



...experience the commitment™



Spend Management

BENEFITS

- Increased expense control / visibility; savings that go right to the bottom line
- Improved efficiency through reduced transaction cost / cycle time
- Protection of programs, project funding and jobs
- Improved supply base and contract management
- Adoption of best-in-class processes
- Enhanced customer and taxpayer satisfaction

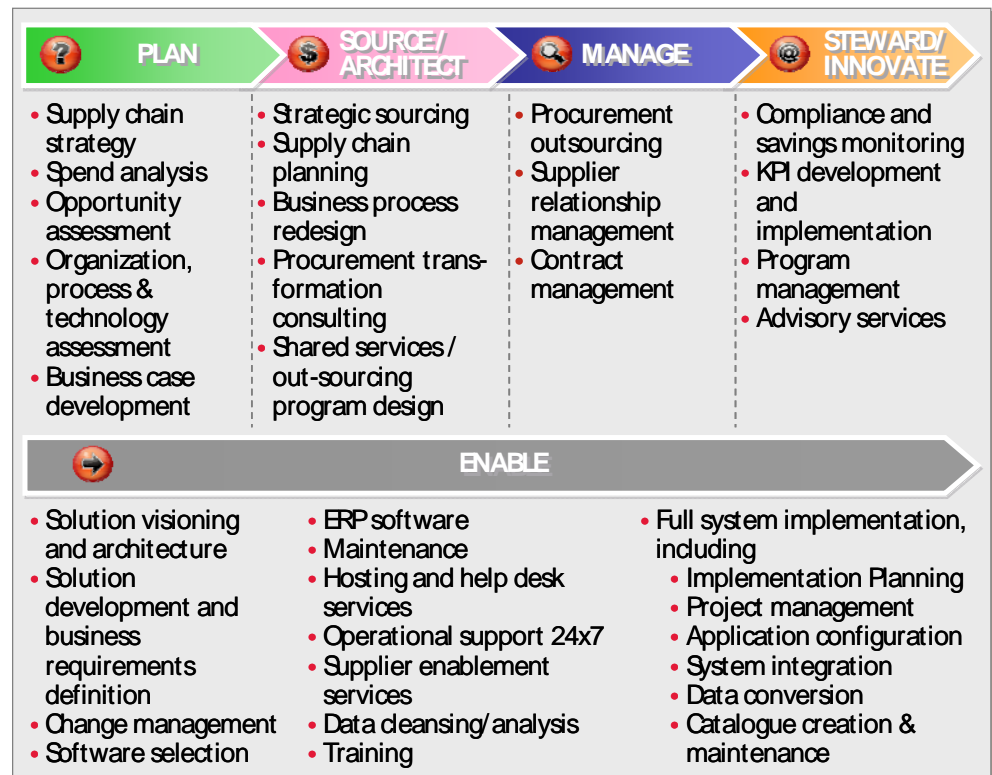
TRUST IN THE RESULTS

- Contract improvement savings ~17%
- Experience with 200+ categories
- Spend analysis on \$430+ billion in spend and 6.1 million vendors
- Spend and compliance monitoring on \$75 billion
- E-procurement technology savings:
 - > Up to 50% reduction in order processing costs
 - > Up to a 70% reduction in processing time

HELPING ORGANIZATIONS IDENTIFY, TARGET AND TRANSFORM THEIR PROCUREMENT OPERATIONS

Organizations face intense pressure to decrease spending while improving efficiency and customer service. Simultaneously, budgets and procurement departments are stretched thin with constraints on their workforce, technology and processes. Spend management helps organizations identify, target and transform their procurement operations to meet such conflicting forces, especially during these tough economic times. By building innovation into the ongoing processes, organizations can create a more effective procurement function. This ensures that every activity is planned, every plan is executed, every activity is measured and monitored, and that intelligence is fed back into the planning process to drive continuous improvement.

CGI delivers a full range of procurement lifecycle solutions



Why CGI?

- **Holistic approach** to diagnose and address clients' **business** challenges, with a focus on implementation and change management
- Strong **data analysis experience**
- Expertise working with **large, complex, decentralized organizations** (governments, post-M&A organizations, LBOs)
- **Flexible project financing** such as benefits-funded options and phased, gated projects
- **Extensive experience in various industries** (financial, government, manufacturing, telecom, healthcare) that enhances analysis and speed-to-savings achievement

Client success stories

- **Leading global financial services firm.** Performed organizational redesign, change management, spend analysis and strategic sourcing. Achieved \$35M in recurring annual savings and \$11M savings for one-time purchases in contract improvement alone.
- **Large state government.** Built and host the largest U.S. state government e-procurement marketplace. Applied strategic sourcing to contracts to deliver improved pricing and terms for statewide usage.
- **Leading provider of electronics manufacturing and integrated supply chain services.** Conducted an intensive review of the organization and best practices. Developed and executed recommendations to increase the efficiency of the client's procurement processes and structure and achieved sustainable savings. Provided strategic sourcing services to improve several contracts.

How to get started

CGI offers a cost-effective Rapid Assessment and Phased Implementation Design (RAPID) study, a proprietary methodology that helps clients identify and address areas of improvement throughout the procurement lifecycle. This low-cost, structured and phased approach enables CGI to identify and prioritize key client issues and co-develop a customized roadmap to address them and overcome internal barriers to change. Through RAPID, clients receive answers to the following questions:

- Where are we now?
- Where should we go?
- What is it worth?
- How do we get there?
- How do we get it implemented?

COMPANY PROFILE

At CGI, we're in the business of satisfying clients. For 30 years, we've operated upon the principles of sharing in our clients' challenges and delivering quality services to address them. As a leading IT and business process services provider, CGI has approximately 25,000 professionals operating in 100+ offices worldwide, giving us the competitive advantage of close proximity to our clients.

Through these offices, CGI offers local partnerships and a balanced blend of global delivery options—including onshore, nearshore and offshore expertise—to ensure clients receive the combination of value and expertise they require.

CGI defines success by exceeding expectations and helping clients achieve superior performance.

Can you afford to wait? Let CGI help you find needed savings today.