



Our Global Delivery Centers in the Province of Quebec (Canada)

POQ HIGHLIGHTS

- Multi-client, multi-site network of global delivery centers in Montreal, Quebec City, Saguenay and Sherbrooke
- Clients serviced in English and French
- Proven track record for remote delivery to clients in worldwide time zones
- Customizable and flexible delivery options
- CMMI and ISO certifications
- Access to an experienced, extensive IT talent pool, including relationships with multiple universities and technical schools
- Supported by a strong local consulting base with expertise in various industries
- Convenient commuting distance from major North American business centers

BLENDING EXPERTISE AND VALUE IN DELIVERING REMOTE SERVICES TO ORGANIZATIONS AROUND THE WORLD

With the ongoing pressure to be more cost-effective while delivering greater business value, leading organizations rely on their IT sourcing strategy to reach their goals. Working with CGI, our clients leverage our global delivery capabilities to increase their competitiveness and enhance customer service.

CGI's Global Delivery Center Network offers the full range of application development and maintenance services and delivers the best blend of expertise from cost-effective global delivery locations. Strategically located around the world, our network of centers offers the best blend of service delivery with a combination of onsite, onshore, nearshore and offshore options, allowing clients to reduce their costs and ensure faster delivery of their initiatives.

Global delivery services are offered through flexible business arrangements, such as selective sourcing, project-based initiatives and full IT outsourcing.

Spotlight on our global delivery centers located in the Province of Quebec

Within CGI's global delivery model, our Province of Quebec (POQ) delivery centers provide high-end technical and business expertise in English and French while offering a competitive and compelling delivery alternative. The POQ network allows clients to strategically balance their sourcing strategy, helping address such business requirements as time zone, market and location proximity. As a result, clients extend their reach and strengthen their delivery capabilities while reducing costs and mitigating delivery risks.

Our centers are staffed by an experienced team of project managers and technology specialists that have successfully managed and delivered large and complex projects in a wide variety of industries in different geographies. The POQ network also benefits from a significant consultancy base and specialized practices ensuring availability of the proper expertise on-time.

POQ services – base offering

Application development: CGI assists clients at all stages of the software development life cycle, such as strategy formulation, system design, technical design, construction, testing and implementation. Our process-oriented development methodology, combined with a strong emphasis on quality and effective project management, ensures on-time and on-budget delivery providing better return on client investments.

Application management: Ongoing management of information systems has become increasingly complex, forcing many organizations to devote a significant portion of their budgets and staff to day-to-day tasks rather than on initiatives that support business growth. By taking upon maintenance and evolution activities on behalf of our clients, CGI takes responsibility for keeping applications running at peak efficiency within cost and performance agreed targets. CGI proactive application portfolio management approach is designed to quickly identify and correct problems, prevent future issues, enhance functionality, improve performance. It also provides strategic guidance to clients as for their portfolio evolution and related investment decisions, freeing up client human resources and capital to other prioritized initiatives.

Application modernization: CGI helps clients maximize and extend their IT investments by capitalizing on the functionality value of existing systems while leveraging the benefits of newer technologies. We modernize entire applications, or their key architectural elements, by reengineering presentation layers, modernizing databases, migrating data and reviewing architecture business logic as a set of reusable components or services. Our pragmatic, step-by-step process allows clients to upgrade systems quickly, cost-effectively and with less risk.

POQ services – specialty services and offerings

- **Web-based technologies and online commerce services**
 - > Web portals and Internet/intranet/extranet site development and maintenance
 - > Web-based custom development, integration and modernization initiatives
 - > ATG and other online commercial solution development and maintenance
- **Oracle/PeopleSoft and SAP ERP solution base**
 - > ERP development and maintenance
 - > Database monitoring and optimization services
- **Technology migration, conversion and integration services relating to**
 - > Server, platform and COTS product suite migration initiatives
 - > Infrastructure virtualization considerations
 - > Mail service upgrade, migration and hosted initiatives
- **Geomatics/geographic and spatially referenced information**
 - > Application development and integration services related to the gathering, storing, processing and delivering of this information
- **Utilities mobile workforce management solution (PragmaCAD)**
 - > Real-time dispatching and scheduling solution across enterprise-wide, multi-platform environments

REPRESENTATIVE REMOTE DELIVERY CLIENTS

Financial Services

- A leading global investment bank (US & UK)
- 3 of the top 8 retail banks and credit unions in Canada
- A leading portfolio manager in Canada
- A top NA life insurer with operations across the world
- A global leader in financial protection

Telecom & Utilities

- Several telecom operators and major groups operating across the world (Canada, Germany, Australia and New Zealand)
- Some of the top electric and gas utility operators in NA

Retail & Distribution

- A worldwide recognized entertainment group
- A predominant food retailer in Canada
- A significant NA automotive aftermarket part distributor and industry consolidator (Canada)
- A leading directory publishing group in NA (Canada)

Manufacturing

- A pioneer and global leader in motorized recreational vehicle manufacturing
- A leading civilian aircraft manufacturer in the world
- A European leader in energy and environmental efficiency
- A leading NA publisher
- NA operations of a global aluminum producer

Government

- A governmental agency's shared services organization
- A major provincial healthcare agency