

CGI Trade360®

Open Account Receivables

New solutions to meet emerging seller-centric needs



Experience the commitment®

When your customer says: “I want my bank to help me improve my DSO” ...

CGI Trade360 provides numerous ways to monetize your receivables early and accelerate cash application to your invoices.

When the bank needs to offer new solutions to meet emerging seller needs ...

With CGI Trade360, the bank can move beyond traditional products to support a range of seller-centric solutions, including pre-export financing, receivables finance, receivables management and a Supplier Portal for sellers to participate in Approved Payable Finance programs with their buyers.

The financial supply chain has the close attention of corporate treasurers looking to optimize working capital in their supply chains. In particular, receivables financing has seen growing demand to help treasurers improve Days Sales Outstanding (DSO). Also, corporates devote significant resources to reconciling payments to invoices, with largely manual and inefficient methods.

Since banks already handle their customers’ in-bound payment and remittance data, they are in an ideal position to perform payment/invoice reconciliations. Trade360 provides a higher degree of straight through reconciliation processing, enabling the bank to provide these services without significant increases to bank staff. Faster, more efficient application of received cash can improve the customers’ DSO, and optional invoice financing while waiting for payment to arrive provides even more significant opportunities for DSO improvement.

OA-Receivables Products Supported by Trade360

- | | |
|--|---|
| <ul style="list-style-type: none">• Receivables Management<ul style="list-style-type: none">– Payment to Invoice Matching– Invoice Financing• Pre-shipment Financing<ul style="list-style-type: none">– PO Financing• Rollover Financing<ul style="list-style-type: none">– PO to PO– PO to Invoice– Invoice to Invoice | <ul style="list-style-type: none">• Supplier Portal<ul style="list-style-type: none">– On-Demand Approved Payable Finance• Receivables Trade Loans• Receivables Financing• Approved Payables Finance• Customer Invoice/PO Data Integration<ul style="list-style-type: none">– Via Portal– Host-to-Host |
|--|---|



CUSTOMER AND SUPPLIER BENEFITS

- Reduce cost of capital through improved Days Sales Outstanding (DSO)
- Support liquidity management by monetizing invoices on demand
- Access low-cost finance rates (Suppliers)
- Improve efficiency of receivables payment/invoice matching

BANK BENEFITS

- Obtain OA technology without a large initial investment
- Manage seller-centric OA products on an integrated platform with traditional trade and cash management
- Get a high degree of straight through processing (STP), providing new revenues with minimal operational staff
- Leapfrog the competition with rich functionality
- Provide these services on a truly global basis
- Realize significant operational efficiencies

cgi.com/trade

© June 2013 CGI GROUP INC.