



Atlantic Global Delivery Center (AGDC)

AGDC Highlights

- A multi-client, multi-site center providing application development and maintenance to global clients
- A nearshore success story
- Located in the Atlantic region on the east coast of Canada
- Customizable and flexible delivery options
- Within a two hour flight to New York, Boston, Toronto and Washington
- Works in any North American time zone
- Access to experienced and varied IT talent
- Expertise in Telecom, Insurance and other verticals
- Relationships with multiple local universities and community colleges
- Committed to strong quality initiatives such as CMMI and ISO
- Brings accountability, flexibility, predictability and cost-effective results to any client relationship

Blending application services and nearshore value

For leading organizations, information technology (IT) is the tool that drives business transformation. Done right, IT powers the strategies and processes that satisfy customers and grow business. Yet with the ongoing pressures to be cost-effective and to find the right skills and resources, the ability to make full use of technology - and ensure it provides continuous value - is often a challenge.

To meet increased demands and higher standards for performance, many large organizations are outsourcing day-to-day processes and functions on an increasing basis. CGI's global delivery model offers the best blend of service delivery with a combination of onsite, onshore, nearshore and offshore options to give clients access to the skills they need, and to choose the model that delivers the results they require.

Many organizations still hesitate to make the leap to global delivery, often due to political and cultural uncertainties, communications concerns and distance issues. This is especially true for complex projects that require industry sophistication and an understanding of the client's day-to-day business. CGI can help.

Our nearshore services demystify the process of sourcing application development and maintenance while providing the best expertise and value for our clients.

Nearshore delivery at the AGDC

The AGDC is staffed by an experienced team of project managers and technologists who have successfully managed large and complex global projects for a wide variety of industries. This expertise, combined with a strong understanding of business practices ensures successful results with any project or outsourcing relationship. The AGDC provides clients with flexible nearshore delivery options and brings the needed expertise together for optimal delivery of a sophisticated development project, complex outsourcing contract or innovative partnership.

With several clients in the insurance and telecom verticals, the AGDC has essential industry knowledge and the ability to lead the development and maintenance of customized and packaged applications and technologies in these sectors. The AGDC also specializes in innovative web-based solutions for large enterprise clients in all industry sectors.

AGDC projects are administered through CGI's ISO 9001-certified Client Partnership Management Framework, which establishes common project objectives and processes while continuously measuring client satisfaction.

The AGDC:

- Decreases the complexity of global delivery by utilizing project managers experienced in globally distributed projects
- Offers customizable and flexible delivery options that can evolve over time, allowing clients to choose the model that best meets their comfort level and requirements
- Provides quick access to scalable resources, assigning the right people at the right time to work on critical development projects
- Fosters business understanding by eliminating communication barriers and time zone issues
- Allows clients to access experienced IT services at a predictable cost in predictable environments while focusing internal resources on strategic priorities

The CGI global delivery model available through the AGDC mitigates the risk that many organizations fear and converts business uncertainty into operational efficiency and competitive advantage.

About CGI

Founded in 1976, CGI is a full-service IT and business process services provider with 25,000 professionals operating in more than 100 offices around the world. From providing consulting and systems integration services to managing IT and business functions on behalf of clients, CGI provides an all-encompassing offering that includes the planning, design, implementation and management of highly effective business and IT environments.

CGI's global delivery capabilities include onsite, onshore, nearshore and offshore options, giving clients the flexibility to choose the model that best meets their needs. Through the AGDC, CGI lessens the complexity of dealing with global delivery and offers customizable and flexible delivery models. With fast access to high-quality talent, the AGDC provides clients with scalable resources for any new maintenance or development project.

Business solutions through information technology [™]



ISO 9001 Certified

For more information, contact your CGI sales representative or call **1.866.880.5488**.

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