecurity	84%	84%
IT modernization/cloud services	70%	76%
Agile IT delivery and infrastructure technologies	60%	66%
Data and predictive analytics	56%	70%
Better use of mobile technology	48%	60%



Defense, intelligence and space business and IT leaders interviewed align on cybersecurity urgency, followed by a focus on modernization, new delivery models and greater use of commercial-off-the-shelf (COTS) products.

Rank	Top business priorities	Top IT priorities
1	Protect military organizations and operations (cybersecurity) 74%	Protect through cybersecurity 89%
2	Harness the power of data analytics to improve insight 71%	Drive IT modernization/data center consolidation, cloud 80%
3	Become digital organizations to meet customer/citizen expectations 64%	Embrace new and agile IT delivery models 68%
4	Collaborate across military organizations 63%	Leverage data analytics and business intelligence 67%
5	Drive military operations 56%	Implement COTS software 62%



A network diagram with various sized orange circles connected by thin lines, set against a red-to-orange gradient background.

As digital technologies shape customer and citizen expectations, client executives are positioning their organizations ahead of these changes. Learn more about their insights and our perspectives.

Contact us to schedule a discussion.

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