

# Built-for-Government Procurement

*"[CGI's] eVA is a tool that will help the Commonwealth realize savings through streamlined purchasing processes and lower costs for goods and services. Changing business practices is never easy—but this kind of buying power just makes common sense."*

Governor Mark Warner,  
Commonwealth of Virginia

- The Commonwealth of Virginia is ranked #2 in the 2006 Digital States Survey Report, up from #3 in 2004. It was recognized for managing the single most ambitious change among the states in the way information technology is used and managed.
- The Commonwealth of Virginia's award winning, statewide electronic purchasing solution has connected more than 170 agencies and 490 localities to 32,000 vendors selling 5 million items, resulting in annual savings of \$36.5 million.

## **STREAMLINE FOR EFFICIENT PURCHASING AND EFFECTIVE SPENDING**

State and local government procurement is about more than buying and selling goods and services. It is about streamlining processes, improving order times, increasing competition, achieving compliance, and lowering prices. Through this transformation, governments aim to improve efficiency and accountability as well as the buying power that fuels decision making.

However, state and local governments are strapped to ERP solutions that stovepipe the purchasing process and rely on manual hand-offs and redundant data entry, which cause delays. Governments need an integrated system that streamlines the procurement lifecycle from vendor relationship to satisfied customers using government-specific functionality, online tools, and best practices.

CGI is committed to serving the needs of state and local government with a powerful combination of technology and comprehensive, integrated business applications. With our built-for-government AMS Advantage® ERP solution, our clients are transforming paper-intensive processes into online efficiencies. Architected upon open standards, and an n-tiered and service oriented architecture (SOA), our web-based technology helps our clients keep pace with change.

### **Beyond basic purchasing**

CGI's government procurement software manages the purchasing lifecycle—automating purchases online through catalog-based ordering and automating workflow on approved processes. It is also directly linked to the government accounting system for automated matching and automated payment processing of goods or services received and accepted. With an end-to-end business process for professionals, vendors, and shoppers, CGI is helping clients achieve their goals for efficiency and accountability.

With AMS Advantage Procurement, you can:

- Reduce processing time by incorporating rules-based approval and automated workflow
- Control spending with negotiated price lists; end users take advantage of negotiated prices from easy-to-use cataloging
- Simplify vendor maintenance with a central vendor profile, shifting the maintenance of vendor information and catalogs to the vendors
- Reduce costs by automating routine spending, consolidating purchasing, and creating larger cooperative purchasing opportunities
- Reduce printing and mailing costs and evaluate bids more quickly, and increase the percentage of quotes with online bidding, tracking, responses, email, award and evaluations
- Leverage solicitations for reverse auctions, surplus auctions, or sales
- Reduce redundant data entry by generating solicitations, awards, standard orders, service contracts, and blanket orders from the requisition

### Built-for-government solution

With integrated, built-for-government software, and proven, web-based technology, CGI offers government procurement professionals, shoppers, and vendors the comprehensive tools they require to support, facilitate, and transform government procurement. Through this commitment, state and local governments are achieving their goals for efficiency and accountability.

#### Software

##### Professional

- Enable online invoicing, approvals, and workflow
- Link to government accounting
- Coordinate insurance, bonds, and warranties
- Manage assignments, terminations, renewals
- Evaluate vendor performance
- Correspond with vendors
- Manage team workload
- Monitor procurement types, simple rule maintenance
- Reassign procurements, extend deadlines
- Manage complex acquisition requirements
- Manage solicitation, evaluation, award and contract
- Conduct auctions
- Provide vendor registration
- Maintain profile, goods and services information
- Provide vendor catalogs
- Enable browse opportunities
- Respond to solicitations
- Electronic publishing and notification
- Provide Diversity Procurement Programs

#### Results

##### Increases Efficiency

- Reduce redundant data entry
- Reduce data maintenance
- Control spending
- Reduce processing time
- Automate routine spending
- Evaluate bids more quickly
- Escalate approvals automatically
- Enable automatic matching and payment processing

##### Improves Management, Reporting

- Negotiate better pricing
- Leverage combined spend profile
- Track business cycle of requests from initiation to payment
- Reference purchasing record details
- Provide quick and easy access to organization-wide information that offer critical business intelligence and supports tools such as scorecards
- Track and monitor procurement activity to determine progress against process improvement and efficiency goals

##### Reduces Total Cost of Ownership

- Reduced need for customization and configuration
- Modification of reports without customization
- Baseline customer modifications

### CORPORATE PROFILE

At CGI, we're in the business of satisfying clients. For 30 years, we've operated upon the principles of sharing in clients' challenges and delivering quality services to solve them. A leading IT and business process services provider, CGI has approximately 25,000 professionals operating in 100+ worldwide offices.

Through our leading ERP suite, AMS Advantage, CGI has helped 190+ state and local organizations better serve 90+ million citizens. Designed exclusively to support the business of government, CGI's AMS Advantage solution allows clients to improve operational efficiencies, constituent services and performance—all while reducing costs.

For more information, contact CGI at 1.800.321.0267.