



As clients became more focused on improving their bottom lines this year, they turned to CGI's managed services offering. CGI's outsourcing model is differentiated in that we achieve operational excellence and enhance productivity while substantially reducing costs. By creating effective IT environments on behalf of our clients, we achieve outcomes aligned with their business objectives.

- AMONG THE TOP 10 IT/BPO PROVIDERS WITHIN THE *GLOBAL OUTSOURCING 100* RANKING
- \$10.9 BILLION BACKLOG AND NET CASH POSITION

# FULL OFFERING STRATEGY

**Yellow Pages Group** (YPG) is Canada's leading local commercial search provider and largest directory publisher. An industry leader since it published its first directory in 1908, YPG has undergone significant change during the past decade, successfully adapting to the continuous shifts in Web technology and consumer behavior. As a result, YPG owns and manages Canada's most visited online directories with sites that attract more than seven million unique visitors per month.

With information as its core business, YPG turns to CGI's full offering strategy to run the technology that is critical to its business success. In November, YPG and CGI announced the extension and expansion of a full outsourcing agreement to the end of 2019. In addition to managing the applications and infrastructure of YPG's computer network, CGI will support strategic project work, such as business intelligence, the optimization of the company's research tools, and the integration of future acquisitions.

As a result of this long-term partnership, CGI offers YPG a highly available and scalable infrastructure and helps execute its reliable search services, attracting advertisers and consumers alike. CGI helps YPG deliver the right information to the right location at the right time.

"Continuous innovation and quality, reliability and availability are core to our success. We've been benefiting from CGI's excellent service and vast IT experience for several years, so we did not hesitate to renew and extend our contract. We look forward to continuing our partnership with CGI, which will allow us to continuously adapt to the market and maintain our competitive advantage."

Yvan Proteau  
Chief Information Officer  
Yellow Pages Group

"The EPA is committed to ensuring an open and transparent flow of information between Americans and their government. CGI has supported us in helping EPA effectively use technology to create a more transparent and accountable government."

Linda Travers  
EPA's Acting Chief Information Officer and  
Assistant Administrator for the Office of Environmental Information

The **U.S. Environmental Protection Agency's** mission is to protect human health and the environment. For more than 30 years, the EPA has partnered with CGI in various initiatives that use technology to create more transparent, accountable and efficient processes that support its mission.

Over the past few years, CGI has supported EPA on multiple projects. Among them is EPA's Financial System Modernization Project (FSMP) whereby CGI's Momentum® platform will be hosted and maintained through a managed services arrangement. With development underway, the project is set to increase integration among various systems and add new functionality to improve performance.

Other significant announcements include a seven year agreement to deliver various IT infrastructure support services and an engagement to provide support for the Central Data Exchange (CDX), a system that enables the electronic submission of environmental data between EPA and its stakeholders.

The CDX project and CGI's experience in working with EPA's state and commercial stakeholders proved especially significant this year when EPA was tasked to rapidly leverage the system to develop a central, government-wide data collection system for Recovery Act funds.

Within five months, CGI used its full breadth of capabilities to design, build, launch and host the FederalReporting.Gov system, which for the first time, allows federal, state, local and commercial entities to consistently report on how the government's money is being spent under the Act.