



...experience the commitment™



# Asset Finance Management

## TRUST IN THE RESULTS

- Fully operational since 1997
- Deployed in six countries in Europe, South Africa and the UAE, with future implementations planned for North America
- Enabled Mercedes Benz to win Captive #1 for dealerships and Customer Experience Award for excellence

## BENEFIT FROM BUSINESS OUTCOMES

- Achieve rapid contract set-up and subsequent servicing
- Benefit from accurate pricing and effective contract execution
- Take advantage of full deal management, from payment set-up to collection and recovery
- Ensure fast, reliable payout

## DELIVERING A SOLUTION THAT DRIVES FUTURE PROFITABILITY

In today's demanding economy, a focus on performance and customer service is paramount. Manufacturers must have the flexible, business-driven technology tools in place to deliver a rapid and profitable customer experience.

CGI's asset finance management system enables this experience. Unlike competitors' solutions, CGI supports your core business processes and integrates with today's enterprise IT service oriented architectures. The result: You reduce costs and risk while improving customer service and speed to market – all critical factors to achieving profitable growth.

## Why CGI?

With 30+ years of IT services experience and the expertise that comes from building, integrating and managing hundreds of business solutions, CGI understands what it takes to create business value. Our long history of results for our clients have enabled them to lower costs, increase flexibility, reduce risk and achieve higher levels of customer service.

With CGI's asset finance management solution, captive and asset finance providers have access to a comprehensive tool. Designed by Daimler and developed and deployed by CGI, the solution is available as a managed service for quick implementation.

## A comprehensive solution

CGI's asset finance management solution provides a functionally rich set of services, including:

- Supports multi-country, multi-language capabilities
- Captures, aggregates and manages cash flows, which comprise contracts from customer, manufacturer and captive perspectives
- Incorporates CGI's industry leading CACS®, CAS and Strata® solutions to support the entire credit process – from sale through contract management to collections and vehicle disposal
- Supports complementary business processes, including customer management (CRM), credit checking, general ledger accounting, collections management, business information reporting and litigation management

In conjunction with CGI's emphasis on continuously evolving, the asset finance management solution is being enhanced to extend to additional markets, to interface with additional applications for regional tax rules, and to be accessible through enhanced human workflow technology.

### **Providing robust support for all your finance needs**

CGI's asset finance management system comprises a set of modules that deliver core functionality throughout the entire finance management workflow.

- Business partner system (BPS) – stores and maintains customer data to seamlessly support the proposal and contract
- Decision management system (DMS) – manages the overall configuration of the product and the configurable workflow/queue system
- Proposal management system (PMS) – captures and confirms proposal details to identified rules, credit checking/scoring and asset confirmation, and initiates contracts
- Cash sub-system (CSS) – manages the allocation of payment against interest, fees and capital
- Asset backed securitisation (ABS) – manages selected contracts within an ABS scheme
- Contract management system (CMS) – administers regular and ad hoc payment billing and contract changes
- Risk management system (RMS) – reports on the state of the portfolio to enable provisions, critical in today's credit markets
- Client portal – enables access for settlement quotations

In addition, CGI's asset finance management system supports numerous leading applications, including CGI's solutions for collections and arrears management (CACS) and recoveries and post write-off debt (CAS). It also includes an ECM interface (SAP) to general ledger accounting applications and operational reporting tools. The risk management tool incorporates CGI's leading decision management tool Strata, which enables active business-led management of the portfolio, allowing for risk-based pricing and collections strategies.

### **Eliminate the risks and costs. Achieve profitability.**

With CGI's asset finance management solution, clients have access to a functionally rich application service, which combines proven, industry-leading solutions with CGI's full breadth of services. Just like Daimler, we can help you achieve award-winning business results.

### **ABOUT CGI**

At CGI, we're in the business of satisfying clients. For more than 30 years, we've operated upon the principles of sharing in clients' challenges and delivering quality services to address them.

As a leading IT and business process services provider, CGI has approximately 25,000 professionals operating in 100+ offices worldwide, giving us the competitive advantage of close proximity to our clients. Through these offices, we offer local partnerships and a balanced blend of global delivery options to ensure clients receive the combination of value and expertise they require.

CGI defines success by exceeding clients' expectations and helping them achieve superior performance.

### **CONTACT**

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