

Collections360 for Government

BENEFITS

- Realize 10-35 percent increase from delinquent collections
- Defer most costs until after revenues are achieved by paying from new revenues
- Reduce service and program cuts through new revenues generated
- Implement with reduce staffing requirements
- Shift responsibility to a skilled and experienced vendor
- Achieve more predictable costs
- Reduce time to implementation
- Have guaranteed service level agreements
- Allow government to focus on core activities

A STRATEGY TO EXPAND YOUR DEBT MANAGEMENT CAPACITY

Governments face unprecedented revenue challenges and have very limited capital to invest in new technologies, even ones with a high return on investment. CGI's Collections360™ for Government offering provides a strategy to bring in extra revenues without using extra funding and staff resources.

CGI has a long history of innovative solutions for government revenue agencies. CGI's latest innovation combines managed services and business processes with CGI's state-of-the-art technology (powered by CACS®-G) to support all aspects of debt management operations. By providing a full service collection capability that complements existing collection operations, government is able to collect more delinquent debt, collect it faster, and do so at the lowest cost. In addition, a Collections360 solution can be acquired with no upfront capital investment.

Do these challenges sound familiar?

Are you being asked to help solve the revenue problem?

Do you have inconsistent collection tools, policies and staffing levels between agencies?

Do you want to do a better job with collection activities but lack the tools and the funds to procure these tools?

Are agencies being asked to perform collections when it is not part of their primary mission or focus?

Is your organization facing IT staffing constraints?

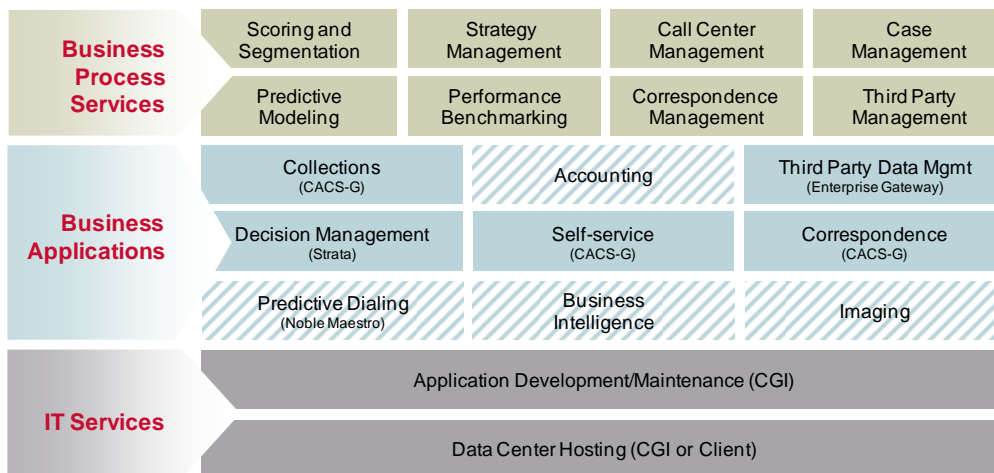
CGI solves the challenge by innovating the way government debts are collected


Centralizing debt collection from multiple agencies and debt types produces significant economies of scale to support an investment in powerful collection tools to automate manual processes, eliminate redundant activities and effective new collection strategies that will allow you to collect more revenue at a lower cost. In addition, financing projects via a benefits-funded approach (in which CGI is paid a fixed price from only a portion of the increase in collections), enables the implementation of collection solutions, even during fiscally constrained times.

Collections360 for Government at a Glance

CGI's comprehensive and flexible range of support and services can be customized for each organization's needs. Collections360 components can be purchased separately or in combination as licensed software. Applications can be hosted on client infrastructure (with CGI providing onsite or remote monitoring), or on CGI infrastructure. We offer implementation assistance and ongoing maintenance and can also provide collectors, as well as training and support staff.

CGI Collections360™ for Government



 = CGI Proprietary Business Application

Why CGI?

- **Depth of collection and application management expertise.** CGI's focused government debt subject matter experts and collections tools are industry leaders and can help government achieve dramatic increases in collections.
- **Shared risk and governance model.** CGI's unique model of shared responsibility, operation and revenue makes us a true partner in the collections effort – not just a vendor. In this model, clients set policy, connect with the appropriate internal and external stakeholders and provide approvals; CGI and clients collaborate on strategic and tactical changes; and, CGI implements as little or as many components of the operation as needed.
- **Benefits-funded approach.** Our strategies are designed to eliminate upfront investment prior to achieving the revenue increase. Using a benefits-funded approach, CGI is paid its fixed price out of a portion of the increase in collections, allowing clients to delay and spread the upfront costs over a period of years.
- **Proven results.** CGI's government collection clients have certified revenue increases in excess of \$1.7 billion, and this figure grows monthly. CGI has proven time and again that its clients can generate significant revenues, and do so within 3-4 months of project initiation.

COMPANY PROFILE

Founded in 1976, CGI Group Inc. is one of the largest independent information technology and business process services firms in the world. CGI and its affiliated companies have approximately 31,000 professionals.

We deliver built-for-government IT solutions that maximize revenue while minimizing costs. As a full service systems integrator and managed services provider, CGI has the industry know-how, tools and technologies to address business challenges across the public sector spectrum.

CGI provides state and local governments with creative IT solutions that drive efficiencies, effectiveness and cost containment — all while achieving your short term needs and maintaining your long-term vision.

CONTACT

For more information on Collections360 for Government and our other tax, revenue and collection solutions, contact us at tax.solutions@cgi.com

or

www.cgi.com/tax.