

# CGI Trade360® Portal –

## Seamless Customer Experience, Anywhere in the World

**W**hen your customer says: *“I want my bank to provide consistent service, regardless of where I do business with the bank”...*

CGI Trade360 offers a common global platform that is configurable to meet local standards, while maintaining bank-wide prescribed standards of service, with a fully synchronized Portal delivering a robust and seamless customer experience.

**When the bank needs to enhance customer service...**

CGI Trade360's Portal and customer service center capabilities allow banks to create a seamless, bank-branded experience globally – encompassing trade, supply chain, open account and cash management, with real-time transaction processing and reporting – complete with industry-leading service level agreements.

Customer service for many corporate banking customers can be as fragmented as the underlying systems and technology supporting them. More than ever, banks need to serve their customers seamlessly across the globe and be able to constantly deliver new services to meet rapidly changing customer needs.

CGI Trade360 Portal is a secure, intuitive web-based tool that seamlessly connects a bank's corporate customers to robust capabilities for transaction processing, workflow, imaging, reporting and channel integration. It enables banks to create the required bank-branded customer experience across all products and geographies.

The newly-redesigned Portal is part of the CGI Trade360 Global Transaction Platform. The platform enables banks to run their global trade business with a single instance for all locations and to offer the most robust trade service portfolio, including traditional trade, payables, receivables and cash management.

### Key features of the Portal include:

- **Multi-language and multi-currency support** and configurability to meet local, regional and global requirements
- **Dynamic branding** with identities of the bank, or of insourced banks
- **Tight integration** with back-end Trade Processing System
- **Comprehensive and rigid security** measures including Public Key Infrastructure (PKI) certificates and Secure Sockets Layer (SSL) data encryption



### Customer Benefits

- Trade, supply chain finance and cash management on a single global, multi-lingual platform
- Seamless experience across products and geographies
- Real-time, custom reporting
- Access to the broadest range of solutions to mitigate buyer risk, optimize working capital, support liquidity management and improve efficiencies
- Ability to upload customized purchase order, invoice and payment data

### Bank Benefits

- Ability to present bank-branded customer experience across the globe
- Personalized landing page
- Broad range of trade, supply chain and cash products
- Global standard of service
- Speed to market
- Fully integrated back office
- High degree of straight through processing
- Customized mid-market integration for purchase orders and invoices
- Supplier Portal, to be released in 2013, will add on-demand invoice offer and purchase request for approved payables financing

## Unmatched breadth of customer offerings

As detailed in the table on the next page, CGI Trade360 allows banks to offer the most robust set of trade and supply chain finance services anywhere, anytime.

