



CGI's U.S. Onshore Delivery Model

Maximizing ROI
with highly skilled
U.S.-based resources



As organizations evaluate options for diversifying their IT delivery models to reduce cost and risk, they must consider carefully how to retain control of critical business functions, ensure provider accountability, protect data, and achieve regulatory compliance. CGI's Onshore Delivery Model helps government and commercial enterprises achieve all of these objectives with secure, affordable managed services that are made in America.





Creating business value and quality jobs

CGI's U.S. Onshore Delivery Model is a win-win proposition by providing high-quality, affordable IT resources to our clients, while creating good jobs where they are needed most for our nation—including our veteran community. Through this model, we have created hundreds of well-paying technology jobs in rural U.S. communities since 2006.

Our U.S. onshore delivery centers—in Belton, Texas; Lebanon, Virginia; and Troy, Alabama—are an integral part of CGI's Global Delivery Model that includes on-shore, nearshore, and offshore options to suit client needs. These Centers offer full-service application development, maintenance, testing, and integration services as well as business process outsourcing at 20 to 30 percent savings compared to U.S. metro areas.

CGI's model is based on true partnerships between industry, government, and higher education to create magnets for technology jobs in small communities, and keep skilled technology expertise in the U.S.

**“CGI is offering the kind of jobs that will
truly transform the region's economy.”**

United States Senator and former
Governor of Virginia, Mark Warner

CGI's U.S. Centers of Excellence deliver superior quality, ease of access, and time zone synchronization for our clients, while reducing their costs 20 to 30 percent compared to U.S. metro areas.

REDUCING COSTS AND STREAMLINING PROCESSES

Organizations seek IT delivery options that will maximize efficiency and allow core resources to focus on mission-critical work. When evaluating the range of choices, including remote delivery, tradeoffs in cost, risk, and value must be weighed carefully.

CGI's Onshore Delivery Model is a low-cost, low-risk, U.S.-based solution that is an appropriate IT diversification option for many clients. Agreed-upon managed service levels at a lower-fixed price not only can reduce costs, but also can provide greater cost predictability.

CGI takes responsibility for all process management and staffing, so clients can focus scarce resources on their core business. Access to CGI's high-quality talent, advanced tools, and standardized processes also helps our clients' IT departments increase productivity and output. In addition, onshore engagements can ramp up quickly to support changing needs.

PROVIDING EXPERT U.S. TALENT WITH A PROVEN GOVERNANCE FRAMEWORK

In a managed services arrangement, clients want assurance that knowledgeable program and technical staff will be available not just for today, but also over time.

CGI's U.S. Centers of Excellence are staffed by a highly educated and skilled talent pool that has a lower-than-average attrition rate. Employees are hired through a feeder system of high-caliber colleges and universities, as well as strong technical programs and recruiting networks including veteran and military family outreach. All employees must meet CGI's rigorous standards and follow specific procedures for knowledge retention and transfer.

Leveraging our skilled IT professionals and repeatable governance framework, CGI's Onshore Delivery Model improves system quality, reliability, and stability through standardization and consistency, all while ensuring IT alignment to business goals and delivering quality services at a lower cost. Our Centers also maintain certifications such as CMMI and ISO9001 to ensure quality programs.

"Jobs are coming to Alabama. These are jobs that will support families, stimulate our economic growth and truly help turn things around for our state... Just last month we were in Troy where CGI... announced its expansion to provide even more jobs..."

Governor Robert Bentley, Alabama



Troy, Alabama



Lebanon, Virginia



Troy, Alabama

Protecting data and mitigating risk

Among the most critical considerations in a managed services arrangement are protecting the client's sensitive IT infrastructure and data and ensuring the accountability of service providers.

CGI's U.S. Centers of Excellence meet strict government and commercial security standards and mandates. We provide full transparency and accountability via advanced reporting and agreed-upon managed service levels. Our Onshore Delivery Model also mitigates numerous risks by providing ease of access to resources, common time zones and currencies, and domestic travel.

"This (Texas Enterprise Fund) TEF investment in CGI will create 350 jobs and millions in capital investment, strengthening the economy in Central Texas and creating a livelihood for hundreds of Texas families."

Governor Rick Perry, Texas



“CGI in Troy is a prime example of private sector investment that will help get our country back on track. It was exciting to speak with CGI staff members about the prospect of generating more jobs in the future...”

U.S. Representative Martha Roby,
2nd District of Alabama



Troy, Alabama

Delivering full-service IT

CGI's U.S. Centers of Excellence are one-stop, state-of-the-art IT service centers. Organizations benefit from affordable, secure, and nearby access to CGI's full suite of design, development, maintenance, testing, implementation, and integration services, as well as complex data and transaction processing and business process outsourcing. Examples of our onshore work include tax and revenue program support for state and local governments, large-scale application maintenance and development for federal agencies, product and software testing for the world's largest corporations, and full lifecycle systems development for CGI's own Momentum® enterprise solution, Collections360® debt management solutions, Tapestry® ordering and billing solutions, and REACH environmental solutions.

“What an outstanding day for
Belton, Texas, as we welcome
CGI’s decision to bring 350
jobs to our community of
20,000 people.”

Mayor Jim Covington
Belton, Texas



CGI AT A GLANCE

Founded in 1976, CGI Group Inc. is one of the largest independent information technology and business process services firms in the world. CGI and its affiliated companies employ approximately 31,000 professionals. CGI provides end-to-end IT and business process services to clients worldwide from offices in Canada, the United States, Europe, and Asia Pacific as well as from centers of excellence in North America, Europe, and India.



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