

# CGI in Financial Services

**A**s the fifth largest global services provider in the world, we have a clear vision on how to help financial services institutions adapt to both traditional pressures and to the ever-changing financial landscape. Helping clients realize the benefits that come with transformation, as well as keeping them one step ahead of their competition, is what we do best.

Since our founding in 1976, CGI has been at the forefront of change in the banking industry. With more than 16,000 financial services professionals, we work with more than 2,500 financial institutions in 40+ countries. CGI understands industry challenges and has the experience to help clients overcome these challenges, minimize upfront capital outlays, and achieve business results that drive performance and profitability.

Innovation, technology and service delivery are our focus. Our goal is to ensure our clients remain ahead of the competition. We provide a full spectrum of managed services—from IT and business process outsourcing to systems integration and consulting—that are transforming our clients' operations and helping them to succeed.

## OUR CLIENT BASE

In the finance industry, we are helping a broad range of finance institutions, including most major banks and top insurers, to reduce costs, increase efficiency and improve customer service.

**Retail and consumer finance:** We 8,000+ professionals supporting the largest retail and consumer finance companies in the world. Our decades of experience, successful track record in the retail and consumer finance sector, full spectrum of services and solutions, global delivery model, and commitment to quality are producing the results our clients expect.

**Corporate and investment banking:** CGI has 1,600+ professionals dedicated to wholesale banking backed by a vast and highly skilled network of IT professionals worldwide. CGI works with the world's top wholesale banks and understands the key challenges they face today.

**Transaction banking:** CGI partners with transaction banks around the world to build more standardized and agile platforms that help them to deliver consistent, high-quality services to their clients—from anywhere and at any time.

**Insurance:** We have 3,500 insurance professionals working with 7 of the top 10 global insurers to provide deep capabilities in the P&C, life and health insurance



## KEY STATISTICS

- 16,000+ financial services professionals working with clients across 5 continents
- Partner to 21 of the top 25 banks across Europe and 23 of the top 25 in the Americas
- Partner to 8 of the top 10 insurers in Europe
- We process 40 percent of the world's foreign exchange payments

## AREAS OF EXPERTISE

- Mobility and customer experience
- Transaction banking value chain
- Transformational sourcing
- Risk and regulation
- Insurance
- Collections
- Trade
- Wealth
- Payments

markets. We do more than just build systems. Our insurance professionals understand and can perform virtually every aspect of an insurance operation.

**Wealth management:** With 50+ major wealth management clients across North America and Europe, CGI has vast technology and business knowledge in the wealth management space, including a team of more than 1,000 wealth management business and IT professionals.

**Capital markets:** We are a major provider to 8 of the top 10 global capital markets firms with more than 2,000 professionals supporting clients around the world. CGI supports more than 70 clients with our capital markets IP solutions in the areas of FX trading, trade finance, and mortgage-backed securities.

## OUR APPROACH

Clients tell us the way we deliver services is a primary reason they select CGI. Following are the key characteristics that distinguish our approach.

**People:** Our members are motivated, as owners, to build our company and best satisfy client needs.

**Proximity:** Our members across 400 local offices are empowered with local decision making while bringing global capabilities.

**Quality:** Consistent processes across our operations enable consistent outcomes that are measured and continuously improved.

**Services:** Industry and technology expertise, end-to-end services and rich IP-based solutions deliver performance.

**Creativity:** We drive innovation together with our clients to better support their business strategies.

**Financial strength:** Thirty-six years of disciplined performance and sustained growth facilitate long-term relationships and large-scale engagements.

## OUR SERVICES

CGI offers a full spectrum of services, solutions and industry know-how to accelerate clients' business transformation.

**High-end business IT consulting:** We help our clients with business and IT strategy development, enterprise architecture definition, process redesign, change management and performance measurement.

**Business process services:** We manage back-office business processes to streamline operations.

**Systems integration:** We implement business and technology solutions, and provide supporting systems.

**Application development and management:** We design, develop, implement, maintain and improv of business applications.

**Infrastructure services:** We offer comprehensive infrastructure management capabilities that adapt to business requirements and service priorities.

**IP-based process services:** We have built a portfolio of 100+ mission-critical solutions.

## REPRESENTATIVE CLIENTS

- Abbey (Santander)
- ABN Amro
- Admiral
- AIB
- Allianz
- AXA
- BBVA
- BNP Paribas
- Bank of Ireland
- Barclays
- Citi
- Daimler Financial Services
- Deutsche Bank
- Forester Life
- HSBC
- ICICI Bank Canada
- ING
- NAG Wealth Management Europe
- National Bank of Canada
- Provident Insurance
- Société Générale

For more information about CGI, visit [www.cgi.com](http://www.cgi.com) or email us at [info@cgi.com](mailto:info@cgi.com).