Products Supported by Trade360		
TRADITIONAL TRADE		
Buyer-centric	General	Seller-centric
<ul style="list-style-type: none"> <li>• Import LCs</li> <li>• Transfers</li> <li>• Incoming Collections</li> <li>• Shipping Guarantees</li> <li>• Airway Releases</li> <li>• Sight Payments</li> <li>• Banker's Acceptances</li> <li>• Deferred Payments</li> <li>• Trade Acceptances</li> <li>• Advances</li> <li>• Import Finance</li> <li>• PO and Invoice Customer Integration <ul style="list-style-type: none"> <li>– Via Portal</li> <li>– Host-to-Host</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Outgoing Standbys</li> <li>• Incoming Standbys</li> <li>• Outgoing Guarantees</li> <li>• Incoming Guarantees</li> <li>• Reimbursements</li> <li>• Participations Bought</li> <li>• Syndications Bought</li> <li>• Participation Deal Sold</li> <li>• Syndication Deal Sold</li> </ul>	<ul style="list-style-type: none"> <li>• Export LCs</li> <li>• Transfers</li> <li>• Assignment of Proceeds</li> <li>• Outgoing Collections</li> <li>• Direct Send Collections</li> <li>• Letters of Indemnity</li> <li>• Sight Payments</li> <li>• Banker's Acceptances</li> <li>• Deferred Payments</li> <li>• Trade Acceptances</li> <li>• Advances</li> <li>• Export Finance</li> </ul>
OPEN ACCOUNT • Payables • Receivables • Cash Management		
<ul style="list-style-type: none"> <li>• Bank Assisted Open Account (ATP)</li> <li>• Invoice Only Approval to Pay (ATP)</li> <li>• Open Account Payments</li> <li>• Payer Finance</li> <li>• Trade Loans</li> <li>• Approved Payables Finance</li> <li>• Payables Management (2013) <ul style="list-style-type: none"> <li>– Invoice Payments</li> <li>– Discounted Buyer</li> </ul> </li> <li>• Payments Programs <ul style="list-style-type: none"> <li>– Approved Payables</li> </ul> </li> <li>• Finance Programs <ul style="list-style-type: none"> <li>– Funded Payments</li> <li>– Approved Payables</li> </ul> </li> <li>• PO and Invoice Customer Integration <ul style="list-style-type: none"> <li>– Via Portal</li> <li>– Host-to-Host</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Cash Management <ul style="list-style-type: none"> <li>– Account Balances &amp; Activity Query</li> <li>– Cross Boarder Payments</li> <li>– Domestic Payments</li> <li>– Transfers</li> <li>– Direct Debits</li> <li>– Provide Data for Cash Forecasting</li> </ul> </li> <li>• Payment Customer Integration <ul style="list-style-type: none"> <li>– Via Portal</li> <li>– Host-to-Host</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Receivables Management <ul style="list-style-type: none"> <li>– Payment to Invoice Matching</li> <li>– Invoice Financing</li> </ul> </li> <li>• Pre-shipment Financing <ul style="list-style-type: none"> <li>– Purchase Order Financing</li> </ul> </li> <li>• Trade Loans</li> <li>• Receivables Financing</li> <li>• Rollover Financing <ul style="list-style-type: none"> <li>– PO to PO</li> <li>– PO to Invoice</li> <li>– Invoice to Invoice</li> </ul> </li> <li>• Supplier Portal <ul style="list-style-type: none"> <li>– On-Demand Approved Payables Finance</li> </ul> </li> <li>• Invoice Customer Integration <ul style="list-style-type: none"> <li>– Via Portal</li> <li>– Host-to-Host</li> </ul> </li> </ul>

## CGI Trade360 Portal applications

- **Transaction Processing**—Allows customers to efficiently initiate transactions with minimal errors by copying from existing instruments or templates. Automatically creates transactions from purchase orders, invoices and payment upload.
- **Workflow & Imaging**—Enables electronic sharing of annotated imaged documents between the bank and the bank's customers.
- **Reporting**—Provides predefined and ad-hoc reports, ability to download results into spreadsheet applications, detailed self-service reporting for PO/Invoice tracking and advanced inquiry and search for all historical transaction data.
- **Channel integration**—Portal is architected to support portlets and web services to expose its business services through other channels, such as bank corporate portals and mobile applications.

## End-to-end global transaction services

CGI Trade360 global transaction service delivers all of the advanced technology and services banks need to run a global trade business delivered from CGI's highly-secure, community cloud. The service includes Client Bank Relationship, Community Collaboration, Program Services and the Global Transaction Platform.

## ABOUT CGI

With 69,000 professionals operating in 400 offices and 40 countries, CGI fosters local accountability for client success while bringing global delivery capabilities to clients' front doors. Founded in 1976, CGI applies a disciplined delivery approach that has achieved an industry-leading track record of on-time, on-budget projects. Our high-quality business consulting, systems integration and outsourcing services help clients leverage current investments while adopting new technology and business strategies that achieve top and bottom line results. As a demonstration of our commitment, our average client satisfaction score for the past 10 years has measured consistently higher than 9 out of 10.

For more information about CGI, visit [www.cgi.com/trade](http://www.cgi.com/trade) or email us at [info@cgi.com](mailto:info@cgi.com).