

_experience the commitment™



Collections360™ for Government

BENEFITS

- Realize as much as 10-35% in new revenues
- Defer most costs until after revenues are achieved by paying from new revenues
- Potentially amortize transition over the contract
- Reduce service and program cuts
- Reduce staffing requirements
- Shift responsibility to a skilled and experienced vendor
- Achieve more predictable costs
- Reduce time to implementation
- Mandate service level agreements
- Focus on core activities

CENTRALIZING DEBT COLLECTION TO MAXIMIZE REVENUE WHILE MINIMIZING UPFRONT COSTS AND RISK

Governments face unprecedented revenue challenges and have very limited capital to invest in new technologies, even ones with a high return on investment. The goal is to bring in extra revenues without using extra funding and staff resources.

Do these challenges sound familiar?

Are you being asked to help solve the revenue problem?

Do you have inconsistent collection tools, policies and staffing levels between agencies?

Do you want to do a better job with collection activities but lack the tools and the funds to procure these tools?

Are agencies being asked to perform collections when it is not part of their primary mission or focus?

Is your organization facing IT staffing constraints?

CGI solves the challenge

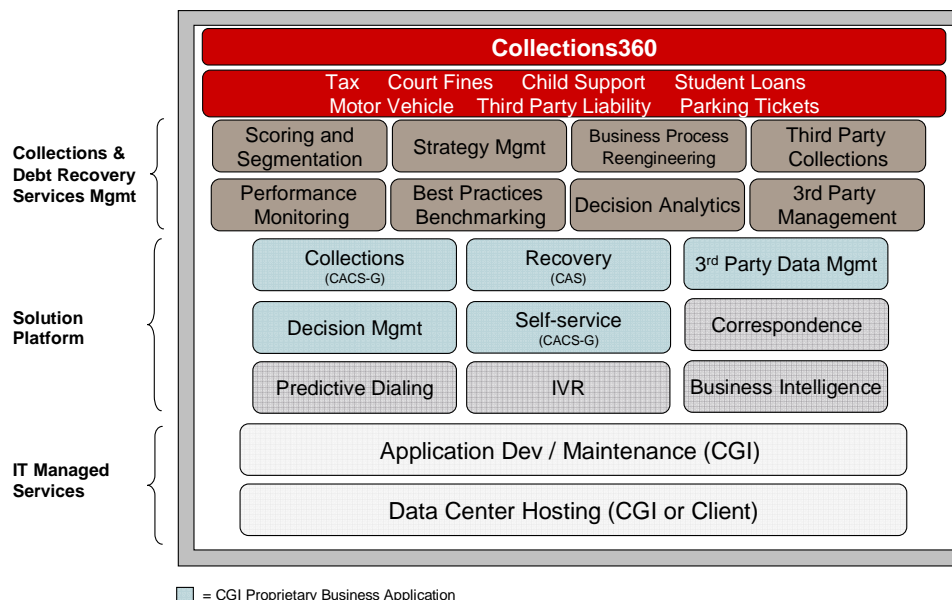
Collections360™ for Government combines managed services and business processes with CGI's state-of-the-art technology (powered by CACS®-G) to support all aspects of debt management operations. By providing a policy structure supported by technology that automatically assigns cases to the most cost-effective treatment stream, government is able to collect more, collect faster, and do so at the lowest cost. In addition, a Collections360 solution can be acquired with no upfront capital investment.

CGI's approach

Centralizing debt collection from multiple agencies and debt types produces economies of scale by avoiding redundant tools, and building focused collection activities. In addition, financing projects via a benefits-funded approach (in which CGI is paid a fixed price from only a portion of the increase in collections), enables the implementation of collection solutions, even during fiscally constrained times.

Collections360 at a Glance

CGI's comprehensive and flexible range of support and services can be customized for each organization's needs. Collections360 components can be purchased separately or in combination as licensed software. Applications can be hosted on client infrastructure (with CGI providing onsite and remote monitoring), or on CGI infrastructure. We offer implementation assistance and ongoing maintenance and can also provide collectors, as well as training and support staff.



COMPANY PROFILE

Founded in 1976, CGI Group Inc. is one of the largest independent information technology and business process services firms in the world. CGI and its affiliated companies have approximately 26,000 professionals.

We deliver built-for-government IT solutions that maximize revenue while minimizing costs. As a full service systems integrator and managed services provider, CGI has the industry know-how, tools and technologies to address business challenges across the public sector spectrum.

CGI provides state and local governments with creative IT solutions that drive efficiencies, effectiveness and cost containment — all while achieving your short term needs and maintaining your long-term vision.

Why CGI?

- **Depth of collection and application management expertise.** CGI's focused, government debt subject matter experts and world-class collections tools are industry leaders and can help government achieve dramatic increases in collections.
- **Shared risk and governance model.** CGI's unique model of shared responsibility, operation and revenue makes us a true partner in the collections effort – not just a vendor. In this model, clients set policy, connect to the internal organization and provide approvals; CGI and clients collaborate on strategic and tactical changes; and, CGI implements as little or as many components of the operation as needed.
- **Benefits-funded approach.** Our strategies are designed to eliminate upfront investment prior to achieving the revenue increase. Using a benefits-funded approach, CGI is paid its fixed price out of a portion of the increase in collections, allowing clients to delay and spread the upfront costs over a period of years.

CONTACT

For more information on Collections360 for Government and our other tax, revenue and collection solutions, email us at tax.solutions@cgi.com.