

CGI Advantage® Collections

Collect more, collect faster and at a lower cost



Experience the commitment®

As governments search for innovative ways to increase revenues from existing sources without raising taxes, CGI's proven solutions identify and facilitate the debt collection process. This allows for increased collections from existing accounts receivables for all types of debts, including taxes, overpayments, fines and unpaid fees and court debts.

An ERP solution with significant collections capabilities

CGI's built-for-government, integrated financial management and collections solution, CGI Advantage® Collections, combined with a benefits-funding approach, significantly increases debt collections while minimizing or even eliminating upfront investment before revenue increases are achieved. The solution provides significant automation so cases can be pursued without staff intervention, and prioritizes work so collectors can focus on the cases that truly require human intervention.

Capabilities include:

- Consolidation of multiple debt types into a single case
- Cross-referencing when single individuals are linked with multiple cases
- Ability to send letters at appropriate intervals
- Real-time "what if" answers about payment agreements, allowing collectors to negotiate with the taxpayer
- Taxpayer-initiated self-service payment agreements over the Internet or by phone
- Ticklers for timely follow-ups
- Ability to sort cases in management-defined order of importance
- Automated correspondence, liens garnishments and judgments
- Significant management control of workflow and actions including ability to segregate accounts by location, dollars owed and risk of non-compliance.

Minimizing upfront investment costs with benefits funding

While many agencies prefer the traditional approach of acquiring, installing and maintaining new IT capabilities themselves, some are finding this approach to be problematic due to a lack of available funding and/or internal resources. Frequently, jurisdictions cannot direct scarce dollars to pay for the upfront costs of technology improvements, even where there is 10:1 or even 100:1 payback.



BUILT-FOR-GOVERNMENT IT SOLUTIONS THAT CAN PAY FOR THEMSELVES

CGI's public sector clients have certified that they have collected more than \$2.2 billion in additional revenues as a result of collections and tax modernization projects implemented by CGI.

Through CGI's unique "benefits-funding" model, these fixed-price performance-based projects are funded from a percentage of increased revenues.

Both CGI and the client share in the success of this model where no monies are paid to CGI from a state until revenue is generated.

In addition to recovering significant revenue to support State General Fund operations, CGI's solutions help states improve collections, tax discovery, customer service and tax administration as well as flex and adapt to changing legislative requirements and technology opportunities.

cgi.com/cgiadvantage

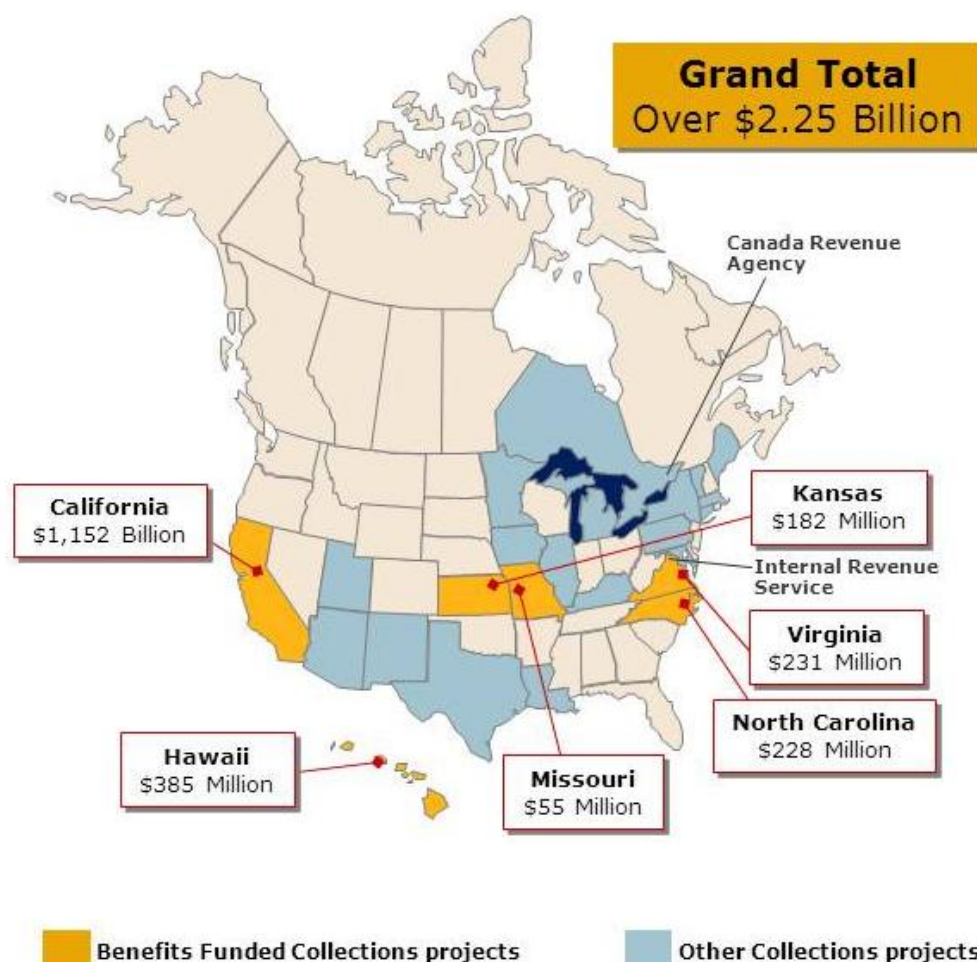
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CGI has helped numerous agencies meet this challenge using a benefits-funded approach, where CGI is paid out of a portion of the increase in collections, allowing clients to spread the upfront costs over a period of years. Some or all of the costs of an ERP system or upgrade can be defrayed through benefits-funded approaches based on increased collections from accounts receivable.

Flexible delivery and support

CGI's comprehensive and flexible range of support and services can be configured for each organization's needs. CGI Advantage Collections can be hosted on a client infrastructure (with CGI providing onsite and remote monitoring), or on CGI infrastructure. We also offer implementation assistance and ongoing maintenance and can provide collectors as well as training and support staff.

The map below shows CGI collection clients and just some of the benefits they have certified from our projects.



ABOUT CGI

Founded in 1976, CGI is one of the largest independent information technology and business process services firms in the world. CGI and its affiliated companies employ over 69,000 professionals.

We deliver built-for government IT solutions that maximize revenue while minimizing costs. As a full service systems integrator and managed services provider, CGI has the industry know-how, tools and technologies to address business challenges across the public sector spectrum. CGI provides state and local governments with creative IT solutions that drive efficiencies, effectiveness and cost containment—all while achieving your short term needs and maintaining your long-term vision.

CGI has an unparalleled, proven track record of helping public sector clients recover hundreds of millions of dollars in additional revenue that can be used for critical services without raising taxes or adding new fees.

CONTACT

For more information on our tax, revenue and collection services and solutions, visit

www.cgi.com/govcollect or email govcollect@cgi.com.

Learn more about CGI Advantage ERP at www.cgi.com/cgiadvantage or email cgiadvantage@cgi.com.