



_experience the commitment™



Debt Collections Management

BENEFITS AND RESULTS

- Improve debt collections, resulting in increased revenue to pay for critical programs
- Revenues can be generated in as little as 3-6 months
- ROI ranges from 3:1 to 100:1
- Take advantage of creative and flexible contracting arrangements with little, or no, upfront costs

IMPROVE DEBT COLLECTIONS FOR A MUCH-NEEDED BOOST TO THE BOTTOM LINE

Organizations are under constant pressure to maximize revenue and efficiency and improve services. To achieve these goals, they must take a strategic view of the entire enterprise. Success only comes with the alignment of all elements of an organization—people, processes and technology—and with an overall strategy.

With deep experience in helping government and commercial organizations improve their collections environments, CGI provides for this needed alignment and strategy.

Do these challenges sound familiar?

- Are you prepared to efficiently and effectively meet the growing collections challenge during this credit and budget deficit crisis?
- Are your current processes capable of collecting a higher percentage of debt?
- Are you prepared to manage the increase in delinquencies and volume?

CGI solves the collections challenge

For more than 30 years, CGI's team of qualified professionals has helped the government and commercial sectors raise revenues by improving collections processes and systems. CGI has a proven process and offers flexible partnership arrangements, whereby clients pay CGI from their revenue increases. Benefits have been achieved in as little as 3–6 months and pay for future programs or upgrades to systems and processes.

Why CGI?

Breadth of offerings. We address every component of the debt collection cycle, including powerful solutions, such as the CACS® and CACS®-G collections and recovery systems, which effectively increase debt collections across government and commercial sectors. We also offer fixed-price projects that are paid exclusively from increases in revenues.

Long-term experience. CGI has 30+ years of experience in delivering collections results.

Tailored expertise. We combine industry expertise with knowledge of your business, providing the necessary match of insights and experience to make project results sustainable and practical.

- Proven track record of more than \$1.5 billion (US) in certified increases in revenues
- Benefits-funded contracts resulting in no upfront costs
- More certified benefits than the rest of the market combined
- Full-service offerings, including consulting, systems integration and outsourcing services
- High client satisfaction with a 90%+ customer retention rate

How to get started

CGI offers an assessment that delivers concrete results in as little as two weeks. We provide actual benefits and recommendations to improve processes and attain results. Example deliverables include:

- Review of tools, technology platforms, operations, processes and relationships
- Benchmarking of current processes against national best practices
- Recommendations and an implementation strategy

The cost of doing nothing

The accelerating economic downturn has created stress across all organizations. As the flood of delinquencies swells, organizations have to work harder and smarter. Through CGI's collections assessment, industry-leading IT solutions and full-service offerings, CGI helps clients achieve the objective of more dollars collected with less dollars spent.

Can you afford to wait? Eliminate the risk. Contact us to help you.

COMPANY PROFILE

At CGI, we're in the business of satisfying clients. For 30 years, we've operated upon the principles of sharing in our clients' challenges and delivering quality services to address them. As a leading IT and business process services provider, CGI has approximately 25,000 professionals operating in 100+ offices worldwide, giving us the competitive advantage of close proximity to our clients.

Through these offices, CGI offers local partnerships and a balanced blend of global delivery options—including onshore, nearshore and offshore expertise—to ensure clients receive the combination of value and expertise they require.

CGI defines success by exceeding expectations and helping clients achieve superior performance.