



\_experience the commitment



# Collections and Recovery

## Company profile

Founded in 1976, CGI is a leading IT and business process services provider with approximately 25,000 professionals operating in 100+ worldwide offices.

Within government, CGI has partnered with all levels of the U.S. public sector, including 44 states; 300+ local governments, including 70+ of the largest counties; and a majority of federal agencies. In addition, CGI has worked with government agencies in Canada, Europe and Australia, allowing us to leverage our worldwide experience and best practices.

For more information on CGI's collections and recovery services and solutions, contact

- Ted London at 916-284-7277 or [ted.london@cgi.com](mailto:ted.london@cgi.com)
- Jean Orlando at 703-267-8061 or [jean.orlando@cgi.com](mailto:jean.orlando@cgi.com)
- James Hale at 703-267-8779 or [james.hale@cgi.com](mailto:james.hale@cgi.com)

[www.cgi.com](http://www.cgi.com)

## Solutions that increase revenues without raising taxes

Governments often are not aware of the additional revenue within the state that is lost every year. CGI has a proven track record of helping states find millions of dollars in additional revenue that can be added to the general fund without raising taxes or adding new fees. Our solutions have helped agencies achieve dramatic success, including:

- **Increased accounts receivable collections by more than \$1.5 billion**
- **Reduced costs of purchased goods by more than \$2 billion**
- **Reduced erroneous payables by more than 5%**

Helping governments meet the challenge of balancing budgets and funding new programs without raising taxes, our portfolio of innovative revenue enhancing solutions includes:

**Collections.** CGI helps generate additional funds with solutions that identify and facilitate the debt collection process. We help increase collections from existing accounts receivables for all types of debts, including taxes, student loans, Medicaid overpayments and court fines, and identify overpayments, fraud and under-reporting of tax liabilities. Our approaches and solutions have helped five states collect more than \$1.5 billion in additional revenue.

**Accounts payable audit.** CGI helps clients identify and collect payments made in error, such as double payments, overpayments and open credits, through a systematic analysis of accounts payable transactions.

**Spend management.** CGI helps clients identify, create and sustain measurable cost savings through procurement transformation services. Our e-procurement systems and services have been used by 92 state and local agencies and our spend analysis and strategic sourcing services have helped 18 states and municipal governments.

**Revenue maximization.** CGI helps clients maximize the reimbursement from third-parties, such as the federal government, to offset general fund expenses.

**Operations process improvements.** Through an in-depth knowledge of financial operations, CGI provides recommendations to streamline both manual and automated processes.

**Managed services.** CGI helps clients effectively manage collections operations. CGI has specialized industry experience enabling us to reduce day-to-day management complexity, optimize operations, address issues, and deliver strategic benefits.